Approval Profile Modification Script

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SUMMARY: This script uses the data gathered for an analysis of a library collection based on purchasing model. Monograph usage is related to subject, purchasing model, and interlibrary loan requests for monographs to provide guidance on purchasing needs and models for small subsets of the collection. It makes a recommendation for changes to the purchasing level and type for small sections of the collection based on circulation and ILL requests for items in that section.

This analysis and its results are described in:

Gao, Wenli, Ke, Irene, and Turner, Cherie. 2018. "Programming Plus Subject Expertise: A Combined Approach for Approval Profile Modification." *Collection Management* 43 (2). In Press.

The script requires five major inputs:

- Item level monograph data for items purchased through an approval plan, including circulation
- Item level monograph data for items purchased through firm ordering, including circulation
- ILL request data for monographs
- List of all relevant call numbers
- Category descriptions for each relevant call number

The steps used to export and clean the circulation and interlibrary loan data are described in a paper by Ke et al ⁱ(1). The circulation data used was exported from Innovative's Sierra, and the ILL data from Illiad. The fields for each of these data sets are described in the Source Data section below. A separate data set containing the list of relevant call numbers and category descriptions must be created for this analysis. Details on that process are also available in the Source Data section of this document.

SOURCE DATA:

The two data sets containing monographic data for titles purchased through approval and through firm ordering contain the same fields. For both sets the following fields are required:

- CALL LC call number pulled from the bib and item call number fields
- TOT.CHKOUT count of total circulations for each item

The two data sets were saved as csv files, titled "Approval.csv" and "Firm.csv".

Some additional fields are likely to be helpful for deeper analysis, or for interpretation:

- title
- publisher
- pub_year publication year
- cat date catalog date; used as a proxy for date added to the collection
- location location within the library; useful for identifying items located in the stacks vs. course reserves, etc.

Some additional fields were retained from data processing and cleanup in earlier studies. These fields are not necessary for this analysis.

- Bib_recordNum internal bibliographic record number
- Bib_call_num LC call number pulled from the bibliographic record (missing from some records)
- Item_call_num LC call number pulled from the item record (missing from some records)
- LC_Category LC Class separated out from the full call number (artifact of past analysis)
- LC_subcategory LC Subclass (e.g. HD) separated out from the full call number (artifact of past analysis)

Interlibrary Loan Data: Similar to the monograph circulation data, only one field from the ILL data was absolutely required for the analysis:

 Call Number Congress / Other – LC Call number items with all other types of call numbers were removed during cleanup

The interlibrary loan data was saved as a csv file, named ILL.csv, to be read into R.

One additional field was used to filter out data prior to this analysis:

• Format – type of item (only books were of interest for this analysis and the past analysis from which the data was obtained)

Several additional fields were useful for deeper analysis and interpretation:

- Title
- Author
- Date 1
- Imprint
- Language

And several fields were retained through data processing which were not relevant to this analysis:

- Lender Full Name name of the library loaning the item
- Lender State state of the library loan the item
- OCLC Number
- LC_Classes LC Class separated out from the Call Number Congress / Other field (artifact of past analysis)

- LC_Subclasses LC Subclass (e.g. HD) separated out from the Call Number Congress / Other field (artifact of past analysis)
- ISBN
- Request Initiated Date
- Borrower Filled Date
- Library Type type of library loaning the item

SCRIPT OVERVIEW:

This script works in several major steps:

- Designating the relevant call numbers for your collection of interest
- Adding description files that can attach whatever descriptions are relevant to you to the data
- Adding monographs data for both approval titles and firm order titles
- Creating a call number in each of the two monographic data sets that can be easily matched with call numbers from the list of relevant call numbers created in the first step
- Sub-setting the monographs data to include only the data for the areas of interest
- Creating new csv files with only approval or firm order titles in the area of interest
- Calculating the total number of books, checkouts, and year-to-date checkouts as well as mean, median, and maximum total checkouts for each section of your data (for each approval and firm order titles)
- Adding ILL data
- Creating an easily matched call number from the ILL data
- Sub-setting the ill data to include only data for your areas
- Creating a new csv file with only the ILL data for your areas
- Calculating the total number of ILL requests for books for each section of your data
- Merging the information on the number of items in our collection of each purchasing type, including checkout information from the monographic data with the information about requests from the ILL data by section
- Making ratio calculations for each section of the data (details on how each calculation was made on pg. 4)
- Creating a new csv file including the summary data for each category and the calculations listed in 14 (see pg. 4 for a description of each variable)

SUMMARY DESCRIPTION:

The following fields are included in the csv file exported by the script.

- row.names factor of the script, not meaningful for analysis and can be deleted
- Description the descriptions that you designated in your descriptor files
- LC_Subcategory the LC subcategory for each description category
- Start_LC_Number the first LC number in the range that is described
- End_LC_Number the last LC number in the range that is described (NOTE: if the same
 descriptor is used in multiple locations the LC number ranges may appear to overlap, but this
 does not affect the calculations)
- Approval_Items total number of items purchased on approval in each description category
- Approval_Circ total number of all-time checkouts for approval items in each description category

- Firm_Items total number of items purchased through firm ordering in each description category
- Firm_Circ total number of all-time checkouts for firm ordered items in each description category
- Items total number of items in each description category
- Circ total number of all-time checkouts for items in each description category
- Requests total number of ILL requests in the period for which the data was collected
- aUse (sum of all Approval_Circ/sum of all Approval_Items)
- aUse_R (sum of all Approval_Circ/sum of all Circ)/(sum of all Approval_Items/sum of all Items)
- aRating described use level for approval items based on aUse R
 - If aUse_R<1 aRating is Underused
 - o If aUse_R>1 aRating is Overused
- fUse (sum of all Firm_Circ/sum of all Firm_Items)
- fUse_R (sum of all Firm_Circ/sum of all Circ)/(sum of all Firm_Items/sum of all Items)
- fRating described use level for approval items based on fUse_R
 - If fUse_R<1 fRating is Underused
 - o If fUse_R>1 fRating is Overused
- P_Items (Items in the relevant section)/(Total items in this area of the collection)
- P_Checkouts (Number of all-time checkouts for this section)/(total number of all-time checkouts)
- Use (P_Checkouts)/(P_Items); ratio of actual all-time use to expected use
- Rating described use level based on Use
 - o If Use <1 Rating is Underused
 - o If Use >1 Rating is Overused
- P Requests (ILL Requests in this section)/(Total Number of ILL requests)
- Borrowing (P_Requests)/(P_Items); ratio of requests to collection size in that area
- ILL_Rating described ILL demand based on Borrowing
 - o If Borrowing < mean ILL_Rating is Low Demand
 - o If Borrowing > mean ILL_Rating is High Demand
 - o If Borrowing > mean + SD ILL_Rating is Very High Demand
 - If Borrowing > mean + 2(SD) ILL_Rating is Extremely High Demand
- Recommend purchase model recommendation for each description category
 - o If aUse>fUse+0.2 Recommend is Approvals
 - o If fUse>aUse+0.2 Recommend is Firm Order
 - All other cases Recommend is No Trend
- Recommendation recommendation for further action for each description category
 - If Rating = Overused and ILL_Rating = High Demand, Very High Demand, or Extremely
 High Demand Recommendation is Growth Opportunity
 - If Rating = Underused and ILL_Rating = High Demand, Very High Demand, or Extremely
 High Demand Recommendation is Change in Purchasing
 - o If Rating = Overused and ILL_Rating = Low Demand Recommendation is No Changes

o If Rating = Underused and ILL_Rating = Low Demand Recommendation is Ease Off

NOTES:

For all calculations (including the mean and standard deviation used to calculate the ILL_Rating)
each category is compared only to the other categories in your analysis. Analysis comparing to
the entire collection is possible but only if descriptors are developed for the entire collection
instead of only for areas of interest.

REUSING THE SCRIPT:

If you choose to adapt this script, edit the following areas of the script:

- lib This variable changes the naming of the resulting csv and pdf files. Please replace "name" with your name.
- sn These variables designate the LC subcategories that are relevant to this portion of the collection. Copy this row for each LC subcategory of interest, and in each row replace "LC" with a single LC subcategory (ex. QD). Re-label each variable name so that you have s1, s2 . . . sn
- snrange These variables designate the LC numbers that are relevant to the portion of the collection that you are analyzing. Copy this row for each LC subcategory of interest, and in each row replace "num:num" with the LC call numbers that you care about for the matching sn (ex. if s1 is QD, and I care about QD 1-999, then "s1range<-c(1:999)")
 - o If you have multiple distinct ranges within the same LC subcategory, use the same format, separating each range by a comma (ex. "s1range<-c(1:367, 480:499)")
- match This variable merges the sn and snrange into a vector where each individual call number of interest is listed. For each pair of sn and snrange you should have "paste(sn, snrange)", with each set separated by a comma (ex. "match<-c(paste(s1, s1range), paste(s2, s2range))")
- Sn These lines of code add the files containing your descriptors to the script.
 - o If you choose to use one combined descriptor file then delete this row of code.
 - If you choose to use multiple descriptor files then copy this row for each descriptor file, and change "LCDescriptor.csv" on each row to the appropriate name for your csv descriptor files.
- descriptors This line of code combines the descriptor files for each section into one data set.
 - If you chose to use one combined descriptor file then change the code to "descriptors<-read.csv("descriptor.csv")" and replace "descriptor.csv" with whatever name you choose for your csv descriptor file.
 - If you chose to use multiple descriptor files ensure that each number is listed in the descriptor script (S1 through Sn) with each entry separated by a comma (ex. "descriptors<-rbind(S1, S2, S3)")

You will likely also need to modify the script to accommodate for differences in the monograph data or interlibrary loan data available, or in the data cleanup conducted.

Prior to running this script you will need to:

- Create descriptions for your call numbers and save them in a csv file. Your file should include 4 columns:
 - o LC Subcategory the LC subcategory for each individual call number

- LC_Number each individual LC number (must specifically account for 1, 2, 3, 4 . . ., not provide ranges)
- o Match Use the excel function CONCATENATE(A1, "", B1) to create a column containing a call number with a space between the subcategory and the number.
- Description The description that you would like to be displayed for all items of that LC subcategory and number (ex. all QD 1 are General Chemistry). These descriptions can be repeated across a range, or if helpful across multiple ranges. If you choose to use the same description across multiple ranges do be aware that your final summary csv file will not differentiate between those ranges.

¹ Ke, Irene, Gao, Wenli, and Bronicki, Jackie. 2017. "Does Title-By-Title Selection Make a Difference? A Usage Analysis on Print Monograph Purchasing." *Collection Management* 42 (1):34-47. doi: 10.1080/01462679.2016.1249040.