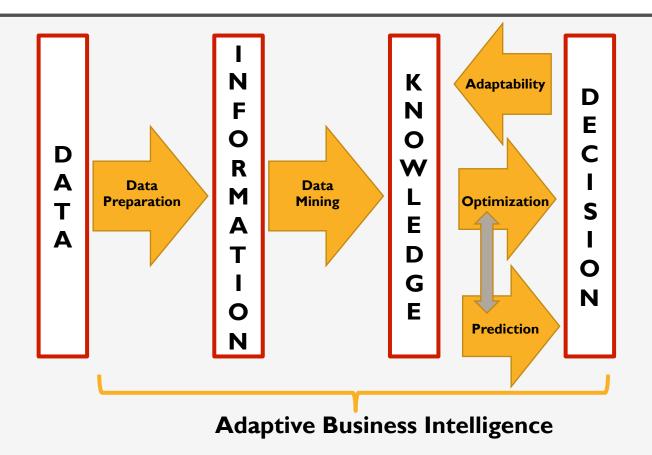
- The future of BI lies in systems that can provide answers and recommendations, rather than mounds of knowledge in the form of reports.
- As a result, there is a new trend emerging in the market place called

Adaptive Business Intelligence.

 In addition to performing the role of traditional BI (transferring data to knowledge), ABI also includes the decision making process which is based on prediction and optimization.



- ABI uses prediction and optimization techniques to build self-learning decision systems and to recommend near-optimal decisions
- ABI uses adaptability module for improving future recommendations.

Q: Why a complex method like ABI?

A: Complex business problems are difficult to solve.

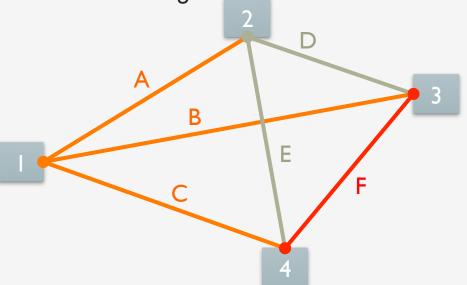
Q: Why business problems are difficult to solve?

A: Because of the following characteristics:

- the number of possible solutions is so large
- time-changing environment
- problem-specific constraints
- multi objective problems (possibly conflicting)
- o other items e.g. noisy data, uncertainty and etc

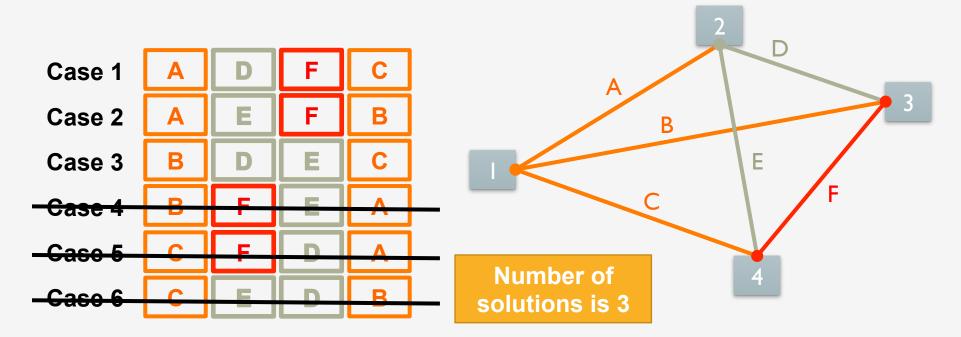
NUMBER OF POSSIBLE SOLUTIONS

- Example: Traveling salesman problem
- The salesman must travel the shortest possible distance and he must visit every city in his region once before returning home.



NUMBER OF POSSIBLE SOLUTIONS

Example: Traveling salesman problem



NUMBER OF POSSIBLE SOLUTIONS

Example: Traveling salesman problem

- for 4 cities:

3 choices for the first trip, 2 choices for the second trip, 1 choice for the third trip symmetric trips should be removed

$$N = (3 \times 2 \times 1) \div 2 = 3$$

- for 5 cities: $(4 \times 3 \times 2 \times 1) \div 2 = 12$

for 6 cities: $(4 \times 3 \times 2 \times 1) \div 2 = 60$

for 7 cities: $(4 \times 3 \times 2 \times 1) \div 2 = 360$

- For 10 cities: 181440

- ..

For 50 cities: about 10⁶²

Our planet holds about 10²¹ liters of water!

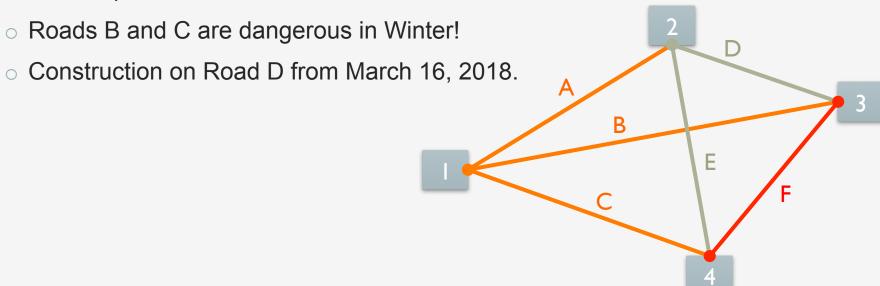
Each year has about 3×10⁸ seconds!

Even if 1 Sec is needed for processing each case, we need more than our universe age to process all the possible solutions.

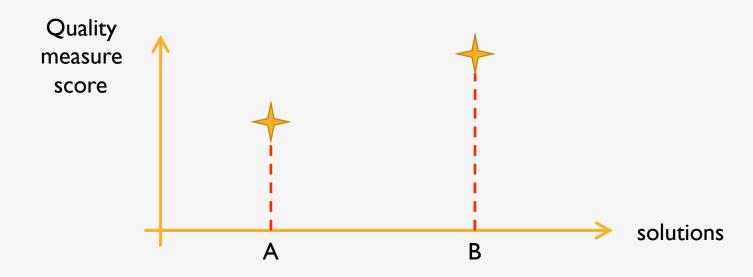
 Because real-world business problems are set in time-changing environments, it is important to address the time factor clearly and in detail.

 The optimal solution at this time period may not be optimal for the next time period.

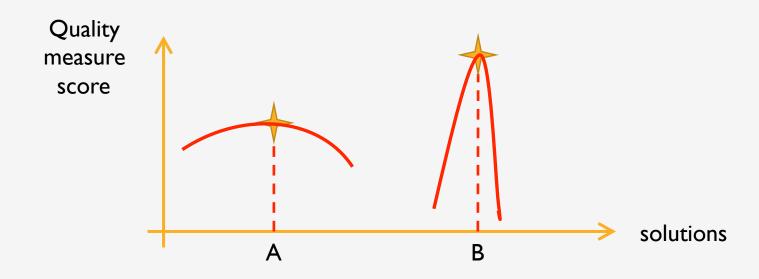
 Examples of time changing environment factors for the traveling salesman problem:



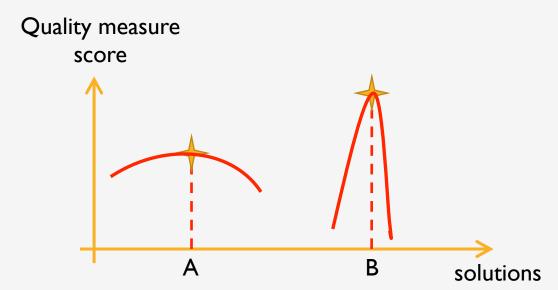
• Imagine that we are considering the implementation of solution A or solution B. Which of these two solutions would we select?



• Imagine that we are considering the implementation of solution A or solution B. Which of these two solutions would we select?



- If we are forced to modify solution B for any reason (equipment failure, bad weather, etc.), then the quality of solution B will deteriorate very quickly.
- Solution A, on the other hand, is much more "stable" in the sense that it can tolerate changes and modifications without a sharp drop in quality.
- Solution A is less risky than solution B



PROBLEM-SPECIFIC CONSTRAINTS

- All real-world business problems have constraints of some sort, and
- If a particular solution <u>does not</u> satisfy these constraints then <u>we</u> <u>cannot</u> consider this solution.

PROBLEM-SPECIFIC CONSTRAINTS

- Examples of problem-specific constraints for the **traveling salesman** problem:
 - capacity limits,
 - delivery time windows,
 - maximum driving time, etc.
 - not transporting chemicals and food together on the same truck
 - personnel preferences

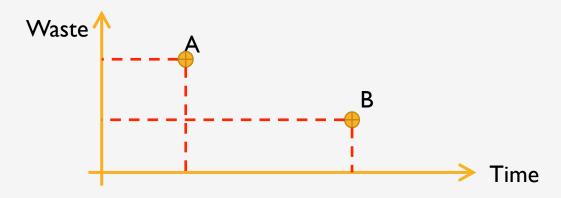
PROBLEM-SPECIFIC CONSTRAINTS

 It is necessary to assert the relative importance of each constraint (hard or soft) by assigning numeric weights to it

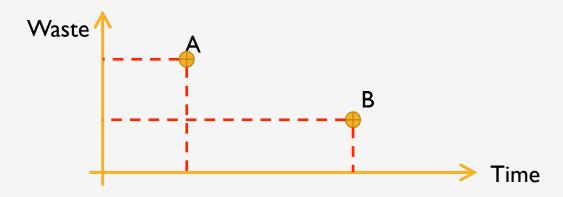
• When solving the problem, we can then use **these weights** to calculate a final quality measure score for each possible solution.

- It is quite unusual for any real-world business problem to have only one objective.
- For example: The objectives may include the minimization of production time and the minimization of material waste. These objectives might "work" against each other, as the minimization of production time may trigger an increase in material waste, and vice versa.

- Let us consider solutions A and B, Which one is better?
 - Solution A is faster, but the amount of material waste is higher, and vice versa.

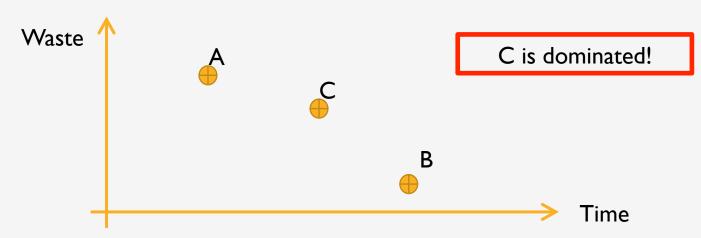


 In problems with multiple objectives, it is possible to find a solution that is best with respect to the first objective, but not the second, and a different solution that is best with respect to the second objective, but not the first.

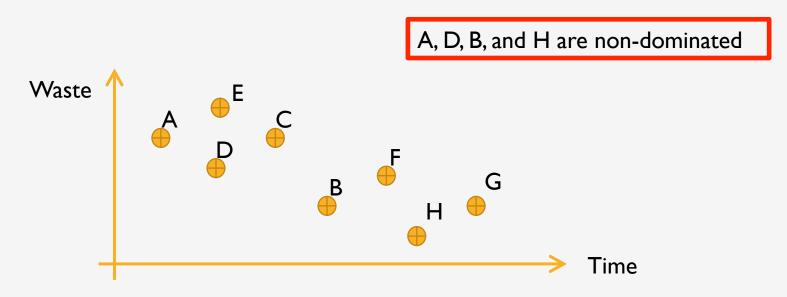


- It is impossible to answer this question <u>without</u> first agreeing on a common denominator for time and waste:
 - We can translate both objectives into \$ by calculating that five minutes of production time is worth \$100, and each pound of material waste is worth \$180.
 - We can then calculate the merits (expressed in \$) of both solutions,
 compare the numbers, and select the solution with the lowest dollar figure.
 - > A or B?

- A solution is dominated if a feasible solution exists that is
 - 1. at least as good with respect to every objective,
 - 2. Strictly better with respect to **at least one** objective.



 A solution that is not dominated by any other feasible solution is called a non-dominated solution. (of our interest)



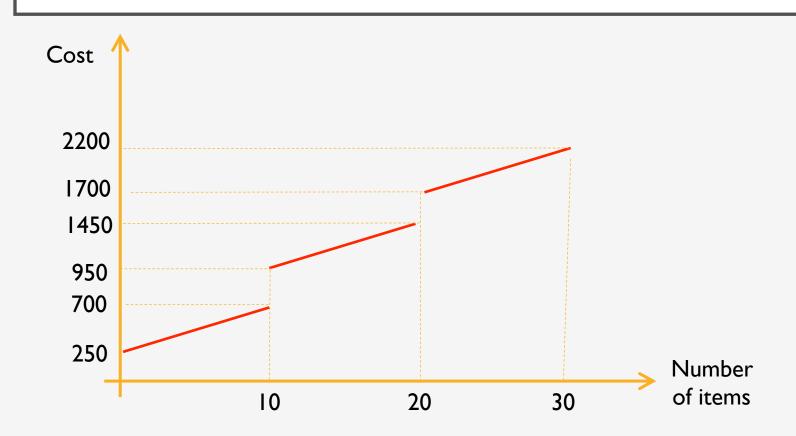
- For each of the cases below, describe what are the objectives and constraint criteria involved to ensure your solution is accurate and adaptable
 - Bank loan
 - Energy savings
 - Currency exchange
 - Postal local deliveries
 - Flight path

- The problem solving process consists of two separate steps:
 - Creating a model of the problem
 - Using the model to generate a solution



- We can only find a solution to the model; hence, the accuracy of the model is very important.
- Accurate model → meaningful solutions
- Vague model → meaningless solutions

- **Example**: modelling cost for the transportation between a warehouse and a distribution centre given that
 - The cost is zero when there is no delivery.
 - Each truck can transfer up to 10 items.
 - Hiring a driver costs 250\$ per truck
 - Each item costs an extra transportation 50\$ (fuel and etc...)



- In real-world situation, the problem and, thereby, the model is more complicated:
 - \circ There are 80 warehouses and 5 distribution centres (80 x 5 = 400 variables)
 - Constraint (transportation law, environmental issue, driving regulations) should be considered.
 - The total transportation cost should be minimized.

- Model is discontinuous (non-linear):
 - difficulties for traditional optimization techniques
 - o approximate solutions can be obtained.
- In this case, even a perfect model is useless for deciding what to do.

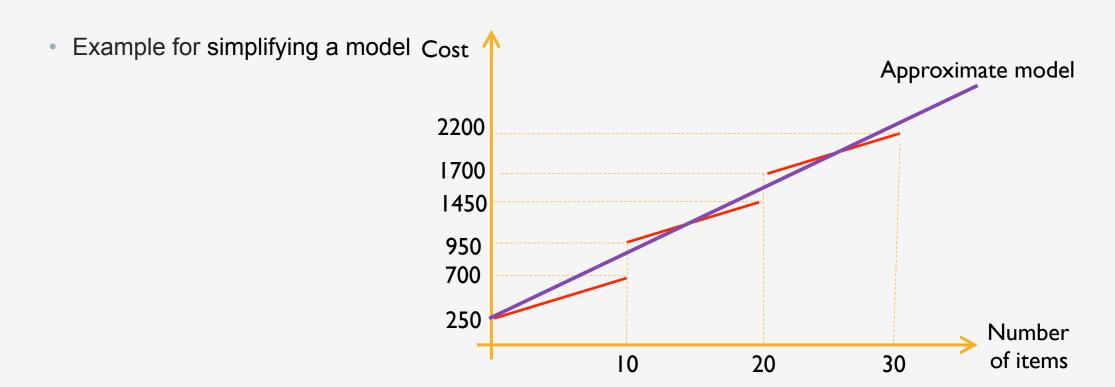


• We can simplify the model, so that traditional optimization techniques



 Or we can leave the precise model unchanged and use untraditional optimization techniques.





- ABI systems include 4 major components:
 - A data mining module (data preparation and analysis)
 - A prediction model (on the data mining results)
 - An optimization module (recommend the best solutions based on the prediction results)
 - An adaptability module (responsible for adapting the prediction module to the time-changing environment)

Data Mining Module

- Although knowledge discovery is an important goal of data mining, we are more interested in using the data mining results to build a prediction model.
- Predictions are directly applicable to Decision Making, whereas knowledge discovery is closer to Decision Support

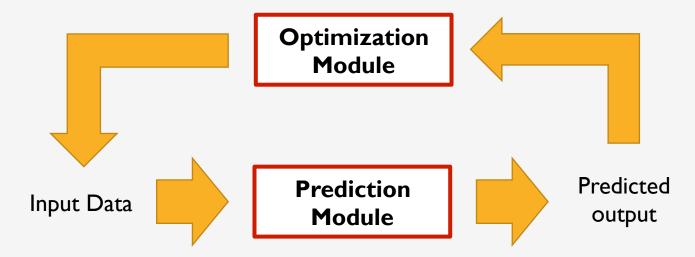
Prediction Module :



To make the prediction module functional, it is necessary to "train" the various underlying models using historical data.

During this process, the prediction model learns how to predict.

 Optimization Module: Generates a distribution solution that serves as input data for the prediction module



Adaptability Module: Today's accurate prediction might be inaccurate

