

# THOMAS C. SISKAR

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## EDUCATION

UNIVERSITY AT BUFFALO, THE STATE UNIVERSITY OF NEW YORK

**Master of Business Administration, Finance, Consulting and Data Analytics** concentrations June 2022

- Connection to Excellence Scholarship

THE PENNSYLVANIA STATE UNIVERSITY

**Master of Arts, Sociology and Demography** May 2019

- GPA: 3.83/4.0; Enhanced Graduate Scholar
- Thesis: "The Flipside of Housing Choice: Who Is Forced to Move?"
- Publication: Siskar, Thomas and Megan Evans. "Predicting Mobility: Who Is Forced to Move?" *City & Community*. Forthcoming.

UNIVERSITY AT BUFFALO, THE STATE UNIVERSITY OF NEW YORK

**Bachelor of Arts in Economics, Sociology, and Urban and Public Policy Studies** May 2017

- GPA: 3.78/4.0; Graduated Summa Cum Laude
- University Honors College Scholar; Provost Scholarship

## EXPERIENCE

TCS DEVELOPMENT, LLC

Clarence, NY

**Vice President of Investment Strategy**

November 2020-Present

- Research NNN-lease and passive real estate investment opportunities locally and nationwide.
- Collaborate with a team of business professionals to negotiate real estate sales and acquisitions.
- Maximize invested capital and cash-flow through asset restructuring strategy.
- Promote the creation of a diversified portfolio to increase returns and decrease investment risk.

TCS DEVELOPMENT, LLC

Clarence, NY

**General Manager**

May 2013-October 2020

- Managed lead real estate investment firm with holdings of over 450 residential and commercial units.
- Initiated unit investments to increase yearly revenue to nearly \$4M and asset valuation exceeding \$30M.
- Hired staff, supervised operations and created procedures for property management and maintenance.
- Negotiated with and schedule contractors to complete apartment updates and building maintenance.
- Facilitated apartment turnovers to reduce rent loss and maximize rental value of units.

THE PENNSYLVANIA STATE UNIVERSITY

University Park, PA

**Research Assistant under Dr. John Iceland**

August 2017-May 2019

- Analyzed United States Census Bureau survey data with multivariate regression techniques for publication in sociology and demography academic journals.
- Developed quantitative analysis and technical writing skills for academic publications.
- Prepared and presented original research at academic conferences, including the 2019 Population Association of America Conference.

## SKILLS

STATA, SAS, R, ArcGIS, GeoDa, Word, PowerPoint, Excel