

## *Negotiation And Conflict Resolution Skills*

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### **Dispute Resolution: Working Together Toward Conflict ...**

Negotiation, Conflict and Mediation. Many interpersonal skills are very closely connected. Negotiation skills are perhaps particularly closely interwoven with conflict resolution and mediation skills.

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This is a new interview with Doug Yarn, a leading academic in the fields of racial injustice and dispute resolution, by Robert Benjamin as part of Mediate's "The Future of Mediation and Negotiation in Our Culture, Politics and Society" video series. This is an interview with John Lande, a leading ...

### **Mediate.com - Find Mediators - World's Leading Mediation ...**

Steven P. Cohen, President of The Negotiation Skills Company in Pride's Crossing, MA is a graduate of Columbia Law School and Brandeis University. Mr. Cohen received formal training in Negotiation, Advanced Negotiation, and Mediation at Harvard Law School where he was appointed a member of the Alumni Advisory Board of the Harvard Negotiation Project.

### **Focusing On Interests Rather Than Positions -- Conflict ...**

Core's flagship mediation training course is highly regarded in Scotland and the UK. Tried and tested from years of experience in mediation and in some of the toughest negotiations, our internationally recognised team of coaches are led by senior mediator, John Sturrock.

### **Flagship Mediation Training Course - Core**

Interpersonal Skills, also known as Soft Skills, govern the interactions of individuals. They are concerned with the way we relate to others in our daily lives. (Learn more about what are Interpersonal Skills here). Business executives occasionally speak of Power Etiquette, which is the ability to maximize assertiveness against the backdrop of communication and conflict resolution.

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