

Shishir Shivhare

Male, 25

EDUCATION			
Year	Degree/Certificate	Institute/School, City	% / CGPA
2013(exp.)	Master Of Management	SJMSOM, IIT Bombay	7.03
2007	B.E., Electrical & Electronics Engineering	LNCT Bhopal	73.6
2003	Class XII	Krishna Public School, Bhilai(CBSE)	68.4
2001	Class X	Blossoming Flower School, Birsinghpur Pali (MPBSE)	82.4

PROFESSIONAL EXPERIENCE			32 Months
EDELWEISS CAPITAL	Winter Intern	Dec 2011- Jan 2012	
Edelweiss Capital is a financial services company which provides investment banking, institutional equities, private client broking, and asset managementis to corporates institutional and high net worth individual clients.			
Responsibilities:			
<ul style="list-style-type: none">• Worked in the Life Insurance segment for the development of sales and revenues of Edelweiss Tokio• Researched on the market capability to establish new branches on different locations			
ECLERX SERVICES LTD.	Senior Analyst	Aug 2010- Jun 2011	
Eclerx is the one of the leading organization of India in the field of Knowledge Process Outsourcing, expanding with Finance, Content & Analytics. Most of its clients are listed in Fortune 500.			
Responsibilities:			
<ul style="list-style-type: none">• Led a team of 4 analysts engaged in Web Analytics for one of the world’s largest PC-maker(a fortune 50 company)• Facilitated the team with the client needs, specifications, traffic targets, analytics tools to support task performance• Building customized KPIs and providing consultation on new metrics to clients (reviewed by Senior Management)• Daily, weekly and monthly analysis of the website reporting Revenue and Traffic performance and e-marketing campaign activity• Conducted a series of multivariate tests on my clients’ website that produced a lift in conversion within 4 weeks• Worked on Web Segmentation using high-end analytics tool Adobe Insight and Omniture Data warehouse			
Achievements:			
<ul style="list-style-type: none">• Awarded SPOT Award for the Quarter for delivering critical analysis which helped in increase in visitors and profits• Nominated for the coveted “ANALYST OF THE QUARTER” for the Quarter Jan2011-Apr2011.• Rated as Topmost performer in the Large Enterprises Team			
INFOSYS LTD.	Software Engineer	Jul 2007- Apr 2009	
Infosys defines designs and delivers technology-enabled business solutions and has strength of 1 lakh+ employees.			
Responsibilities:			
<ul style="list-style-type: none">• Worked for one of the world’s largest telecommunications services company British Telecom• Managed requirement gathering and carried out Impact Analysis, Design, Development and Testing• Trained 5 new recruits on basics of BT Tools and mentored them for the client interview process• Developed a tool for BT in Oracle, which helps in reducing the time frame of the Flow Processes of orders by 27%			
Achievements:			
<ul style="list-style-type: none">• Awarded Certificate of Excellence by Infosys for delivering high level of Customer Satisfaction			

ACADEMIC ACHIEVEMENTS	
<ul style="list-style-type: none">Ranked 8th in district in 10th boards	2000-01
<ul style="list-style-type: none">Stood among Top 1% in National IT Aptitude Test conducted by NIIT	2005-06
<ul style="list-style-type: none">Scored 100% marks in Logical reasoning in JMET	2010-11
<ul style="list-style-type: none">Cleared Infosys Internal Certification 'Basics of OSS/ BSS' in Telecom Domain	2008-09

POSITIONS OF RESPONSIBILITY		
Position	Key Achievement	Period
Knowledge Management Anchor in ECLERX Project Team.	<ul style="list-style-type: none">Responsible for leveraging knowledge of new analytics tools to the team for new assignments through tool trainings	2010-11
Audit Anchor of ECLERX project.	<ul style="list-style-type: none">Was instrumental in getting many processes to be audited successfully	2010-11

EXTRA-CURRICULAR ACTIVITIES	
<ul style="list-style-type: none">Participated in Nationals Ranking Badminton tournament in 2005	2011-12
<ul style="list-style-type: none">One of the 12 finalists across India in XIMB's flagship event GLADIATOR	2005-06
<ul style="list-style-type: none">Volunteer for "Infrastructure and Logistics" team, Avenues 2011,Sjmsom	2011-12
<ul style="list-style-type: none">1st prize in Dance Competition at a state level event Techfest, Prayaas	2006-07

OTHER INTERESTS	
<ul style="list-style-type: none">Keen interest in reading, playing badminton and snooker, and solving brainteasers	