The psychology of work groups

Johannes Staffans May 15th, 2013

About me (@jstaffans)

- Helsinki-based developer, coach
- I think software is mostly about people
- Some smart guys with beards think so too:
 "Individuals and interactions over processes and tools"

Overview

- Your brain
- Work group effectiveness
- Understanding our actions
- Ground rules for effective groups
- (Facilitative roles)

How is this woman feeling?

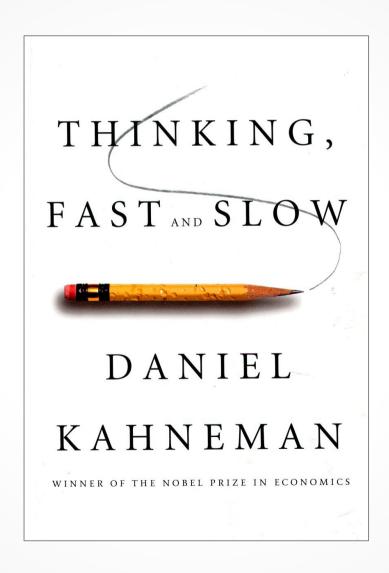


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What's the answer to this?

$$27 \times 14 = ?$$

The two-system model



The two-system model

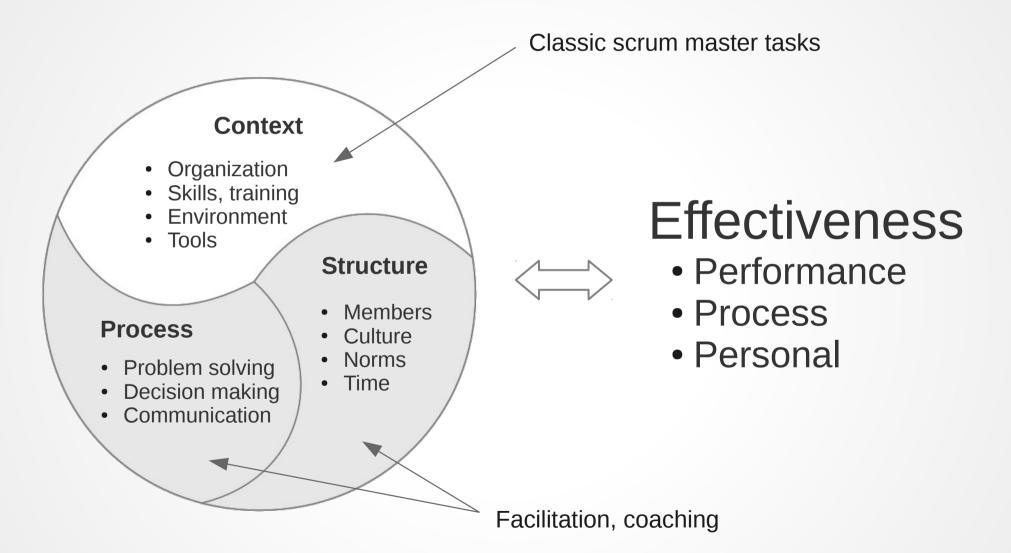
System 1

- Fast, automatic and emotional
- Heuristical and biased
 - WYSIATI

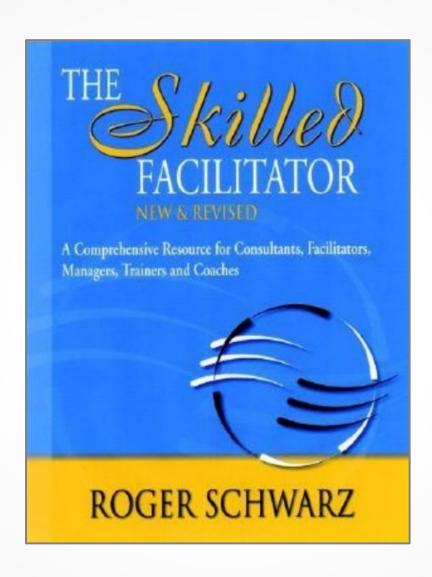
System 2

- Slow, deliberate and systematic
- Based on evaluation and logic

Work group effectiveness



Facilitation, coaching



Theories of action

How do people normally react when faced with a problem in a group setting?

- Espoused theory vs theory-in-use
- Unilateral control model
 - Win, don't lose
- Hands-off model
 - Poor interpretation of the idea of self-organization
- Alternative: mutual learning model

Mutual learning model

- Valid information
- Free and informed choice
- Internal commitment
- Compassion (but not quite the Mother Teresa kind)
- I don't know everything
- I may be contributing to the problem!
- Differences are opportunities for learning
- People are trying to act with integrity

Ground rules

#1

Test assumptions and inferences

#2

Share all relevant information

#3

Use specific examples, agree on terminology

#4

Explain reasoning and intent

#5

Focus on interests, not positions

#6

Combine advocacy with inquiry

#7

Jointly design next steps

#8

Discuss undiscussable issues

Facilitative roles

- Facilitative consultant
 - Can get to the core of a problem quickly
- Facilitator from the same organization but from a different group
 - No skin in the game
 - New points of view
- Informal facilitative leader
 - Don't have to be an expert, just be an effective role model

Thank you!

- Be curious! Read the books!
- Questions?