

## **Company Brief:**

JARO Education is one of the leading service platforms, catering to the needs of working professionals by offering them varied choices in management programs for pursuing the course online. With various academic achievements and accolades, Jaro is known for providing students with one of the most Innovative & Successful Online MBA programs in India. Within **10 years** we have enrolled more than **2,00,000** working professionals for Online MBA program.

Jaro Education is a leading Ed-Tech company and pioneer in the executive education space catering to various B-Schools, Universities, and premium Institutes nationally and internationally, having deep corporate connections.

### **“Jaro is awarded with Best Employer for Career Development and Leadership Grooming”**

By Employer Branding Awards (EBA) in February 2016.

We have received prestigious National Level awards for our exceptional contribution in education industry.

**Website:** [www.jaroeducation.com](http://www.jaroeducation.com)

## **Academic Partners:**

- ☐ IIM, Ahmedabad
- ☐ IIM, Trichy
- ☐ IIM, Nagpur
- ☐ IIM, Kozhikode
- ☐ ITM, Ghaziabad
- ☐ Welingkar Institute of Management
- ☐ Dayanand Sagar University, Bangalore
- ☐ Alliance University, Bangalore
- ☐ Shiv Nadar University
- ☐ Bharati Vidyapeeth Deemed University, Pune
- ☐ Guru Nanak Institute of Management Studies, Mumbai
- ☐ National Stock Exchange
- ☐ iFEEL, Lonavala (Full time B-school)
- ☐ University of Toronto

## **Designation: Career Development Executive/Officer-**

### **Job Description:**

- ☐ Achieving enrolment targets (End to End sales).
- ☐ Lead generation through cold calling.
- ☐ Identifying suspects and prospects.
- ☐ Meeting & Counselling prospective students (mostly working executives in various industries).

**Amid this pandemic we are not encouraging field meetings. Hence, all the counselling are being conducted on video calls.**

**Work days – Monday – Saturday (Sundays fixed off)**

**Office Timings: 10am-7pm**

**Remuneration details for a fulltime post graduate:**

Location	Mumbai, Bangalore, Noida, Gurgaon & Pune		Hyderabad & Chennai	
Target	1 <sup>st</sup> Month	4 <sup>th</sup> Month onwards	1 <sup>st</sup> Month	4 <sup>th</sup> Month onwards
Fixed Component	Rs.30,000	Rs.50,000	Rs.30,000	Rs.40,000
Daily Travel Reimbursements*	Rs.3,000	Rs.3,000	Rs.3,000	Rs.3,000
Monthly Incentive*	Rs.15,000	Rs.15,000	Rs.15,000	Rs.15,000
Performance cum Continuity Bonus	Rs.2,500	Rs.2,500	Rs.2,500	Rs.2,500
Total amount per month	Rs.50,500	Rs.70,500	Rs.50,500	Rs.60,500
Components	Rs.6,06,000	Rs.8,46,000	Rs.6,06,000	Rs.7,46,000
(in Rs. Per annum)				

**Remuneration details for a graduate:**

Location	Mumbai, Bangalore, Noida, Gurgaon & Pune		Hyderabad & Chennai	
Target	1 <sup>st</sup> Month	4 <sup>th</sup> Month onwards	1 <sup>st</sup> Month	4 <sup>th</sup> Month onwards
Fixed Component	Rs.25,000	Rs.40,000	Rs.25,000	Rs.35,000
Daily Travel Reimbursements*	Rs.3,000	Rs.3,000	Rs.3,000	Rs.3,000
Monthly Incentive*	Rs.10,000	Rs.10,000	Rs.10,000	Rs.10,000
Performance cum Continuity Bonus	Rs.2,000	Rs.2,000	Rs.2,000	Rs.2,000
Total amount per month	Rs.40,000	Rs.55,000	Rs.40,000	Rs.50,000
Components	Rs.4,80,000	Rs.6,60,000	Rs.4,80,000	Rs.6,00,000
(in Rs. Per annum)				



The Best ICT Enabled  
Higher Education  
Institute Award, 2012



**Educational Excellence  
Awards**

Most innovative &  
Successful Online MBA  
Program In India, 2012



**MODI Awards**

Outstanding Contribution  
In Online Education, 2017



**ABP Education Awards**  
Best Digital Learning  
Innovation Award, 2018

