



PROFESSIONAL EXPERIENCE 24 MONTHS

Assistant Manager, Integrated Cost Reduction(ICR) - Tata Nano, Tata Motors Limited, Pune July 2008- July 2010 Tata Motors Limited is India's largest automobile company, with consolidated revenues of Rs. 92,519 crores (USD 20 billion) in 2009-10. The ICR team works in coordination with the Design team and Sourcing team in Pune.

- Responsible for value engineering and alternate sourcing of Electrical & Sheet metal components of Nano
 resulting in 10% reduction of direct material cost.
- Led 6 Cross functional teams formed for validating the cost reduction ideas and reduced the implementation time thereby ensuring faster realization of savings.
- Played a **pivotal role** in **supplier localization** and **returnable packaging** implementation which resulted in **30% reduction** of logistics cost.
- Implemented the **McKinsey syndication** format through the ICR process for Nano and subsequently across all passenger cars of Tata Motors Ltd.
- Reduced the projected cost of electrical components in Nano Europa using zero based costing and benchmarking to achieve the target cost of the product.
- Executed process mapping of the life cycle of an idea to implement the online idea tracking system.

Summer Internship – Everstone Capital Private Equity

May 2011- June 2011

Everstone Capital is an India focused investment manager with dedicated private equity and real estate funds. In 2006 it invested \$425 million private equity fund.

Project Title – **Project Management** for Interarch Building Solution Pvt. Ltd.

Improved productivity of the Pantnagar plant by 9% through implementation of Lean management practices

Professional Recognition

- **Awarded 2nd rank** in Customer support project 20 % reduction in repeat complaints and 25 % increase in customer satisfaction index for passenger cars.
- Awarded the **Certificate of Appreciation** and **Performance rating A** for exceptional performance in the cost reduction program for Nano.

EDUCATION

2011	Master of Management	SJMSOM, IIT Bombay	8.1/10(CGPA)
2008	B.Tech, Electronics & Communication Engg.	NIT Durgapur	8.37/10(CGPA)
2004	Class XII, Maharashtra Board	Atomic Energy Junior College, Mumbai	91.67 %
2002	Class X, CBSE	Atomic Energy Central School, Mumbai	87.40 %

ACADEMIC ACHIEVEMENTS & AWARDS

- Awarded Scholarship form for International Student Exchange program at Carleton University, Canada
- Awarded Scholarship from Nuclear Power Corporation of India Limited for consistently high performance during graduation at NIT Durgapur

POSITIONS OF RESPONSIBILITY

- Co-Chairman of Young India NET, a part of the Confederation of Indian Industry (CII), at School of Management IIT Bombay
- Event Coordinator, Navonmesh 2011- The Entrepreneurship convention of SJMSOM, IIT Bombay
- Event Coordinator, Robotics, Aarohan 2008, Annual Techno Management Festival of NIT Durgapur
- Master Panel Coordinator in Admissions 2011 of SJMSOM, IIT Bombay

EXTRA-CURRICULAR ACTIVITIES & INTERESTS

- 2nd Prize among 124 participants in FORTIUS, a National Level Machine Design contest at Aarohan 2007,
 NIT Durgapur
- Finalist in Atharva 2011, the general management competition of TAPMI
- Member of Opera, the operations club of SJMSOM, IIT Bombay
- Runners-up in Robowars, the first ever National Level Robotics competition at NIT Durgapur
- Played for the Cricket team of NIT Durgapur at Inter college level.