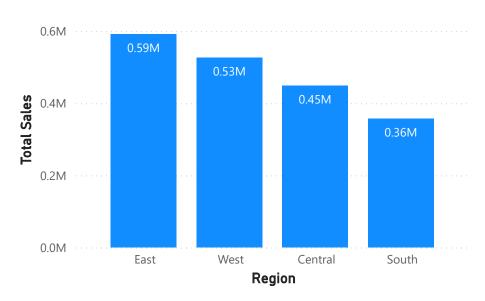
Sales Performance Analysis

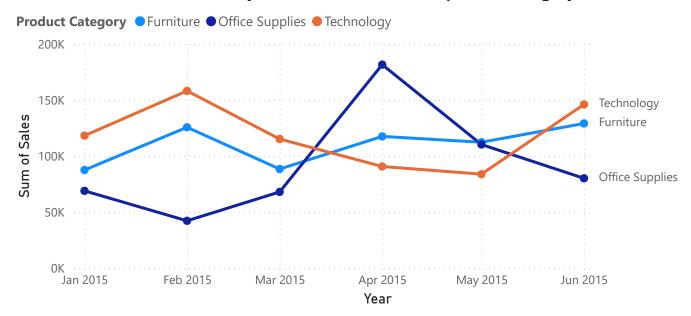
Sales Performance by Region



Bottom 5 Performing Products

Product Sub-Category	Sum of Sales ▼
Pens & Art Supplies	26,071.61
Envelopes	10,479.77
Scissors, Rulers and Trimmers	6,752.18
Labels	4,914.82
Rubber Bands	1,789.43
Total	50,007.81

Sum of Sales by Month, Quarter, Year and product Category



Top 5 Performing Products

Product Sub-Category	Sum of Sales ▼
Office Machines	318,169.68
Chairs & Chairmats	261,072.73
Telephones and Communication	198,764.49
Tables	193,764.58
Binders and Binder Accessories	185,928.14
Total	1,157,699.62

Profitability Analysis

Select all Central East South West

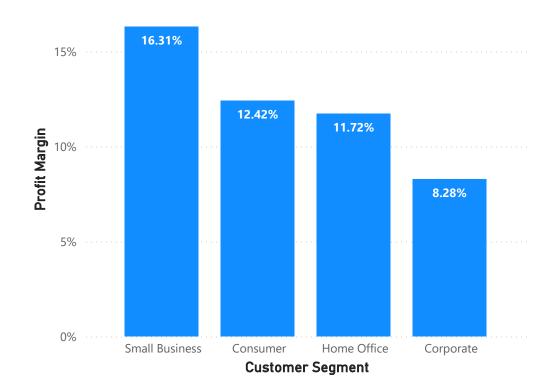
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Total sales

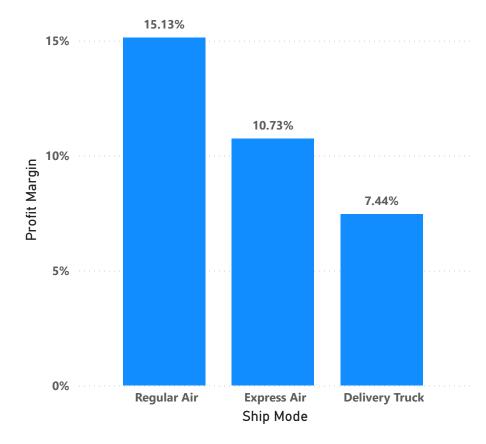
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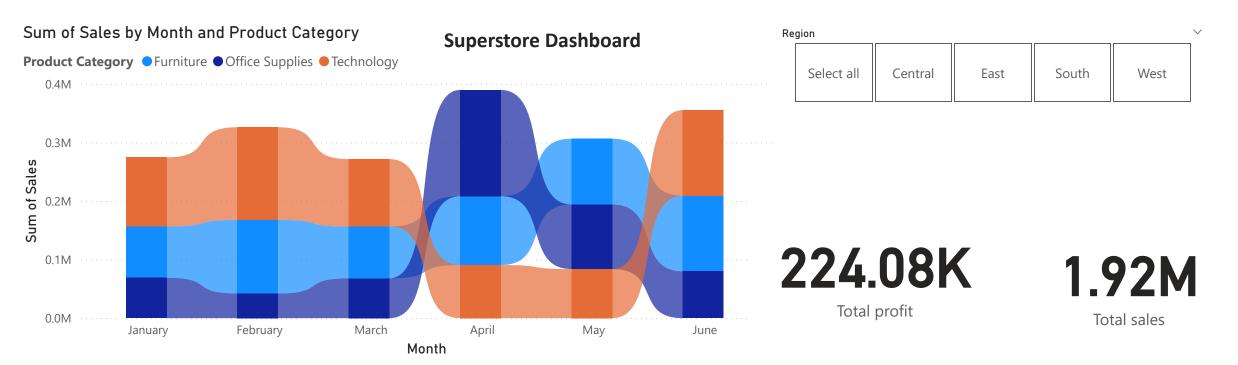
Total profit

Profit Margin By Customer Segment

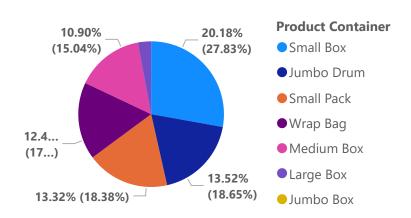


Profit margin by Ship Mode





Profit margin by Product Container



Total Profit and Profit margin by Year, Quarter and Month

