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Marketing 3.0 is the unmatched guide to getting out front of this new tide sweeping through the nature of marketing. About the Author Philip Kotler is the S.C. Johnson & Son Distinguished Professor of International Marketing at North-western University's Kellogg School of Management, and once of the world's leading authorities on marketing.

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The right marketing plan identifies everything from 1) who your target customers are to 2) how you will reach them, to 3) how you will retain your customers so they repeatedly buy from you.

Marketing Plan Template: Exactly What To Include - Forbes

Welcome to Sales 101. While there are countless books you can read about sales and marketing, here's a relatively simple, proven strategy that'll teach you how to market a product and grow your sales.

How To Market A New Product Successfully - entrepreneur.com

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