Microsoft Solution Provider Program

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Microsoft Solution Provider Program
Find a Microsoft certified solution provider. Get help identifying and implementing Microsoft solutions. Search for experienced certified partners near you.

Microsoft Solution Providers
Open new revenue streams by providing Microsoft online services and outsourcing billing and support to indirect providers. Added value. Because you are partnering with Microsoft, you can package solutions with our industry-leading products. ... See how the Cloud Solution Provider program lets you own the end-to-end customer relationship.

Cloud Solution Provider - partner.microsoft.com
A relationship with an official Microsoft provider; Where can I sell through the CSP program? Your company's location determines your market. Your market includes the regions and/or countries where you can sell CSP offers. See Cloud Solution Provider program regional markets and currencies for the complete list of CSP markets and currencies.

Cloud Solution Provider program - docs.microsoft.com
Partners who are ready to enter the market, but who don't want to have to manage multiple vendors, or who may not have an end-to-end customer relationship management infrastructure in place, can enroll in Microsoft's Cloud Solution Provider (CSP) program as indirect resellers.

Enroll in the Cloud Solution Provider program - Partner ...
And with cloud spending expected to exceed $500 billion by 2020, you may be wondering the best way to harness this powerful growth. That's where the Cloud Solution Provider (CSP) program fits in! Becoming a Cloud Solution Provider (CSP) will allow you to own the customer life cycle end to end from solutions to support to billing.

What is the Cloud Solution Provider (CSP) program ...
The Microsoft Cloud Solution Provider Program (CSP) enables partners to directly manage their entire Microsoft cloud customer lifecycle. Partners in this program utilize dedicated in-product tools to directly provision, manage, and support their customer subscriptions.

What is the Microsoft Cloud Solution Provider Program ...
As an Elite Partner in the Intuit QuickBooks Solutions Provider Program and a Microsoft Silver Partner, we bring a deep understanding and expertise of these important applications that you rely on to power your business.. We leverage our relationships with both organizations at the executive, technology, and support levels, meaning that we help our customers take full advantage of all the ...

QuickBooks Solutions Provider Program and a Microsoft ...
Microsoft's Cloud Solution Provider (CSP) program is a powerful, important platform for any partner who sells Office 365, Azure, Dynamics CRM Online, or EMS. As more partners leverage the platform to grow their businesses, I hear more questions about the two models of CSP participants: direct (one-tier) or indirect (two-tier).

Cloud Solution Provider program: which model is best for ...
It's an easy way for Managed Service Providers like you to resell Microsoft cloud solutions such as Office 365, Azure and Dynamics 365. You set your own prices and bill your customers directly.

Microsoft Cloud Solutions Provider (CSP) Program | SherWe
With the SPLA, service providers and ISVs can license eligible Microsoft products on a monthly basis, during a three-year agreement term, to host software services and applications for their customers. The SPLA supports a variety of hosting scenarios to help you provide highly customized and robust solutions to a wide set of customers.

Licensing Options: Service Providers | Microsoft Volume ...
The CSP, or Cloud Solution Provider program, is an initiative set up by Microsoft. The CSP Program lets you set your own prices and profit margins for reselling Office 365, Dynamics 365 and Azure, three of Microsoft's most popular products.. The program has no restrictions regarding company size, location or level of competence.

The CSP Program Explained - sherweb.com
Program Guide for Microsoft Cloud Solution Providers July 13, 2015 Page 2 of 5 Microsoft may require Company to maintain certain support performance levels, including Customer satisfaction, direct support volume from Customer to Microsoft, and invalid support escalations from Company to Microsoft.

Program Guide for Microsoft Cloud Solution Providers ...
In-Depth. Microsoft's Top 200 U.S. Partners. Who are the best Microsoft solution providers in the United States? You'll find them in Redmond Channel Partner magazine's first-ever list of the top ...

Microsoft's Top 200 U.S. Partners -- Redmond Channel Partner
Review the top partner questions on the Microsoft partner support page to learn about enrolling in the Cloud Solution Provider program, onboarding as an indirect reseller, and more. Get answers. Connect with an indirect provider. As a reseller, you will have access to indirect providers that offer infrastructure, support, and billing services. ...

Microsoft Cloud Solution Provider pre-launch
Completing the Enrollment and Payment Profile Process in PIExp for the Cloud Solution Provider Program. Content provided by Microsoft. Applies to: Partner. Select Product Version. Summary. ... Disbursement currency—the currency in which Microsoft will pay you. Depending on partner bank account location this may be set or another currency can ...

Completing the Enrollment and Payment Profile Process in ...
To be eligible to participate in any of the FY19 CSP incentive programs listed below, a partner must have performed qualifying activities and completed all registration requirements under the Microsoft Cloud Solution Provider program.

Incentive Eligibility Requirements in CSP Program
Tech Data Cloud - Microsoft Cloud Solutions Provider Program Guide This Program Guide for the Microsoft Cloud Solutions Provider Program ("Guide") provides additional information and guidance for you as a Reseller Partner regarding the resale of Microsoft CSP Program subscriptions to Customers in the Territory.

Tech Data Cloud - Microsoft Cloud Solutions Provider ...
The Microsoft Cloud Solution Provider (CSP) program enables partners to directly manage the entire lifecycle for their Microsoft cloud customers including billing and support. Partners in this program use dedicated in-product tools to directly provision, manage, and support their customer subscriptions.

Microsoft Cloud Solution Provider program - First Distribution
Microsoft Cloud Solution Provider | 7 Microsoft Cloud Solution Providers earn up-front margin through a wholesale price list. There are no programmatic channel incentives for the 1-Tier CSP model. What is the difference in channel incentive programs with Open, EA and Advisor? Microsoft Cloud Solution Providers earn upfront margin through a ...

Microsoft Cloud Solution Provider Frequently Asked Questions
We are excited to announce that Azure Government services are now available through the Cloud Solution Provider program (CSP). The CSP program enables partners to make Microsoft Cloud services part of their customer offerings, expanding U.S. government customer options in meeting

their mission goals.

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