

### + summary

I enjoy working with customers and building teams to drive product sales. After nearly 9 years working in customer service positions, I have developed strong interpersonal skills that allow me to influence consumers and assist management in increasing sales. With 4 years' retail experience, I have motivated co-workers with my technological savvy and continued up to date knowledge, on wireless devices by providing them with training and simple presentations that encourage them to feel more comfortable with wireless products in the market.

### + experience

#### General Assembly / Per Scholas

New York, NY

Web Developer Fellow

May.2018 to Sep..2018

Worked on multiple projects using latest programming languages  
Built Web Apps using express, javascript, Ruby on rails, react, SQL, and node  
Learned how to create a better workflow using github on team projects

#### LG Product Specialist

Brooklyn, NY

Apr..2016 to Mar..2018

Managed territory wide of wireless consultants and utilize interpersonal skills to increase rate of recommendation on LG wireless products  
Provided presentation and product demonstration support during the introduction of new products and services to consultants, managers and consumers  
Gathered competitor intel to determine market direction that encourage promotional incentives

#### Target Wireless Team Member

Queens, NY

May.2014 to Apr..2016

Maintained sound knowledge of most of America's major cellular network plans and services  
Sold an average of 10-15 phone along with \$1500 of accessories per week on a part time basis  
Created hot weekly sales spreadsheet that was later implemented across national teams

#### Samsung Assistant Sales Consultant

Clarence, NY

Oct..2013 to Mar..2014

Assisted customers with finding the appropriate Samsung product for their needs  
Generated and increased revenue for Samsung products within Best Buy by 30% weekly  
Ensured brand awareness and create a positive Samsung experience in store

### + education

#### Per Scholas / General Assembly

Sep..2018

Certificate of Completion Web Immersive Program

#### Buffalo State College

Dec..2010

Communication Media Studies  
Completed 112 credits toward degree

### + skills

Html  
Javascript  
Microsoft Powerpoint  
CSS  
React  
Rails  
Express  
Ruby  
Node.js

### + awards

#### Excellence in Perseverance Per Scholas / General Assembly Sep..2018

Award for representing both schools' core value of Perseverance.

### + projects

#### Mystery Word Game

Jun..2018 to Jun..2018

Similar to Hangman without the hanging, using Javascript and CSS.

<https://tylainej.github.io/mystery-word-game/>

#### Movie Generator

Jul..2018 to Current

Team project using Express server in the backend and Ruby in the Frontend.

<http://movie-generator.surge.sh/>

#### Realty Blurb

Sep..2018 to Sep..2018

Using React and Ruby Rails, I created a blurb like sample site that users can add to, edit and delete articles to the sites.

<https://lame-whip.surge.sh/>

### + other work

#### Github Link

<https://github.com/tylainej>

#### Portfolio Link

<https://tylainej.github.io/porfolio/>