

Tu Vo

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QUALIFICATIONS

- 2+ years of experience with programming languages: C++, Java, Python
- Proficient in Microsoft Office: Word, Excel, and PowerPoint
- Eager to collaborate with companies in the position of a Sales consultant and put my skills and bilingual abilities (Vietnamese/English) in practical situations
- 1 year of experience in Consultation and Sales with an emphasis on Customer Service with excellent Active Listening, Verbal Communication, and Problem-solving skills
- Responsible, reliable, enthusiastic, able to communicate well with people of all ages

EDUCATION

Associate of Science in Computer Science, Seattle Central Community College

Sep 2017 – Nov 2019

- GPA: 3.86; Dean's List 6 quarters out of 6 quarters
- Selected one out of hundreds of students giving a graduation speech

Bachelor of Science in Computer Science, Seattle Pacific University

Expected 2023

- Majoring in Computer Science; GPA: 3.93; Dean's List 1 quarter out of 1 quarter
- Awarded Mills, Wellspring General and Transfer Honor Scholarship

EXPERIENCE

Sales Consultant, InMotion Entertainment, Full-time, Seattle WA

January 2020 - January 2021

- Successfully cross-sold, upsold and established referrals by utilizing effective negotiation, exceptional sales presentations and by leverage strong foundation knowledge of all products, services provided at the store. Delivered outstanding results within a timely manner and maintained the highest satisfaction level from customers
- Efficiently utilized all operations systems and analyze data to provide sales consultation, organized and executed multiple sales plans as well as delivering outstanding services and inquiries with a strong working ethic and professional attitude in order to maintain the highest satisfaction level from customers
- Professionally handled customers' inquiries, problems or complains both in-person and via phone by coordinating with other workers and utilizing outstanding problem-solving, active listening, strong communication skills

Computer Science & Engineer Group Member, Seattle WA

July 2019 – November 2019

- Collaborated with other team members to assist other students in learning about programming, building/developing multiple apps by explaining programming languages (Python and Java)
- Actively participated in discussing technical exercises, technologies, software during meeting