

# Table Of Contents



1. Problem Statement



2. Objective



3. Methodology



4. Limitations



5. Conclusion



6. Future Works

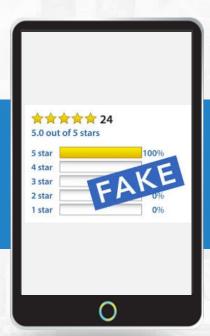
#### **Problem Statement**

Of Consumers say online reviews impact their purchasing decisions.

93%

Of consumers have read ke review in the last year. fake review in the last year.

Of consumers would not buy a product if they suspected it to have fake reviews.



Hotel industry sales gets affected by negative online reviews.

\$25 T **USD** 

World wide eCommerce annual sales in 2019.

US eCommerce annual Sales in 2019.

## **Objective**



#### **Developing Predictive Model**

Utilizing various machine learning methods, predictive classification model will be developed.



#### **Testing Developed Model with Unseen Data**

Developed Machine Learning model will be tested with unseen Data



#### **Developing Semi-Supervised Model**

With combined labeled and unlabeled data, semisupervised model will be developed.



#### Methodology

1

#### **Supervised Learning**

- Supportive Vector Machine
- Multinomial Naïve Bayse Model
- Gradient Boosting
- Etc.

#### **Neural Network**

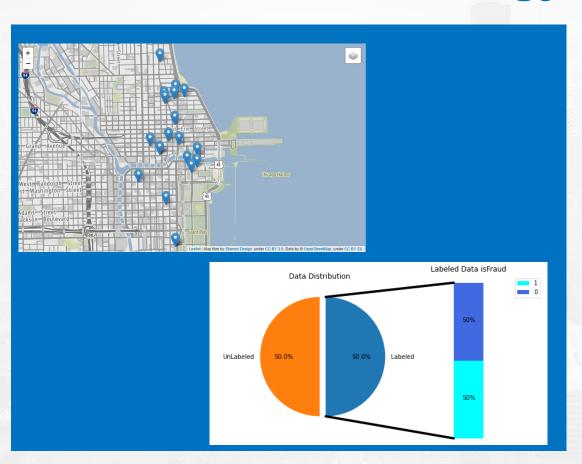
- Word2Vec
- Word embeddings using shallow neural network
- Words with similar context occupy close spatial positions

#### Semi Supervised Learning

3

- Label Propagation
- Iterative algorithm
  where it assign labels to
  unlabeled points by propag
  ating labels through data
  set

#### Methodology cont.



#### - About the Data

1600 labeled data was sourced from Myle Ott's research

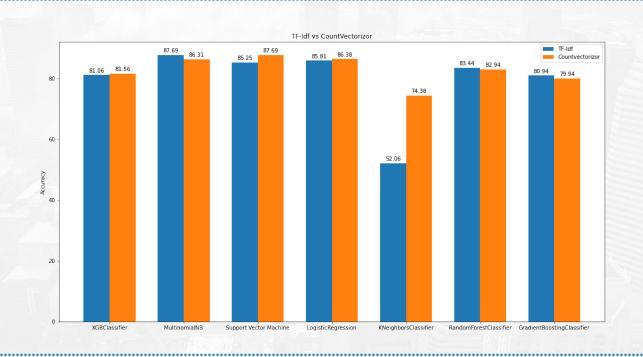
1600 Unlabeled data was webscrapped from TripAdvisor

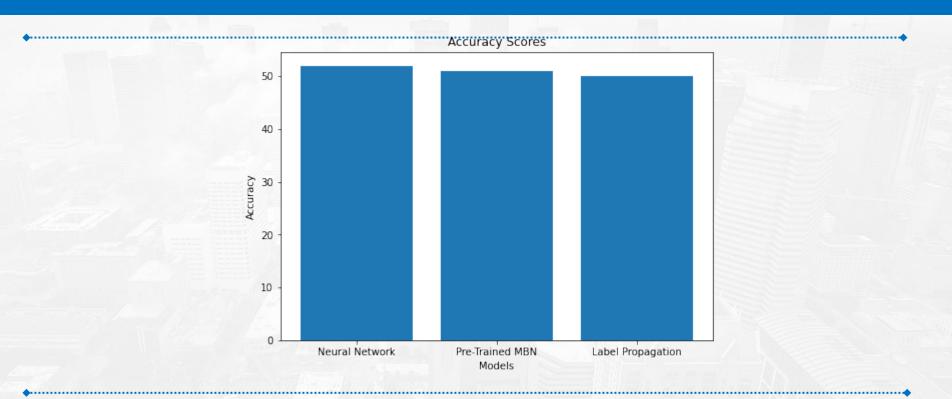
Accumulated data was sourced from 20 different Chicago area hotels

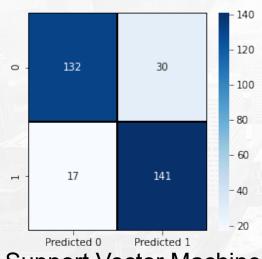
## Limitations

- 1. This project only works to identify fake reviews written in English.
- 2. Labeled data is from 2013. Techniques might be different current days.

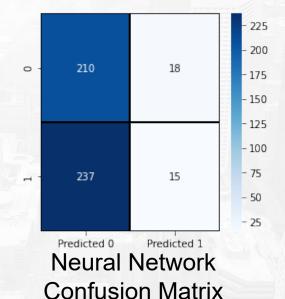
- 1. Supportive Vector Machine model had 87.7% of accuracy.
- 2. Word2Vec model had 53% accuracy.
- 3. Pre-trained Multinomial Naïve Bayse model with unlabeled test data had accuracy of 51.2%.
- 4. Label propagation model had 50% accuracy.







Support Vector Machine Confusion Matrix



- 160 - 140 - 120 - 100 - 80 - 60 - 40 - 20 - Predicted 0 Predicted 1

Semi Supervised Model Confusion Matrix

```
well-work try staff: see two to take walk well breakfast use ask walk well-work broad warrive check weem food arrive check weem of the concience of th
```

```
stay hotel may room service wait arrive chicago time stay between time ask administrative chicago wait arrive chicago were stay lobby day bed worderful tell seem tell
```

Truthful Reviews Word Cloud Model

Fake Reviews
Word Cloud Model

Unlabeled Word Cloud Model

## **Business Recommendations**

- 1.Keep the data up to date.
- 2. Periodically feed new data to the predictive learning model .
- 3. Filtering reviews using machine learning method is more accurate.

## **Future Works**

- 1. Finding better model for semi supervised model.
- 2. Applying deep learning method.
- 3. Developing unsupervised model.

# Q&A



**•** 

## References

- 1. https://websitebuilder.org/blog/online-review-statistics/
- 2. <a href="https://www.business2community.com/infographics/how-harmful-are-fake-online-reviews-infographic-02316083">https://www.business2community.com/infographics/how-harmful-are-fake-online-reviews-infographic-02316083</a>
- 3. https://myleott.com/
- 4. TripAdvisor.com



# Thank you

Hyungjun Kang