## K. J. Somaiya College of Engineering, Mumbai-77 (Autonomous College Affiliated to University of Mumbai)

Semester: Jan 2019 - May 2019

Max. Marks: 30 Duration: 1hr.15 min.

Class: TYIT

Branch: IT

Semester: VI

Test 1

Full Name of the Course: IT as Enabler for Startup

Course Code: UITI605

Q No.		Max. Marks	
Q1	Following startups have failed. Comment on reasons for their failure:	06	
	1. Wesabe is a web-based personal money management tool, launched in		
	2005. Mint, competing personal money management tool launched in		
	September 2007. Mint decided to use screen-scraping financial data		
	aggregation service while Wesabe decided to build its own financial data		
	tool. It took too long for Wesabe to build it.		
	2. Grovio is a "smart" device, using specialized sensors; it automatically		
	waters and monitors your plants in real time. It has a 1600 ml water tank		
	that is said to be enough for up to 3 plants and 45 days. And that water tank		
	is probably useful for small, tabletop plants that some people love to have		
	on their desks. In customer interaction, it was found that People prefer		
	some things to be done manually.		
	3. Outbox startup turns physical mailboxes into digital ones, by sending		
	people to homes to get mails from mailboxes. They described themselves		
	as "recreating the US Postal Service". For most people, it is privacy		
	concern that people getting mail from your physical mailboxes and opening		
	them. Also, on average a mail gets delivered to you in 3 days and Outbox		
	adds at least 3 more days to that.		
Q2(a)	Give examples of following:	04	
	Close ended ordered survey questions		
	2. Open ended survey questions		
	3. Search query to find a webpage with certain words contained in the title		
Q2(b)	4. Search query to find pages with your search query mentioned in the URL Discuss in brief Patent search types and patent database.	10	
Q3	Explain with example:	10	
	1. MVP		
	2. Earlyvangelist		