SANDEEP SHRESTHA

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SUMMARY

Results-driven professional with over 9 years of experience in business development, strategic leadership, and product innovation, specializing in SaaS applications, IoT solutions, education, and financial inclusion technologies. Proven track record in optimizing project lifecycles, enhancing service delivery, and driving strategic business growth through innovative solutions. Adept at leveraging data analytics, stakeholder management, and Agile methodologies to deliver high-impact products and projects to meet market needs.

PROFESSIONAL EXPERIENCE

AGROBOTICS NEPAL PVT. LTD.   Kathmandu, Nepal
Founder & CEO   Sep 2020 – Nov 2024

- Spearheaded the development and launch of Sajilo Krishi, a SaaS-based Farm Management System, optimizing agricultural operations and enhancing productivity through real-time monitoring and data analytics.
- Led an IoT-based cattle wearable system project, managing cross-functional teams across engineering, product, and operations to create an MVP.
- Managed end-to-end project lifecycles using Agile and Waterfall methodologies, leading cross-functional teams across agriculture, engineering, marketing, and operations.

NEPAL INFOTECH PVT. LTD.   Kathmandu, Nepal
Project Manager   December 2021 – April 2023

- Directed the development and implementation of a SaaS-based Learning Management System, enhancing online education delivery and user engagement by 35%.
- Led the development and implementation of a Legal Dispute Management System, increasing case resolution efficiency by 40%.
- Conducted stakeholder analysis to gather requirements and ensure project alignment with business objectives.

KUMARI BANK LTD.   Kathmandu, Nepal
Project Manager   April 2018 – March 2021

- Led the customization, integration, and deployment of Branchless Banking (BLB) systems, connecting third-party POS devices to the bank's internal systems to provide banking services to remote locations.
- Oversaw both technical and business aspects of BLB projects, coordinating with third-party vendors and internal teams to ensure seamless system integration and deployment across 50+ locations providing service to more than 10,000+ customers.

SIDDHARTHA BANK LTD.   Hetauda, Nepal
Project Officer   October 2015 – February 2018

- Led the execution of the Branchless Banking project in Makwanpur district under the "Sakchyam Access to Finance" initiative funded by UKaid, ensuring compliance and operational efficiency.

EDUCATION

WESTCLIFF UNIVERSITY   Irvine, California

- Doctor of Business Administration in Information Technology Management   Expected Graduation 2027
- Master of Business Administration in Entrepreneurship   March 2021

SKILLS

Project planning | Project Scheduling | Strategic planning | Leadership | System Integration | Agile | Scrum | Team Coordination | Stakeholder Management | Client Relations | Regulatory Compliance | Risk Assessment | Risk Mitigation | Budgeting | Financial Planning | Marketing | Digital Marketing | Documentation | UIUX Design | Jira | Trello | Slack | Figma | MS Office Suite | Google Workplace | Google Analytics | Meta Business Suite | Meta Ads Manager | Prompt Engineering