# RAJAT SHARMA

Male, 22



EDUCATION						
Year	Degree/Certificate	Institute/School, City	% / CGPA			
2013	Masters Of Management	Shailesh J. Mehta School of Management, IIT Bomaby	7.50			
2011	B. Tech, Information Technology	University School of Information Technology, GGSIPU, Delhi	71.76%			
2007	Class XII	Birla Vidya Niketan, Delhi(CBSE)	90.8%			
2005	Class X	Somerville School, Noida(CBSE)	91.0%			

ACADEMIC ACHIEVEMENTS				
• Finalist in KPMG International Case Competition(KICC) – All India Level	2011-12			
• Final Stage Candidate, in the International Microsoft Student Partners Selection Process, for the Delhi region	2009-10			
• Secured a <b>Top 0.36 percentile</b> score among 37693 students in the <b>7</b> th <b>National Aptitude Test</b> 2011. Received <b>full scores</b> in Problem Solving Skills	2010-11			
• Merit Scholarship Holder for 2 years in a row for outstanding academic performance.(Xth - XIth)	2004-06			
• Successfully Completed Level 1 of <b>Proficiency in German</b> from Genesis (MMB, Delhi)	2008-09			

# PROJECTS & INTERNSHIPS

## Nestle India Ltd, Gurgaon

# Winter Internship

Dec 11- Jan 12

- Analysis of RM&PM Inventory at all factories for Identification of Pockets for Reduction in Inventory to contribute towards reduction in Working Capital for the company
- ABC Analysis of Inventory and Supplier Service Levels aimed towards Target setting of Inventory Levels for FY 2012

#### Britannia Industries Ltd.

## **Summer Internship**

May 12- Jul 12

- $\bullet \ Project \ Titled \ "Synchronisation \ of \ Materials \ Planning \ Process \ with \ Production \ Planning" \\$
- Comprehensive Review of MRP Parameters like Lead Times, Pack Sizes and MOQ's for opportunity identification.
- Benchmarking across CPG industry for MRP best practices.
- Conceptualization & Developement of Rule based Ordering Models for Raw Materials
- Formulated scientific Inventory Norms for all RM at Plant Supplier Level
- Finalized the Supply Strategy for RM and PM (Direct/Hub), in line with invetory and ordering strategy
- Evaluated Financial Feasibility of Hubs for RM & PM movement in North and East Regions
- Evaluated Financial Benefits of change in Ordering Models and Inventory Norms

## HCL INFOSYSTEMS LTD.

#### Internship

Jun 09-Aug 09

- Development of "Sales Management Systems", software to link all the sales data in the organization
- Implemented .Net Framework to assess the flow of orders of computers into and out of the Organisation

POSITIONS OF RESPONSIBILITY				
Position	Key Achievement	Period		
<b>Organising Committee Member</b> for Avenues 2012, Annual Business Festival of SJMSOM, IIT Bombay	• Core Team Member for the Festival and would be responsible for generating sponsorship for the events in the fest and getting the keynote speakers for the Flagship Lecture Series at Avenues 2012, Alankaar.	2011-12		
Sponsorship Head and Organizing Team Member, of the college festival "InfoXpressions'09"	• Instrumental role in <b>generating Sponsorships</b> from Industry bigwigs like Nescafe, Spykar, Nirulas, ONGC etc. and catapulting the event to stellar heights	2009-10		
Marketing Team member for the college Festival "Sanshlation'08"	• Initiated and <b>established Media Partnerships</b> with IndiaTV and Big92.7 FM for the College Fest which is sustained to this date	2008-09		
Captain of University, College and School Basketball Teams	Won 1 <sup>st</sup> and 2 <sup>nd</sup> positions at University and College Level Tournaments in and around Delhi/NCR	2006-07 2008-10		

EXTRA-CURRICULAR ACTIVITIES	
• 2 <sup>nd</sup> Position in Inter College Basketball Tournament held at K.J. Somaiya, Mumbai	2011-12
•1st Position in Inter University Basketball Meet, ARENA '07, at UCMS, Delhi	2007-08
• Winner of Best Basketball Player Award in the Annual Sports Meet 2006, at BVN, Delhi	2002-03
• Awarded Best Drummer at M-Extacy'03, at Modern School, Vasant Vihar, Delhi	2003-04
•1st Position in Western Music at the Brother Bergin Music Meet, at MSM, Delhi Cantt.	2003-04
• Active Debater, Participated in the <b>Annual University Debating</b> Competition at Xebec'10	2010-11
OTHER INTERESTS	
• Blog regularly at BlogSpot, and the blog currently has an All Indi Rank of 73, provided by Indiblogger.in	

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