

Tyler Allen

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[LinkedIn](#), [Github](#)

San Francisco, CA

Soft Skills: Communication, leadership, management, highly-driven, problem solving, growth mindset, strong EQ and interpersonal skills

Technical Skills: JavaScript, Ruby, SQL, React, React Native, Redux, Ruby On Rails, PostgreSQL, Node, Express, MongoDB, Git, AWS, RESTful API, CSS, HTML

Professional Experience

Branch

February 2017 - July 2018 (1 year, 6 months)

Account Executive, Growth Team Lead, Integrations Engineer, Sales Development Representative

- Promoted twice and averaged 120% to goal due to ability to learn quickly, execute and navigate change.
- Managed Growth Team, including helping hire, designing and executing intensive training, day-to-day management and transitioning the team to Sales.
- Responded to tickets and helped partners debug technical issues as a member of the Integrations Engineering team in order to acquire deep technical knowledge of Branch's product.
- Established relationships with developers, product managers, marketers, and C-level executives at enterprise companies like Wells Fargo, Alaska and Credit Karma.

TubeMogul

September 2014 - April 2016 (1 year, 8 months)

Account Executive, Sales Development Representative

- Led sales class and consistently exceeded quota, setting over 75 enterprise meetings, which led to being promoted within ten months.
- Led new company initiative in mobile app install focused campaigns, a \$50 billion market
- Awarded the role of 'Buddy,' where I trained new hires in industry knowledge, company culture and sales skills.
- Responsible for bringing in over \$250k in revenue.

Projects

Woof

[Live Site](#) | [Github](#)

A mobile-responsive Yelp-inspired web app with the full CRUD lifecycle, user auth, and search functionality.

STACK: Rails, ActiveRecord, React, Redux, PostgreSQL, AWS, Heroku, HTML, CSS, Git

Kraving

[Live Site](#) | [Github](#)

A mobile-responsive reviews web app powered by API integrations with Google, Yelp and Zomato.

STACK: MERN (MongoDB, Express, React, Node), Heroku, HTML, CSS, Git

Portkey

[Live App](#) | [Github](#)

A mobile app enabling users to price compare and order rides from Uber and Lyft, powered by API integrations with Google, Uber and Lyft.

STACK: Rails, React Native, Expo, Git

Education

App Academy

August 2018 - November 2018

Immersive 1000+ hour software development course

Stanford Summer

June 2016 - August 2016

CS105A - Object-oriented design in Java

Colorado College

August 2010 - May 2014

Bachelor of Arts, Major: International Political Economy

Men's Varsity Lacrosse Captain

Abroad Experience: Turkey & Chile

Interests:

Volunteer: Boys' & Girls' Club of Monterey, Habitat For Humanity of Monterey & Colorado Springs, Colorado College Soup Kitchen, Pebble Beach Concours d'Elegance

Travel: Four months (August 2016 - December 2016) of travel to New Zealand, Australia and Southeast Asia. Activities included teaching English to students at Big Brother Mouse in Luang Prabang, Laos.