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Case Study: Gatorade Marketing and Social Media

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Marketing Mix of Gatorade | Management Paradise

Gatorade was not successful in Thai market and is now threatened by the fierce competition among the existing players and the newcomers. In Thailand, Gatorade is still small and has about 80% recognizing the brand with only 27% ever tried due to low number of distribution channels, small marketing activities, and higher price than key competitors.

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Case study. To Keep Athletes Hydrated on the Field, Gatorade Made Them Feel Effects of Dehydrations in Virtual Reality. Gatorade built Beat the Blitz, a groundbreaking virtual reality simulation designed to illustrate the symptoms of dehydration through an exciting and educational game.

Gatorade Digital Advertising Case Study - VML

Gatorade is a dominating force in the sports drink industry. The company has had a sustainable competitive advantage for over 40 years by means of constant product innovation. By repeatedly analyzing its marketing environment, the company has been able to maintain their advantage, keep their share of markets, and capture shares of new markets.

Gatorade | Case Study Solution | Case Study Analysis

What if you could re-play the biggest sports match or game of your life? This is the simple idea behind Gatorade REPLAY. REPLAY is a highly successful brand entertainment property created by TBWA\Chiat\Day Los Angeles for Gatorade sport energy drink, and it quickly caught the public imagination ...

Case Study: Gatorade REPLAY | D&AD Awards 2019 | Creative Advertising Case Study - Global Association for Creative Advertising & Design Awards

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Pepsi case study - SlideShare

This case study examines the perceptions of Gatorade by athletes and non-athletes. An online survey collected data on brand preferences, consumption patterns, loyalty and emotional bonds. Important findings included high referent power that Gatorade can use in its marketing strategy.

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