



EDUCATION

Degree	Year	Institute	Score	Remarks
MBA	2020- 2022	IIT Delhi	8.6/10	A grade in Major Project
B. Tech (Electrical)	2013- 2017	NIT Kurukshetra	8.913/10	A+ grade in 22 subjects
XII (CBSE)	2013	R.E.D School	91.60%	3 rd Rank in school
X (CBSE)	2011	R.E.D School	10/10	Appreciated by MHRD

WORK EXPERIENCE

Consultant: **Thoucentric** Domain: **Supply Chain Consulting** August 2022 – Present

Roles and Responsibilities:

- Completed trainings in various domains like **Supply Chain Design, Design Thinking, Product and Project Management, Ecommerce**
- Pursuing in-depth training in areas like Supply Chain Planning, Demand Planning, Logistics, Procurement and Distribution Management
- Solved **case studies on Forecasting and Supply chain planning** for 5 SKUs and automated the Material Requirement Planning process

Senior Analyst/ Software Engineer: **Capgemini** Domain: **IT Consulting** September 2017 – May 2019

Roles and Responsibilities:

- Enhanced and Customized SAP Products** using SAP ABAP and implemented **Enterprise Resource Planning** as a part of Europe SBU
- Resolved more than **30 SAP issues** and enacted more than **10 changes** for **Billing, Finance, Material Management and Project management** teams
- Conducted **evaluations, business blueprint preparation, testing** in various environments for the final go live of more than **15 changes and projects**
- Enacted changes in the business by introducing **Market Reforms in SAP**, a change impacting more than **50% ERP** model as a part of team
- Audited the whole SAP system from **development to production** by running IT-Audit scripts thus helped in improving the efficiency by **12%**
- Ensured smooth interaction of **Customer Data with the SAP** system via OData Services by **debugging and resolving more than 20 codes**

Achievements:

- Successfully **implemented the model for an E-Commerce company** using screen programming in SAP ABAP during training in a team effort
- Appreciated for **successful implementation of Deloitte IT Audit project** in **1-month** shorter time frame, saving more than **40 business hours**
- Appreciated for resolving **critical issues** encountered due to **SAP cloud scripts**, revived operations of more than **10 services and applications**

INTERNSHIP

Summer Intern: **Takshashila Consulting** Domain: **Business Consulting** July 2021 – Sept 2021

- Defined Business case and the scope for attaining **faster growth trajectory and penetration of OTT service provider** using Project Charter
- Estimated **Market Size (TAM, SAM, SOM)** for OTT provider in India using **Top-Down Approach** addressing broad issues like pricing, etc.
- Identified key issues in problem using **Logic Trees** and developed a value proposition of new products for different kinds of customers
- Analyzed Competitive Landscape, Price Functionality Positioning, growth and value drives and thus suggesting a **Go to Market strategy**
- Using Unit Economics **suggested a sustainable business model** with cost of acquisition as Rs. 704 and profits per customer to be Rs. 980

PROJECTS/INDUSTRIAL TRAINING

- IFB Industries Live Project: Consumer Insights on AC purchase decisions** and ways to address the same to gain market share in AC 2021
- Worked dedicatedly giving inputs on Competition Landscape, Consumer Perception, Trade Perception, Product Features, Pricing/Finance
- Grofers Market Live Project: Grofers Market Expansion** in Tier 2 and 3 cities, created Awareness about Business opportunity 2021
- StrategyCo.Global- Successfully analyzed ROI, profitability, operations** to solve **35 management consulting cases** within **70 hours** 2021
- Undertook Social Sector Initiative by Institute at **Pratham Education Foundation Project: Product Design** of Saransh Backend 2021
- Summer Intern at **IIT Roorkee**, worked on project titled '**Short Term Load Forecasting using Artificial Neural Networks**' 2016

CERTIFICATIONS

- Successfully met prescribed standards set forth by **KPMG** and qualified for **Lean Six Sigma Green Belt Certification** 2021
- Successfully met prescribed standards set forth by **Finshiksha** and qualified for **Equity Valuation Certification with A+ grade** 2021
- Met the standards set by **IIM Bangalore** and completed certifications in '**CRM**' and '**New Product Development**' via Swayam 2021
- Successfully completed **Certification in Business and Operations Analytics** by NITIE Mumbai Instructor: Prof. David Simchi-Levi 2021
- Successfully met prescribed standards set forth by **CII** and qualified as a Certified **Supply Chain Management Executive** 2021

ACADEMIC ACHIEVEMENTS AND AWARDS

- Scored highest grade in Major Project on '**Restaurant Seating Optimization Problem**' using two-dimensional Knap Sack Algorithm 2022
- Selected as a **part of 5 membered team** representing our institute DMS, IIT Delhi for **CFA Institute Research Challenge** 2021
- Published an article titled '**Impact of Covid-19 Pandemic on Credit Risk and its modeling**' in the Finance Magazine of Institute 2021
- Achieved **AIR 87** in Instrumentation Engineering, **AIR 416** in Electrical Engineering in Graduate Aptitude Test in Engineering (**GATE**) 2021
- Published and presented my paper on Renewable Energy** in International Journal of Advanced Technology and Science 2016

EXTRA-CURRICULAR ACTIVITIES AND ACHIEVEMENTS

- Active member of the **Operations Club of DMS IIT Delhi** and **Editor** of Bi Annual Operations Magazine of the Institute 2021
- Selected as the **Campus Ambassador** for Confederation of Indian industry (CII) – **Supply Chain Management Executive** 2021
- First Runner Ups** in Optimus 20.3: Case Study Competition conducted by **Operations Club of IIM Shillong** 2021
- National Finalist** in Optimizer: A National Level **Operations Case Study** Competition organized by SJMSOM, IIT Bombay 2021
- Emerges as **Finalist** in **SC Quest: A National Level Supply Chain Case Study Competition** organized by SIOM, Nashik 2021