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Problem Statement

Of Consumers say online reviews impact their purchasing decisions.

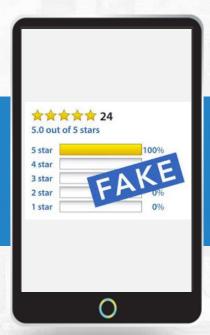
93%

Of consumers have read fake review in the last year.

82%

Of consumers would not buy a product if they suspected it to have fake reviews.

54%



70%

Hotel industry sales gets affected by negative online reviews.

\$25 T USD

World wide eCommerce annual sales in 2019.

\$61 B USD

US eCommerce annual Sales in 2019.

Objective



Developing Predictive Model

Utilizing various machine learning methods, predictive classification model will be developed.



Testing Developed Model with Unseen Data

Developed Machine Learning model will be tested with unseen Data



Developing Semi-Supervised Model

With combined labeled and unlabeled data, semisupervised model will be developed.



Methodology

1 2 3

Supervised Learning

- Supportive Vector Machine
- Multinomial
 Naïve Bayse Model
- Gradient Boosting
- Etc

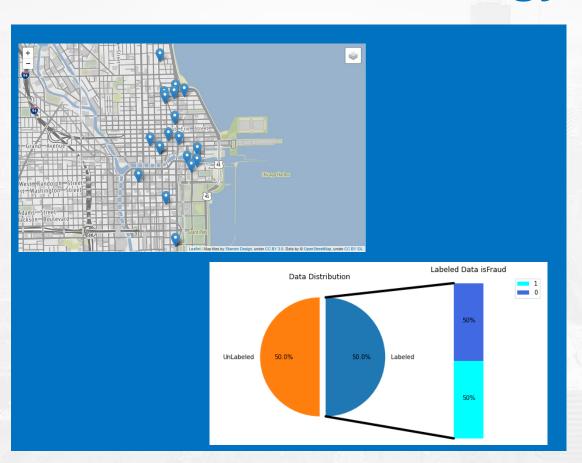
Neural Network

- Word2Vec
- Word embeddings using shallow neural network
- Words with similar context occupy close spatial positions

Semi Supervised Learning

- Label Propagation
- Iterative algorithm
 where it assign labels to
 unlabeled points by propag
 ating labels through data
 set

Methodology cont.



- About the Data

1600 labeled data was sourced from Myle Ott's research

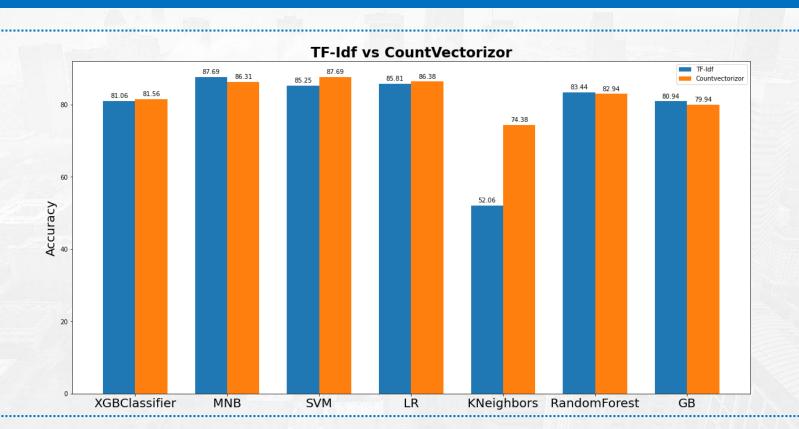
1600 Unlabeled data was webscrapped from TripAdvisor

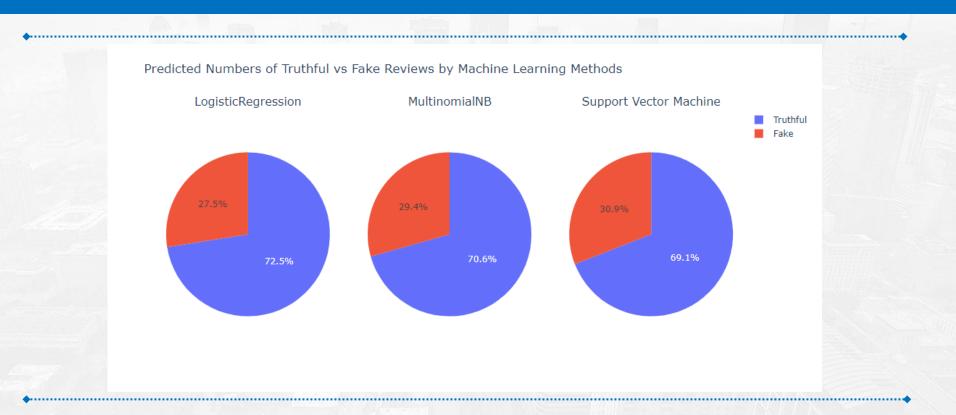
Accumulated data was sourced from 20 different Chicago area hotels

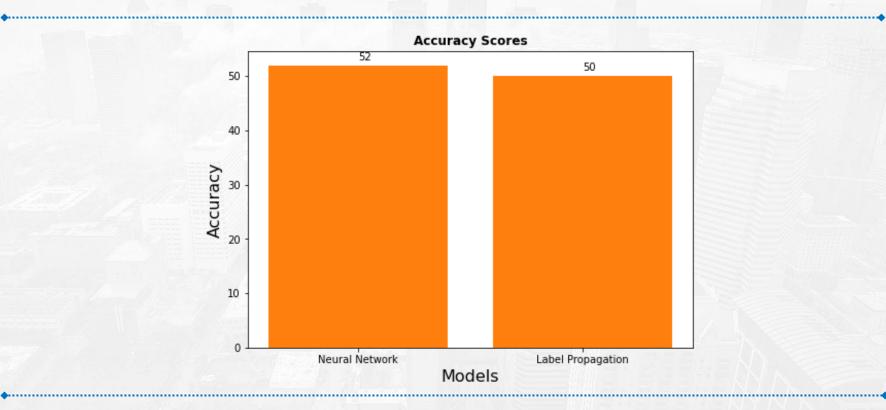
Limitations

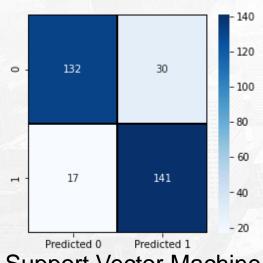
- 1. This project only works to identify fake reviews written in English.
- 2. Labeled data is from 2013. Techniques might be different current days.

- 1. Supportive Vector Machine model had 87.7% of accuracy.
- 2. Word2Vec model had 53% accuracy.
- 3. Pre-trained Multinomial Naïve Bayse model with unlabeled test data had accuracy of 51.2%.
- 4. Label propagation model had 50% accuracy.

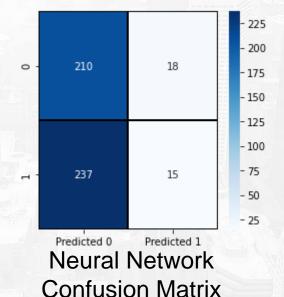








Support Vector Machine Confusion Matrix



Semi Supervised Model
Confusion Matrix

- 100

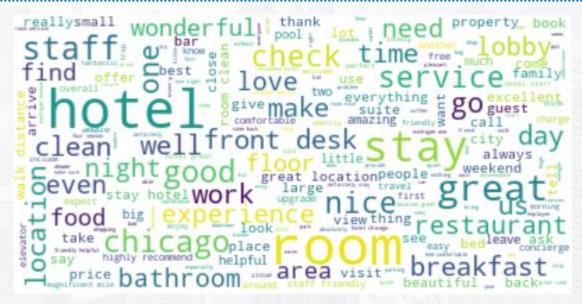
- 20

```
well-mote trystaff see two stay think wait rate ask walk another ask walk another ask walk another ask walk arrive check sees lobby shower breakfast use ask walk arrive check sees lobby arrive large find even arrive large find ev
```

```
stay hotel room service wait arrive chicago overall room request request lobby day bed wonderful tell seem of comfortable reservation first leave great with leave gr
```

Truthful Reviews Word Cloud Model

Fake Reviews Word Cloud Model



Unlabeled Word Cloud Model

Business Recommendations

- 1.Keep the data up to date.
- 2. Periodically feed new data to the predictive learning model .
- 3. Filtering reviews using machine learning method is more accurate.

Future Works

- 1. Finding better model for semi supervised model.
- 2. Applying deep learning method.
- 3. Developing unsupervised model.

Q&A



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References

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- 2. https://www.business2community.com/infographics/how-harmful-are-fake-online-reviews-infographic-02316083
- 3. https://myleott.com/
- 4. TripAdvisor.com



Thank you

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