

FinalProject-QuantitativeAnalysis

```
library(tidyverse) # data viz
library(tidytext) # text mining
library(gridExtra) # for plotting side by side
library(scales) # for previewing colors
```

1) Load in Data

```
all <- read_csv("all_products.csv")
dryer <- read_csv("hair_dryer.csv")
paci <- read_csv("pacifier.csv")
micro <- read_csv("microwave.csv")
# head(dryer)
# head(paci)
# head(micro)
```

2) Preview Columns

Function to preview columns

```
product_summary <- function(df){
  print(deparse(substitute(df)))
  cat("marketplace: ", unique(df$marketplace), "\n")
  cat("category: ", unique(df$product_category), "\n")
  cat("# of titles: ", length(unique(df$product_title)), "\n")
  cat("# of ids: ", length(unique(df$product_id)), "\n")
  cat("# of customers: ", length(unique(df$customer_id)), "\n")
  cat("# of reviews: ", length(unique(df$review_id)), "\n")
  cat("# of parents: ", length(unique(df$product_parent)), "\n")
  print(summary(df$star_rating))
  print(summary(df$review_date))
  cat("\n")
}
```

```
product_summary(dryer)
```

```
## [1] "dryer"
## marketplace: us
## category: Beauty
## # of titles: 503
## # of ids: 538
## # of customers: 11348
## # of reviews: 11470
## # of parents: 473
##      Min. 1st Qu.  Median    Mean 3rd Qu.    Max.
##      1.000   4.000   5.000   4.116   5.000   5.000
```

```
##           Min.         1st Qu.         Median         Mean         3rd Qu.         Max.
## "2002-03-02" "2012-12-20" "2014-03-19" "2013-07-26" "2015-01-17" "2015-08-31"
```

```
product_summary(paci)
```

```
## [1] "paci"
## marketplace: us
## category: baby
## # of titles: 5533
## # of ids: 6482
## # of customers: 17661
## # of reviews: 18939
## # of parents: 5432
##      Min. 1st Qu.  Median      Mean 3rd Qu.      Max.
##      1.000  4.000   5.000   4.305   5.000   5.000
##           Min.         1st Qu.         Median         Mean         3rd Qu.         Max.
## "2003-04-27" "2013-05-30" "2014-07-28" "2014-01-09" "2015-02-10" "2015-08-31"
```

```
product_summary(micro)
```

```
## [1] "micro"
## marketplace: us
## category: major appliances
## # of titles: 43
## # of ids: 56
## # of customers: 502
## # of reviews: 502
## # of parents: 42
##      Min. 1st Qu.  Median      Mean 3rd Qu.      Max.
##      1.000  3.000   4.000   3.743   5.000   5.000
##           Min.         1st Qu.         Median         Mean         3rd Qu.         Max.
## "2015-01-22" "2015-03-09" "2015-05-16" "2015-05-13" "2015-07-16" "2015-08-31"
##           NA's
##           "1"
```

3) Look at distributions of star ratings, helpful votes, total votes, vine, verified, and dates

Define custom color set

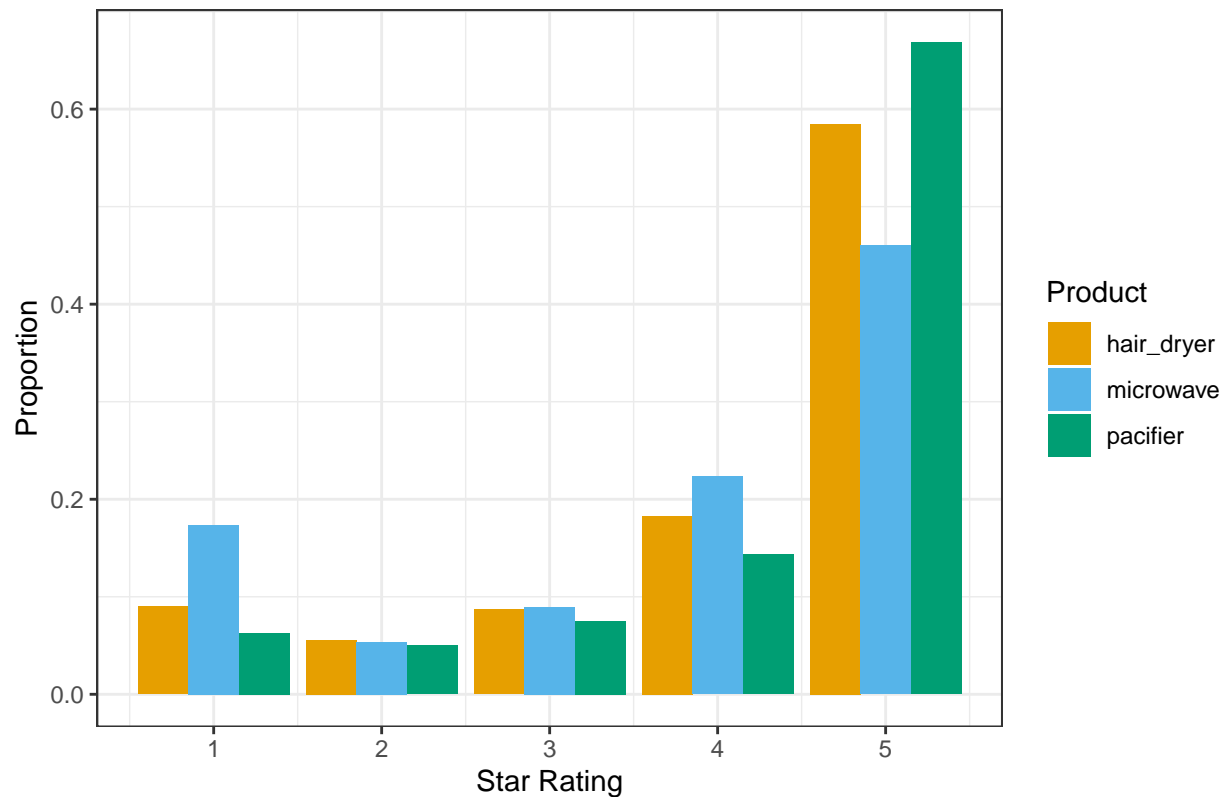
```
cbp <- c("#999999", "#E69F00", "#56B4E9", "#009E73",
         "#F0E442", "#0072B2", "#D55E00", "#CC79A7")
show_col(cbp)
```

#999999	#E69F00	#56B4E9
#009E73	#F0E442	#0072B2
#D55E00	#CC79A7	

Star Ratings

```
# create summary data for star ratings
star_all <- all %>% group_by(type) %>% summarise(rating_ct_all = n())
star_type <- all %>% group_by(type,star_rating) %>% summarise(rating_ct = n())
star_type<- inner_join(star_all,star_type,by="type")
star_type <- star_type %>% mutate(rating_p = rating_ct/rating_ct_all)
# print(star_type)
rate_hist <- ggplot(star_type,aes(x=star_rating,y=rating_p,fill=type)) + geom_bar(stat="identity",position="dodge")
  ggtitle("Star Rating Distribution for Each Product") + ylab("Proportion") + xlab("Star Rating") + labs(fill="Product Type")
  scale_fill_manual(values=cbp[c(2:4)]) + theme_bw()
print(rate_hist)
```

Star Rating Distribution for Each Product

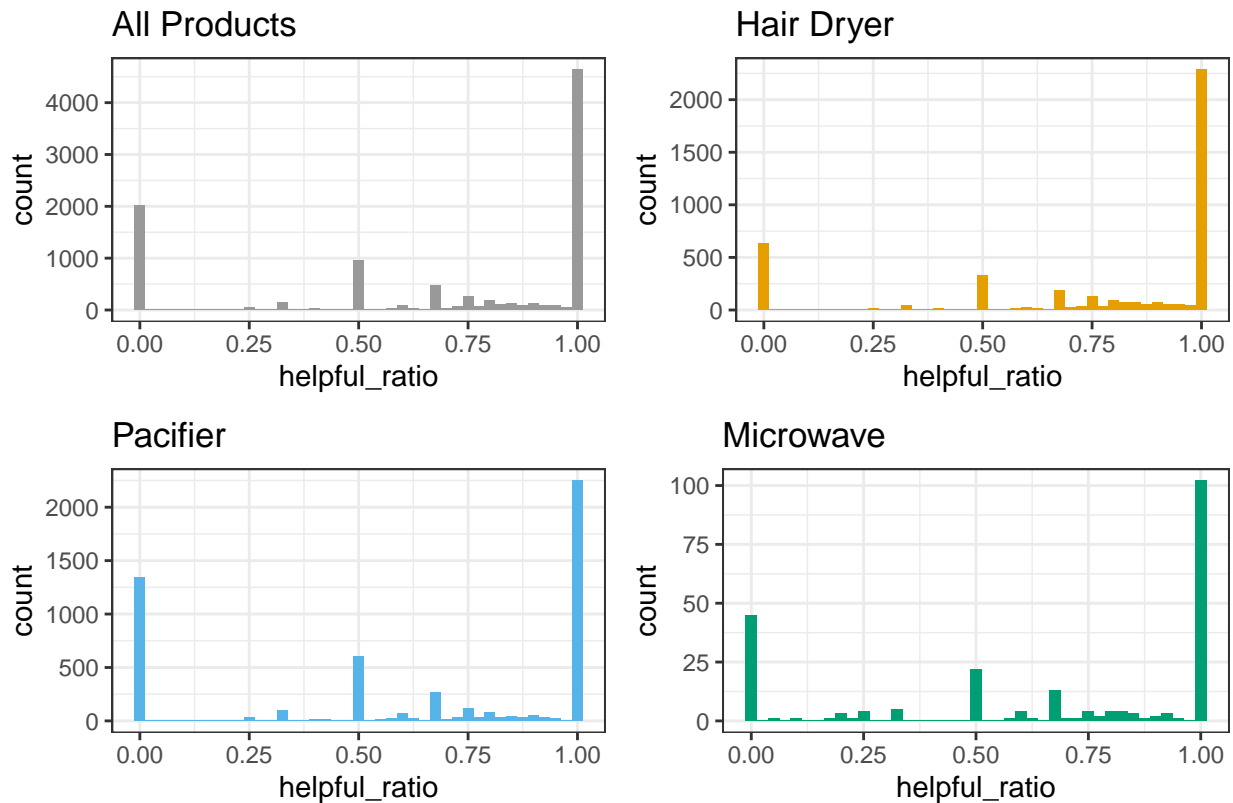


Microwaves seem to have the worst ratings (highest chance of malfunction?), however it does slightly lead in 3 and 4 star ratings. Pacifier has best 5 star ratings, probably since least likely to malfunction. Hairdryer has similar trend as pacifier.

look at helpful ratio

```
hr1 <- ggplot(all,aes(x=helpful_ratio)) + geom_histogram(binwidth = 0.025,fill=cbp[1]) +
  theme(legend.position = "none") + theme_bw() + ggtitle("All Products")
hr2 <- ggplot(dryer,aes(x=helpful_ratio)) + geom_histogram(binwidth = 0.025,fill=cbp[2]) +
  theme(legend.position = "none") + theme_bw() + ggtitle("Hair Dryer")
hr3 <- ggplot(paci,aes(x=helpful_ratio)) + geom_histogram(binwidth = 0.025,fill=cbp[3]) +
  theme(legend.position = "none") + theme_bw() + ggtitle("Pacifier")
hr4 <- ggplot(micro,aes(x=helpful_ratio)) + geom_histogram(binwidth = 0.025,fill=cbp[4]) +
  theme(legend.position = "none") + theme_bw() + ggtitle("Microwave")
grid.arrange(hr1,hr2,hr3,hr4, ncol=2, top = "Helpful Ratio Distribution")
```

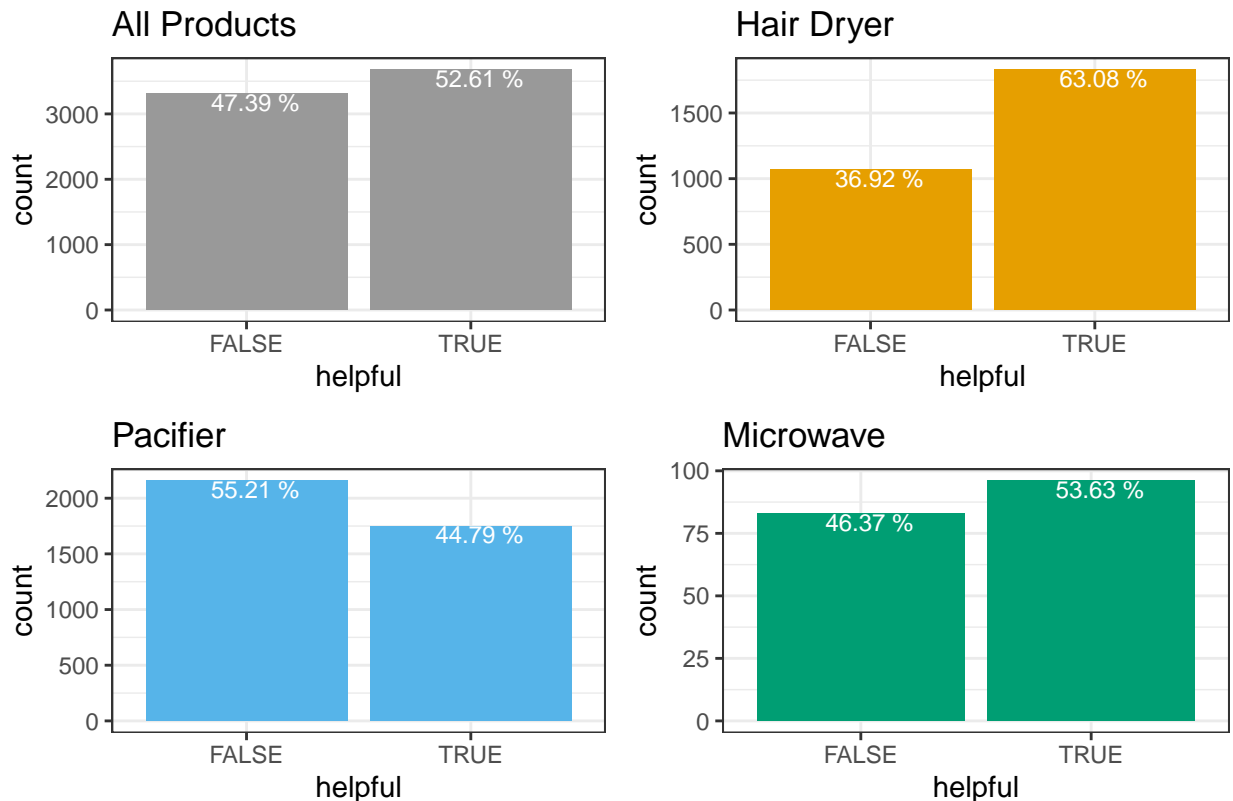
Helpful Ratio Distribution



look at helpful indicator

```
h1 <- ggplot(data=subset(all, !is.na(helpful)),aes(x=helpful)) + geom_bar(fill=cbp[1]) +
  geom_text(stat='count', aes(label=paste(round(..count../sum(!is.na(all$helpful)) * 100,2),"%")),
    hjust=0.4, vjust=1, size = 3,color="white") +
  theme(legend.position = "none") + theme_bw() + ggtitle("All Products")
h2 <- ggplot(data=subset(dryer, !is.na(helpful)),aes(x=helpful)) + geom_bar(fill=cbp[2]) +
  geom_text(stat='count', aes(label=paste(round(..count../sum(!is.na(dryer$helpful)) * 100,2),"%")),
    hjust=0.4, vjust=1, size = 3,color="white") +
  theme(legend.position = "none") + theme_bw() + ggtitle("Hair Dryer")
h3 <- ggplot(data=subset(paci, !is.na(helpful)),aes(x=helpful)) + geom_bar(fill=cbp[3]) +
  geom_text(stat='count', aes(label=paste(round(..count../sum(!is.na(paci$helpful)) * 100,2),"%")),
    hjust=0.4, vjust=1, size = 3,color="white") +
  theme(legend.position = "none") + theme_bw() + ggtitle("Pacifier")
h4 <- ggplot(data=subset(micro, !is.na(helpful)),aes(x=helpful)) + geom_bar(fill=cbp[4]) +
  geom_text(stat='count', aes(label=paste(round(..count../sum(!is.na(micro$helpful)) * 100,2),"%")),
    hjust=0.4, vjust=1, size = 3,color="white") +
  theme(legend.position = "none") + theme_bw() + ggtitle("Microwave")
grid.arrange(h1,h2,h3,h4, ncol=2, top = "Percentage of Reviews with Votes that Are Helpful")
```

Percentage of Reviews with Votes that Are Helpful



look at proportion of reviews that have any votes (total_votes)

```

hv1 <- ggplot(all,aes(x=has_votes)) + geom_bar(fill=cbp[1]) +
  theme(legend.position = "none") + theme_bw() +
  geom_text(stat='count', aes(label=paste(round(..count../nrow(all) * 100,2),"%")),
    hjust=0.4, vjust=1, size = 3,color="white") +
  theme(legend.position = "none") + theme_bw() + ggtitle("All Products")

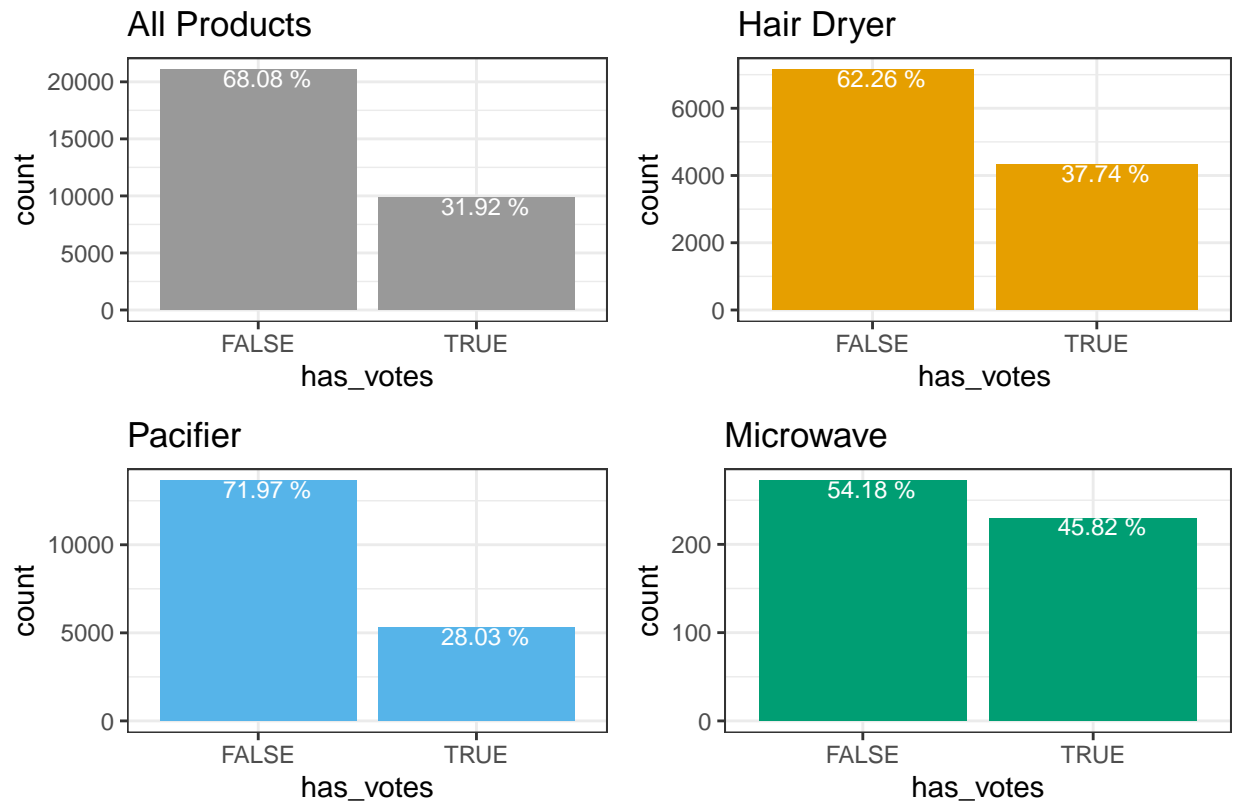
hv2 <- ggplot(dryer,aes(x=has_votes)) + geom_bar(fill=cbp[2]) +
  theme(legend.position = "none") + theme_bw() +
  geom_text(stat='count', aes(label=paste(round(..count../nrow(dryer) * 100,2),"%")),
    hjust=0.4, vjust=1, size = 3,color="white") +
  theme(legend.position = "none") + theme_bw() + ggtitle("Hair Dryer")

hv3 <- ggplot(paci,aes(x=has_votes)) + geom_bar(fill=cbp[3]) +
  theme(legend.position = "none") + theme_bw() +
  geom_text(stat='count', aes(label=paste(round(..count../nrow(paci) * 100,2),"%")),
    hjust=0.4, vjust=1, size = 3,color="white") +
  theme(legend.position = "none") + theme_bw() + ggtitle("Pacifier")

hv4 <- ggplot(micro,aes(x=has_votes)) + geom_bar(fill=cbp[4]) +
  theme(legend.position = "none") + theme_bw() +
  geom_text(stat='count', aes(label=paste(round(..count../nrow(micro) * 100,2),"%")),
    hjust=0.4, vjust=1, size = 3,color="white") +
  theme(legend.position = "none") + theme_bw() + ggtitle("Microwave")
grid.arrange(hv1,hv2,hv3,hv4, ncol=2, top = "Percentage of Reviews with Votes")

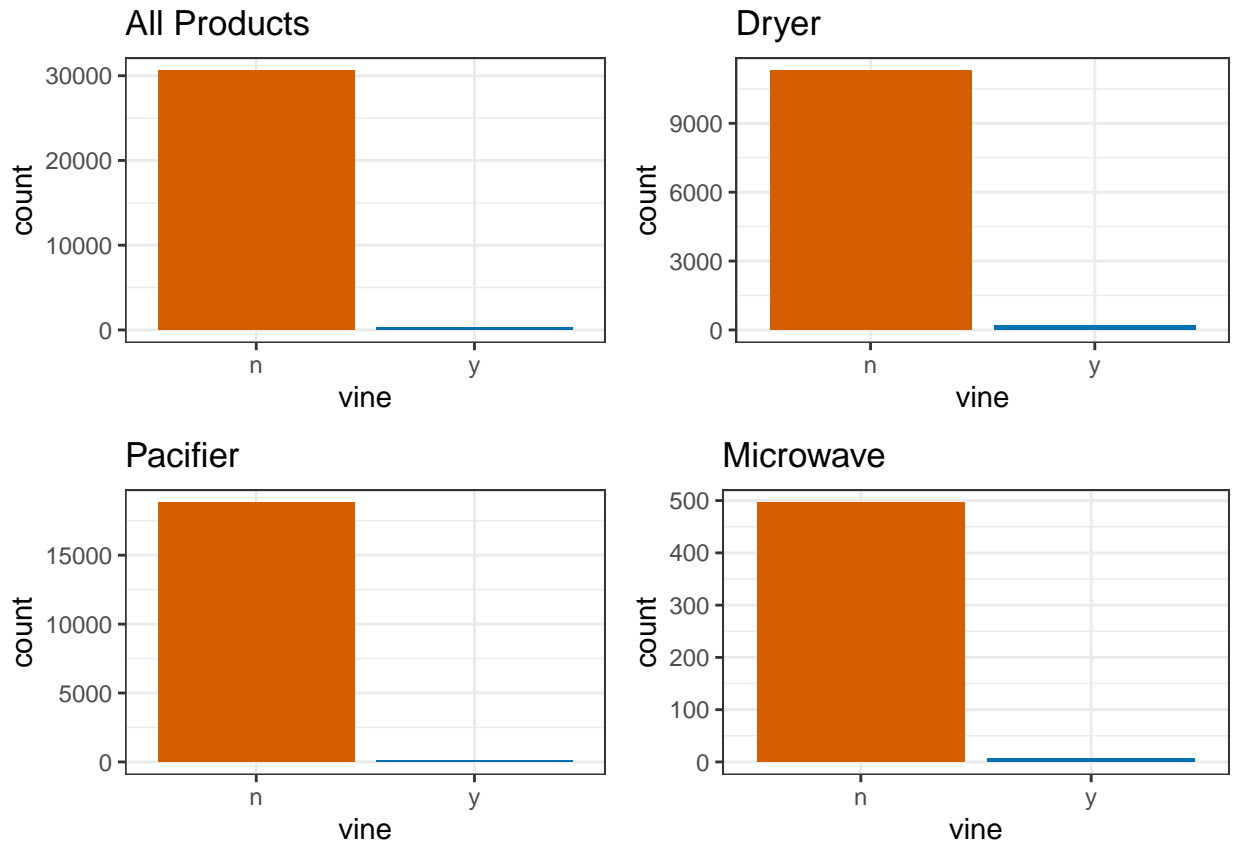
```

Percentage of Reviews with Votes



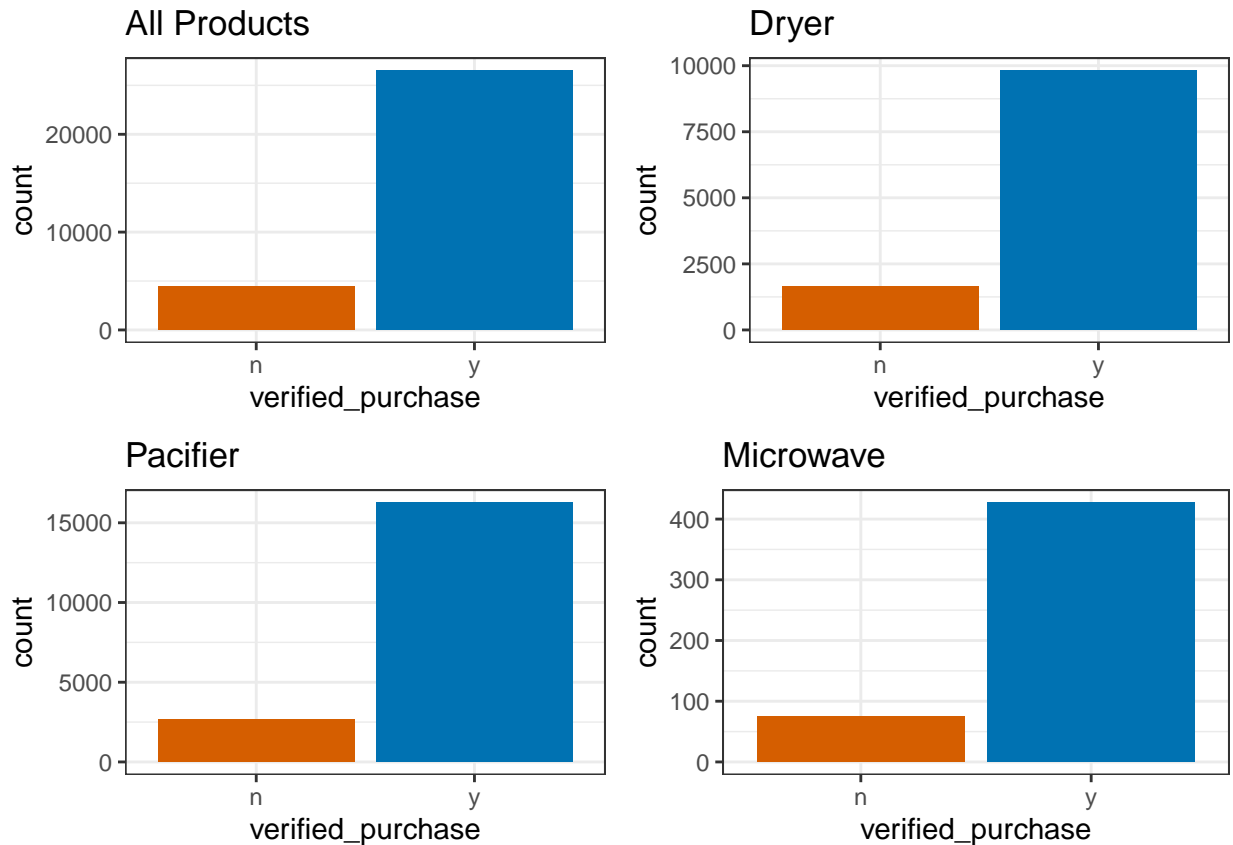
look at vine, nonvine ratio

```
v1 <- ggplot(all,aes(x=vine,fill=vine)) + geom_bar() +
  scale_fill_manual(values=cbp[c(7,6)]) + theme_bw() + theme(legend.position = "none") + ggtitle("All P
v2 <- ggplot(dryer,aes(x=vine,fill=vine)) + geom_bar() +
  scale_fill_manual(values=cbp[c(7,6)]) + theme_bw() + theme(legend.position = "none") + ggtitle("Dryer
v3 <- ggplot(paci,aes(x=vine,fill=vine)) + geom_bar() +
  scale_fill_manual(values=cbp[c(7,6)]) + theme_bw() + theme(legend.position = "none") + ggtitle("Pacif
v4 <- ggplot(micro,aes(x=vine,fill=vine)) + geom_bar() +
  scale_fill_manual(values=cbp[c(7,6)]) + theme_bw() + theme(legend.position = "none") + ggtitle("Microw
grid.arrange(v1,v2,v3,v4, ncol=2)
```



For vine reviews, the number of vine reviews is very small. So it isn't likely we can obtain any significant trends from the contents of vine reviews. However, it may still be worthwhile to check whether there is any correlation between whether a product has a vine review and how well the product sells/rates.

```
vp1 <- ggplot(all,aes(x=verified_purchase,fill=verified_purchase)) + geom_bar() +
  scale_fill_manual(values=cbp[c(7,6)]) + theme_bw() + theme(legend.position = "none") + ggtitle("All P
vp2 <- ggplot(dryer,aes(x=verified_purchase,fill=verified_purchase)) + geom_bar() +
  scale_fill_manual(values=cbp[c(7,6)]) + theme_bw() + theme(legend.position = "none") + ggtitle("Dryer
vp3 <- ggplot(paci,aes(x=verified_purchase,fill=verified_purchase)) + geom_bar() +
  scale_fill_manual(values=cbp[c(7,6)]) + theme_bw() + theme(legend.position = "none") + ggtitle("Pacif
vp4 <- ggplot(micro,aes(x=verified_purchase,fill=verified_purchase)) + geom_bar() +
  scale_fill_manual(values=cbp[c(7,6)]) + theme_bw() + theme(legend.position = "none") + ggtitle("Microw
grid.arrange(vp1, vp2, vp3, vp4, ncol=2)
```

Since enough verified reviews, just work with verified reviews

```
all <- read_csv("all_verif.csv")
dryer <- read_csv("hair_dryer_verif.csv")
paci <- read_csv("pacifier_verif.csv")
micro <- read_csv("microwave_verif.csv")
# head(dryer)
# head(paci)
# head(micro)
```

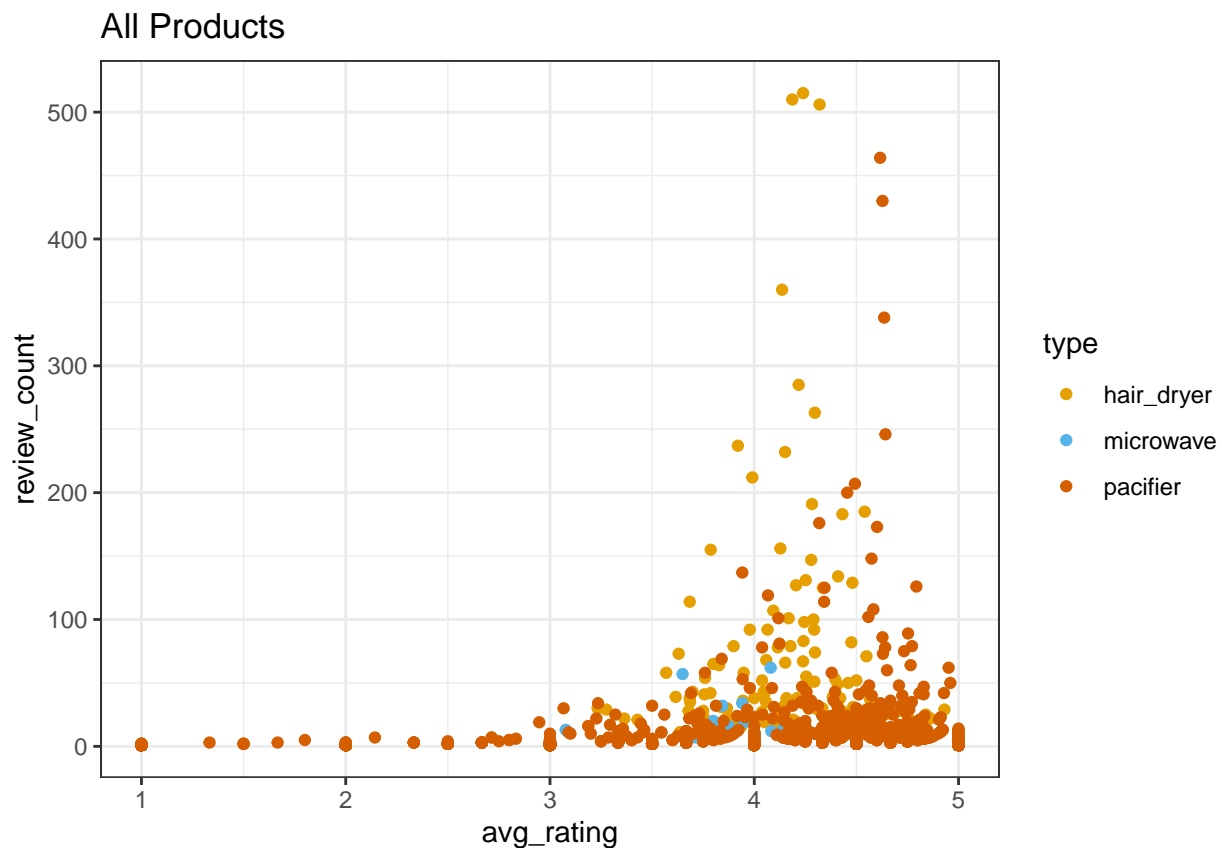
4) Look at relationship of number of reviews and avg star rating for a product_id (there is none)

```
all_products <- all %>% group_by(type,product_id) %>% summarise(avg_rating = mean(star_rating),
                                                                review_count = n(),
                                                                helpful_prop = mean(helpful),
                                                                voted_prop = mean(has_votes))
head(all_products)

## # A tibble: 6 x 6
## # Groups:   type [1]
##   type      product_id avg_rating review_count helpful_prop voted_prop
##   <chr>      <chr>      <dbl>      <int>      <dbl>      <dbl>
## 1 hair_dryer B000050FDE      3          1          NA          1
```

```
## 2 hair_dryer B000052YD1      5      1      0      1
## 3 hair_dryer B00005351F      4      1      1      1
## 4 hair_dryer B00005JG0H      5      1      NA      0
## 5 hair_dryer B0000500MZ     4.14    360     NA    0.244
## 6 hair_dryer B00006498N      4      1      NA      0
```

```
rs1 <- ggplot(all_products,aes(x=avg_rating,y=review_count, color=type)) + geom_point() +
  scale_color_manual(values=cbp[c(2,3,7)]) + theme_bw() + ggtitle("All Products")
rs1
```



5) Look at change in stats over time

Load in monthly and daily data

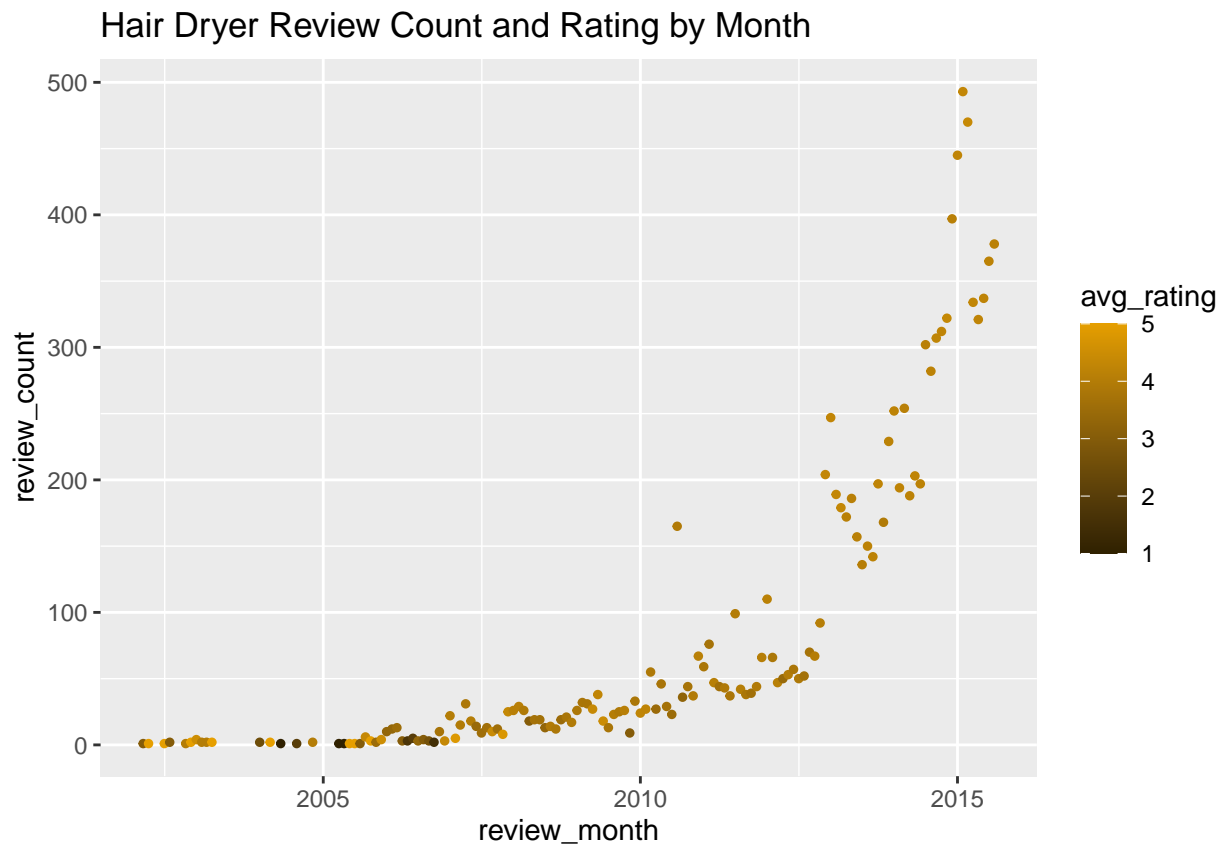
```
dryer_m <- read_csv("monthly_dryer.csv")
paci_m <- read_csv("monthly_paci.csv")
micro_m <- read_csv("monthly_micro.csv")
dryer_d <- read_csv("daily_dryer.csv")
paci_d <- read_csv("daily_paci.csv")
micro_d <- read_csv("daily_micro.csv")
head(dryer_m)
```

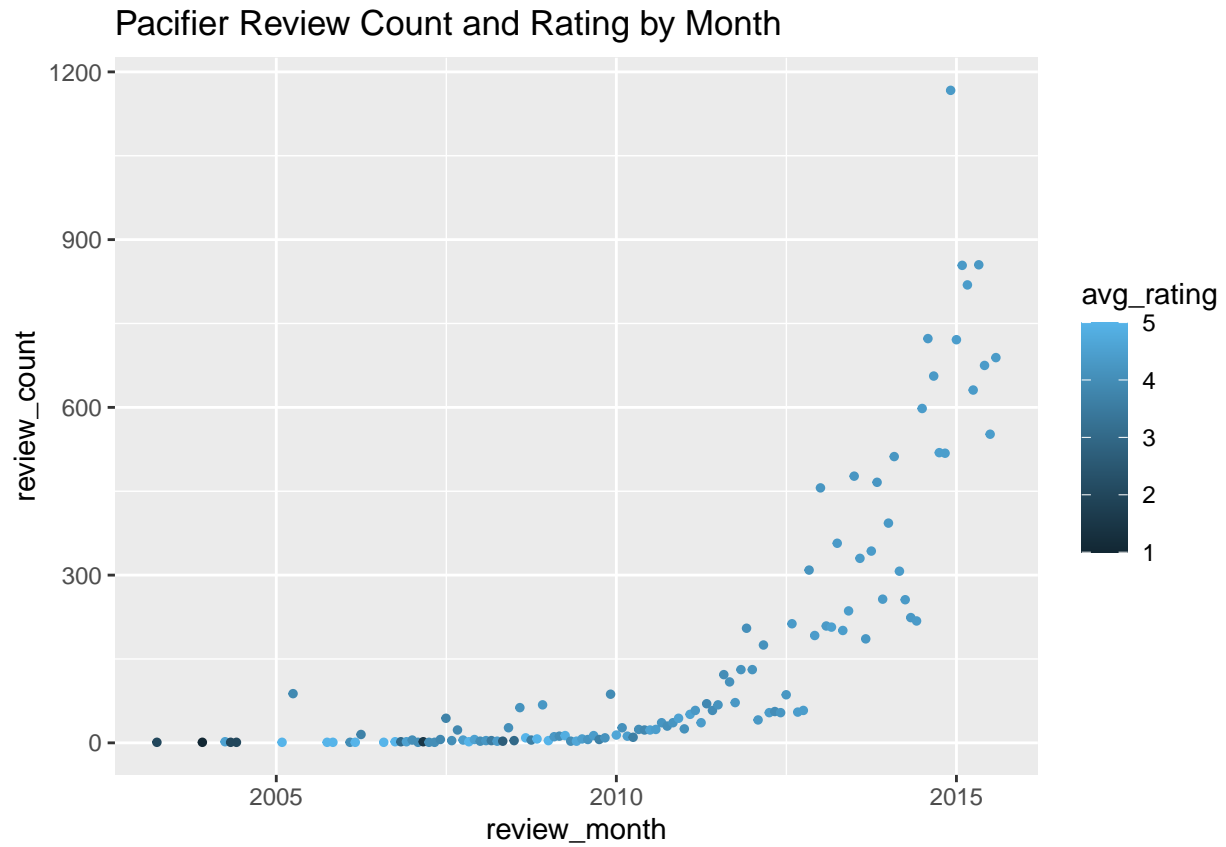
```
## # A tibble: 6 x 11
##   review_month review_count product_titles review_headlines review_bodies
##   <date>         <dbl> <chr>         <chr>         <chr>
## 1 2002-03-01         1 conair corp p~ some pluses, so~ this is my o~
```

```
## 2 2002-04-01      1 conair corp p~ excellent for f~ this hairdry~
## 3 2002-07-01      1 conair corp p~ the best dryer!~ i love this ~
## 4 2002-08-01      2 revlon 1875w ~ great hair! | d~ i just purch~
## 5 2002-11-01      1 revlon 1875w ~ close to perfect overall, i a~
## 6 2002-12-01      2 conair corp p~ good buy | exce~ one of the m~
## # ... with 6 more variables: star_ratings <chr>, avg_rating <dbl>,
## #   impact_pos <dbl>, impact_neg <dbl>, impact_overall <dbl>, cum_rating <dbl>
```

5a) Looking at all products together not that insightful

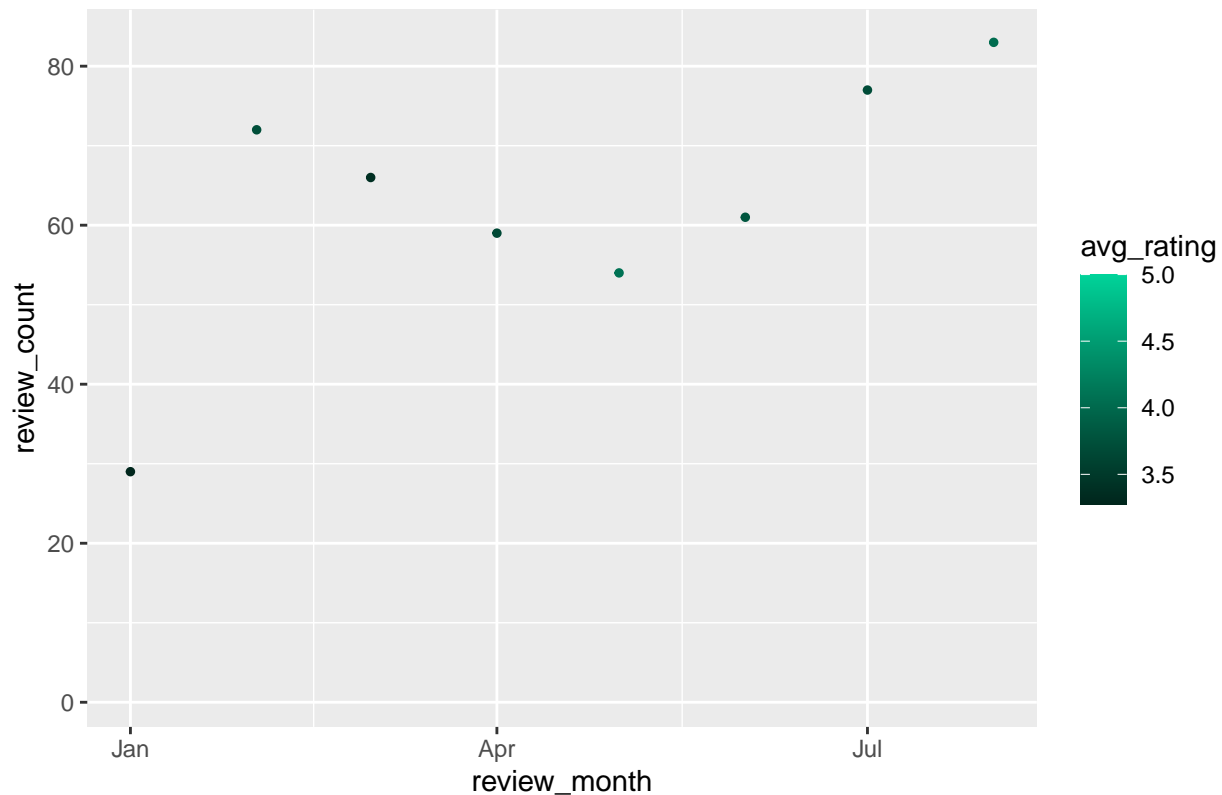
```
dc1 <- ggplot(dryer_m,aes(x=review_month,y=review_count,color=avg_rating)) + geom_point(size=1) +
  scale_color_gradient(low = "#302100",high = "#E69F00") + ggtitle("Hair Dryer Review Count and Rating by Month")
dc2 <- ggplot(paci_m,aes(x=review_month,y=review_count,color=avg_rating)) + geom_point(size=1) +
  scale_color_gradient(low = "#122733",high = "#56B4E9") + ggtitle("Pacifier Review Count and Rating by Month")
dc3 <- ggplot(micro_m,aes(x=review_month,y=review_count,color=avg_rating)) + geom_point(size=1) +
  scale_color_gradient(low = "#00261c",high = "#00d49a") + ggtitle("Microwave Review Count and Rating by Month")
dc1; dc2; dc3
```





Warning: Removed 1 rows containing missing values (geom_point).

Microwave Review Count and Rating by Month



Look at data for most product_ids with most reviews

```
dryer_review_ct <- dryer %>% group_by(product_id) %>% summarise(review_count=n()) %>% arrange(desc(review_count))
head(dryer_review_ct,30) # filter for at least 100 reviews
```

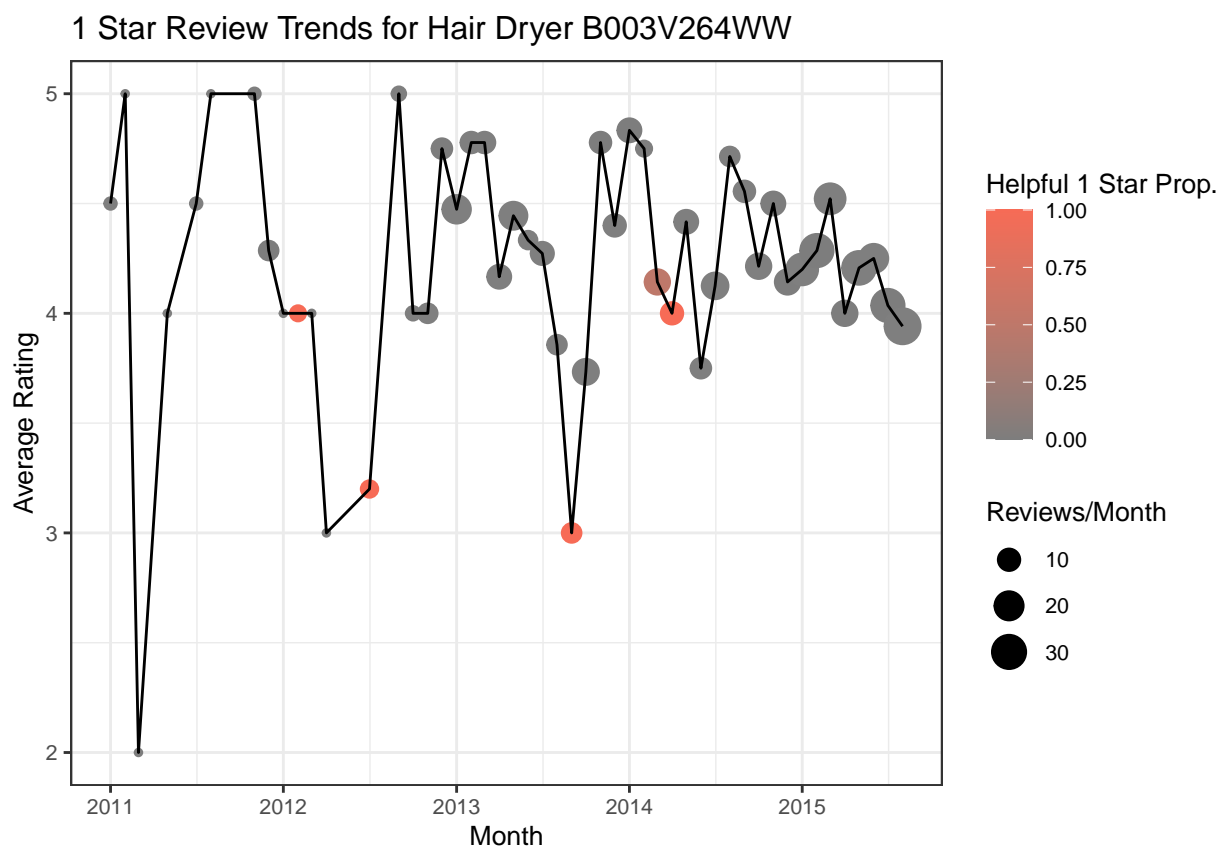
```
## # A tibble: 30 x 2
##   product_id review_count
##   <chr>         <int>
## 1 B003V264WW         515
## 2 B0009XH6TG         510
## 3 B00132ZG3U         506
## 4 B0000500MZ         360
## 5 B000A3I2X4         285
## 6 B000R80ZTQ         263
## 7 B001UE7D2I         237
## 8 B001QTW2FK         232
## 9 B0009XH6WI         212
## 10 B0009XH6V4         191
## # ... with 20 more rows
```

```
pop_dryer <- dryer %>% group_by(product_id) %>% mutate(review_count=n()) %>% arrange(desc(review_count))
pop_micro <- micro %>% group_by(product_id) %>% mutate(review_count=n()) %>% arrange(desc(review_count))
pop_paci <- paci %>% group_by(product_id) %>% mutate(review_count=n()) %>% arrange(desc(review_count))
# pop_dryer
```

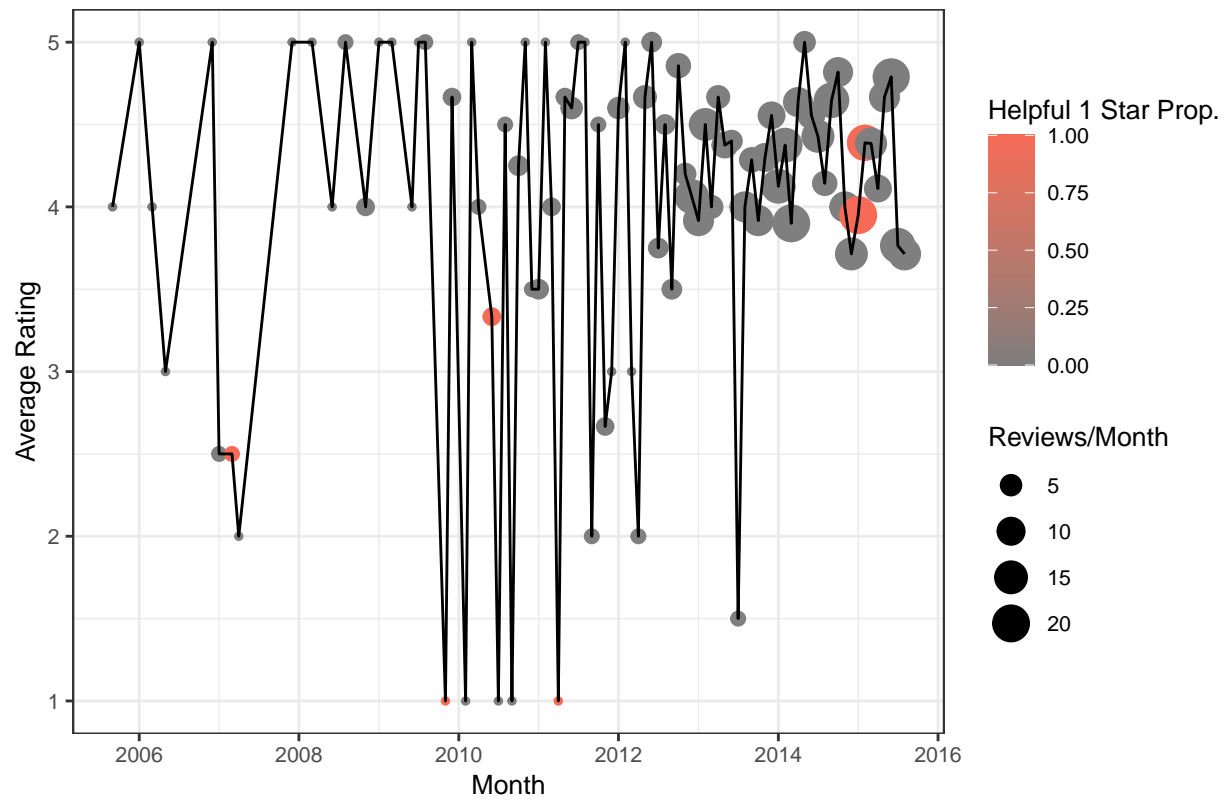
5b) look at helpful 1 and 5 star

however these do seem to occur at dips in avg rating as expected

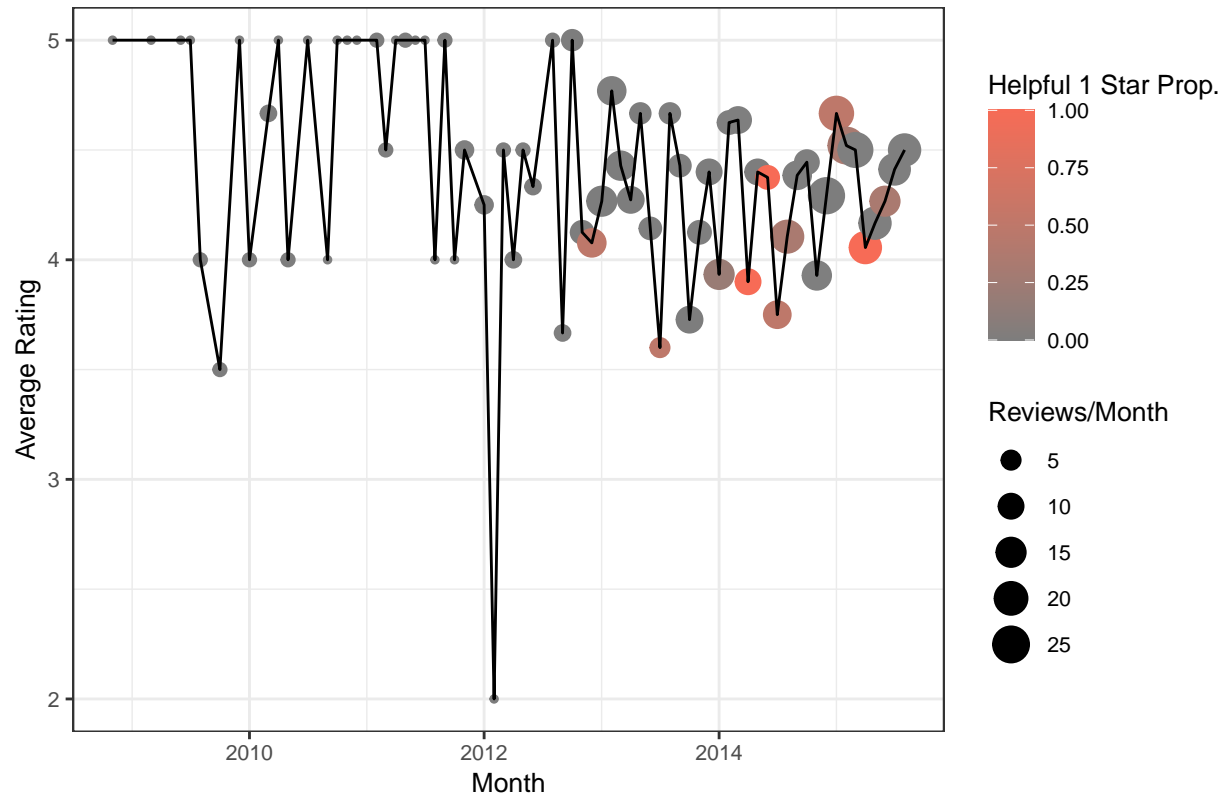
```
for(product in unique(pop_dryer$product_id)[1:5]){  
  prod_df <- pop_dryer[pop_dryer$product_id == product,] %>% group_by(review_month,product_id) %>%  
    summarise(review_count=n(), avg_rating=mean(star_rating),  
              impact_1_prop=mean(impact_star == "helpful 1 star",na.rm=T),  
              impact_5_prop=mean(impact_star == "helpful 5 star",na.rm=T))  
  g <- ggplot(data=prod_df, aes(x=review_month,y=avg_rating)) + geom_point(aes(size=review_count,color=impact_1_prop)) +  
    scale_color_gradient(low = "#7d7d7d",high = "#f76b56",name = "Helpful 1 Star Prop.") + labs(size="Reviews/Month") +  
    ggtitle(paste("1 Star Review Trends for Hair Dryer",prod_df$product_id)) +  
    theme_bw() + theme(text = element_text(size=10))  
  plot(g)  
}
```



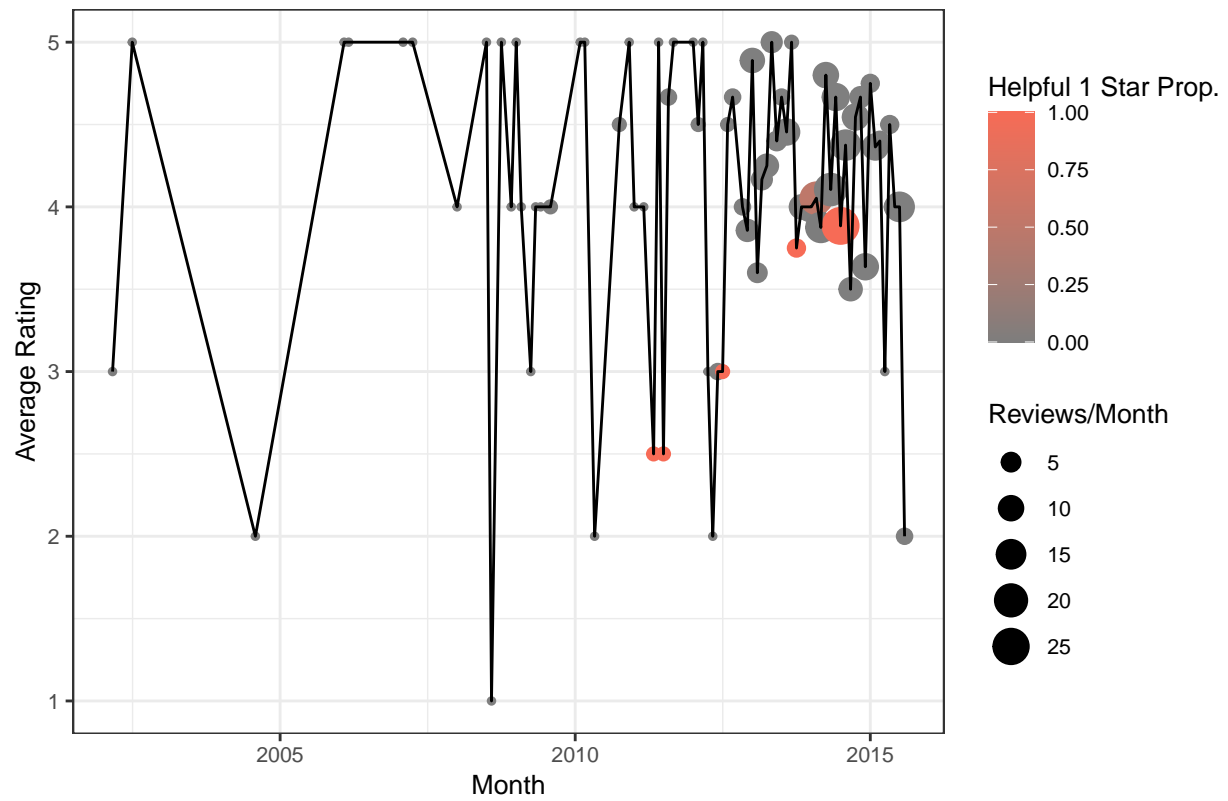
1 Star Review Trends for Hair Dryer B0009XH6TG

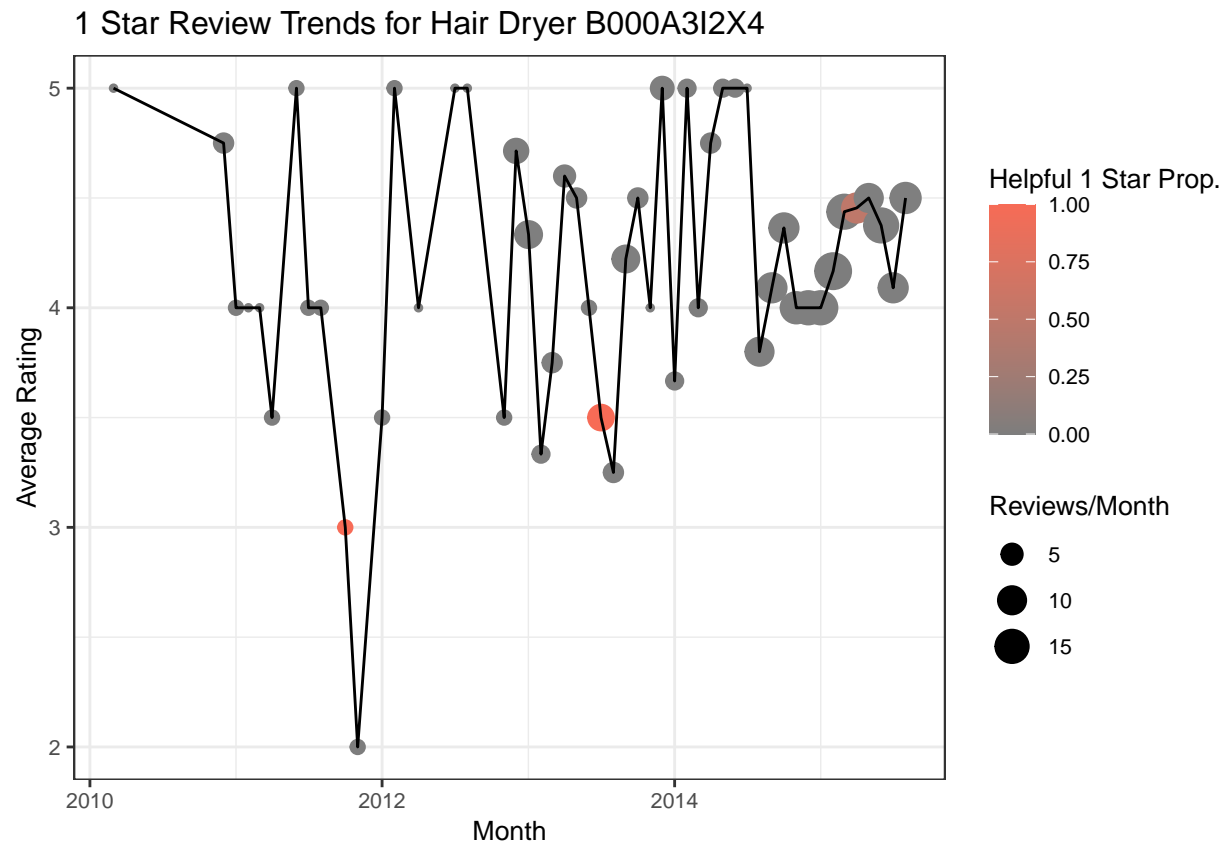


1 Star Review Trends for Hair Dryer B00132ZG3U



1 Star Review Trends for Hair Dryer B00005O0MZ

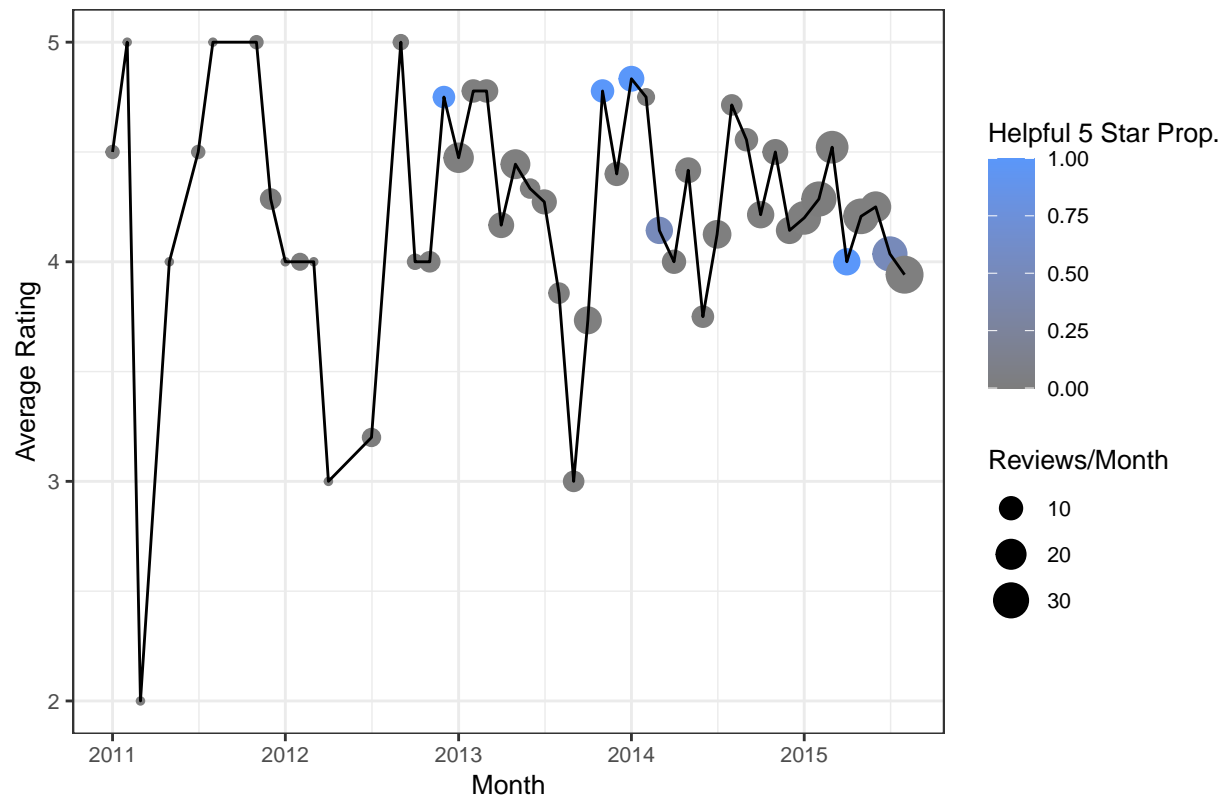




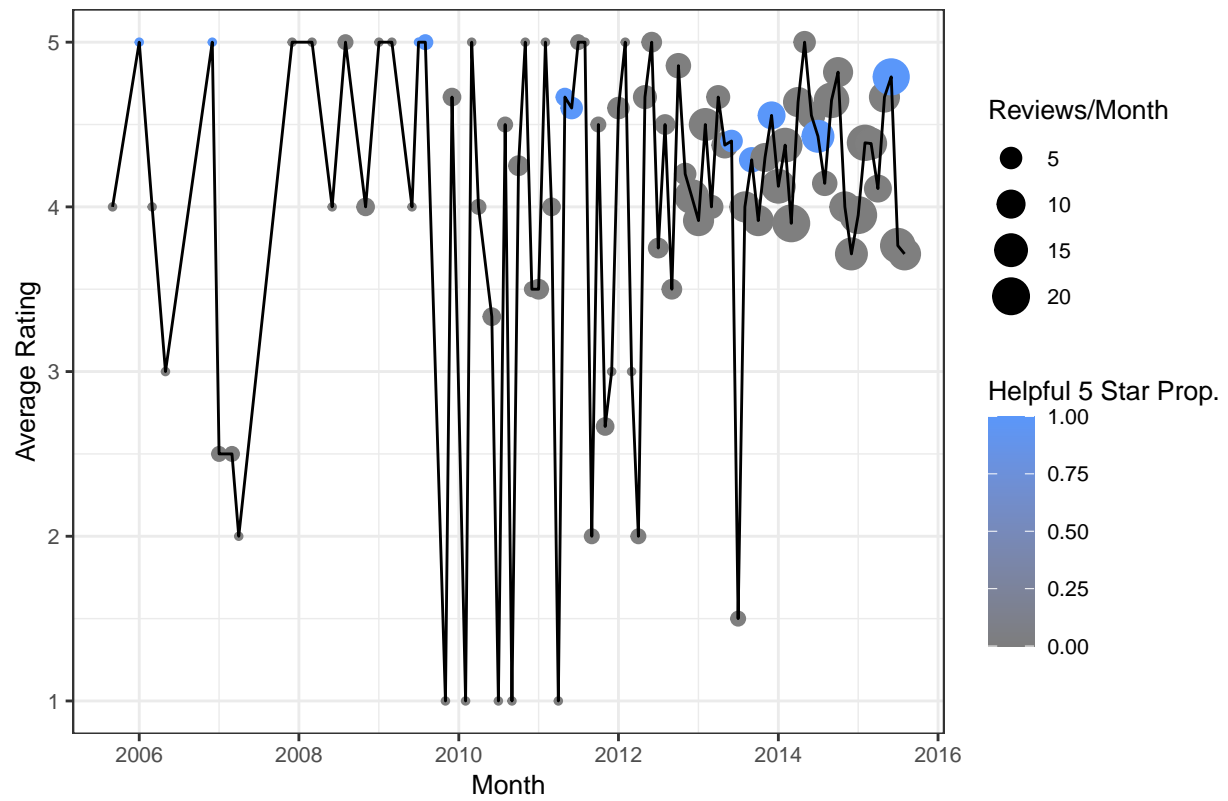
Repeating for 5 star reviews, we also see that impactful reviews appear near the “peaks”

```
for(product in unique(pop_dryer$product_id)[1:5]){
  prod_df <- pop_dryer[pop_dryer$product_id == product,] %>% group_by(review_month,product_id) %>%
    summarise(review_count=n(), avg_rating=mean(star_rating),
              impact_1_prop=mean(impact_star == "helpful 1 star",na.rm=T),
              impact_5_prop=mean(impact_star == "helpful 5 star",na.rm=T))
  g <- ggplot(data=prod_df, aes(x=review_month,y=avg_rating)) + geom_point(aes(size=review_count,color=
    scale_color_gradient(low = "#7d7d7d",high = "#5a97fa",name = "Helpful 5 Star Prop.") + labs(size="R
    ggtitle(paste("5 Star Review Trends for Hair Dryer",prod_df$product_id)) +
    theme_bw() + theme(text = element_text(size=10))
  plot(g)
}
```

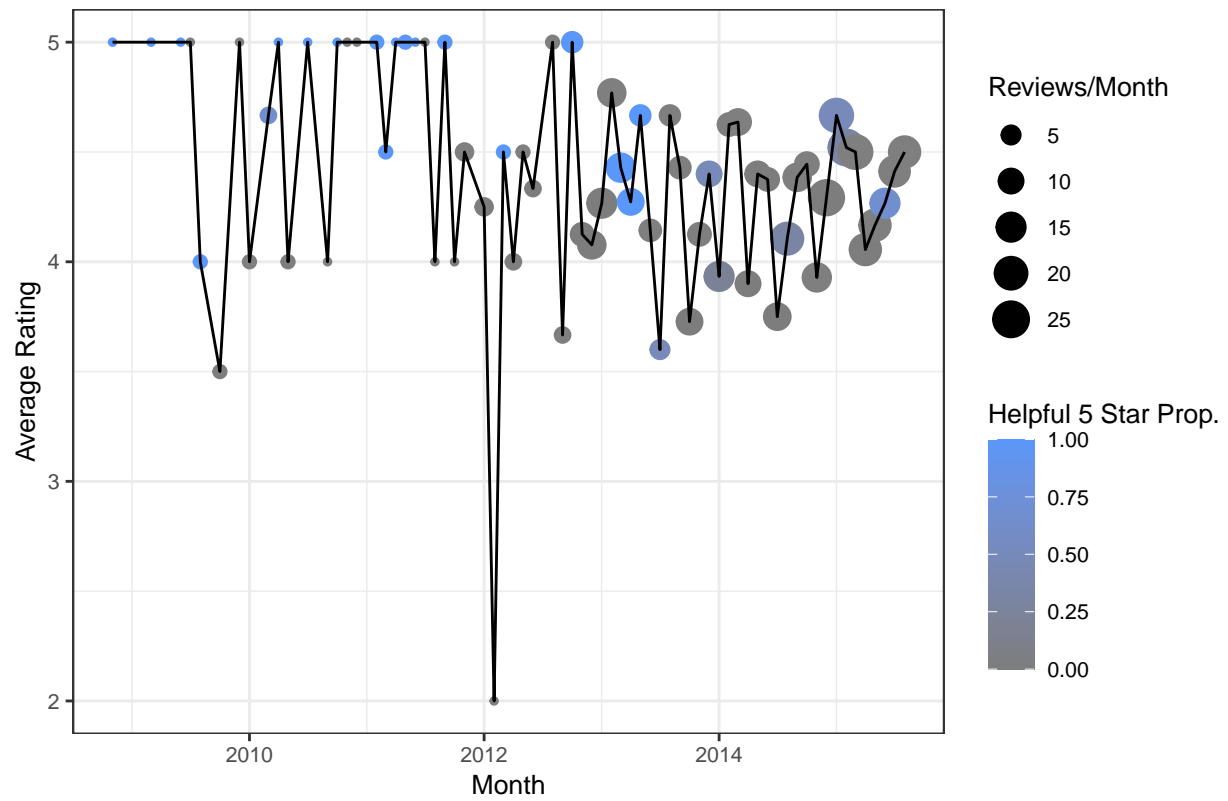
5 Star Review Trends for Hair Dryer B003V264WW

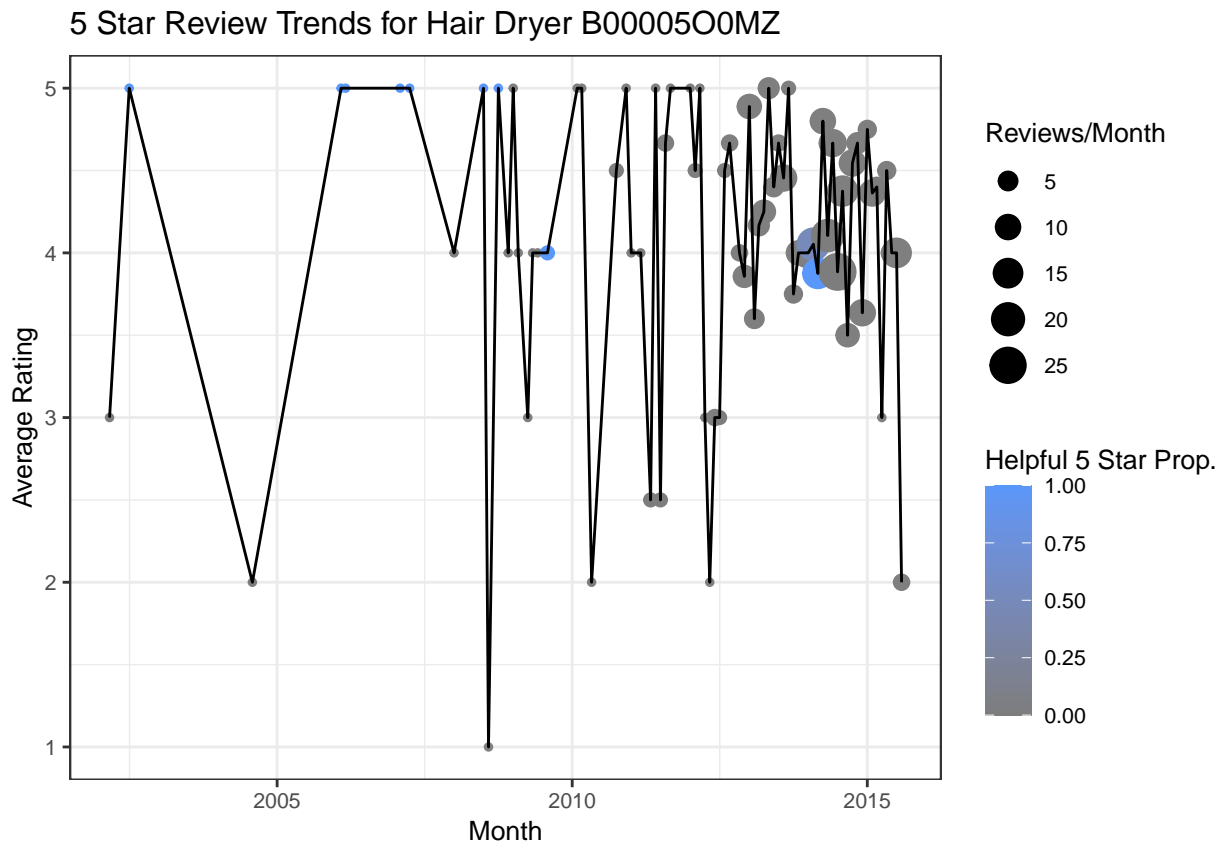


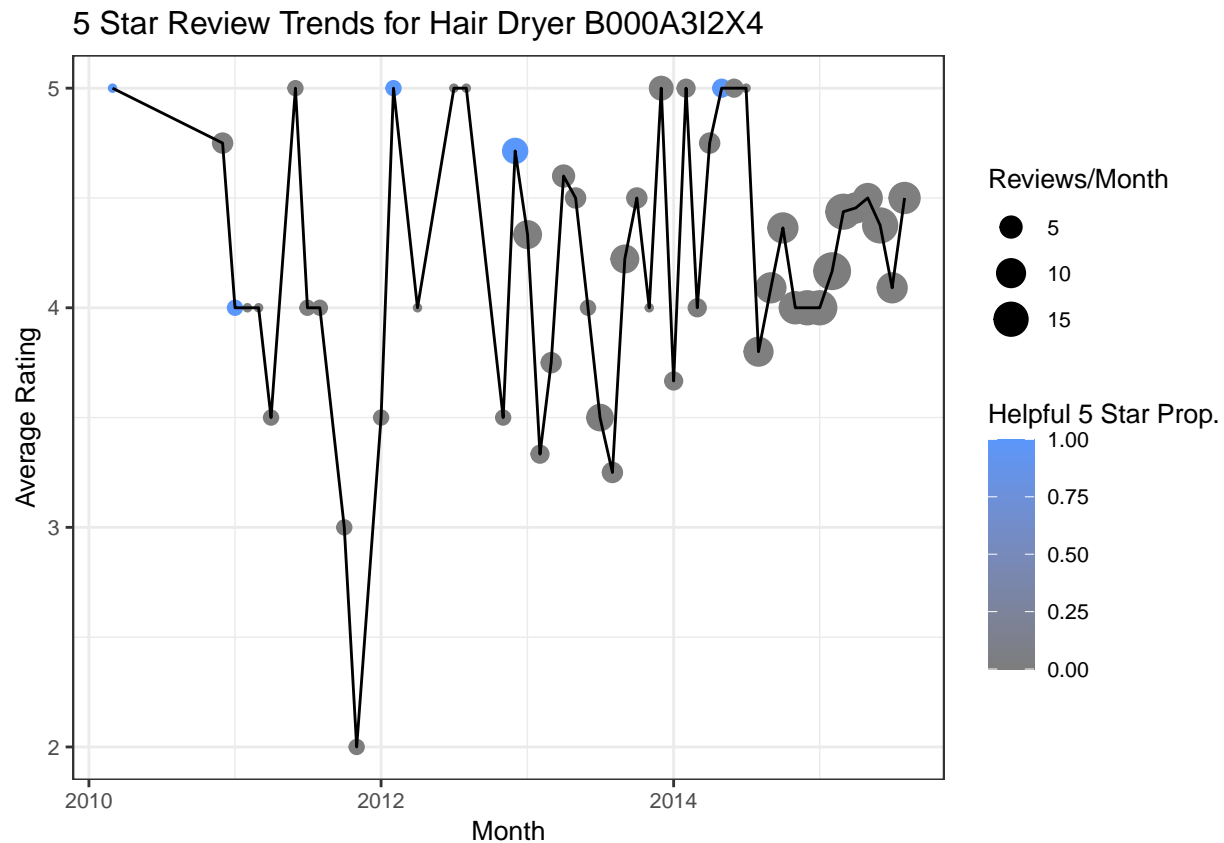
5 Star Review Trends for Hair Dryer B0009XH6TG



5 Star Review Trends for Hair Dryer B00132ZG3U





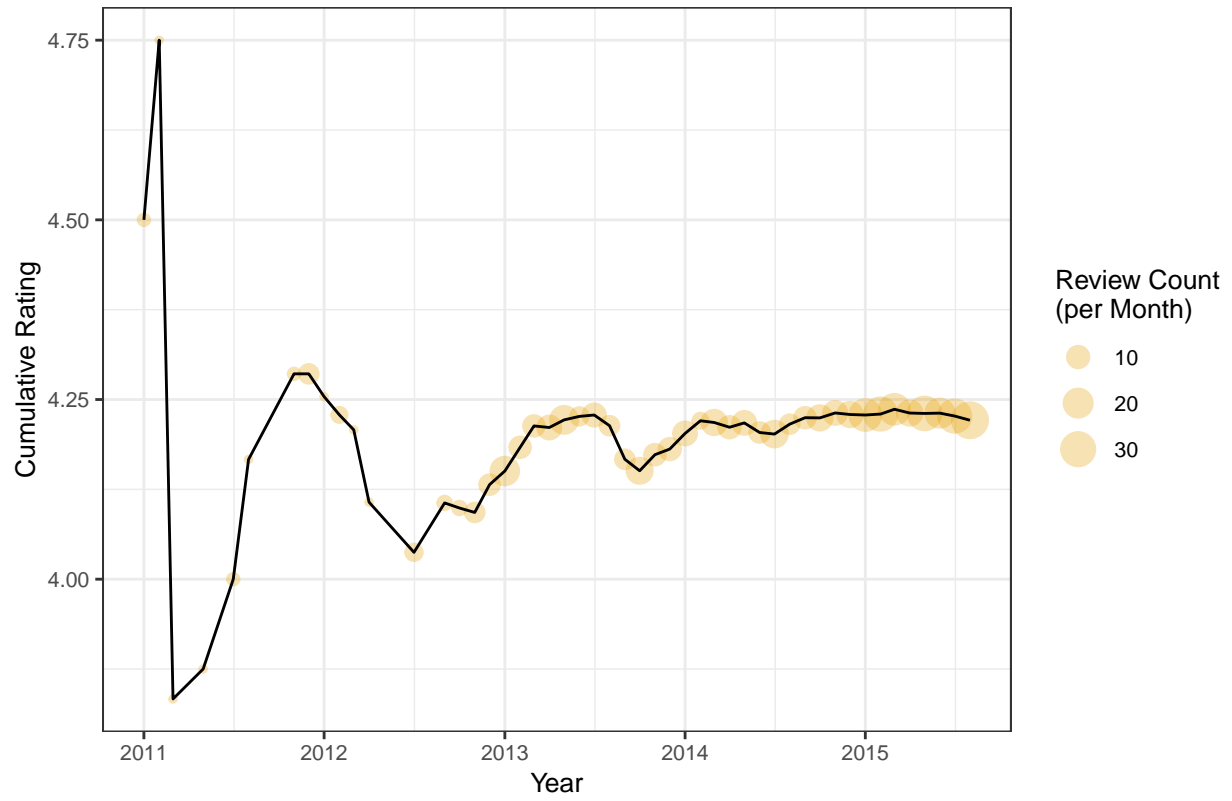


5c) look at review_count vs cumulative rating

```
cum_rtg_plots <- function(df,col,num,type){
  for(product in unique(df$product_id)[1:num]){
    prod_df <- df[df$product_id == product,] %>% group_by(review_month,product_id) %>%
      summarise(review_count=n(),avg_star = mean(star_rating)) %>% ungroup() %>% mutate(cum_star = cumsum(avg_star))
    g <- ggplot(data=prod_df, aes(x=review_month,y=cum_star)) + geom_point(aes(size=review_count),alpha=0.5)
    ggtitle(paste("Cumulative Rating for",type,prod_df$product_id)) + ylab("Cumulative Rating") + xlab("Month")
    theme_bw() + theme(text = element_text(size=10))
    plot(g)
  }
}
```

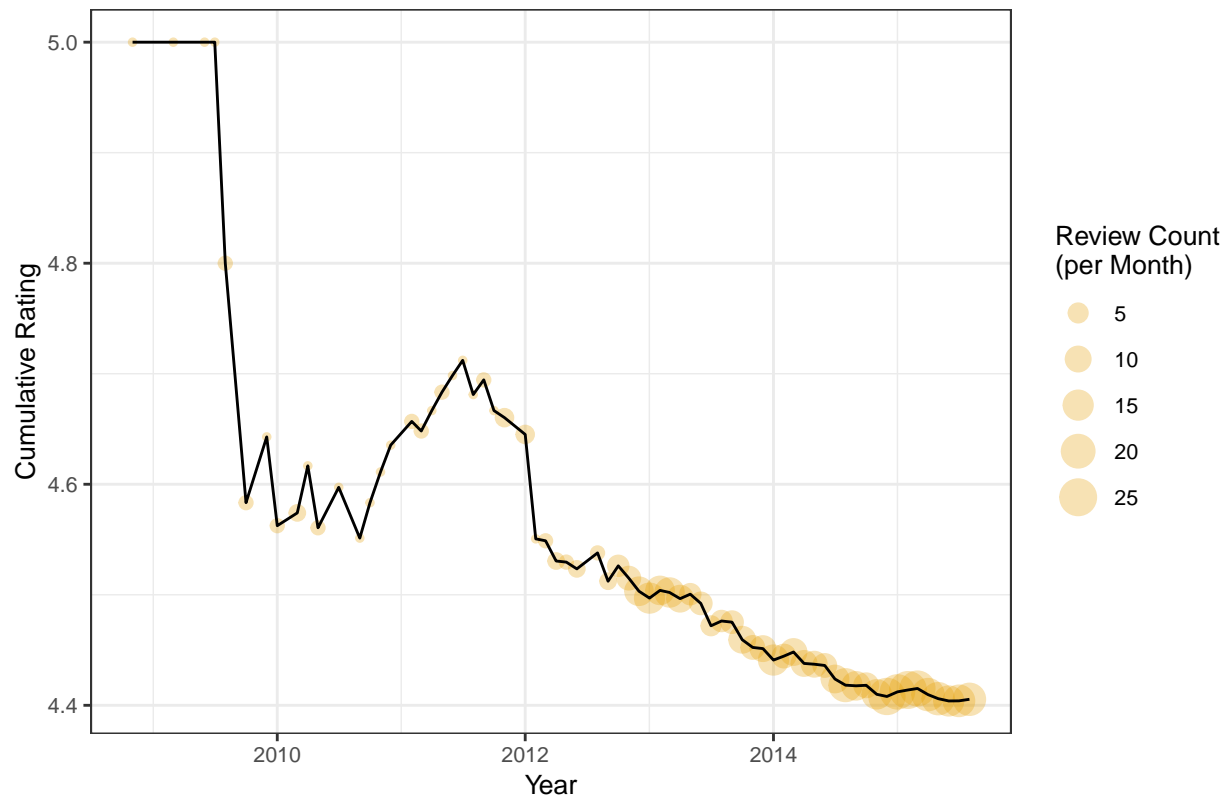
```
cum_rtg_plots(pop_dryer,"#E69F00",5,"Hair Dryer")
```

Cumulative Rating for Hair Dryer B003V264WW

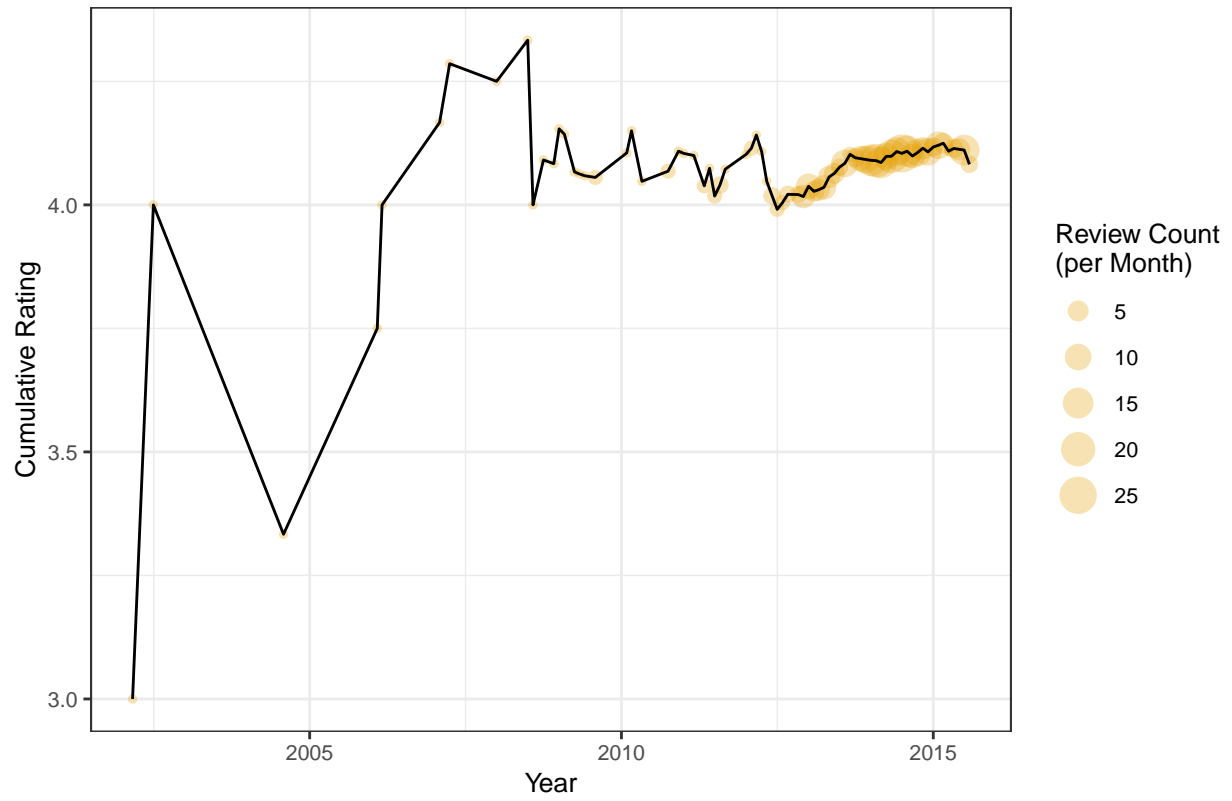


 5
 10
 15
 20

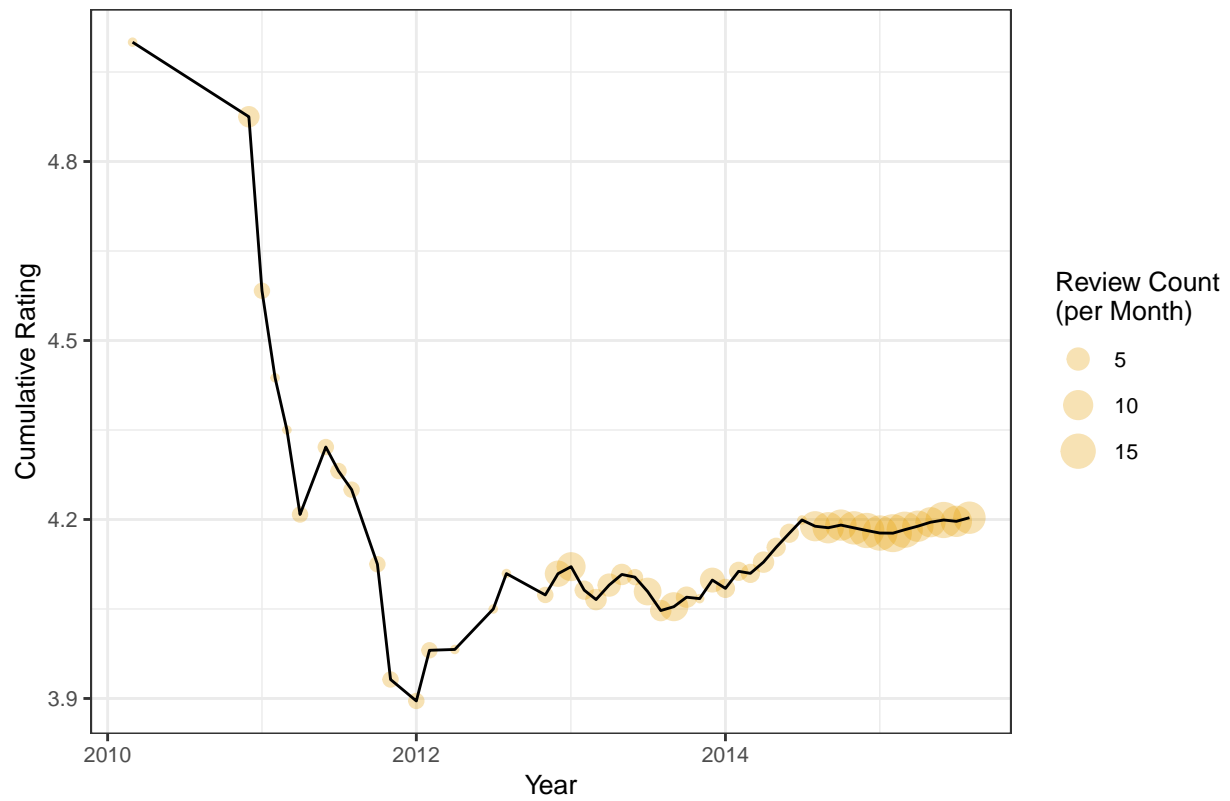
Cumulative Rating for Hair Dryer B00132ZG3U



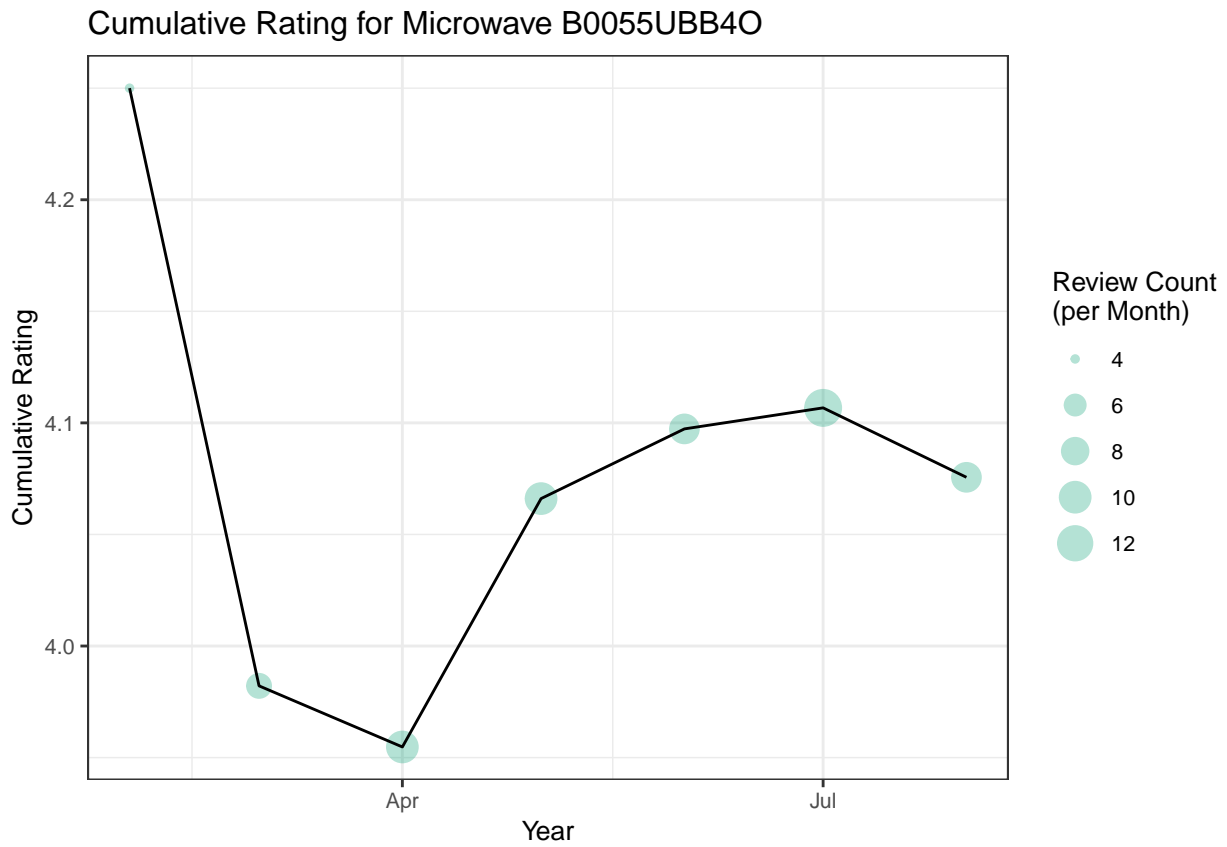
Cumulative Rating for Hair Dryer B00005O0MZ

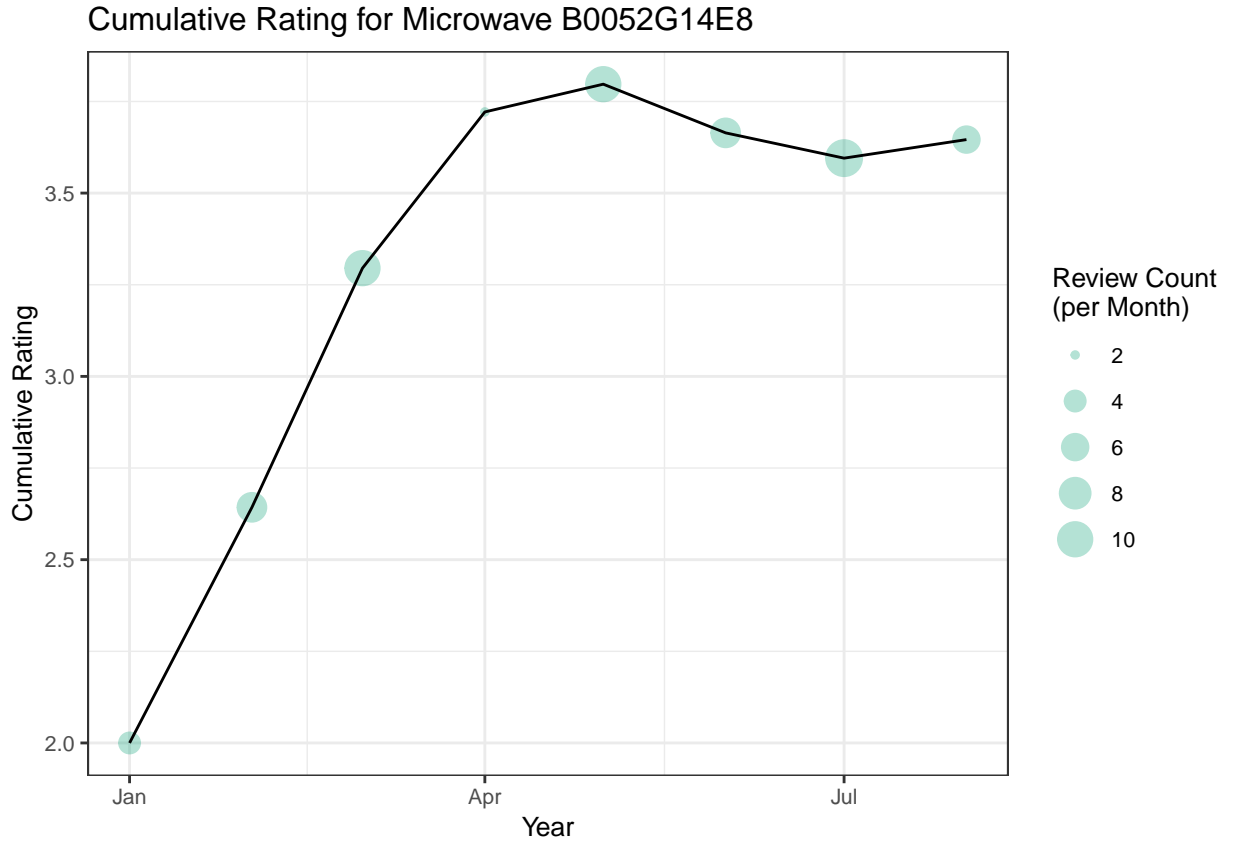


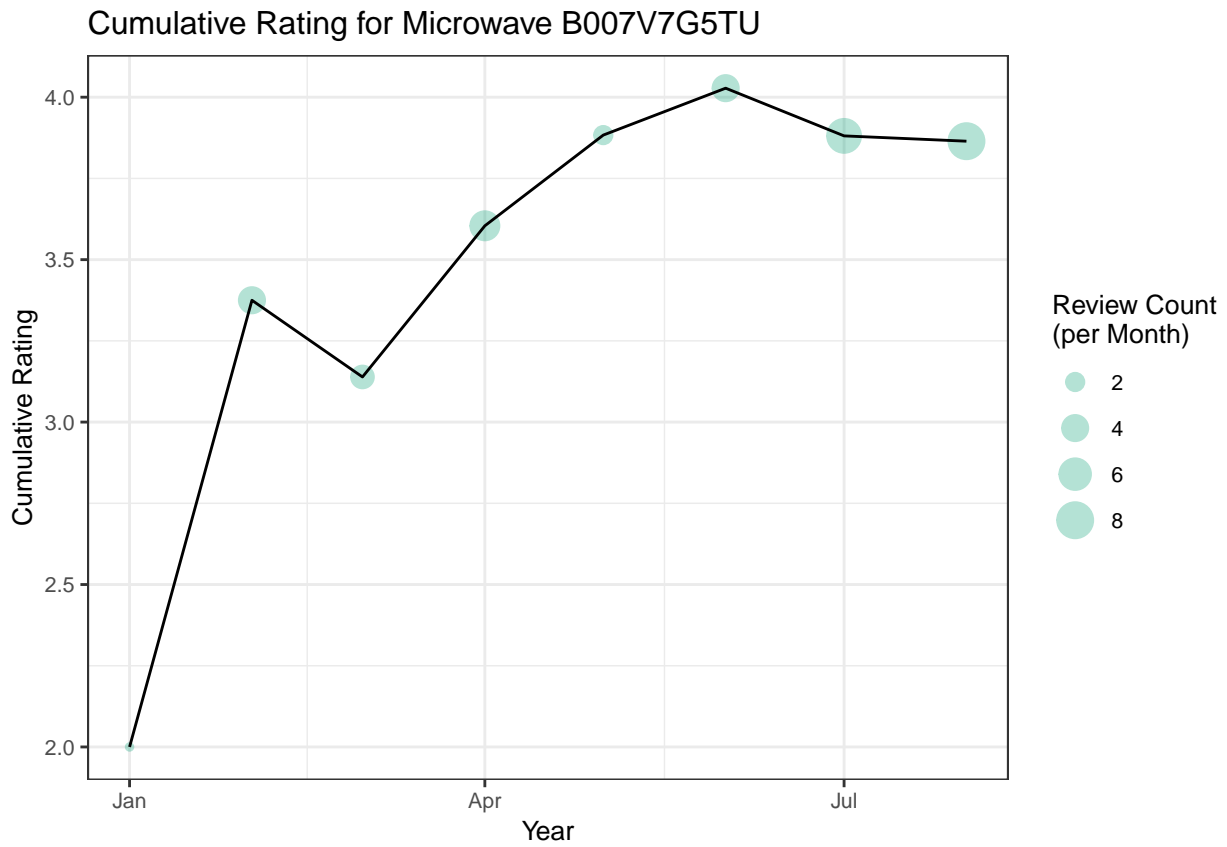
Cumulative Rating for Hair Dryer B000A3I2X4



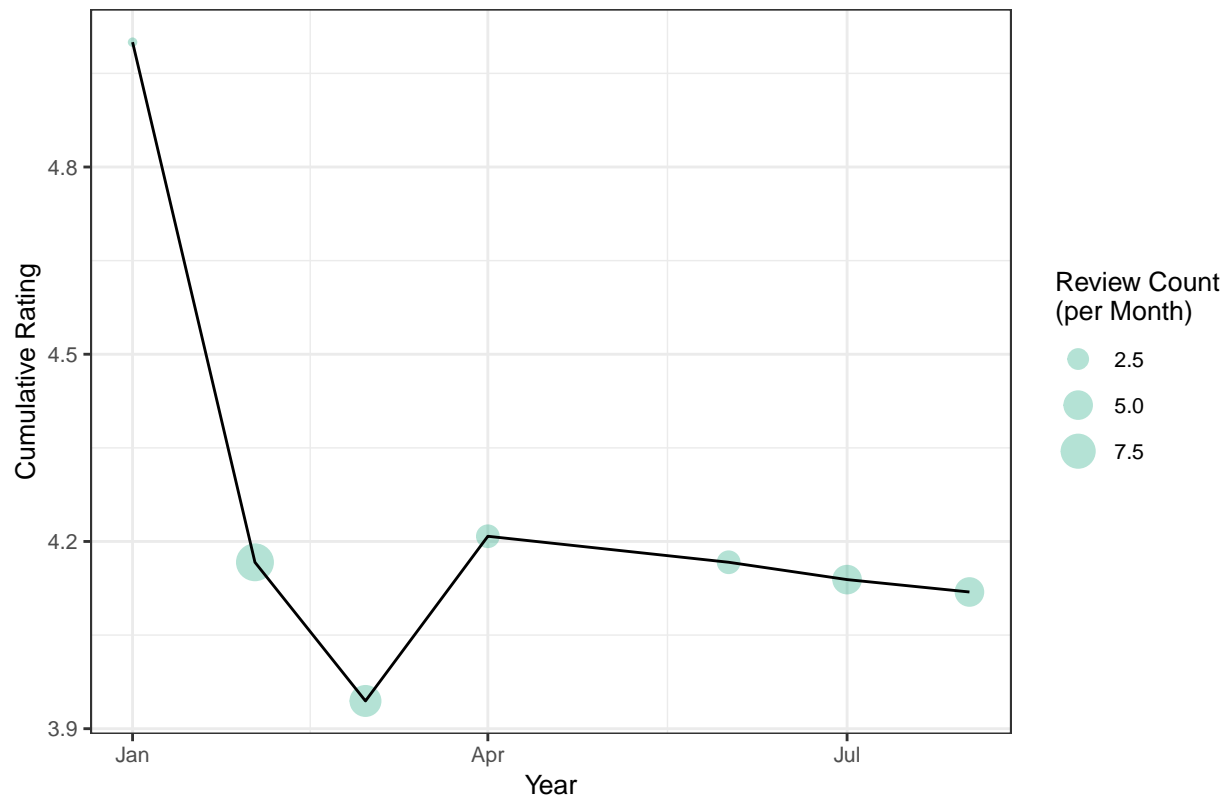
```
cum_rtg_plots(pop_micro, "#009E73", 5, "Microwave")
```

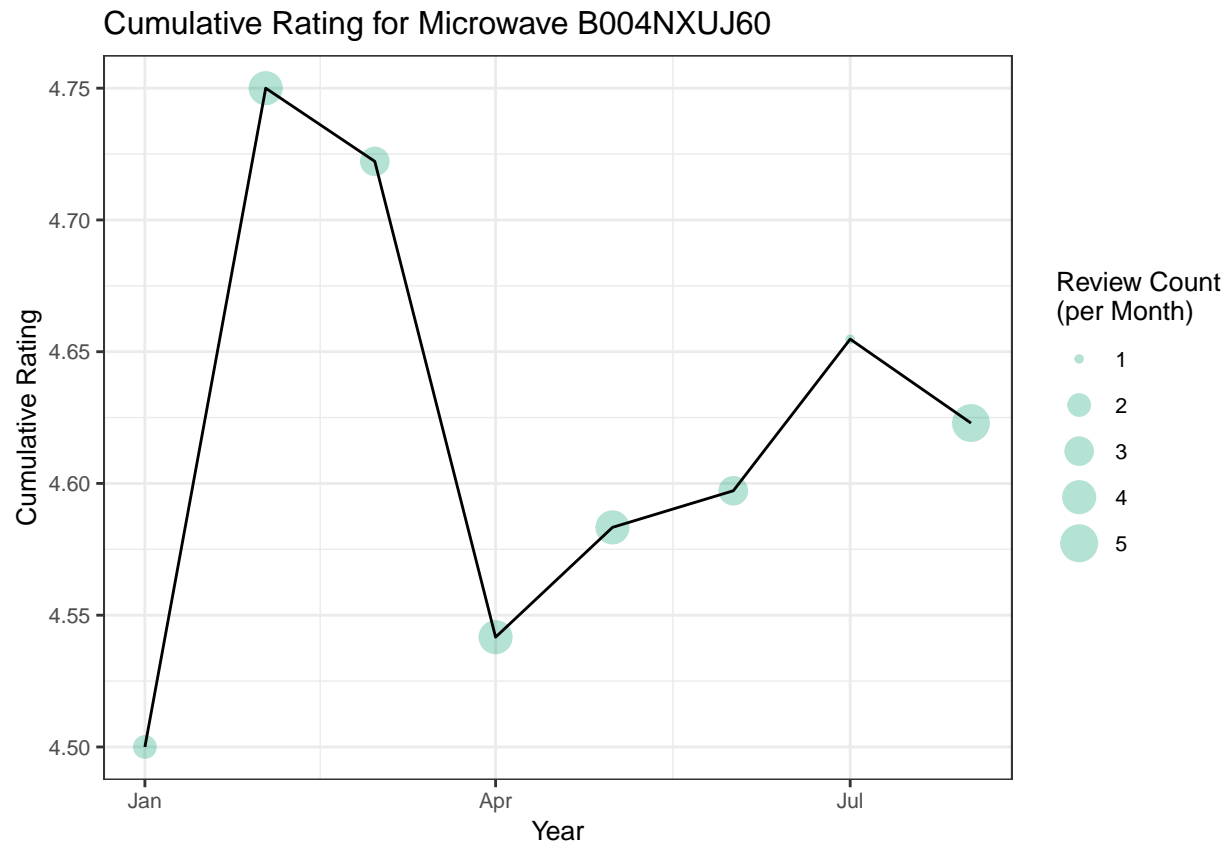






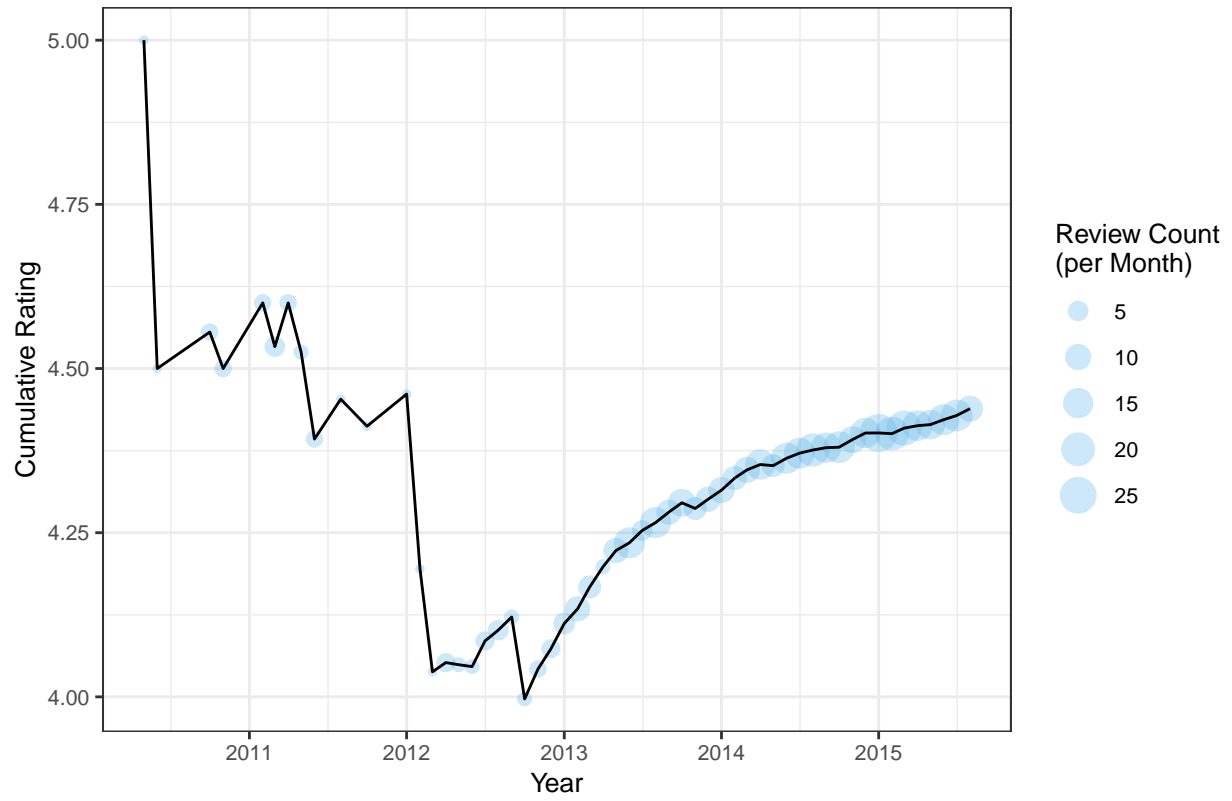
Cumulative Rating for Microwave B0052G51AQ



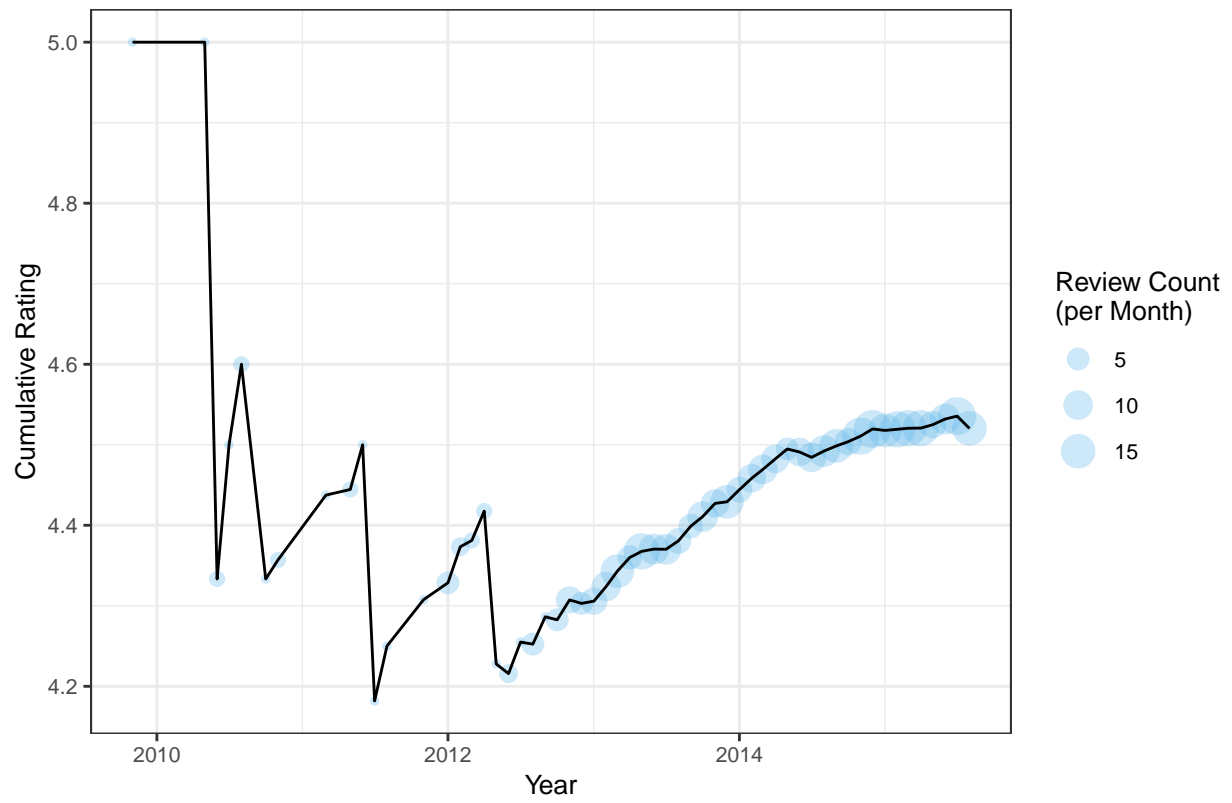


```
cum_rtg_plots(pop_paci, "#56B4E9", 5, "Pacifier")
```

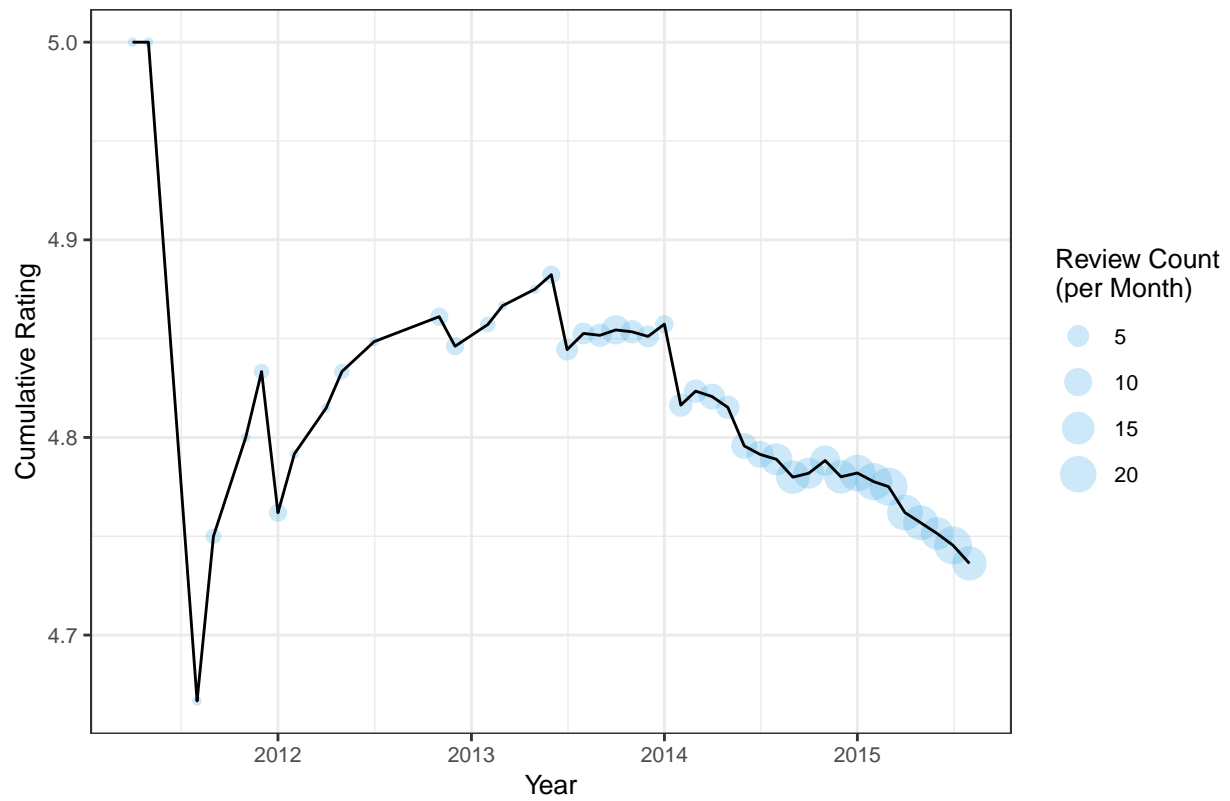
Cumulative Rating for Pacifier B003CK3LDI



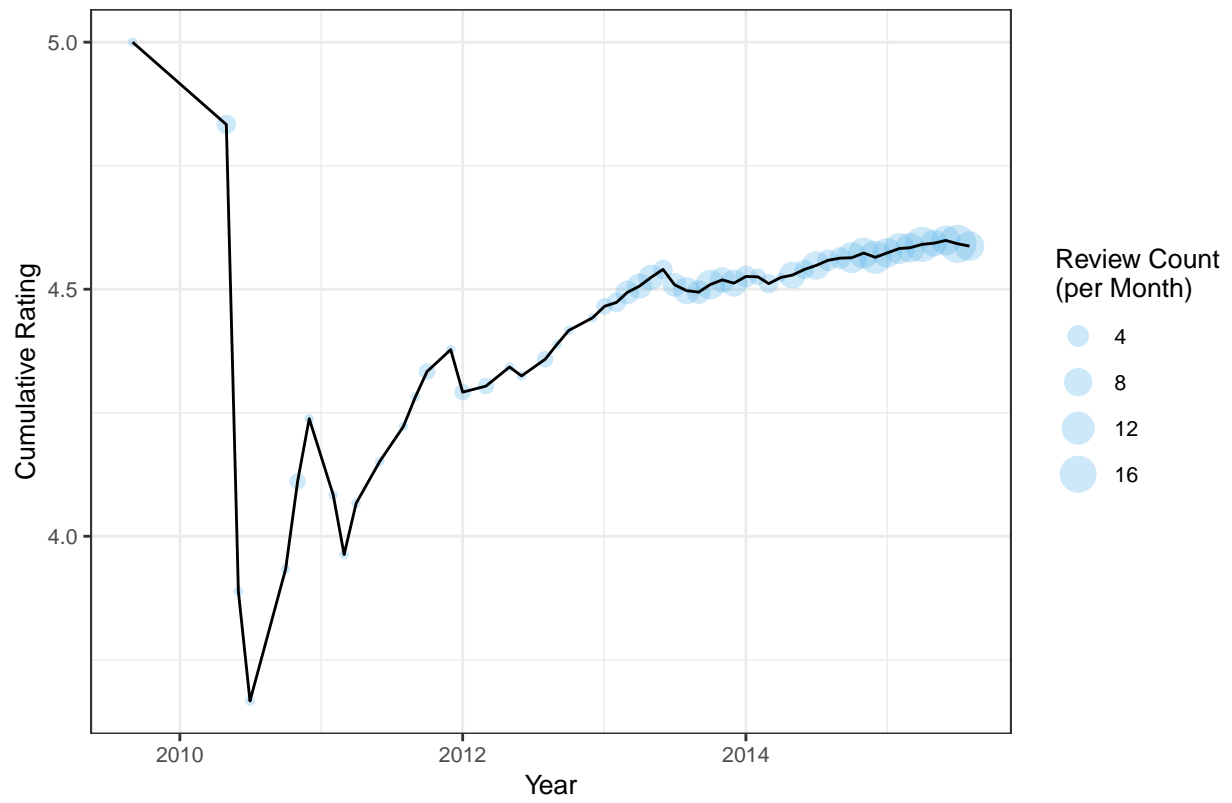
Cumulative Rating for Pacifier B0028IDXDS

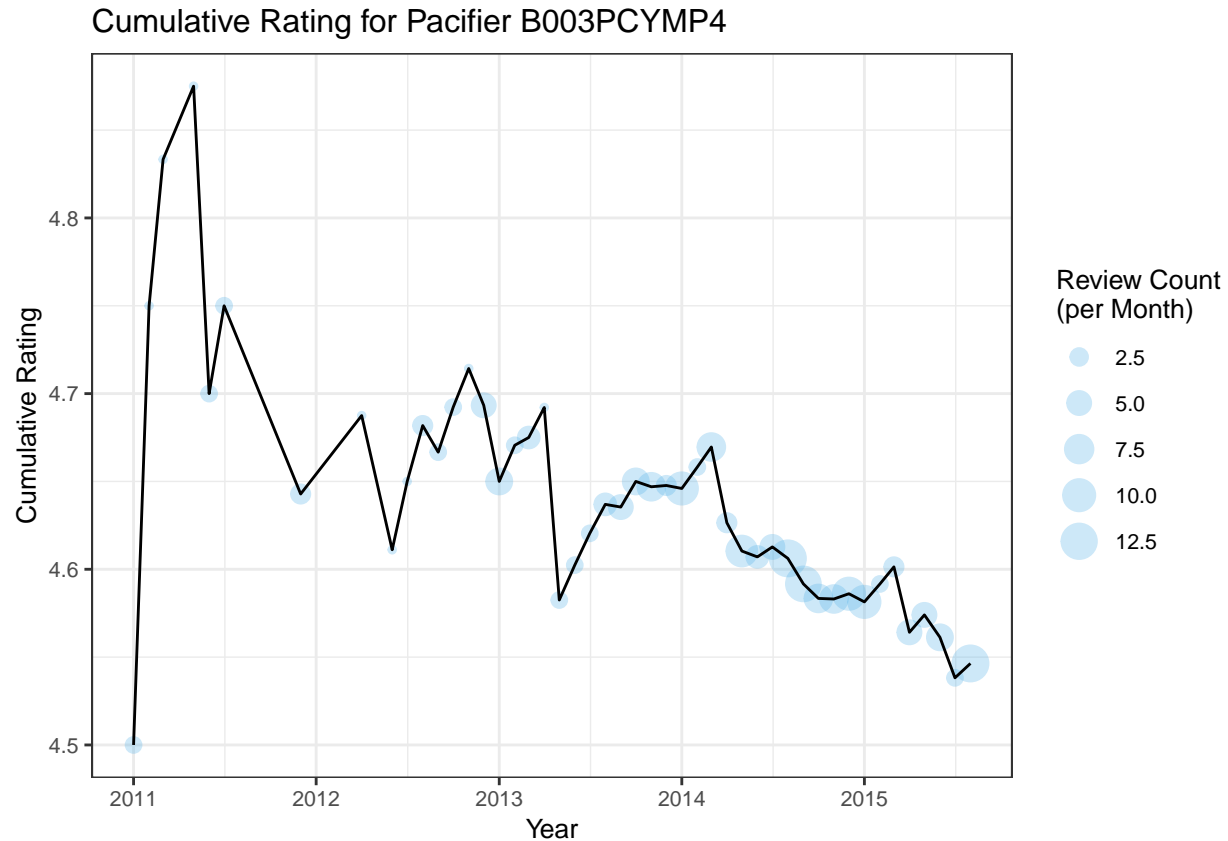


Cumulative Rating for Pacifier B0045I6IA4



Cumulative Rating for Pacifier B001FGL9X0





6) Track number of reviews for given period after each review

Can use this method to compare dates

```
somedays <- dryer$review_date[c(1,20,30,50)]
somedayslim <- dryer$review_date[c(1,20,30,50)] + 7 # can use addition op + < to compare dates
somedays

## [1] "2015-08-31" "2015-08-29" "2015-08-28" "2015-08-26"
somedayslim

## [1] "2015-09-07" "2015-09-05" "2015-09-04" "2015-09-02"
somedays < somedayslim[3] & somedays > somedays[3] # checks if dates within 7 days of day 3

## [1] TRUE TRUE FALSE FALSE
```

6a) Look at review count for period after each star rating (boxplot)

```
# will count the number of reviews after a review for a given period in days (default 3), delayed by the
reviews_after <- function(df,period=3,shipping=4){
  days <- df$review_date
  days_lower <- days + shipping
  days_upper <- days_lower + period
  reviews_after <- numeric(0)
```

```

for(i in 1:length(days)){
  # checks how many reviews followed each review for [period] span after [shipping delay] period
  reviews_after <- append(reviews_after, sum(days < days_upper[i] & days > days_lower[i]))
}
df$reviews_after <- reviews_after
df
}

dryer <- reviews_after(pop_dryer)
paci <- reviews_after(pop_paci)
micro <- reviews_after(pop_micro)

dryer_after <- dryer %>% group_by(review_date,product_id) %>% summarise(avg_rating = mean(star_rating),
  avg_rating_rd = round(mean(star_rating)),
  reviews_after = mean(reviews_after))
paci_after <- paci %>% group_by(review_date,product_id) %>% summarise(avg_rating = mean(star_rating),
  avg_rating_rd = round(mean(star_rating)),
  reviews_after = mean(reviews_after))
micro_after <- micro %>% group_by(review_date,product_id) %>% summarise(avg_rating = mean(star_rating),
  avg_rating_rd = round(mean(star_rating)),
  reviews_after = mean(reviews_after))

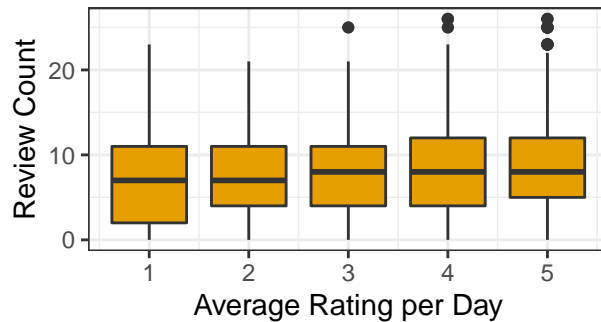
rr1 <- ggplot(dryer_after,aes(x=avg_rating_rd,y=reviews_after,group=avg_rating_rd)) + geom_boxplot(fill=
  theme_bw() + theme(legend.position = "none") +
  xlab("Average Rating per Day") + ylab("Review Count") +
  labs(title = "Hair Dryer")
rr2 <- ggplot(paci_after,aes(x=avg_rating_rd,y=reviews_after,group=avg_rating_rd)) + geom_boxplot(fill=
  theme_bw() + theme(legend.position = "none") +
  xlab("Average Rating per Day") + ylab("Review Count") +
  labs(title = "Pacifier")
rr3 <- ggplot(micro_after,aes(x=avg_rating_rd,y=reviews_after,group=avg_rating_rd)) + geom_boxplot(fill=
  theme_bw() + theme(legend.position = "none") +
  xlab("Average Rating per Day") + ylab("Review Count") +
  labs(title = "Microwave")

grid.arrange(rr1,rr2,rr3,ncol=2,top = "Review Count For 3 Day Period After (4 Days) Shipping for Each S
  bottom = "(Note: Each data point is a unique product on a unique day)")

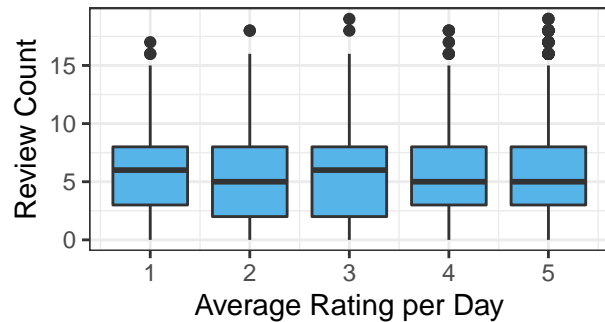
```

Review Count For 3 Day Period After (4 Days) Shipping for Each Star Rating

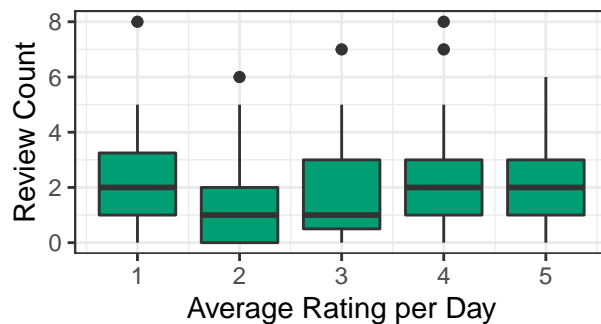
Hair Dryer



Pacifier



Microwave



(Note: Each data point is a unique product on a unique day)

```
dryer_after$avg_rating_rd <- as.factor(dryer_after$avg_rating_rd)
paci_after$avg_rating_rd <- as.factor(paci_after$avg_rating_rd)
micro_after$avg_rating_rd <- as.factor(micro_after$avg_rating_rd)
# dryer_after2
da_mod <- lm(reviews_after ~ avg_rating_rd, data = dryer_after)
pa_mod <- lm(reviews_after ~ avg_rating_rd, data = paci_after)
ma_mod <- lm(reviews_after ~ avg_rating_rd, data = micro_after)
cat("\nHair Dryer\n")
```

```
##
## Hair Dryer
```

```
anova(da_mod)
```

```
## Analysis of Variance Table
```

```
##
```

```
## Response: reviews_after
```

```
##          Df Sum Sq Mean Sq F value    Pr(>F)
## avg_rating_rd    4    517  129.210   4.8629 0.0006515 ***
## Residuals  4551  120923    26.571
```

```
## ---
```

```
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

```
cat("\nPacifier\n")
```

```
##
```

```
## Pacifier
```



```
anova(pa_mod)
```

```
## Analysis of Variance Table
##
## Response: reviews_after
##           Df Sum Sq Mean Sq F value Pr(>F)
## avg_rating_rd  4      22  5.4135  0.3224 0.8631
## Residuals    2904  48761 16.7909
```

```
cat("\nMicrowave\n")
```

```
##
## Microwave
```

```
anova(ma_mod)
```

```
## Analysis of Variance Table
##
## Response: reviews_after
##           Df Sum Sq Mean Sq F value Pr(>F)
## avg_rating_rd  4   6.16  1.5410  0.5218 0.7198
## Residuals    204 602.45  2.9532
```

```
# will count the number of reviews after a review for a given period in days (default 3)
reviews_after <- function(df,days_after=3){
  days <- df$review_date
  days_upper <- df$review_date + days_after
  reviews_after <- numeric(0)
  for(i in 1:length(days)){
    # checks how many reviews followed each review for [day] span
    reviews_after <- append(reviews_after, sum(days < days_upper[i] & days > days[i]))
  }
  df$reviews_after_3 <- reviews_after
  df
}
```

6c) look at avg star rating of reviews after each star rating (does bad rating indicate more bad ratings to come?) boxplot?

```
# will look at avg rating of next [next_r] reviews, default 3
ratings_after <- function(df,next_r=3){

  df <- df %>% arrange(review_date) # sort so earliest date first
  avg_rating_after <- numeric(0)

  for(i in 1:nrow(df)){
    # find average rating for next [next_r] reviews
    if(i + next_r <= nrow(df)){
      rating_after <- mean(df$star_rating[(i+1):(i+next_r)])
    }
    else{
      rating_after <- NaN
    }
    avg_rating_after <- append(avg_rating_after, rating_after)
  }
}
```

```
df$avg_rating_after <- avg_rating_after
df
}
```

```
dryer_after3 <- ratings_after(pop_dryer,1)
paci_after3 <- ratings_after(pop_paci,1)
micro_after3 <- ratings_after(pop_micro,1)
dryer_after3
```

```
## # A tibble: 5,205 x 26
## # Groups:   product_id [24]
##   marketplace customer_id review_id product_id product_parent product_title
##   <chr>          <dbl> <chr>      <chr>          <dbl> <chr>
## 1 us          43740490 R2XM83JY~ B0000500MZ      694290590 conair corp ~
## 2 us          37733836 R3G06L5P~ B0000500MZ      694290590 conair corp ~
## 3 us          50473837 R12APPEF~ B0000500MZ      694290590 conair corp ~
## 4 us          51785663 R3NZ6I1E~ B0002G214U      685652978 conair soft ~
## 5 us          38641465 R37KYGDK~ B0009XH6TG       47684938 andis 1875-w~
## 6 us          52683833 RU2ONJLY~ B0009XH6TG       47684938 andis 1875-w~
## 7 us          51675091 RXK8FS5P~ B0008ENT8I      868768702 proversa jwm~
## 8 us          44499311 R3HEA8B7~ B0008ENT8I      868768702 proversa jwm~
## 9 us          35647799 R17YDV01~ B0000500MZ      694290590 conair corp ~
## 10 us         50896876 R2TVLB5Z~ B0009XH6TG       47684938 andis 1875-w~
## # ... with 5,195 more rows, and 20 more variables: product_category <chr>,
## #   star_rating <dbl>, helpful_votes <dbl>, total_votes <dbl>, vine <chr>,
## #   verified_purchase <chr>, review_headline <chr>, review_body <chr>,
## #   review_date <date>, type <chr>, helpful_ratio <dbl>, helpful <lgl>,
## #   has_votes <lgl>, impact_pos <dbl>, impact_neg <dbl>, cum_star_rating <dbl>,
## #   review_month <date>, impact_star <chr>, review_count <int>,
## #   avg_rating_after <dbl>
```

5s lead to more 5s

```
raa1 <- ggplot(dryer_after3,aes(x=factor(star_rating),y=avg_rating_after)) + geom_count(color=cbp[2]) +
  labs(size="# of Reviews",x="Prior Rating",y="Subsequent Rating") + theme_bw()
raa2 <- ggplot(paci_after3,aes(x=factor(star_rating),y=avg_rating_after)) + geom_count(color=cbp[3]) +
  labs(size="# of Reviews",x="Prior Rating",y="Subsequent Rating") + theme_bw()
raa3 <- ggplot(micro_after3,aes(x=factor(star_rating),y=avg_rating_after)) + geom_count(color=cbp[4]) +
  labs(size="# of Reviews",x="Prior Rating",y="Subsequent Rating") + theme_bw()

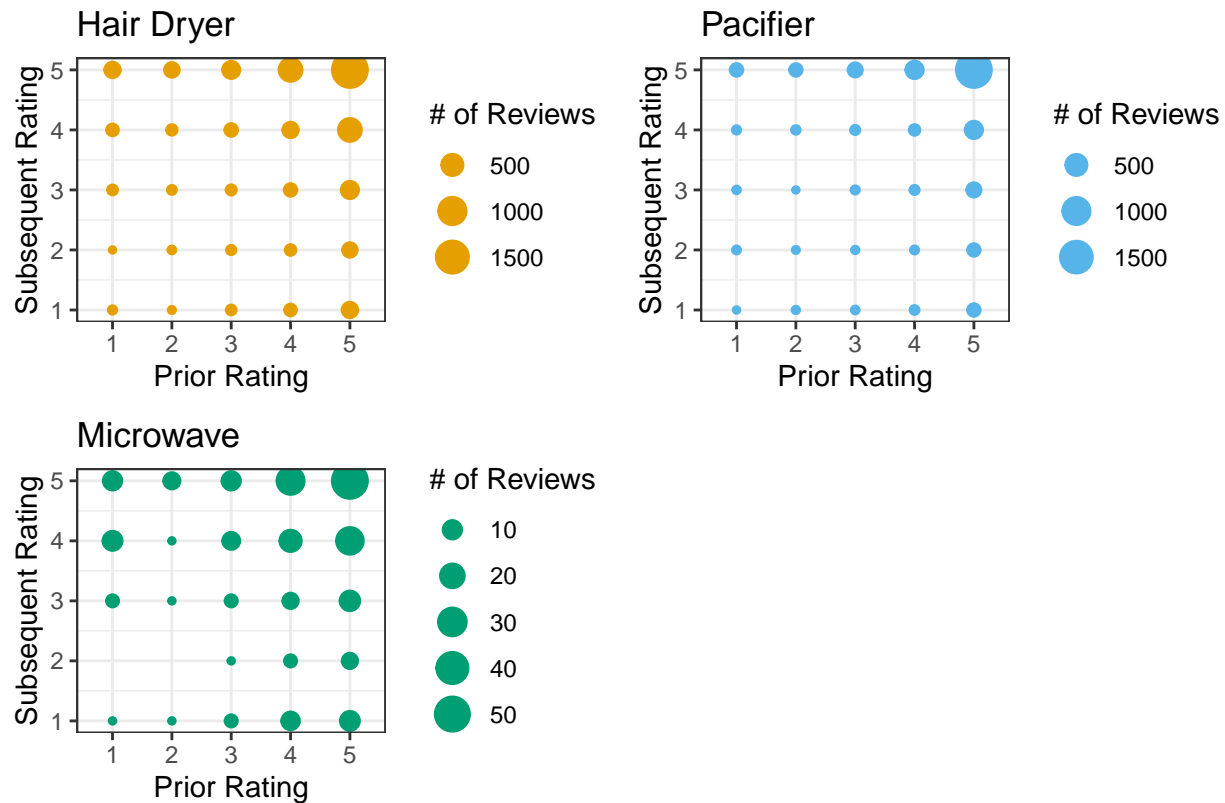
grid.arrange(raa1,raa2,raa3,ncol=2,top = "Does Prior Rating affect Subsequent Rating?")
```

```
## Warning: Removed 1 rows containing non-finite values (stat_sum).
```

```
## Warning: Removed 1 rows containing non-finite values (stat_sum).
```

```
## Warning: Removed 1 rows containing non-finite values (stat_sum).
```

Does Prior Rating affect Subsequent Rating?



[NOT USED]

```
# ggplot(dryer_after3,aes(x=vine,y=avg_rating_after)) + geom_count(color=cbp[2]) + ggtitle("Hair Dryer")
# labs(size="# of Reviews",x="Rating",y="Subsequent Rating") + theme_bw()
```

[NOT USED]

```
reviews_after2 <- function(df,num,type){
  # glist <- vector(mode = "list", length = num)
  i <- 1
  for(product in unique(df$product_id)[1:num]){
    prod_df <- df[df$product_id == product,]
    g <- ggplot(prod_df,aes(x=impactfuls,y=reviews_after,fill=impactfuls)) + geom_boxplot() +
      scale_fill_manual(values=cbp[c(7,6)]) + theme_bw() + theme(legend.position = "none") +
      xlab("Helpful Review that Day") + ylab("Review Count") +
      labs(title = paste("Review Count With vs. Without Helpful Reviews for",type,prod_df$product_id[1]),
           caption = "(Note: review count is for 3 days following initial review)")

    i <- i + 1
    plot(g)
  }
  # nCol <- floor(sqrt(num))
  # do.call("grid.arrange", c(glist, ncol=nCol))
}
```

[NOT USED]

```
ra1 <- ggplot(dryer_after,aes(x=impactfuls,y=reviews_after,fill=impactfuls)) + geom_boxplot() +  
  scale_fill_manual(values=cbp[c(7,6)]) + theme_bw() + theme(legend.position = "none") +  
  xlab("Helpful Review that Day") + ylab("Review Count") +  
  labs(title = "Review Count Following Days With or Without Helpful Reviews (Hair Dryers)",  
        caption = "(Note: review count is for 3 days following initial review)")  
ra2 <- ggplot(paci_after,aes(x=impactfuls,y=reviews_after,fill=impactfuls)) + geom_boxplot() +  
  scale_fill_manual(values=cbp[c(7,6)]) + theme_bw() + theme(legend.position = "none") +  
  xlab("Helpful Review that Day") + ylab("Review Count") +  
  labs(title = "Review Count Following Days With or Without Helpful Reviews (Pacifiers)",  
        caption = "(Note: review count is for 3 days following initial review)")  
ra3 <- ggplot(micro_after,aes(x=impactfuls,y=reviews_after,fill=impactfuls)) + geom_boxplot() +  
  scale_fill_manual(values=cbp[c(7,6)]) + theme_bw() + theme(legend.position = "none") +  
  xlab("Helpful Review that Day") + ylab("Review Count") +  
  labs(title = "Review Count Following Days With or Without Helpful Reviews (Microwaves)",  
        caption = "(Note: review count is for 3 days following initial review)")  
  
# ra1; ra2; ra3
```