Hans Fredrik Twelker

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LinkedIn	https://nl.linkedin.com/pub/hans-twelker/6/426/413
GitHub	https://github.com/twelapps

Skills

Programming Languages	Swift; Objective-C; IBM's PL/S and Rexx
Frameworks	Apple's Cocoa Touch
IDEs	Apple's XCode
Version Control Systems	GitHub; IBM RYO version control system
Databases	relational databases such as IBM's SQL/DB2
Operating Systems	Apple iOS; Apple OS; MS Windows; IBM MVS and VM/S
Networking	wired and wireless wide area and local area networks; TCP/IP

Projects

Created an Apple iOS app "Memory Buddy" for storing images in an iOS Notes-like environment. It is available in Apple's AppStore. Refer to https://itunes.apple.com/us/app/memorybuddy/id916477978?mt=8.

Relevant experience

AT&T; *Principal Sales Consultant;* The Hague area, Netherlands, 1/2005 - today
- Technical lead within sales teams securing new multi-million contracts and contract renewals, up to 250M
- Owner of AT&T's technical design for chip machine manufacturer and coffee company

AT&T Solutions Center; *Director BeNeLux;* The Hague area, Netherlands, 9/2003 - 1/2005
- Guided a BeNeLux team of highly skilled network professionals as line and people manager
- Managed increase of individual skill level and quality of output

AT&T; *Solutions Manager;* The Hague area, Netherlands, 1/2000 - 9/2003
- Responsible for creating proposals in support of RFPs and contract renewals by managing virtual teams of specialists

IBM; *Proposal Manager;* The Hague area, Netherlands, 1/1994 - 1/2000
- Created high end proposals for WAN solutions while balancing sales team responsibilities
- The most successful project was with a shipping company headquartered in The Netherlands

IBM; *Development Director;* Amsterdam area, Netherlands, 1/1989 - 1/1994
- Led a team of up to 25 members and accountable for several simultaneously running projects as line and people manager
- Developed value added network services

IBM; *Software Developer and team lead;* Amsterdam area, Netherlands, 12/1984 - 1/1989
- Relational Database Management System
- IBM offered this RDMS to customers as a value added service on top of its wide area network

Education

Masters	University of Amsterdam, Theoretical Physics (with honors)
	Entitled to teach physics at first grade level
Nanodegree	Udacity iOS programmer (in progress)
Courses taken	programming; project management; management while working for IBM and AT&T; Cisco CCNA; Cisco CCNA-Voice; Cisco CCDA.

Interests

My interests include iOS programming; making trips through US including Alaska and Hawaii, and Canada; rowing; cycling; running and walking.

Publications

"On the non-relativistic limit of a spin-1/2 particle in a classical gravitational field"
(Physica A: Statistical and Theoretical Physics, 1984)