

Tyson J. Call

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EXPERIENCE

XG Platinum, Garden City, Colorado - Wholesale Sales Representative/Assistant Sales Director

January 2016 - January 2017

Main importance was to build and maintain a wide consumer base throughout the state of Colorado.

Average week consisted of a high quantity of outgoing phone calls and emails to previous clients as well as reaching out to new clientele with hopes to place wholesale orders.

As I reached assistant sales director I was put in charge of directing sales, production, and delivery of product.

Taught me the importance of consistency, competitiveness, and clientele relationship.

Cellular Sales, Littleton, Colorado - Sales Representative/Assistant Team Leader

April 2018 - January 2020

February 2017 I was a victim of an automobile crash, resulting in being disabled for more than a year. Once I recovered, I ended up moving to Denver for better career options.

Once I started working again, I joined a Verizon retailer team for a Point of Sale Position to get back in the swing of things.

After being named Colorado Southern Region Salesman of the Year, I was appointed to assistant team lead.

As a team lead I was in charge of keeping sales and morale up in the work space. Generating new business was also a main priority.

REFERENCES

Jim Russell - *Regional Director of Cellular Sales Colorado, (603)-854-4151*

Angelo Villamil - *Sales Director of XG Platinum, (970)-397-8333*

Kevin Lopez - *Regional Director of Sales, Pepsi, (303)-396-3065*

SKILLS AND ACHIEVEMENTS

Heavy usage of Microsoft Office (Word, Excel, PP, etc.)

Usage of QuickBooks

Great people skills

Front-end web page development

2018 Co. Southern Region Salesman of the Year

EDUCATION

Aims Community College,
Attended four semesters under the Applied Sciences program.

University of Denver,
Currently attending DU's Coding Boot Camp.
Graduation is in March 2020.

