

Hans Fredrik Twelker

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Skills

| | |
|-------------------------|--|
| Programming Languages | Swift; Objective-C; IBM's PL/S and Rexx |
| Frameworks | Apple's Cocoa Touch |
| IDEs | Apple's XCode |
| Version Control Systems | GitHub; IBM RYO version control system |
| Databases | relational databases such as IBM's SQL/DB2 |
| Operating Systems | Apple iOS; Apple OS; MS Windows; IBM MVS and VM/S |
| Networking | wired and wireless wide area and local area networks; TCP/IP |

Projects

Development of an iOS app "Memory Buddy" for storing images in an iOS Notes-like environment and inclusion in Apple's AppStore.

Relevant experience

AT&T; *Principal Sales Consultant*; The Hague area, Netherlands, 2005-2015

- Technical member of sales teams securing new multi-million contracts and contract renewals, up to 250M
- Responsible for AT&T's technical design for chip machine manufacturer and coffee company

AT&T Solutions Center; *Director BeNeLux*; The Hague area, Netherlands, 2003-2005

- Responsible for a BeNeLux team of highly skilled network professionals
- Managed increase of individual skill level and quality of output

AT&T; *Solutions Manager*; The Hague area, Netherlands, 2000-2003

- Responsible for creating proposals in support of RFPs and contract renewals by managing virtual teams of specialists

IBM; *Proposal Manager*; The Hague area, Netherlands, 1994-2000

- As part of the sales team responsible for the creation of high end proposals for WAN solutions
- The largest one was for a shipping company headquartered in The Netherlands

IBM; *Development Director*; Amsterdam area, Netherlands, 1989-1994

- Responsible for up to 25 team members and several simultaneously running projects
- Development of value added network services

IBM; *Software Developer and team lead*; Amsterdam area, Netherlands, 1984-1989

- Relational Database Management System offered as value added network service

Education

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|---------------|---|
| Masters | University of Amsterdam, Theoretical Physics (with honors) |
| Nanodegree | Udacity iOS programmer (in progress) |
| Courses taken | programming; project management; management while working for IBM and AT&T; Cisco CCNA; Cisco CCNA-Voice; Cisco CCDA. |

Interests

My interests include iOS programming; making trips through US including Alaska and Hawaii, and Canada; rowing; cycling; running and walking.

Publications

"On the non-relativistic limit of a spin-1/2 particle in a classical gravitational field"
(Physica A: Statistical and Theoretical Physics, 1984)