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| **Professional Experience 11 Months** | | | | |
| **SIEMENS LIMITED, INDIA Graduate Trainee Engineer** Jul 09-Jun 10  **Responsibilities:** Project Acquisition and Execution   * Formulated **Technical & Commercial Bids** for **SAIL**, ‘BSP Nitrogen Fire Protection System for Transformers Project’ * Based on the bids submitted Siemens was identified the winner & hence awarded the order worth **Rs 6.2 Million** by SAIL * **EBIT** of approximately **35 %** achieved for this project. (Steel Industry Standards of EBIT is on an average 12-20 %) * **Letter of Appreciation** for the project contract from **GM, India Head Power Distribution**, Metal Technologies, Siemens Ltd. * **Instrumental in convincing** client (**PSU: SAIL**) in adopting new Nitrogen Fire Fighting Technology * Handled **procurement, supplies & commissioning** activities for SAIL BSP Project of Contract value **Rs. 340 Million**   **Certification:**   * GBCA Certification for complying with **Ethical Business practices** and adherence to Global Competition Law | | | | |
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| **INTERNSHIPS/LIVE PROJECTS** | | | | |
| *Summer Internship,*  *Everstone Private Equity* | **Responsibilities:** May 11 – July 11   * + Studied **brand-wise performance, net profitability** for more than 25 brands sold by the company   + Project involved working with **CFO, Sula Wines**, the company with funding from Everstone PE fund, Indivison   **Results:** Management has taken several strategic decisions on continuing-discontinuing brands, curbing specific expenses, schemes; etc based on the report and expects to see improved profitability based on the same for FY12 | | | |
| *Seedfund, Seed Advisor Pvt. Ltd.* | **Winter Internship**  Dec 10 – Jan 11   * Worked on the **valuation and sensitivity analysis** of Microfinance Company * Analyzed the market opportunities for Private Equity investment in **Education and E-Commerce** as sectors | | | |
| *Digital Assets Deployment* | **Live Project** Mar 11 – April 11   * Selected as the coordinator for DAD [Spanish web and technology firms incubator] in India * Conducted the **financial feasibility analysis** and develop **marketing plans** for several web based firms in India | | | |
| *ICICI Bank Limited* | **Live Consultancy Project** Aug 11 – Oct 11 Worked for DSB division on defining a **process flow map** & giving recommendations to improve operations | | | |
| *GE Energy, India* | **Live Project** Oct 11 – Jan 12 Among the **few** selected for the **unique Co-op model** for GE in India to work on strategic **Project ONE** assignment | | | |
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| **ACADEMICS** | | | | |
| **Degree** | | **Institute / University / Board** | **Year** | **%/CGPA** |
| Master of Management | | SJMSOM, IIT Bombay | 2010-12 | 9.06/10 (1st in class) |
| B.Tech, Electronics Engineering | | V.J.T.I., Mumbai | 2006-09 | 9.4/10 |
| Diploma in Elec. & Comm. | | V.E.S.P., Mumbai | 2003-06 | 89.2 % (3rd in state) |
| Class X | | M.V.E.H.S, Mumbai | 2002-03 | 90.26% |
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| **ACADEMIC ACHIEVEMENTS** | | | | |
| * **Government of Maharashtra Scholarships** for academic excellence in Higher Education : MBA 2011-12 * **SJMSOM Endowment Fund Merit Scholarship** for excellent academic performance in 1st & 2nd Semester of MBA 2010-11 * Among **top 2%** students in college to be endowed JRD Tata Scholarships for academic excellence in B.Tech. 2007-09 * Among the **top 100 students in the country** to be awarded Mahindra All India Talent Scholarship in Diploma 2003-06 * **Third in Maharashtra State**, MSBTE Board in merit list for Diploma in Elec. And Communication Engineering 2005-06 * Term papers in Finance **–“Trading strategies for currency options”** and **“ Corporate Bond Markets in India”** * Electives **– International Finance, Project Management, Fixed Income securities and Valuations Mergers & Acquisitions** | | | | |
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| **POSITIONS OF RESPONSIBILITY** | | | | |
| **Overall Coordinator (Post Graduates), Student Alumni Relations Cell, IIT B Alumni Association** 2011-12   * Planned initiatives to help the **Post Graduation** community studying in **IIT-B** to benefit from the Alumni of the Institute * Key member in the organizing committee of the **Alumni Student Mentorship program** and **Student Alumni Meet** | | | | |
| **Induction Coordinator for Batch of 2013:**  2011-12   * · Implemented Management **Student Mentorship Program , Fresher’s Cultural Nite**, etc for first time in Induction | | | | |
| **Event Manager, Strategia, Avenues :** Annual Business Festival of SJMSOM, IIT Bombay 2011-12 | | | | |
| **Maintenance Secretary** of Hostel 14, Indian Institute of Technology, Bombay 2010-12 | | | | |
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| **EXTRA CURRRICULLAR ACTIVITIES/ACHIEVEMENTS/INTERESTS** | | | | |
| * **Member of Finese, Finance Club** of SJMSOM IIT - B, platform for finance enthusiast to gain & share knowledge 2010-12 * Finalist in **I Quiz 2011**, **the premier national level** quiz competition sponsored by **Mahindra Scorpio** 2011-12 * Certified by  **Alliance Française** to have successfully cleared module one of **French course** 2010-11 * Secured 3rd place at Circuitrix - **Online Trading Event** of Technovanza, National Level Technical Fest of VJTI 2006-07 * Good Programming and operational skills in Crystal ball, VBA, Microsoft PowerPoint, Excel and Word | | | | |