

THOMAS C. SISKAR

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SUMMARY

Entrepreneurial finance MBA with exceptional data analytics and visualization skills. Proven success in driving business development growth and investment strategy in real estate finance. Experienced in all deal phases from research and negotiations to acquisition. Seeking an internship opportunity in spring 2022.

EDUCATION

UNIVERSITY AT BUFFALO, THE STATE UNIVERSITY OF NEW YORK

Master of Business Administration, concentrations in **Finance** and **Analytics**

May 2022

- GPA: 3.64/4.0; Connection to Excellence Scholarship

THE PENNSYLVANIA STATE UNIVERSITY

Master of Arts, Sociology and Demography

May 2019

- GPA: 3.83/4.0; Enhanced Graduate Scholar
- Relevant Coursework: Spatial Regression, Research in Urban Economics

UNIVERSITY AT BUFFALO, THE STATE UNIVERSITY OF NEW YORK

Bachelor of Arts in Economics, Sociology, and Urban and Public Policy Studies

May 2017

- GPA: 3.78/4.0; Summa Cum Laude; University Honors College Scholar; Provost Scholarship
- Study Abroad: Semester in London, England; Internship with Member of Parliament

EXPERIENCE

M&T BANK

Buffalo, NY

Intern, Compliance Risk Management, Fair Lending Office

June 2021-August 2021

- Analyzed M&T mortgage loan data and US Census data to evaluate lending risks and opportunities.
- Identified statistical techniques to enhance data visualization through spatial mapping of company data.
- Created a guidebook for department use on ArcGIS software.

TCS DEVELOPMENT, LLC

Clarence, NY

Business Strategy Lead

May 2013-July 2021

- Restructured high value multi-family assets to diversified net lease portfolio exceeding \$12m.
- Performed financial analysis and modeling of current portfolio and acquisition targets.
- Set business strategy for family real estate company with approximately \$4m in revenue and \$30m+ in assets.
- Led switch to an integrated property management software to provide platform for growth from 200 to 500 units.
- Improved operational efficiency in property management by creating role-specific organizational structure.

THE PENNSYLVANIA STATE UNIVERSITY

University Park, PA

Research Assistant under Dr. John Iceland

August 2017-May 2019

- Analyzed US Census Bureau survey data with multivariate regression techniques for publication in sociology and demography academic journals.
- Developed quantitative analysis and technical writing skills for academic publications.
- Prepared and presented original research at academic conferences, including the 2019 Population Association of America Conference in Denver, CO.

SKILLS

STATA, ArcGIS, R, SAS, Excel (Advanced Data Modeling)

ACTIVITIES

43North Pitch Competition Volunteer

Summer 2021

Entrepreneurship through Acquisition Seminar

Fall 2020

University Heights Tool Library Volunteer

2013-2017