64060_Assignment 2

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R Markdown

Below are required libraries.

```
library(caret)
## Loading required package: ggplot2
## Loading required package: lattice
library(class)
library(ISLR)
library(dplyr)
##
## Attaching package: 'dplyr'
## The following objects are masked from 'package:stats':
##
       filter, lag
##
## The following objects are masked from 'package:base':
##
       intersect, setdiff, setequal, union
library(ggplot2)
library(fastDummies)
library(FNN)
## Attaching package: 'FNN'
## The following objects are masked from 'package:class':
##
##
       knn, knn.cv
```

loaded the UniversalBank.csv file with customer data and transform the categorical data to factors.

```
getwd()
## [1] "C:/Users/tejar/OneDrive/Desktop"
setwd("C:/Users/tejar/OneDrive/Documents")
BankInfo <- read.csv("C:/Users/tejar/Downloads/UniversalBank.csv")</pre>
BankInfo$Personal.Loan<-factor(BankInfo$Personal.Loan, levels=c('0','1'), labels=c('No','Yes'))
summary(BankInfo)
##
         ID
                        Age
                                     Experience
                                                      Income
                                                                      ZIP.Code
##
                          :23.00
         :
                  Min.
                                          :-3.0
                                                  Min. : 8.00
                                                                   Min. : 9307
   1st Qu.:1251
                   1st Qu.:35.00
                                                  1st Qu.: 39.00
                                                                   1st Qu.:91911
                                  1st Qu.:10.0
## Median :2500
                  Median :45.00
                                  Median :20.0
                                                  Median : 64.00
                                                                   Median :93437
## Mean
          :2500
                  Mean
                          :45.34
                                  Mean
                                          :20.1
                                                  Mean
                                                        : 73.77
                                                                   Mean
                                                                          :93153
##
  3rd Qu.:3750
                  3rd Qu.:55.00
                                  3rd Qu.:30.0
                                                  3rd Qu.: 98.00
                                                                   3rd Qu.:94608
##
  Max.
           :5000
                  Max.
                          :67.00
                                  Max.
                                          :43.0
                                                 Max.
                                                         :224.00
                                                                   {\tt Max.}
                                                                          :96651
##
       Family
                        CCAvg
                                       Education
                                                        Mortgage
                                                                     Personal.Loan
## Min.
                           : 0.000
                                            :1.000 Min.
                                                                     No:4520
          :1.000
                                    Min.
                                                            : 0.0
                  \mathtt{Min}.
   1st Qu.:1.000
                   1st Qu.: 0.700
                                     1st Qu.:1.000
                                                    1st Qu.: 0.0
                                                                     Yes: 480
## Median :2.000
                                     Median :2.000
                   Median : 1.500
                                                     Median: 0.0
## Mean
          :2.396
                   Mean
                         : 1.938
                                     Mean
                                            :1.881
                                                     Mean
                                                            : 56.5
## 3rd Qu.:3.000
                   3rd Qu.: 2.500
                                     3rd Qu.:3.000
                                                     3rd Qu.:101.0
           :4.000
                           :10.000
                                            :3.000
                                                     Max.
                                                            :635.0
                   Max.
## Securities.Account
                         CD.Account
                                            Online
                                                           CreditCard
                                               :0.0000 Min.
## Min.
           :0.0000
                      Min.
                              :0.0000
                                       Min.
                                                                :0.000
## 1st Qu.:0.0000
                      1st Qu.:0.0000
                                       1st Qu.:0.0000
                                                        1st Qu.:0.000
## Median :0.0000
                      Median :0.0000
                                        Median :1.0000
                                                        Median :0.000
                                               :0.5968
## Mean
           :0.1044
                      Mean
                              :0.0604
                                        Mean
                                                         Mean
                                                                :0.294
##
   3rd Qu.:0.0000
                       3rd Qu.:0.0000
                                        3rd Qu.:1.0000
                                                         3rd Qu.:1.000
                                                                :1.000
## Max.
           :1.0000
                      Max.
                              :1.0000
                                        {\tt Max.}
                                              :1.0000
                                                         Max.
```

Data Selection

Divided the collection into training (60%) and validation (40%) sets, utilizing relevant data (Here ID and Zip for each education level and also transform Education into three dummy variables).

```
dummy_BankInfo <- dummy_columns(BankInfo, select_columns = 'Education')
m_BankInfo <- select(dummy_BankInfo,Age,Experience,Income,Family,CCAvg,Education_1,Education_2,Education
m_BankInfo <- m_BankInfo %>% relocate(Personal.Loan,.after=last_col()) #Personal loan should be placed t
set.seed(1)
Train_Index <- sample(row.names(m_BankInfo), .6*dim(m_BankInfo)[1])
Val_Index <- setdiff(row.names(m_BankInfo), Train_Index)
Train_Data <- m_BankInfo[Train_Index,]
Validation_Data <- m_BankInfo[Val_Index,]
summary(Train_Data)</pre>
```

```
##
         Age
                       Experience
                                          Income
                                                            Family
   Min.
##
           :23.00
                            :-3.00
                                             : 8.00
                                                                :1.000
                     Min.
                                      Min.
                                                        Min.
                                      1st Qu.: 39.00
    1st Qu.:36.00
                     1st Qu.:10.00
                                                        1st Qu.:1.000
    Median :45.00
                     Median :20.00
                                      Median : 63.00
                                                        Median :2.000
##
    Mean
           :45.43
                     Mean
                            :20.19
                                      Mean
                                            : 73.08
                                                        Mean
                                                                :2.388
    3rd Qu.:55.00
                     3rd Qu.:30.00
                                      3rd Qu.: 98.00
##
                                                        3rd Qu.:3.000
##
    Max.
           :67.00
                     Max.
                            :43.00
                                      Max.
                                             :224.00
                                                        Max.
                                                               :4.000
##
        CCAvg
                       Education 1
                                         Education 2
                                                          Education 3
##
    Min.
           : 0.000
                      Min.
                             :0.0000
                                        Min.
                                                :0.000
                                                         Min.
                                                                :0.0000
##
    1st Qu.: 0.700
                      1st Qu.:0.0000
                                        1st Qu.:0.000
                                                         1st Qu.:0.0000
    Median : 1.500
                      Median :0.0000
                                        Median : 0.000
                                                         Median :0.0000
          : 1.915
##
    Mean
                      Mean
                              :0.4173
                                        Mean
                                               :0.285
                                                         Mean
                                                                :0.2977
##
    3rd Qu.: 2.500
                      3rd Qu.:1.0000
                                        3rd Qu.:1.000
                                                         3rd Qu.:1.0000
                                                :1.000
##
    Max.
           :10.000
                      Max.
                             :1.0000
                                        Max.
                                                         Max.
                                                                :1.0000
##
       Mortgage
                      Securities.Account
                                            CD.Account
                                                                 Online
##
           : 0.00
                      Min.
                             :0.0000
                                          Min.
                                                 :0.00000
                                                                     :0.0000
    Min.
                                                             Min.
    1st Qu.: 0.00
##
                      1st Qu.:0.0000
                                          1st Qu.:0.00000
                                                             1st Qu.:0.0000
    Median: 0.00
                      Median :0.0000
                                          Median :0.00000
                                                             Median :1.0000
          : 57.34
##
    Mean
                      Mean
                             :0.1003
                                          Mean
                                                 :0.05367
                                                             Mean
                                                                     :0.5847
##
    3rd Qu.:102.00
                      3rd Qu.:0.0000
                                          3rd Qu.:0.00000
                                                             3rd Qu.:1.0000
##
    Max.
           :635.00
                      Max.
                             :1.0000
                                          {\tt Max.}
                                                 :1.00000
                                                             Max.
                                                                     :1.0000
      CreditCard
                      Personal.Loan
##
##
   Min.
           :0.0000
                      No :2725
    1st Qu.:0.0000
                      Yes: 275
##
##
  Median :0.0000
  Mean
           :0.2927
    3rd Qu.:1.0000
##
    Max.
           :1.0000
```

Normalizing the numeric data.

```
columnsare <-c(1,2,3,4,5,9)
BankInfo.norm.df <- m_BankInfo
train.norm.df <- Train_Data
valid.norm.df <- Validation_Data
norm.values <- preProcess(Train_Data[,columnsare], method=c("center","scale"))
#putting the normalized data back into the dataframes

train.norm.df[, columnsare] <-predict(norm.values,Train_Data[,columnsare])
valid.norm.df[, columnsare] <-predict(norm.values,Validation_Data[,columnsare])
summary(train.norm.df)</pre>
```

```
##
                          Experience
                                                Income
                                                                   Family
         Age
           :-1.97257
                               :-2.03718
                                                   :-1.4240
                                                                      :-1.2058
    Min.
                        Min.
                                            Min.
                                                               Min.
##
    1st Qu.:-0.82922
                        1st Qu.:-0.89531
                                            1st Qu.:-0.7457
                                                               1st Qu.:-1.2058
   Median :-0.03767
                        Median :-0.01695
                                            Median :-0.2206
                                                               Median :-0.3368
##
   Mean
          : 0.00000
                        Mean
                               : 0.00000
                                            Mean
                                                  : 0.0000
                                                               Mean
                                                                      : 0.0000
    3rd Qu.: 0.84183
                        3rd Qu.: 0.86141
                                            3rd Qu.: 0.5452
##
                                                               3rd Qu.: 0.5321
##
    Max.
           : 1.89723
                        Max.
                               : 2.00328
                                            Max.
                                                   : 3.3022
                                                               Max.
                                                                      : 1.4010
        CCAvg
                        Education 1
                                          Education 2
                                                          Education 3
                              :0.0000
                                                :0.000
                                                                 :0.0000
   \mathtt{Min}.
           :-1.1059
                       Min.
                                        Min.
                                                         Min.
```

```
1st Qu.:-0.7016
                     1st Qu.:0.0000
                                      1st Qu.:0.000
                                                      1st Qu.:0.0000
##
   Median :-0.2396
                     Median :0.0000
                                      Median :0.000
                                                      Median :0.0000
   Mean
                     Mean :0.4173
                                                             :0.2977
         : 0.0000
                                      Mean
                                           :0.285
                                                      Mean
   3rd Qu.: 0.3380
                     3rd Qu.:1.0000
                                      3rd Qu.:1.000
                                                      3rd Qu.:1.0000
##
##
   Max.
          : 4.6700
                     Max.
                            :1.0000
                                      Max.
                                             :1.000
                                                      Max.
                                                             :1.0000
                     Securities.Account
                                          CD.Account
##
      Mortgage
                                                              Online
                     Min. :0.0000
##
   Min.
          :-0.5679
                                        Min. :0.00000
                                                          Min.
                                                                 :0.0000
   1st Qu.:-0.5679
                     1st Qu.:0.0000
                                        1st Qu.:0.00000
##
                                                          1st Qu.:0.0000
##
   Median :-0.5679
                     Median :0.0000
                                        Median :0.00000
                                                          Median :1.0000
  Mean : 0.0000
##
                     Mean :0.1003
                                        Mean :0.05367
                                                          Mean :0.5847
   3rd Qu.: 0.4423
                     3rd Qu.:0.0000
                                        3rd Qu.:0.00000
                                                          3rd Qu.:1.0000
  Max. : 5.7216
                           :1.0000
##
                     Max.
                                        Max.
                                               :1.00000
                                                          Max.
                                                                :1.0000
##
     CreditCard
                    Personal.Loan
## Min.
          :0.0000
                    No :2725
##
  1st Qu.:0.0000
                    Yes: 275
## Median :0.0000
## Mean
         :0.2927
## 3rd Qu.:1.0000
## Max.
          :1.0000
```

Building the K-NN model

##

##

Detection Rate: 0.0730

Detection Prevalence: 0.0825

```
train.knn.predictors <- train.norm.df[, 1:13]</pre>
train.knn.success <-train.norm.df[,14]</pre>
valid.knn.predictors <- valid.norm.df[, 1:13]</pre>
valid.knn.success <-valid.norm.df[,14]</pre>
knn.results <- knn (train=train.knn.predictors, test=valid.knn.predictors, cl=train.knn.success, k=1, p
confusionMatrix(knn.results,valid.knn.success, positive="Yes")
## Confusion Matrix and Statistics
##
##
             Reference
               No Yes
## Prediction
##
          No 1776
                      59
                19 146
##
          Yes
##
##
                   Accuracy: 0.961
##
                    95% CI: (0.9516, 0.9691)
##
       No Information Rate: 0.8975
##
       P-Value [Acc > NIR] : < 2.2e-16
##
##
                      Kappa: 0.768
##
    Mcnemar's Test P-Value: 1.006e-05
##
##
##
               Sensitivity: 0.7122
##
               Specificity: 0.9894
            Pos Pred Value: 0.8848
##
##
            Neg Pred Value: 0.9678
##
                Prevalence: 0.1025
```

```
## Balanced Accuracy : 0.8508
##

## 'Positive' Class : Yes
##
```

As observed the model is 95.4% accurate.

k=1

The sample consumer who has the following characteristics:

```
Age = 40,Experience = 10,Income = 84, Family = 2, CCAvg = 2, Education_1 = 0, Education_2 = 1,Education_3 = 0, Mortgage = 0, Securities Account = 0, CD Account = 0, Online = 1, and Credit Card = 1.
```

Using our model to assess.

```
customertest = data.frame(Age = as.integer(40), Experience = as.integer(10), Income = as.integer(84), F
#load the data into a customertest dataframe.
customer.norm.df <- customertest
customer.norm.df[, columnsare]<-predict(norm.values,customertest[,columnsare])
#normalize the quantitative values</pre>
```

As we have imported and normalized the customer's data, NOW testing with K-NN from earlier.

```
set.seed(400)
customer.knn <- knn(train=train.knn.predictors, test=customer.norm.df,cl=train.knn.success,k=1, prob=TR
head(customer.knn)
## [1] No</pre>
```

The algorithm indicates that this customer will decline a loan offer.

Tuning using Validation

Levels: No

On the validation set, now evaluating the performance of thr model with various k values in order to find the best k value.

```
accuracy.df <- data.frame(k = seq(1,14,1), accuracy = rep(0 , 14))

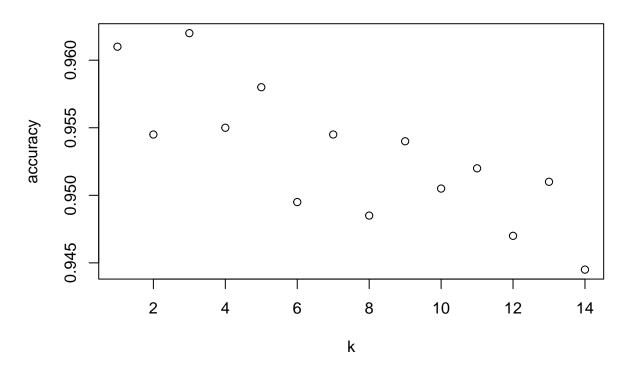
#Now we will make a table with all of the k and their accuracies from 1 to 14.

for(i in 1:14){
   knn.pred <- knn(train.knn.predictors,valid.knn.predictors, cl=train.knn.success,k=i)
   accuracy.df[i,2] <- confusionMatrix(knn.pred, valid.knn.success)$overall[1]
   }
   accuracy.df</pre>
```

```
##
      k accuracy
          0.9610
## 1
     1
## 2
     2
          0.9545
## 3
      3
          0.9620
## 4
      4
          0.9550
          0.9580
## 5
     5
## 6
          0.9495
     6
## 7
      7
          0.9545
## 8
     8
         0.9485
## 9
          0.9540
     9
## 10 10
          0.9505
## 11 11
          0.9520
## 12 12
          0.9470
## 13 13
          0.9510
## 14 14 0.9445
```

plot(x=accuracy.df\$k, y=accuracy.df\$accuracy, main="Accuracy vs K", xlab="k",ylab="accuracy")

Accuracy vs K



which.max(accuracy.df\$accuracy)

[1] 3

The best performing k in the range of 1 to 14 is 'r which.max(accuracy.df\$accuracy)'. This k balances overfitting and ignoring predictions, and is the most accurate for 3.

[1] No ## Levels: No

Further examination of k = 3

A confusion matrix of the validation data for k=3 is shown below

knn.k3 <- knn(train = train.knn.predictors,test=valid.knn.predictors,cl=train.knn.success,k=3, prob=TRU
confusionMatrix(knn.k3,valid.knn.success,)</pre>

```
## Confusion Matrix and Statistics
##
##
             Reference
              No Yes
## Prediction
##
         No 1792
                    73
         Yes
                3 132
##
##
##
                  Accuracy: 0.962
##
                    95% CI: (0.9527, 0.9699)
##
      No Information Rate: 0.8975
##
       P-Value [Acc > NIR] : < 2.2e-16
##
##
                     Kappa: 0.7567
##
   Mcnemar's Test P-Value : 2.476e-15
##
##
##
               Sensitivity: 0.9983
##
               Specificity: 0.6439
##
           Pos Pred Value: 0.9609
##
            Neg Pred Value: 0.9778
##
                Prevalence: 0.8975
##
            Detection Rate: 0.8960
##
     Detection Prevalence: 0.9325
         Balanced Accuracy: 0.8211
##
##
##
          'Positive' Class: No
##
```

The accuracy is .9620 (which means we have error rate of 3.8%).false-negative is also very low. Precision (TP/(TP+FP) is low at 64% - this would be the worst metric as we want to target the most responsive customers, the model's precision and false-positive rate (Type I errors) are troublesome.

Repartitioning for a test set

```
set.seed(500)
Train_Index <- sample(row.names(m_BankInfo), .5*dim(m_BankInfo)[1])</pre>
#create train index
Val_Index <- sample(setdiff(row.names(m_BankInfo),Train_Index),.3*dim(m_BankInfo)[1])</pre>
#create validation index
Test_Index =setdiff(row.names(m_BankInfo),union(Train_Index,Val_Index))
#create test index
#load the data
Train_Data <- m_BankInfo[Train_Index,]</pre>
Validation_Data <- m_BankInfo[Val_Index,]</pre>
Test_Data <- m_BankInfo [Test_Index,]</pre>
#normalize the quantitative data
norm.values3 <- preProcess(m_BankInfo[,columnsare], method=c("center", "scale"))</pre>
train.norm.df3 = Train_Data
val.norm.df3 = Validation_Data
test.norm.df3 = Test_Data
```

```
train.norm.df3[, columnsare] <- predict(norm.values3, Train_Data[, columnsare])
val.norm.df3[, columnsare] <- predict(norm.values3, Validation_Data[, columnsare])</pre>
test.norm.df3[, columnsare] <- predict(norm.values3, Test_Data[, columnsare])</pre>
#run knn for all 3
knn.train <- knn(train=train.norm.df3[,-14],test=train.norm.df3[,-14],cl=train.norm.df3[,14], k=3, prob
knn.val<- knn(train=train.norm.df3[,-14],test=val.norm.df3[,-14],cl=train.norm.df3[,14],k=3, prob=TRUE)
knn.test<- knn(train=train.norm.df3[,-14],test=test.norm.df3[,-14],cl=train.norm.df3[,14],k=3, prob=TRU
#display the confusion matrices
confusionMatrix(knn.train,train.norm.df3[,14], positive="Yes")
## Confusion Matrix and Statistics
##
##
             Reference
## Prediction
              No Yes
##
          No 2274
                   50
##
          Yes
                 2 174
##
##
                  Accuracy : 0.9792
##
                    95% CI: (0.9728, 0.9844)
##
       No Information Rate: 0.9104
       P-Value [Acc > NIR] : < 2.2e-16
##
##
##
                     Kappa: 0.8589
##
##
   Mcnemar's Test P-Value: 7.138e-11
##
##
               Sensitivity: 0.7768
               Specificity: 0.9991
##
##
            Pos Pred Value: 0.9886
##
            Neg Pred Value: 0.9785
                Prevalence: 0.0896
##
##
            Detection Rate: 0.0696
##
      Detection Prevalence: 0.0704
##
         Balanced Accuracy: 0.8880
##
##
          'Positive' Class : Yes
##
confusionMatrix(knn.val,val.norm.df3[,14], positive="Yes")
## Confusion Matrix and Statistics
##
##
             Reference
## Prediction
              No Yes
##
          No 1335
                     65
##
          Yes
                 5
                     95
##
##
                  Accuracy : 0.9533
##
                    95% CI: (0.9414, 0.9634)
##
       No Information Rate: 0.8933
##
       P-Value [Acc > NIR] : < 2.2e-16
```

##

```
##
                     Kappa: 0.7067
##
    Mcnemar's Test P-Value: 1.766e-12
##
##
##
               Sensitivity: 0.59375
##
               Specificity: 0.99627
##
            Pos Pred Value: 0.95000
            Neg Pred Value: 0.95357
##
##
                Prevalence: 0.10667
##
            Detection Rate: 0.06333
##
      Detection Prevalence: 0.06667
         Balanced Accuracy: 0.79501
##
##
##
          'Positive' Class : Yes
##
confusionMatrix(knn.test,test.norm.df3[,14], positive="Yes")
## Confusion Matrix and Statistics
##
             Reference
## Prediction No Yes
          No 904 42
##
##
          Yes
              0 54
##
                  Accuracy: 0.958
##
##
                    95% CI: (0.9436, 0.9696)
##
       No Information Rate : 0.904
       P-Value [Acc > NIR] : 9.200e-11
##
##
##
                     Kappa: 0.6992
##
##
    Mcnemar's Test P-Value: 2.509e-10
##
##
               Sensitivity: 0.5625
               Specificity: 1.0000
##
##
            Pos Pred Value: 1.0000
##
            Neg Pred Value: 0.9556
                Prevalence: 0.0960
##
##
            Detection Rate: 0.0540
##
      Detection Prevalence: 0.0540
```

##

##

##

Balanced Accuracy: 0.7812

'Positive' Class : Yes