Abhimanyu Ancha

Male, 24

|  |  |  |  |
| --- | --- | --- | --- |
| **EDUCATION** | | | |
| **Year** | **Degree/Certificate** | **Institute/School, City** | **% / CGPA** |
| 2009 | B.E.(Hons.), Electrical & Electronics Engineering | BITS, Pilani-Goa Campus, Goa | 6.82/10 |
| 2005 | Class XII (BIEAP) | Shri Chaitanya Junior College, Guntur | 95.60 |
| 2003 | Class X (BSEAP) | Vignan High School, Guntur | 90.00 |

|  |  |  |  |
| --- | --- | --- | --- |
| **PROFESSIONAL EXPERIENCE** | | | **35 Months** |
| **BHARAT HEAVY ELECTRONICS LTD.** | **Purchase Executive** | **Aug 09 – Jun 12** | |
| Bharat Heavy Electricals Ltd. (BHEL) is an integrated power plant equipment manufacturer and one of the largest engineering and manufacturing companies in India  **Responsibilities:**   * Undertook **price negotiations** with **national** and **international** vendors and ensured prompt delivery of goods * Prepared Comparative statements and proposed for approvals to place the purchase orders * **Regular follow-up** with the suppliers to ensure prompt delivery through different communication means * Ensured high level of **after sales service** and warranty claims for the client by **coordinating with the suppliers** * Reported the status of **pending deliveries** and **stock availability** during review meetings convened weekly * Played an **instrumental role** in **reducing the cost** by finding out alternative low cost suppliers/manufacturers * **Continuous process improvement** in purchase activities by understanding the pain points of vendors through vendor feedback form * **Point of contact** between the **production** department and **purchase** department to **ensure optimum inventory** levels * **Coordinated** with **finance department** for the timely clearance of the bills and the final payment to the suppliers * Coordinated with finance department and banks while initiating the LC payment process for international suppliers * Executed **short notice procurement** in a span of 5 days when the requirement was given at a short notice * Coordinated with the suppliers in replacing/repairing the items that were rejected on quality grounds * Conducted and coordinated **reverse auctions** through a third party for most of the high value tenders * Procured many items through **repeat purchase** orders (wherever applicable) and this **reduced the procurement cycle** from 45 days to 10 days * Effectively coordinated with **customs clearance group** of the company by providing all the supporting documents, technical write ups as per the requirement * De-listing of the suppliers when the suppliers fail to respond to any tenders over a period of time   **Achievements:**   * Helped the company achieve cost savings through the execution of different processes like Reverse auction, Bulk buying and Negotiations * **Improved competition** among bidders by adding new vendors and thereby reducing cost of materials * Successfully facilitated **vendor training program** for the implementation of E-procurement system | | | |

|  |  |
| --- | --- |
| **ACADEMIC ACHIEVEMENTS** | |
| * Completed Internship project at **WAVELET TECHNOLOGIES PRIVATE LTD**., Pune   + Title of the project - **Brushless DC motor controller for Electric Vehicle**   + Design of a microcontroller based control unit that drives the Brushless DC motor | 2008 |

|  |  |  |
| --- | --- | --- |
| **POSITIONS OF RESPONSIBILITY** | | |
| **Position** | **Key Achievements** | **Period** |
| **Core committee member**, Electrical & Electronics association, BITS Pilani, Goa Campus | * Coordinated all the Design related activities of the association * Lead the group that designed the association logo, association Shirt and all the posters that were used for EEE association stall during the Tech-fest “Quark” | 2007-08 |
| Member, Event Management Committee, Waves 07, Annual Cultural Festival of BITS, Pilani, Goa Campus | * Member of the Event Management Committee that co-ordinated and scheduled all the events at ‘Waves’07’ | 2007 |

|  |  |
| --- | --- |
| **EXTRA-CURRICULAR ACTIVITIES** | |
| * **1st Prize**, in Carrom at School games competitions held at Vignan High School, Guntur | 1999-00 |
| * Secured 20th Place in Talent test held at Bhashyam Public School, Guntur | 2001 |
| **OTHER INTERESTS** | |
| * Keen interest in Football and Movies | |
| * Playing Cricket and Badminton | |