Tut Tongchantra

Los Angeles County, CA | [LinkedIn](#) | **Phone:** (626) 873-0910 | **Email:** settertut@gmail.com |
Portfolio: [tutdev.com](#)

SKILLS & TECHNOLOGIES

Sales: Cold Calling, Salesforce CRM, Hubspot, SalesLoft, Zoominfo, Vidyard, Loom

Digital Marketing: Search Engine Optimization (SEO), Copywriting, Conversion Optimization, Google Analytics, Convertkit, Zoho, Email Automation, HTML Emails

Design: Figma, Adobe Photoshop, Adobe Premiere Pro, Adobe Illustrator, CapCut, Canva

Page Builders: WordPress, Divi, Elementor, WPBakery, WooCommerce, Shopify

Coding: HTML, CSS, SCSS, SASS, Javascript, jQuery, Bootstrap, React.js, Redux, Node.js, Express.js, MongoDB, PHP, SQL, MySQL, Git

WORK EXPERIENCE

Freelancer   **Los Angeles County, CA**
Sales/Web Development   *June 2022 - Present*
- Provided websites services using HTML, CSS, Javascript, and WordPress
- Cold calling, lead generation, follows ups, objection handling, account management
- Created offers, proposals, and contracts
- On-Page Search Engine Optimization (SEO) to rank 1st page on Google

Social Ordeals   **Glendora, CA**
Wordpress Web Developer   *Dec 2021 - May 2022*
- Communicating with clients to ensure needs/requests are met
- Building web applications through WordPress, using builders such as Divi and Elementor
- Optimizing SEO rankings by testing keywords, applying alt tags, and using plugins
- Writing blogs to rank for SEO and increase Authority Score

Onntek   **Los Angeles, CA**
Full Stack Web Developer   *Feb 2021 - Dec 2021*
- Implemented automated email sending & PDF generation
- Created/Designed portal system with React, Redux, SASS, and Material UI
- Recruited 5 new members to the company
- Drafted mockups and wireframes using Figma

EDUCATION

California State Polytechnic University, Pomona   **Pomona, CA**
Computer Information Systems