# Yuvraj Singh

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Master of Management student, CFA Level I candidate interested in pursuing a successful career in the Financial Services industry

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Year	Degree/Certificate	Institute/School, City	Mathematics	%/CGPA
2013	Master of Management	SJMSOM, IIT Bombay	-	8.02/10
2008	B.E, Electronics & Communication	D.C.R University of Science and Technology, Murthal	100 %	75.8 %
2004	Class XII	M.A.S.D Public School, Panipat (CBSE)	96 %	83.8 %
2002	Class X	M.A.S.D Public School, Panipat (CBSE)	92 %	77.0 %

# **ACADEMIC ACHIEVEMENTS**

• Chartered Financial Analyst (CFA) Level 1 candidate	
• NSE Certified Professional in Investment Analysis and Portfolio Management	
• IIT JMET All India Rank-52	2010-11
• University Topper in Mathematics with 100% score – B.E. 2 <sup>nd</sup> Year	
Won 2nd Prize in "On the Snot Programming" during Technical Festival held at D.C.R.U.S.T. Murthal	2006-07

#### PROFESSIONAL EXPERIENCE

36 Months

# HEADSTRONG SERVICES INDIA PVT LTD

Senior Associate

Jul 2008-Jun 2011

Headstrong is a global consulting firm with a specialized focus on Financial services

## **Responsibilities:**

- Corporate Finance department- co-ordinated the Monthly Financial closure activities as part of the BPR function
- Co-ordinated the Enterprise Reporting and analysis task for the Asia Pacific and North America regions
- Worked on the Financial processes streamlining project for Auditing and centralized tracking
- Promoted to Senior Associate position within a year (industry average time is 2-3 years)
- Developed Balanced Scorecards for the Senior Management to help them in making improved Business Decisions
- Managed a cloud based Customer relationship management (CRM) application implemented to manage the relationships with our customers—including potential customers

#### Achievements:

- Was awarded 'A Cause for Applause' award for excellent performance in 2010
- Was awarded the 'Team Order of Merit' award in June, 2011 for valued contribution to the organization
- Got 'A' grade during IPR (Individual Performance review) 2010 for going that extra mile during work

# BARCLAYS CAPITAL

# Analyst Intern, **Investment Banking**

May 2012-Jul 2012

Barclays Capital is an International Investment Bank with presence in all the major markets around the world Responsibilities:

# Corporate Finance - Investment Banking Division

- Researched and prepared a comprehensive report on the Renewable Power Sector Solar Power and Wind Power Sector, including the current industry scenario, growth drivers, challenges and opportunities, Regulatory environment, Project Return Analysis, major players with their financial analysis and critical success factors
- Identified potential investment opportunities in the Power Sector based on their operating credentials and growth prospects and prepared detailed company profiles for the clients
- Also prepared company profiles in the sectors of Technology, Heavy Engineering and Pharma to be presented to the clients
- Worked with the Financial Institutional Group (FIG) on the NBFC Sector

# Mergers and Acquisitions (M&A) – Investment Banking Division

- Performed detailed analysis of the major M&A deals that have happened in the past and prepared a report/database on the control premium that was paid by the acquirer
- Worked on Live Deals Actively worked with teams on the live deals as part of which I helped prepare pitch reports for the clients and gained an understanding of various factors, both Financial and Non-Financial, which play an important role while targeting a company from a potential investment perspective and how to analyse the same
- Underwent extensive training for the Investment Banking division covering the areas of Financial Modelling and Valuation, advanced excel and the Bloomberg Tool

### POSITIONS OF RESPONSIBILITY

Position	Key Achievement	Period
Coordinator, Alumni Relations Team, SJMSOM	Organised regional Alumni Meets in New Delhi	2011-13
Coordinator, Consulting Club, SJMSOM	• Organised Consulting Continuum – a leadership lecture series	2011-13
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EXTRA-CURRICULAR ACTIVITIES	
<ul> <li>Managed the National level IPO Valuation event (Mudra) organised by IIT Bombay, SOM</li> </ul>	2011-12
• Won 3 <sup>rd</sup> Prize in FIN-QUIZ'12, the online quiz in Finance domain organised by Finance Club, SCMHRD	2012-13
• Finalist in Vishrambha-Finance event in Abhudaya'12,the national B-fest of IFMR, Chennai	2012-13
• Won 2 <sup>nd</sup> Prize in QUIZ-WIZ'12, a holistic Management Quiz organised by K J Somaiya Institute of Management	2012-13
<ul> <li>National Level Table Tennis Player and Haryana State Table Tennis Champion</li> </ul>	2001-02