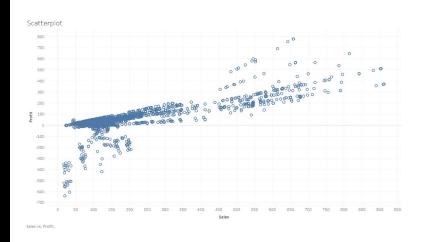
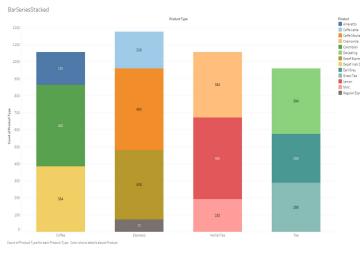
Data Visualization III

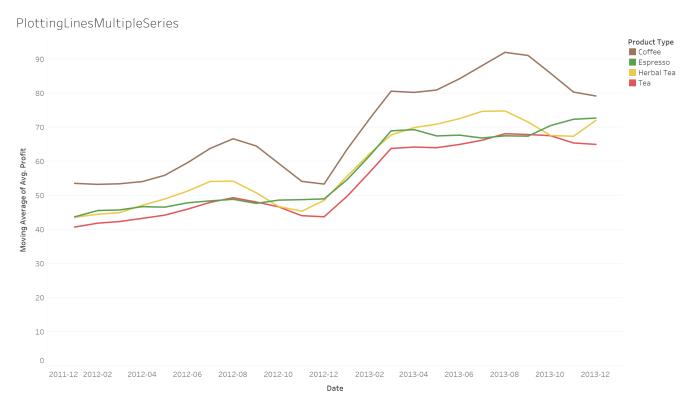
John Rios

Business Intelligence and Analytics









The trend of Moving Average of Avg. Profit for Date Month. Color shows details about Product Type.

A Few Lessons from Knaflic (2015)



Understand the context

2

Choose an appropriate visual display

3

Eliminate clutter



Focus attention where you want it



Think like a designer



Tell a story

A Few Lessons from Knaflic (2015)



Understand the context



Choose an appropriate visual display



Eliminate clutter



Focus attention where you want it

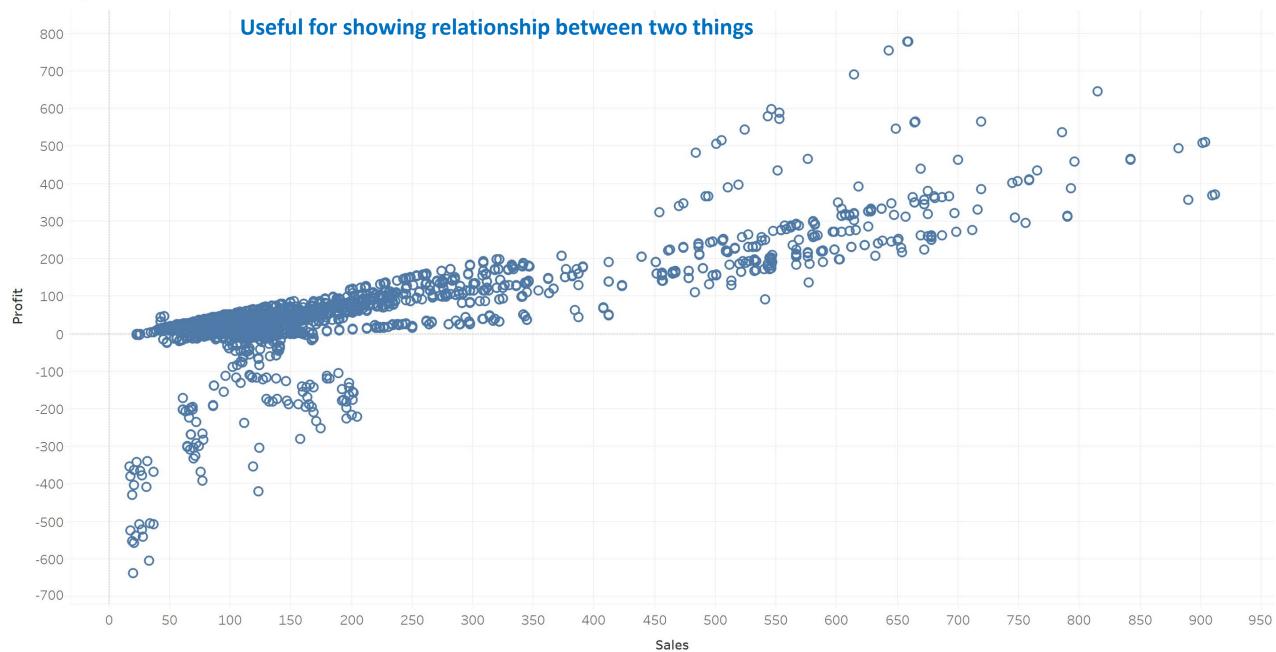


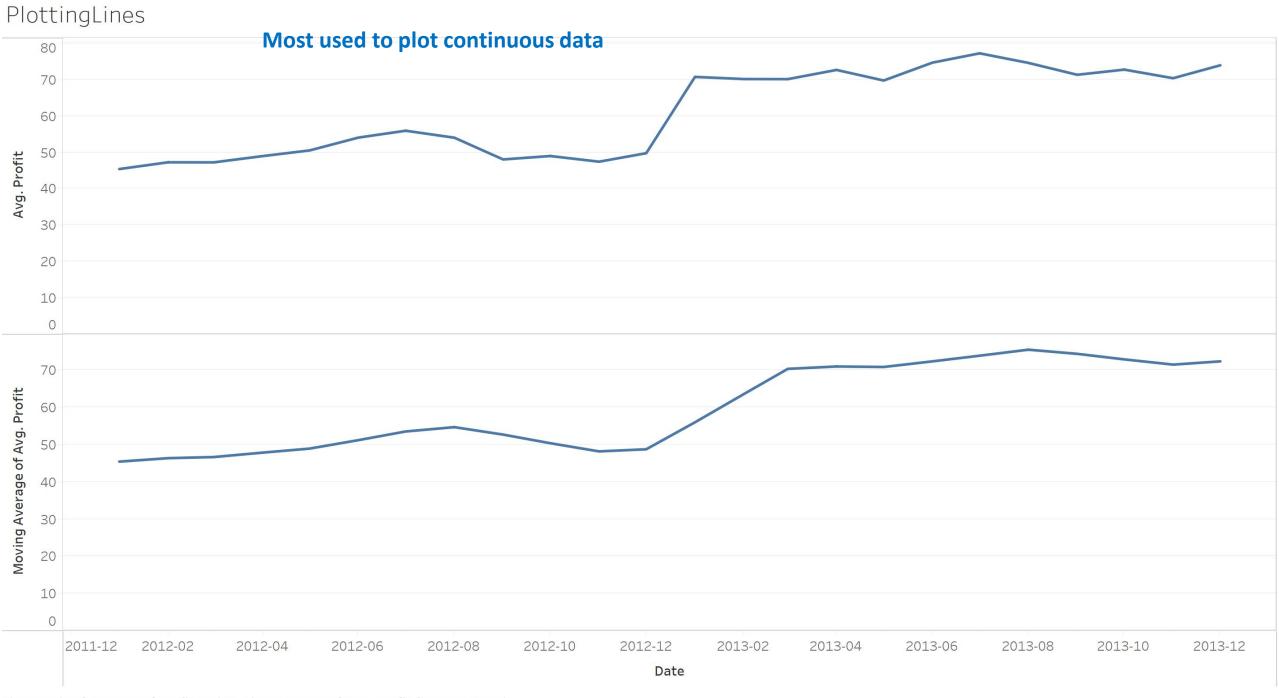
Think like a designer



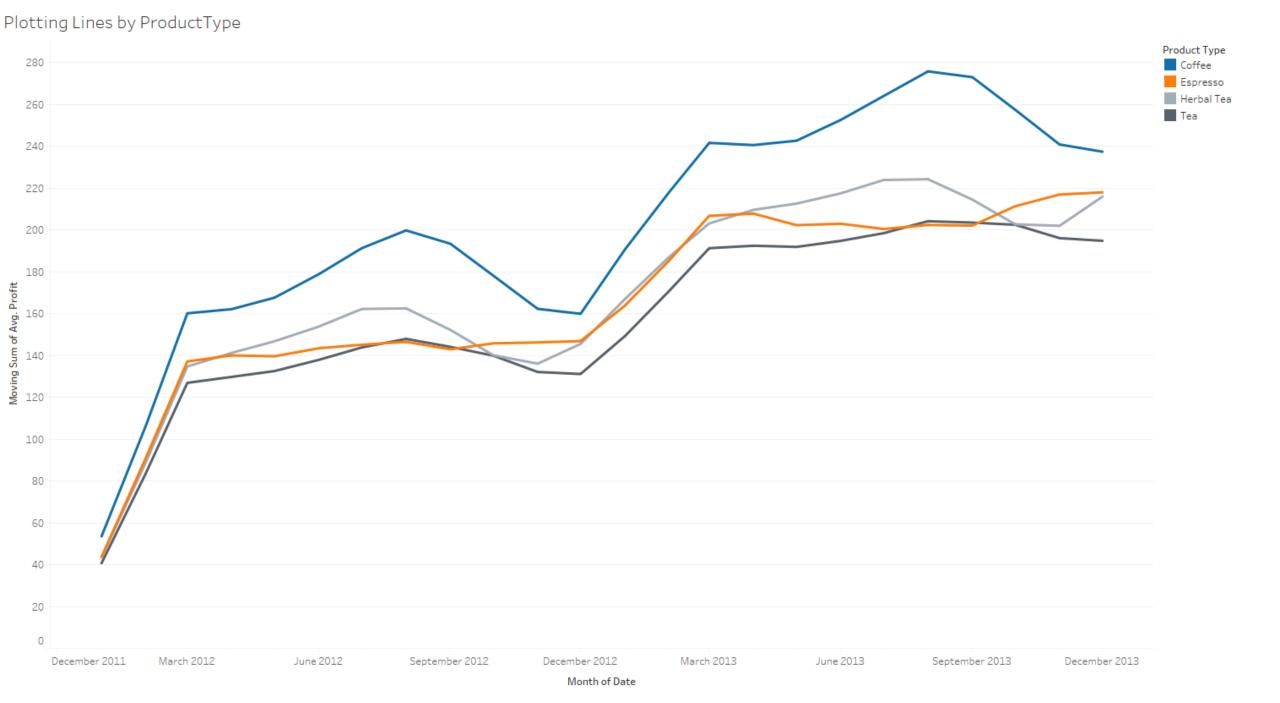
Tell a story

Scatterplot

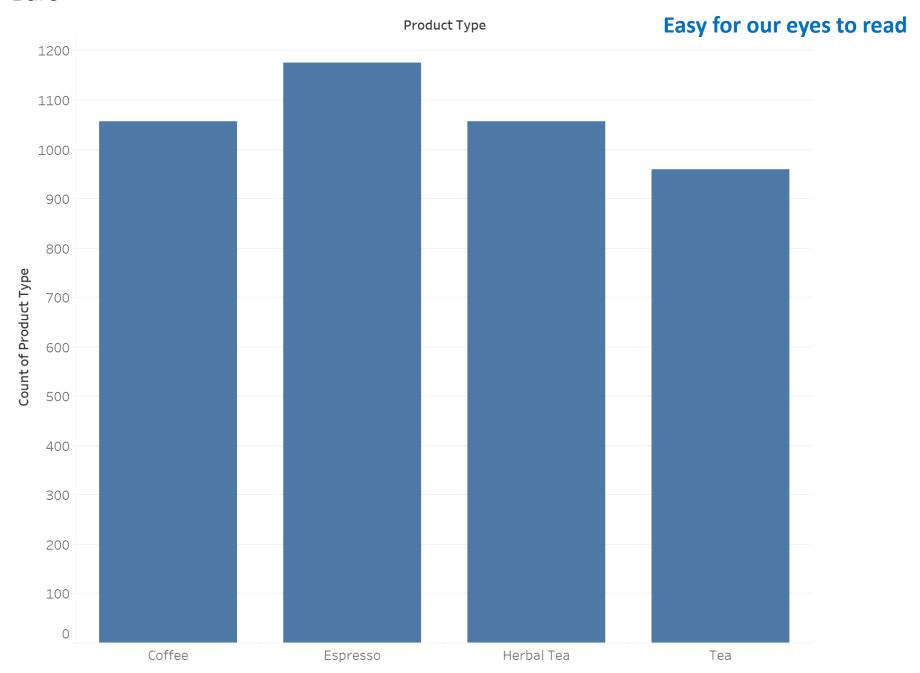




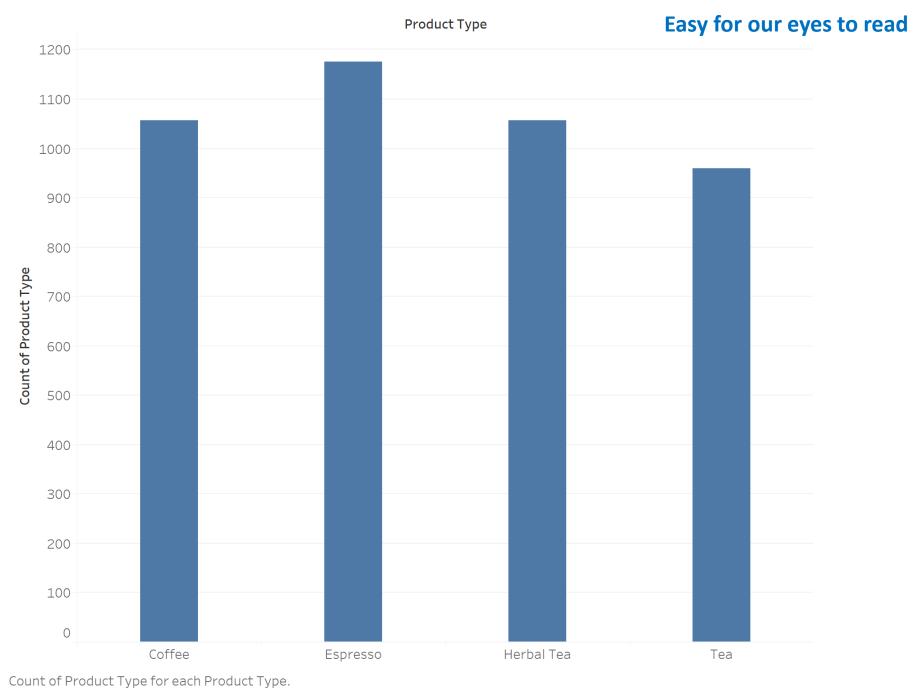
The trends of average of Profit and Moving Average of Avg. Profit for Date Month.

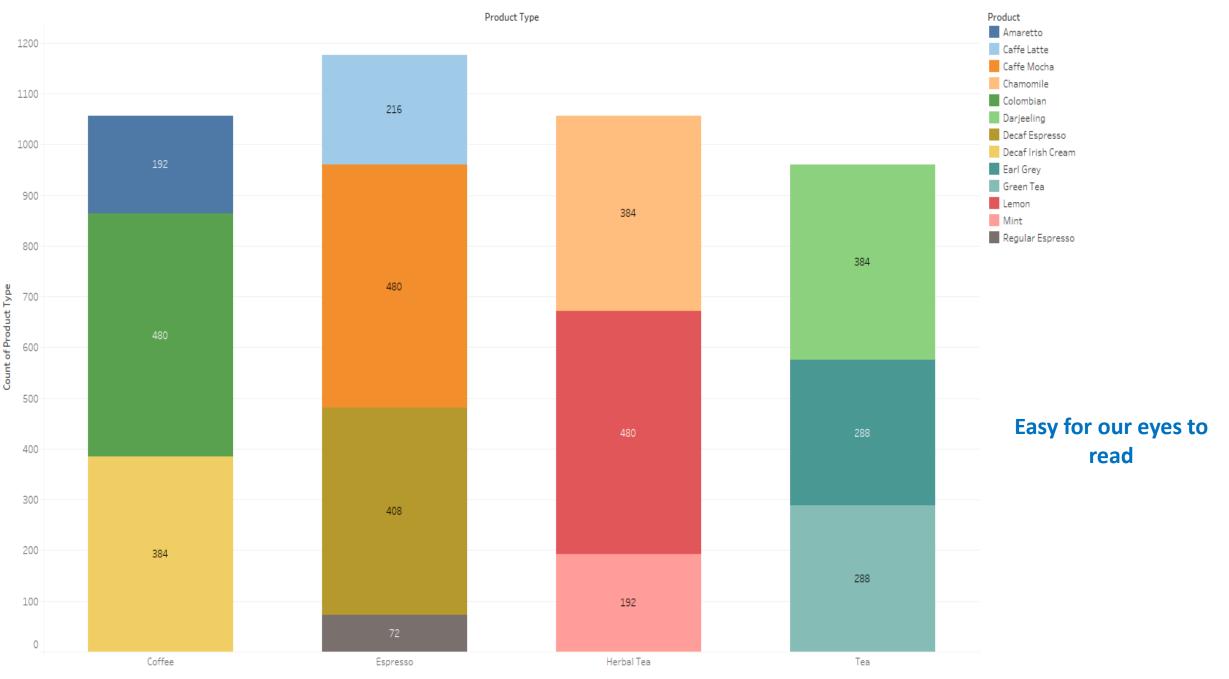


The trend of Moving Sum of Avg. Profit for Date Month. Color shows details about Product Type.

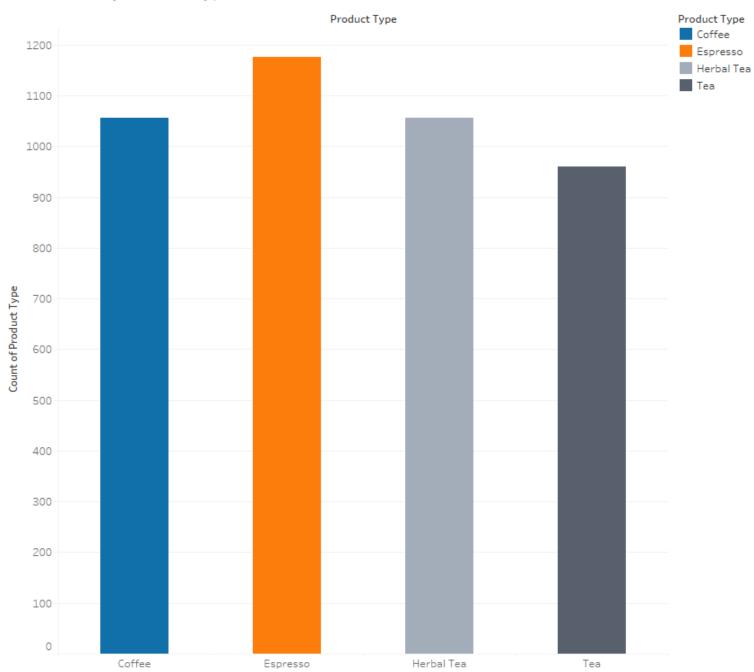


Count of Product Type for each Product Type.



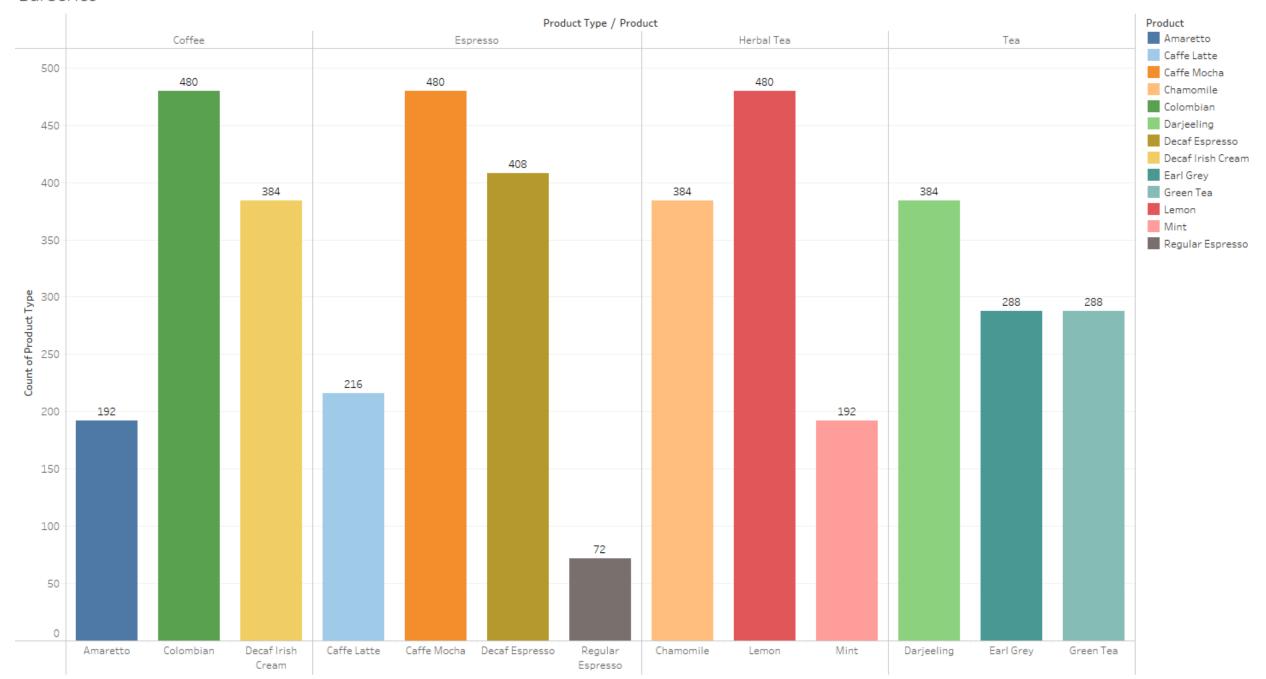


Count of Product Type for each Product Type. Color shows details about Product.



Easy for our eyes to read

Count of Product Type for each Product Type. Color shows details about Product Type.



Count of Product Type for each Product broken down by Product Type. Color shows details about Product.

A Few Lessons from Knaflic (2015)

1

Understand the context

2

Choose an appropriate visual display

3

Eliminate clutter



Focus attention where you want it



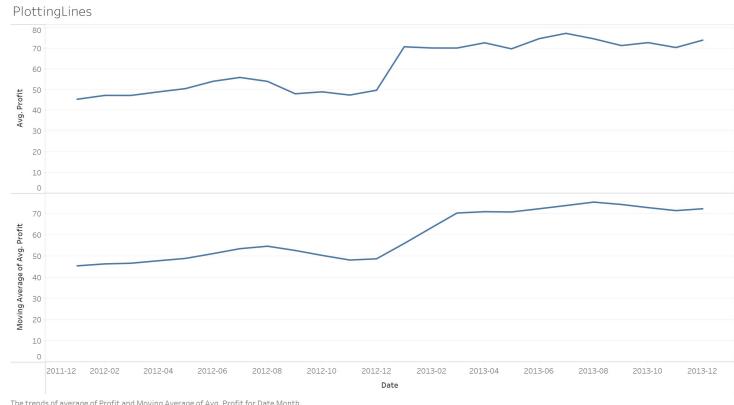
Think like a designer



Tell a story

Line graph

 Sales seem to have increased significantly after December 2012. Include labels on the lines ONLY for this period.



The trends of average of Profit and Moving Average of Avg. Profit for Date Month

Line Graph (multiple series)

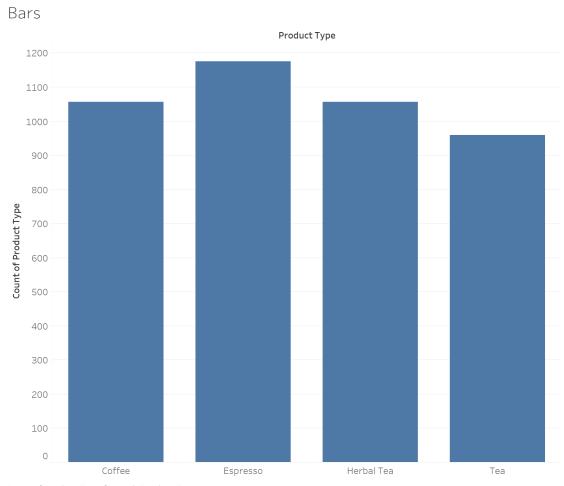
- The lines of the bestperforming and worseperforming products must be highlighted or catch the attention relative to the other lines.
- Show the labels only for the best and worstperforming products



 $The \, trend \, of \, Moving \, Sum \, of \, Avg. \, Profit \, for \, Date \, Month. \, \, Color \, shows \, details \, about \, Product \, Type \, Color \, Shows \, details \, about \, Product \, Type \, Color \, Shows \, Date \, Color \, Color \, Shows \, Date \, Color \, Shows \, Date \, Color \, Shows \, Date \, Color \, Color \, Shows \, Date \, Color \, Shows \, Date \, Color \, Shows \, Date \, Color \, Color$

Bars

- Highlight and label the best and worst performing products according to this graph.
- Are those the same products shown in the line graph (multiple series)? Why and what does this mean?

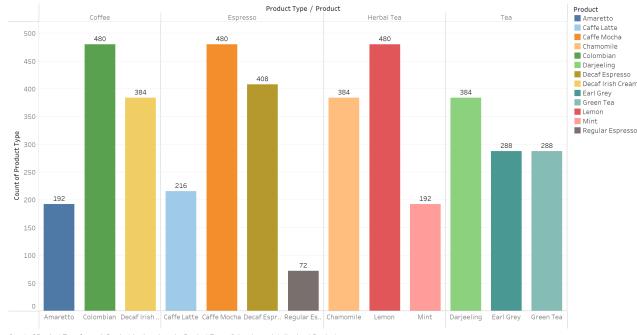


Count of Product Type for each Product Type.

Bars stacked

- Keep the product type in the graph
- Simplify the graph by highlighting a) the top three products across all categories, and b) the worst-performing product across all categories





Count of Product Type for each Product broken down by Product Type. Color shows details about Product.



Managerial insights

- What managerial insights can you gain from these graphs?
- Do you need any additional visualizations to convince the management to drop poorperforming products?