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#### **Problem Statement**

Of Consumers say online reviews impact their purchasing decisions.

93%

Of consumers have read ke review in the last year. fake review in the last year.

Of consumers would not buy a product if they suspected it to have fake reviews.



Hotel industry sales gets affected by negative online reviews.

\$25 T **USD** 

World wide eCommerce annual sales in 2019.

US eCommerce annual Sales in 2019.

## **Objective**



#### **Developing Predictive Model**

Utilizing various machine learning methods, predictive classification model will be developed.



#### **Testing Developed Model with Unseen Data**

Developed Machine Learning model will be tested with unseen Data



#### **Developing Semi-Supervised Model**

With combined labeled and unlabeled data, semisupervised model will be developed.



## Methodology

1

#### **Supervised Learning**

- Supportive Vector Machine
- Multinomial Naïve Bayse Model
- Gradient Boosting
- Etc.

#### **Neural Network**

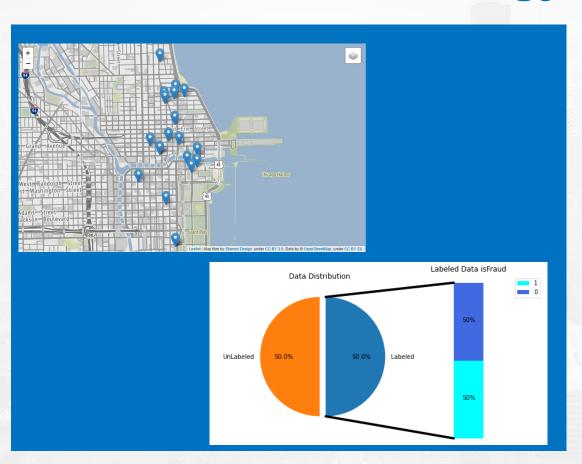
- Word2Vec
- Word embeddings using shallow neural network
- Words with similar context occupy close spatial positions

## Semi Supervised Learning

3

- Label Propagation
- Iterative algorithm
  where it assign labels to
  unlabeled points by propag
  ating labels through data
  set

#### Methodology cont.



#### - About the Data

1600 labeled data was sourced from Myle Ott's research

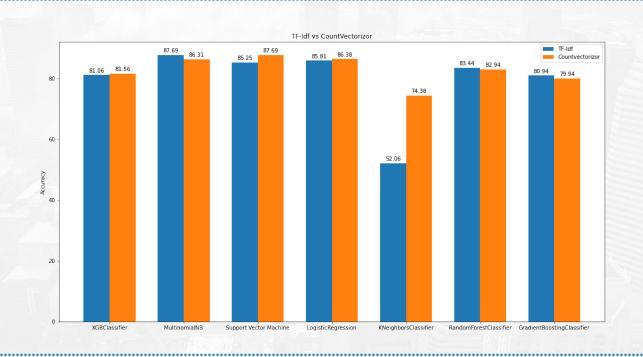
1600 Unlabeled data was webscrapped from TripAdvisor

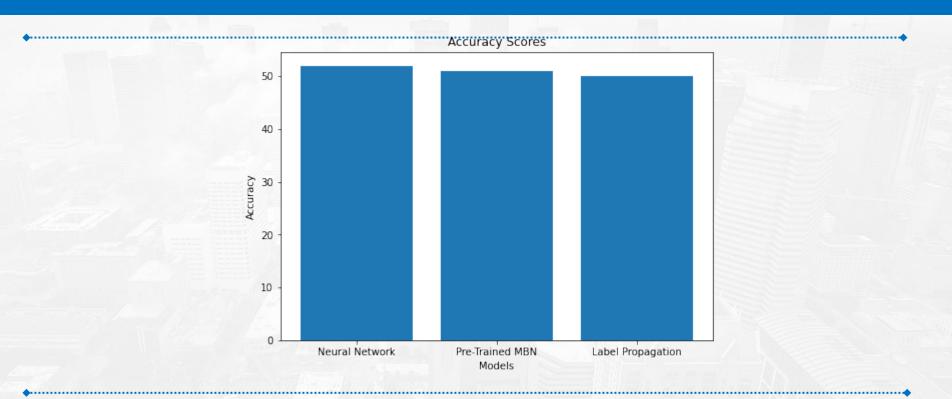
Accumulated data was sourced from 20 different Chicago area hotels

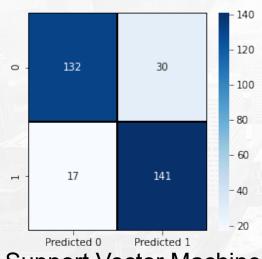
# Limitations

- 1. This project only works to identify fake reviews written in English.
- 2. Labeled data is from 2013. Techniques might be different current days.

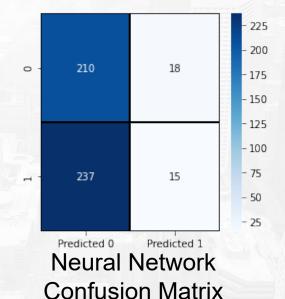
- 1. Supportive Vector Machine model had 87.7% of accuracy.
- 2. Word2Vec model had 53% accuracy.
- 3. Pre-trained Multinomial Naïve Bayse model with unlabeled test data had accuracy of 51.2%.
- 4. Label propagation model had 50% accuracy.







Support Vector Machine Confusion Matrix



- 160 - 140 - 120 - 100 - 80 - 60 - 40 - 20 - Predicted 0 Predicted 1

Semi Supervised Model Confusion Matrix

```
want Chicago Sarvices bar to night sarvices of services of ser
```

```
stay hotel may room service wait arrive chicago time staff price ask administrative chicago overall race ask administrative chicago overall race way was need. I can be seen to confortable reservation first take food see wife right ravel average experience weekend resorvation first that hour family go people night best us ruse and ready are reservation for seen think a place of the seen o
```

Truthful Reviews Word Cloud Model

Fake Reviews
Word Cloud Model

Unlabeled Word Cloud Model

## **Future Works**

- 1. Finding better model for semi supervised model.
- 2. Applying deep learning method.
- 3. Developing unsupervised model.

# Q&A



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## References

- 1. https://websitebuilder.org/blog/online-review-statistics/
- 2. <a href="https://www.business2community.com/infographics/how-harmful-are-fake-online-reviews-infographic-02316083">https://www.business2community.com/infographics/how-harmful-are-fake-online-reviews-infographic-02316083</a>
- 3. https://myleott.com/
- 4. TripAdvisor.com



# Thank you

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