Am I speaking to _____?
Good afternoon/evening Sir/Madam, I am _____, from IIT Bombay currently a xth year student of
_____ department from Hostel_____ I'm calling on behalf of SARC the Student Alumni Relations
Cell here at IIT Bombay .

Is this a good time to talk to you ?

IF YES	IF NO
This call is a part of annual US Phonathon. In the next few minutes I would brief you about the recent developments on campus & other initiatives taken up by Institute & us students to bridge the gap b/w IITb & its alumni !	I am sorry. What would be a good time to talk to you Sir ?

Mentorship
First of all, let me tell you about the mentorship program, we have started here in the institute, which
has been running for the past 2 years and is about to enter its 4th phase coming January, it is called the
Alumni Student Mentorship Program or fondly ASMP.
Have you known about it, sir?

If the answer is NO	YES
YES, tell me what I need to do	Oh Great! Are you a registered mentor with us?
ASMP is conducted in two phases a year each spanning a period of six months i.e one semester. Alumni and students are supposed to register for the program before the start of the phase providing their professional and personal information, area of expertise and interests. Registered students are allotted a Mentor through a well defined allotment process.The area of expertise and work profiles of all the enrolled alumni are made open to all students at the time of registration to browse and request a mentor from.A second layer of decision making involves alumni selecting students they want to mentor, from amongst those who have shown interest in being mentored by them as per the first step. The allotments will depend on the respective preferences from students and the alumni.	**YES** Thats great to know, now that you are already a part of ASMP would you like to shoot any instant feedback for ASMP at this point ?
What is expected of from mentors ? // or either ways Therafter we expect a continuous interaction of mentor & his mentee via emails or even skype as it suits you. The mentee would be willing to seek your advice on career or alike subjects What I ll do here is, send you the link to ASMP - where you can register for the same and also find more details on the program. Does it sound good to you ?	**NO** Sir, you like me to tell you any details of the program like "how it is conducted" and "what do we expect from our mentors? "so that if you want to register for the program or in the future you decide on registering you can be clear of the procedure which we follow, if he says **YES to this follow the first column.** **IF NO** That's alright

Internships
Sir would you be interested in providing summer internships/projects to IITB students at your
company/university ?

Yes , I would see what I can do	No , there is no possibility
We have a formal Internship Coordinating Cell which acts as a communicating medium b/w recruiters & the pool of interested students. With your consent , I would ask the concerned coordinators to get in touch with you !	Thats alright
Yeah sure Thank you, we are extremely glad , the internship coordinators ll follow up with you at the earliest possible.	

GO IITB Fund-Raising Campaign

// Referring to the past history of alumnus

Past Donor	No history
We appreciate your continuous support to IITB through your generous gifts in the past. I would like to mention here that you can track where your donations have been used. And as you might be already knowing you can actually choose a cause that u wish to support through your donations. Are you aware of various causes the GO IITB Campaign supports ?	IIT Bombay has been benefiting long way through the generous alumni donations it has been receiving from all over the world. I would like to mention here about the Go IITB campaign where you can choose from a number of causes to direct your donations. Would you like to know about the various causes & new initiatives ?
No I am not aware // Go through the following sections on HATS , YFA , Greatest Needs	**If yes** // Go through the following sections on HATS , YFA , Greatest Needs
Yes I know about them // Skip the section the following sections on HATS, YFA, Greatest Needs	**If no** // Skip the section the following sections on HATS, YFA, Greatest Needs

HATS
Let me tell you about HATS – Hostel Alumni Team Stewardship
Initiated in 2006 in H7, this initiative is basically an attempt to reconnect alumni to their hostels & help create funds for the welfare of hostel may it be for the infrastructure or mess workers' good. As of today the figures tell around 269 donors have gathered 1.15 crore rupees. & from this cause we have a state of the art gym in H4, purchases of musical instruments, Home Theatre for H2, book shelves for H7 & many such stories. This cause has also supported 200 mess workers from the Mess Workers Incentive Funds.

We also have another such initiative by the name of Young Faculty Award - YFA

YFA
It is to attract the best faculty members at IIT Bombay. YFA awards a grant of 1lakh annually uptill 3

years to newly recruited faculty members. Around 26 new hires were made last year & a total of 75 hires could avail this opportunity from current funds ranging at around 6.5 crores net.

// If at any point alumnus seeks more details on the same refer him to the following & also otherwise Sir, you can find more details on HATS, YFA & other causes at _____ I ll mail you this link as well.

Recent Developments on Campus
Next you would be pleased to know about 2 major constructions on campus. We have now got a brand new multi-purpose gymkhana with indoor badminton courts & a world class swimming pool right in front of H2. . It was inaugurated by Mr. Bharat Desai & has a seating capacity of about 1500 spectators!
Also, the VMCC – Victor Menezes Convention Centre is in place which holds more than 10 lecture halls, a classy auditorium, VIP Lounge, Cafeteria & civil laboratories.

// You can next engage in personal conversation depending upon the response from the other side & ofcourse your communication skills !
// ex. : So this was all from my side.
         If you dont mind would love to hear from you about your days at IIT !
         Or
         Could you tell me about the life in US ? I am probably planning to do a MS !

// end on this note either ways
Thank you Sir. I have made notes of this conversation, It was great talking to you. You would receive a mail soon. Can I please confirm your email-id once ?
// confirm the email id
 It was great talking to you. If you happen to visit IIT Bombay sometime, do let us know in advance. It would be great to hear your experiences personally. For more about the efforts taken up by students in strengthening the student-alumni network please do visit our website http://www.sarc-iitb.org/
Have a good day !