



Apoorv Agarwal
Chemical Engineering
Phone no.- (+91)-9920937742

UG Third Year (B.Tech)
Indian Institute of Technology, Bombay
email id – apoorv_agarwal@iitb.ac.in

Examination	University	Institute	Year	CPI/%
Graduation	IIT Bombay	IIT Bombay	2012	7.29
Intermediate/+2	CBSE	MSMS Vidyalaya, Jaipur	2008	86.20
Matriculation	CBSE	MSMS Vidyalaya, Jaipur	2006	88.60

ACADEMIC HIGHLIGHTS

- Secured All India Rank **793** in IIT-JEE 2009, among **over 4.5 lakh** candidates nationwide (**top 0.2%**)
- Secured All India Rank **1225** in AIEEE 2009, among **over 10 lakh** candidates nationwide (**top 0.1%**)
- Singapore International Airlines (SIA) **Youth Scholarship Program** 2007 (**50 candidates** selected nationwide)

PROFESSIONAL CERTIFICATIONS

- Pursuing the **Professional Risk Manager** (PRMTM) designation offered by the PRMIA organisation
- Completed the **Certified Financial Planner** (CFP) Certification by **FPSB**. CFP in the following **7 fields**:
 - Risk Analysis
 - Insurance Planning
 - Retirement Planning
 - Estate Planning
 - Investment Planning
 - Employee Benefits
 - Tax Planning
- A **NSE Certified Market Professional** (NCMP) **Level 4**, completed **12 NCFM** and **3 NISM** series modules

INDUSTRIAL EXPERIENCE

- Mckinsey and Company**, Gurgaon [Dec'11]
Project: Credit Risk Scoring: Probability of Default (PD) **Prototype Generation Tool** using **Excel/VBA**
 - **Increases efficiency** of prototype development **by 3000% (2-3 days)** compared to 3 months previously)
 - The **first prototype** has been developed by the tool and implemented for a **bank in Singapore**
 - The tool also **checks for deviations of excel calculations** from **SAS** (Statistical Analysis System software) by importing **SAS data of over 4000 clients** to generate PD scores by **1932 distinct variables**
 - **Exposure at Default** (EAD) and **Loss Given Default** (LGD) prototype generation tools are under construction using the codes and empirical layout of the PD tool
- State Bank of India (SBI) Funds Management Pvt. Ltd.**, Jaipur [Dec'10]
Project: Performance of Indian **Mutual Funds** vs. their **Style Benchmarks**
 - Conducted a **Return Based Style Analysis** of **96** Indian equity mutual funds
 - Implemented the **quadratic optimization** of **11 mutually exclusive asset class** factor models
 - Compiled **5 years of data** from the 'Alpha' and 'Prowess' databases of the **CMIE****Case Study:** Performance of Indian Equity **Mutual Funds** in a **Bear Market** (1998-2002)
 - Canvassed **269 open-ended schemes** for computing various performance indices
 - **Concluded** that **58 funds** provided better returns even in a bear market, some funds provided excess returns
- GlaxoSmithKline Pharmaceuticals Ltd.**, Nashik [May'11-June'11]
Project: In-house **machine development proposals**
 - **Vacuum system** proposal for Scorpio tablet machine **with 4 site engineers, better quality control upto 6%**
 - **Turn-table mechanism** for 2 line packing suites to **increase operator efficiency by 15%**

Project: Work Study on Eltroxin 100 mcg: Effort to **Increase Operator Utilisation** in Manufacturing

- Conducted **Maynard Operation Sequence Technique (MOST)** method analysis on the **entire manufacturing and packaging suite**, by **compiling a 60 day datasheet** recorded by me
- Extended the MOST analysis to the **employee register data** collected for the past **2 years**
- Created benchmarks for time measurement units (**TMUs**), suggested a **better operator allotment scenario**
- Initiated a **year-long assessment project** on the Eltroxin manufacturing and packaging suites

▪ **Oil and Natural Gas Corporation (ONGC) Ltd., Mumbai** [June'10]

Project: Design of Oil Handling Systems: Gas-Liquid and Liquid-Liquid Separators

- Assisted in the **sizing a three-phase horizontal separator** for oil and gas separation, developed in-house
- Suggested the **installation of baffle plate inlet diverters** to control re-entrainment and emulsifying problems

▪ **SEAROC Cancer Center, S.K. Soni Hospital, Jaipur** [May'10]

Project: Clinical Trials on Bioavailability of Chemotherapeutic Agents in Cancer Patients

- Reported the **effects of anti-cancer drugs** and molecules, their half-life and side-effects on patients

TECHNICAL SKILLS

Programming Languages: VBA, C++, C, Java, Python, HTML

Software Proficiency: MS Excel, Scilab, Matlab, Eclipse

POSITIONS OF RESPONSIBILITY

▪ **Music Secretary** of Hostel – 9, IIT Bombay [2010-11]

- Recipient of the Hostel **Organisational award** and **Performance Arts Festival (PAF) colour**
- Led the hostel to grab **2nd position** in the inter-hostel Music General Championships (among 14 hostels)

▪ **Table Tennis Team Captain** [2005-07]

- Team reached the CBSE Table tennis **State finals** with me as captain [2006-07]
- **Won 2** and **runner-up in 1** Indian Railways State Table tennis competitions

▪ **School Editor**, M.S.M.S. Vidyalaya, Jaipur [2004-05]

- **Initiated the publication** of the monthly paper and quarterly school report, **distributed among 700 students**

COURSE PROJECTS

- Devised a simplified **model** for Ethanol preparation using **Scilab** for **parameter determination** and **simulation**
- Fabricated a Class D **Audio Amplifier** using a **comparator**, **MOS-FET** and **wave oscillators**
- Devised **algorithms** to calculate solutions of differential equations by orthogonal collocations using **Scilab**
- **Team leader** of **5**, overall **team of 40** students for classification and consolidation of **fingerprint data by C++**

EXTRA-CURRICULAR ACTIVITIES

- Member of the **National Service Scheme (NSS)** group, IIT Bombay
 - provided **free tuition** to poor children with the group as a **member of Abhyasika**
 - went to **2 villages for social service** as a member of the **Group for Rural Activities (GRA)**
- Member of the **Disha Organisation**, Jaipur ~ often went to **teach a school** in a rural area (Jagga ki Baawadi)
- Amateur **HAM operator** as a member of the **HAM Club** of IIT Bombay