

# TUSHAR SINGHANIYA

Senior Product Manager | Program Manager

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To,  
Hiring Manager,

Dear Sir/Madam,

I was excited to read about the opening in your organization in the area of product and program management. I have been keeping myself apprised on the opportunities and I am very pleased to see that one has become available that matches my abilities and expertise.

I love to dig into customer problems and solve them with modern technology. I create, scale and optimize business portfolios that matter. I help create successful products and experience. To accomplish this, I focus on developing strategies and vision, delivering product release and launch plan, key outcomes, building amazing teams and quickly adapting to new learnings.

I have enjoyed many positions throughout my career in product and program management. My personal and professional experiences have taught me the following about myself:

I can successfully build and deliver products with \$1M to \$30M in revenue.

- I put the customer at the center of all that I do.
- I excel at the execution of big ideas with given constraints.
- My gut instinct is good but I seek data for my decisions.

I can align, lead and grow cross-functional and diversified product teams from 10 to 150 people.

- I love to win, but helping the team win gives me greater joy.
- I speak tech and exec.
- I tell great narratives that motivate.
- The buck always stops with me.

I educate, refine and drive myself to be a better person.

- I am constantly learning because I never settle.
- I stay calm when faced with adversity.
- I focus on making high-quality decisions.

I enjoy meeting new people and hearing new perspectives.

It would be a pleasure to have an interview with you so that we may discuss how I can be a great fit for the organization. I look forward to your call.

Feel free to reach me on my cell at +91-7055055999 or email me at [tusharsinghaniya@gmail.com](mailto:tusharsinghaniya@gmail.com).

Thank you for your time!

Regards,  
Tushar Singhaniya