



January 28, 2019
Rose-Hulman Ventures
ATTN: Payden Beyer

Dear Payden,

Thank you for the opportunity to provide pricing for Rose-Hulman Ventures.

Subject: Managed Print Support for 8 devices in Terre Haute, IN

H4, LLC is proposing the following support pricing:

Equipment

We recommend you spend \$2,300.00 on new equipment. The equipment will be a one-time charge billed up front after the delivery and installation.

HP LaserJet Enterprise M608dn

\$2,300.00

We also recommend replacing some of your equipment that will be covered in a lease. Your monthly lease payment will be \$566.78.

Canon imageRUNNER 6555i II

\$566.78/month (36 Month Term)

Managed Services Contract

- 36 Month Term
- Four Hour Response Time support
- Pricing would include all supplies, parts, and labor
- Pricing excludes paper as there is no way for us to actively track this item

1. Monthly Cost: \$68/month per device

Canon imageRUNNER 6555i II

*includes the first 10,000 mono printed pages per month

*additional printed pages would be at a rate of \$0.0068/page mono

2. Monthly Cost: \$18.60/month per device

HP LaserJet Enterprise 600 M603xh

*includes the first 2000 mono printed pages per month

*additional printed pages would be at a rate of \$0.0093/page mono

3. Monthly Cost: \$44.50/month per device

HP LaserJet Enterprise M608dn

*includes the first 5000 mono printed pages per month

*additional printed pages would be at a rate of \$0.0089/page mono

4. Monthly Cost: \$52.85/month per device

HP Color LaserJet Pro MFP M477fdw

*includes the first 500 mono printed pages and 500 color printed pages per month

*additional printed pages would be at a rate of \$0.0217/page mono and \$0.0840/page color

5. Monthly Cost: \$11.50/month per device

HP LaserJet Enterprise P3015x

*includes the first 1000 mono printed pages per month

*additional printed pages would be at a rate of \$0.0115/page mono

6. Monthly Cost: \$119.60/month per device

Lexmark C6160

*includes the first 2000 mono printed pages and 1000 color printed pages per month

*additional printed pages would be at a rate of \$0.0174/page mono and \$0.0844/page color

7. Monthly Cost: \$35.15/month per non-network device

Xerox 3300 MFP

*overage rates may apply

8. Monthly Cost: \$59.17/month per non-network device

Brother MFC-8950

*overage rates may apply

Other Notes

**Our proposed equipment cost above is an estimated value that includes the device, all accessories, installation, and tax. Once this form is electronically signed and returned, we will provide you an actual cost on an invoice for the devices specified in this proposal.

*Proposal valid through February 27, 2019

Please sign below and click "Accept" to acknowledge this proposal and to proceed with the pricing as quoted above.

Acceptance

H4, LLC

Rose-Hulman Ventures

Sign Here

Harry Dearing

Print Name

1/28/2019

Date

Sign Here

Payden Beyer

Print Name

Date

Accept