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SHEL PERKINS TALENT IS NOT ENOUGH: BUSINESS SECRETS FOR DESIGNERS Revised and expanded third edition The author is a graphic designer, management consultant, and educator with more than twenty years of experience in managing the operations of leading design "rms in the U.S. and the U.K. He currently provides management

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Author of Talent is Not Enough: Business Secrets for Designers, Perkins is a design educator, chairman of the AIGA Center for Practice Management, and has more than twenty years of experience managing the operations of creative firms in the U.S. and U.K. Perkins understands this business.

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