

## Hugh F. Johnston

Executive Vice President and Chief Financial Officer, PepsiCo

Hugh F. Johnston is executive vice president and chief financial officer of PepsiCo. In its global portfolio of food and beverage brands, PepsiCo has 22 different brands that generate more than \$1 billion each in annual retail sales. With net revenues of over \$65 billion, PepsiCo's main businesses also make hundreds of other enjoyable foods and beverages that are respected household names throughout the world.

Johnston assumed this role in March 2010, and is responsible for providing strategic financial leadership; ensuring PepsiCo's capital structure, financial systems and controls; and forecasting models that will support the company's growth and expansion. As a member of the executive leadership team, Johnston builds financial infrastructure, oversees risk management, and upholds PepsiCo's finance and accounting policies and procedures.

Johnston joined PepsiCo in 1987, and has served in a variety of positions, including CFO, Beverages and Foods, PepsiCo; senior vice president, Mergers and Acquisitions, PepsiCo; president, Pepsi-Cola North America Beverages; and most recently executive vice president, Global Operations, PepsiCo. In this role, Johnston ran the post-merger integration efforts for PepsiCo's bottler transactions with Pepsi Bottling Group and PepsiAmericas, and was responsible for overseeing PepsiCo's Global Procurement Business Information Systems functions, as well as the company's Worldwide Concentrate Operations.

Johnston is based in Purchase, N.Y.

### Education:

- Bachelor of Science (Finance), Syracuse University, Syracuse, N.Y.
- Master of Business Administration, University of Chicago, Chicago

### Affiliations, Appointments:

- Board of Directors, AOL (2012-Present)
- Executive sponsor, PepsiCo EQUAL (PepsiCo's employee diversity network that provides awareness, education, resources and support for the Lesbian, Gay, Bisexual and Transgender community, and its allies)

