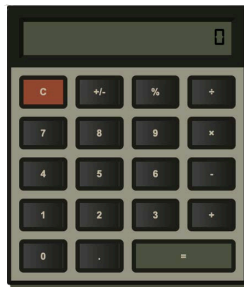


EDUCATION

5/2016

BBA in Music Business Dallas Baptist University, Dallas, TX
GPA: 3.7
Dean's list 2013-2016

PROJECTS



Calculator

HTML / CSS / JavaScript

Uses vanilla JavaScript to manipulate the DOM with full keyboard functionality.

Live link: <https://tylts.github.io/calculator/>

Source code: <https://github.com/tylts/calculator>

SKILLS

- JavaScript
- HTML
- CSS

- Git
- Linux / Mac/ Windows OS
- Pixel perfect attention to detail

[Mildly related]

EXPERIENCE

2/2022 — 8/2023

Account Manager Musicbed, Fort Worth, TX [Remote]

- Manage a portfolio of over 250 active accounts
- Be an effective liaison between the filmmaker and the artist representative, copyright owner, or record label
- Devise and implement strategies that not only align with clients' objectives but also foster enduring partnerships for sustained growth and mutual success

8/2020 — 2/2022

Account Executive Peloton, New York City, NY [Remote]

- Actively monitor inbound sales phone calls, web leads, and webchat for lead generation
- Collaborate on lead generation and sales with Customer Experience and Marketing, as needed

3/2017 — 8/2020

Licensing Account Executive Musicbed, Fort Worth, TX

- Manage 100+ new leads a month on average
- Walk customers through the entire sales process from incoming lead to payment