SQL Project - AirBnB Database



Erin Quinn, Hayden Parr, Ty Tinker, Kyle Miller, and Zane Jackson

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Project Scenario

Database Description

Our database is a mock Airbnb database that contains information about properties, their renters, their owners, and the employees that work there from 2018-2020. The tables and data resemble similar characteristics that a company like Airbnb would utilize. We decided to create this 'simulated' business as it provides some real-world insight into what information businesses can derive from this data.

We felt that Airbnb would have an interesting ER diagram as there is the company, renters, and customers. Due to there being a lot of data associated with each of the three key components stated previously, we wanted to challenge ourselves with structuring a database that allowed all parts to seamlessly be queried. The business would allow for us to work more closely with Relational Database Management. To make the database useful, we would have to ensure that the primary and foreign keys operated properly.

Another reason for choosing this business was to explore some of the insights and analytics that Airbnb would derive. For example, it would be interesting to explore which regions have the most bookings and the price differences between them. Even though we are unable to collect the large amounts of data that Airbnb stores, we will be able to understand what the role of a business analyst at the company would look like.

Table Themes and Business Logic

Our database would be best used for managers to be able to get insights on their employees, their property owners, their renters, and the details of their bookings. Our database can be broken down into 3 different groups that are all brought together by the bookings table. Those groups are employees, renters, and owners. These groups all meet and are connected to a singular booking. However, renters, owners, and employees may all have more than one booking, but a booking can only have one employee, renter, and owner. Thus, we have many to one relationships.

Within each group there are additional tables that can be joined together to give insights about each group. The renter review tables are connected using the renterid where every renter has a single review and date associated with it. The owners table also gives information about the owner and what property they own. This can be joined with the properties table to see where the property is located. Each property can only have 1 owner, but owners can have multiple properties. This is similar to the renters and bookings tables where a booking can only have one renter, however a renter can make multiple bookings.

The countries table is connected to multiple tables where it can be joined to get the full name of the country in addition to its 2 letter code. This is helpful as sometimes you do not need to see the entire country name, and when a new country is added to the country table there are no referential integrity issues when it comes to inputting those countries into either the renter or property tables.

The employees group has the tables departments, services, and service requests connected to it. The service table has information pertaining to service requests that an employee has completed. Each service has a ticket ID that then corresponds to the service requests table which holds the date of the request. This can be used for managers to see the type of service requests their employees are fulfilling and on what days. The departments table connects to the employees to show the department they work in.

In order to get more information about bookings, you will need to join tables or use aggregate functions. For example, if you wanted to get the email address of the owner of a property that a specific renter has rented, you will need to join the bookings and owners table. Additionally, if you want to see the revenue that a booking is bringing in, you will need to multiply the price per night column by the number of nights.

Important Fields and Data Transformations

With our goal to create a database which efficiently connects renters, owners, and employees, we used a highly centralized, multi-file relational database which supported multiple many to one relationships through the use of one primary central table, "bookings", and three secondary tables, "owners", "renters", and "employees". Each booking is assigned a key which uniquely identifies it. As each and every booking involves a renter, an employee, and an owner, "bookingID" is the single most important column in our database, as it identifies the unique bookings that each owner, renter, and employee are assigned to. Each key from the three secondary tables has a foreign key pair column in the bookings table, which gives the database join ability. The 3 keys identifying the central tables are significant to keeping both structural integrity and allowing for in-depth analysis.

Beyond the main components of the centralized structure, there are two tables which have an interesting role in analysis; "properties" and "countries". The properties table would, without its relationship to countries, only serve as a reference for the property each owner uses. However, as it is connected to countries, it can actually be used as a way to bypass the bookings table in queries and quickly provide geographical feedback about owners *and* renters. Rental companies like Airbnb rely heavily on location data for all kinds of business operations, including advertising, mapping, and tracking. The country table absolutely could have been implemented as a column in both the properties and renters tables, but instead it is used as an important connection between the two.

We built our database from the ground up, meaning that we crafted and input our own test data, and didn't rely on an outside source to populate our fields. Thus, our data did not require any transformations in SQL. However, the process of data input required that the fields are populated correctly, with structural integrity. This meant that when we created key data, we had to fill the foreign key pairs with the same data, multiple times. When it came to creating date data, we had to verify that it was readable to MySQL, following a format of yyyy-mm-dd. We followed standard formats for emails i.e. 'local-part@domain', and for extra verifiable integrity, we made each ID column from each table unique.

Normalization

Our normalization technique for producing a set of suitable relations that support our data requirements is close to that of a star schema where it is very normalized. Our database is in a form where all attributes are directly dependent on the primary key, thus it is in third normal form (3NF). Our fact table is the bookings table with the dimension tables being the others surrounding it (employees, owners, renters, etc.). There is little to no data redundancy that allows for less maintenance and the ability to to keep the integrity of the tables. We wanted to ensure that our tables would update automatically by using foreign keys to connect tables, but not duplicating any columns.

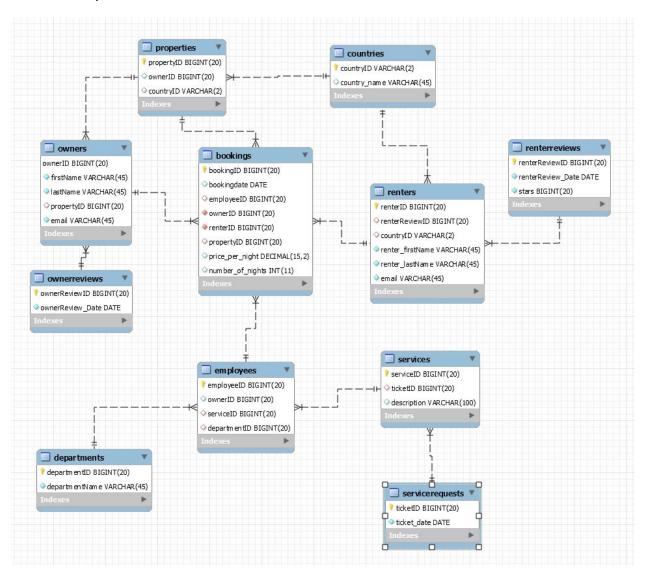
The first step for our group was to create the tables, and organize them in a way that would make the normalization process as easy as possible. We came up with 11 tables, and made sure foreign keys for each table made sense and would run properly. We then used a random data generator called Mockaroo to insert values into our tables. The most important data we needed as ID's. This was because every single table has at least one column with an ID of some sort. For these ID's, we were able to assign each value a number or group of numbers (such as a street address, randomly generated DUNS number, row number, or 10 digit NHS number), which made it easy to avoid duplicates. For each foreign key, we made sure we copied the same values and put them in the correct table to ensure the 'JOIN' function would run properly.

Each table has some kind of id with additional information relating to that id. For example, the renters table has renter id and then information including email, phone number, name, and country. This then connects to the renter reviews and bookings table where they can be joined to include more information about the renter. We did not want to include redundant data in the bookings table, thus we included many tables with foreign keys in the bookings table such that they can be joined when more data is needed about a booking.

We normalized the properties and renters table by creating a separate countries table that can be referenced to find the full name of the country relating to the country code associated with the renter or property id. This creates less data redundancy and the ability to update country information in a single location. We also normalized the renters and owners tables by creating separate reviews tables for each. This allows for multiple reviews of each and to keep less data in the renters and owners tables. While we could have gone to 4NF or 5NF we felt this was the right amount of normalization for our database in order to keep efficiency but also data integrity.

ERD Model

See SQL script for Create Statements



Populate Tables

- See attached file for data export containing insert statements.
- No data transformations were made.
- See attached sql file for indexes.

Business Questions

See attached sql file for code.

1. How many bookings does each employee have?

 This allows us to see how employees are performing. As a business we can use this to check if employees are meeting their bookings requirements. In addition we can see who is excelling and who may be struggling.

	employeeid	numReservations
•	75599740	3
	985643676	3
	1352113996	3
	2843717965	3
	3740511222	3
	4291261810	3
	4782144083	3
	5593034818	3
	6266894610	3
	7277778960	3
	8367957938	3
	9098643485	3
	9660901151	3
	146636589	3
	785428372	3
	1714855007	3
	2090536616	3
	2460922663	3
	0400004000	2

2. What day of the week has the most bookings?

This allows the business to see what days people are booking their rentals. This
allows us to see what days are best to push promotions and other marketing
tactics.

	dayname(bookingdate)	NumReservations
•	Wednesday	230
	Thursday	227
	Friday	227
	Sunday	212
	Tuesday	210
	Saturday	203
	Monday	191

3. What year has the most bookings?

 This allows the business to see year over year trends. You can see that the number of bookings has decreased over the past 2 years.

	year(bookingdate)	NumReservations
•	2018	521
	2019	505
	2020	474

4. What countries have an average renter star rating higher than the overall average?

This allows the business to see what countries customers like to visit more than the average. We can then look to making further business decisions in these countries such as looking for more properties. It also allows us to see the average rating of properties in these countries.

	country_name	countryid	AvgStarRating	OverallAvgStarRating
•	South Korea	KR	3.1143	2.5210
	Mexico	MX	2.9714	2.5210
	South Africa	ZA	2.8529	2.5210
	United States	US	2.7353	2.5210
	Sweden	SE	2.7353	2.5210
	Indonesia	ID	2.6857	2.5210
	Norway	NO	2.6471	2.5210
	Ukraine	UA	2.6471	2.5210
	Russia	RU	2.6176	2.5210
	Czech Republic	CZ	2,6000	2.5210
	Portugal	PT	2.5882	2.5210
	Nigeria	NG	2.5882	2.5210
	Brazil	BR	2.5429	2.5210
	Morocco	MA	2.5429	2.5210
	Peru	PE	2.5294	2.5210

5. What country is the most commonly booked in 2019?

o This allows the business to see the most popular country visited by customers.

	country_name	countryid	NumBookings
•	South Africa	ZA	23

6. Which day of the week had the most service requests(calculated)?

 This query allows us to see the most popular days that service requests were submitted. If there was a trend, we could better prepare for incoming requests and ensure we had the capacity to fill them.

	Day of week	Service Requests
•	Thursday	89
	Friday	74
	Monday	74
	Tuesday	70
	Saturday	66
	Sunday	65
	Wednesday	62

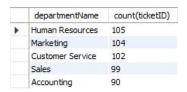
7. What owners had a serviceID and list the description and date(join)?

This allows us to check service requests and which company is hired to
fix the issue. This would be important when customer service receives an
issue from an owner about the company that is fixing their property. The
date is also listed to ensure the request is being completed within a
reasonable amount of time.

	ownerID	serviceID	description
•	1	19290047	Bednar-Bosco
	2	22959009	
	3	27472035	Maggio-Schinner
	4	28015789	
	5	47501553	McCullough-Hermiston
	6	54365910	Hickle, Buckridge and Waters
	7	54855209	
	8	85078085	
	9	94445125	Leannon and Sons
	10	101879865	
	11	107289040	
	12	111463688	

8. How many service requests did each department have(join)?

 This query allows us to see if a certain department needs for resources to complete service requests. Also, if one department had a lot of requests, our business may need to find a solution to fix this.



9. How many bookings had a price greater than \$900 and rented for more than 3 nights (where)?

 These properties are considered to be high-end for our business. We could provide this list of properties to our customer service team to make sure they are always in good condition and our guests have a comfortable stay

bookingID	propertyID	price_per_night	number_of_nights
177	162	946.37	4
190	175	982.12	4
191	176	972.18	5
201	186	900.49	6
203	188	953.97	10
210	195	952.50	5
211	196	932.04	10
216	201	912.90	10
220	205	956.54	8
227	212	952.87	6
229	214	971.76	5
268	253	940.46	10

10. What is the most recent service request?

This allows us to see the information on the most recent service request. This
can be used to make sure we are up to date on service requests and can fullfill
them promptly.

ticketID	ticket_date	serviceID	description
231	2020-11-25	2227273518	Barrows Group

11. Which department does the employee with ID 477112021 work for?

• This highly specific query is useful when seeking out specific employees' department, salary, or other things associated with that employee's background.



12. How many support tickets were submitted in the month of January, 2011 for the Customer Service department?

 Support tickets are representative of issues coming from customers and the Customer Service department needs to be able to keep track of a monthly count.
 Pulling tickets from specific years/months is key to knowing a business.



13. Which renters(s) have email addresses associated with universities (.edu)?

 This interesting query can help the marketing department advertise promotions to students/universities. Additionally, it can help all customer focused departments learn the location/affiliations of their customers through the universities they are employed or study at.

	First Name	Last Name	email	domain
•	Suellen	Paylor	spaylor13@ucsd.edu	ucsd.edu
	Janela	Fattore	jfattore1q@unc.edu	unc.edu
	Angela	Weinmann	aweinmann1u@washington.edu	washington.edu
	Fey	Impey	fimpey20@utexas.edu	utexas.edu
	Jada	Girardi	jgirardi21@yale.edu	yale.edu
	Marabel	Dobel	mdobel22@msu.edu	msu.edu
	Tallie	Folbige	tfolbige29@illinois.edu	illinois.edu
	Kerrill	Veltmann	kveltmann2r@berkeley.edu	berkeley.edu

14. Which departments have the most employees? Rank each department by number of employees. Only include the top two.

• This query provides insight into the company, and can help to quickly procure things like payroll. It's important to know the size of the company.



15. What is the average length time between stays in each country?

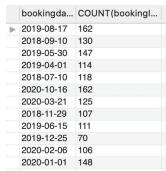
This query provides useful statistics to analysts who are measuring the
performance of the market of each country. Increased time between stays can
represent that certain regions are having trouble finding clients. It also provides
insight into which countries are more popular, and can be used in geographic
mapping, etc.

	country_name	avgDaysBtStays
•	Peru	21.1000
	Tanzania	20.7400
	United States	20.5400
	Indonesia	20.4902
	Nigeria	20.4600
	Morocco	20.4118
	Poland	20.4000
	Sweden	20.3400

0

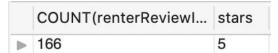
16. Which Month is the most popular for bookings (group by)?

 This allows airbnb to see which months they see the most business. This can be important for seasonal bookings, and traffic issues.



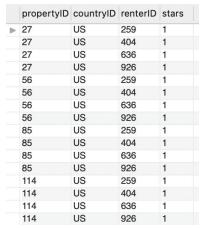
17. How many 5 star ratings are there in the database (where)?

 This can allow the company to assess their best properties. When comparing themselves to other competitors they can use this information to boast about high valued properties that they have to offer.



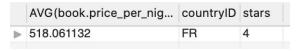
18. Which properties in the US have 1 star ratings (join)?

 This query lets airbnb see properties in their database in the US that could use improvements. Bad properties could affect brand image. These properties could be dropped also.



19. What is the average price per night of a property with 4 stars in France (join)?

This specific query can help answer a simple question. Customers wanting to travel to France want to know what they are going to be spending on a nice but not the nicest airbnb.



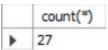
20. How much has each renter spent (subquery)?

• This allows airbnb to see their top spenders, and perhaps offer them promotions.



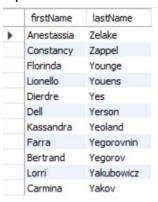
21. How many properties are there in Brazil? (Where countryID is BR).

 This query can be used to find the total number of properties in a given region. It can also be used to group or sort regions based on the number of properties found using this query.



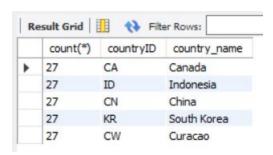
22. Who are the owners with a last name starting with Z or Y?

 This query would probably not be used that frequently due to its randomness, but could be useful in cases where there is a massive dataset, and you only want to find customers with a specific start to their last or first name.



23. What are the top 5 countries (countryID and country name) with the most properties?

 This query provides a list of the top 5 countries that have the most amount of bookings. This query is very useful when organizing/analyzing data to get statistics on the min/max number of bookings per country.



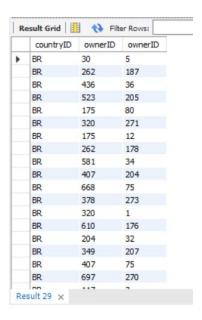
24. What are the owners' names whose country name is Czech Republic? (join properties, owners

 This query takes into account the joining of three tables together. This is useful if you did not know the countryID for the Czech Republic and wanted to filter based on countryName.



25. Find the owners (ownerID) who are located in the same country (countryID).

• This self join compares/groups different owners who have properties in the same country. It is useful in organizing the data and comparing the owners' locations.



Stored Programs

See attached file for code

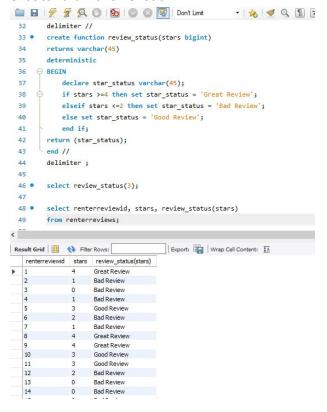
2 Stored Functions

This function calculates the revenue generated by a booking.

```
CREATE FUNCTION `booking_revenue` (price_per_night decimal(15,2), number_of_nights int(11)) RETURNS decimal(15,2)
 13
            DETERMINISTIC
 14 ⊖ Begin
                 declare revenue dec(15,2);
                 set revenue = price_per_night * number_of_nights;
      Return (revenue);
END //
 17
 19
        delimiter;
 21 • select bookingid, booking_revenue(price_per_night, number_of_nights) revenue
 22
       from bookings
order by revenue desc;
< 24
| Export: | | Wrap Cell Content: IA | Fetch rows:
bookingid revenue

▶ 417 9981.30
   1202 9587.90
1412 9580.30
            9565.00
9539.70
  211
            9314.10
           9107.50
```

This function assesses the star review for renters. A star review of 0-2 is "Bad", 3 is "Good" and Greater than 3 is "Great".



• 1 Stored Procedure

This stored procedure tells you if an employee met their revenue goal.

```
#-----Stored Procedure-----
       DELIMITER //
 54
 55 • CREATE PROCEDURE employee_genrev (in employeeid bigint, out emp_review varchar(100))
 56 ⊖ BEGIN
 57
       declare gen_rev dec(15,2);
       select sum(price_per_night * number_of_nights) into gen_rev
 59
 60
       from bookings
 61
       where employeeid = employeeid
 62
       group by employeeid;
 63
 64 F gen_rev <= 10000 THEN set emp_review = "employee did not meet revenue goal";
 65
           ELSEIF gen rev < 20000 THEN set emp review = "employee hit revenue goal";
 66
           ELSE set emp_review = "employee exceeded revenue goal, they deserve a raise";
          END IF;
 67
      END //
 68
 69
       delimiter;
 70
 71
       CALL employee_genrev(150533446, @emp_review);
 72
       select @emp_review;
Export: Wrap Cell Content: IA
mployee exceeded revenue goal, they deserve a raise
```

• 1 Trigger

See sql script for code.

This Trigger makes sure a new country code added to the country table is in uppercase.

```
77
      #-----Trigger-----
78
      DELIMITER //
79 •
      CREATE TRIGGER tr ins country
      BEFORE INSERT ON countries
80
81
      FOR EACH ROW

→ BEGIN

82
      SET NEW.countryID = upper(NEW.countryID);
83
     END//
84
      DELIMITER ;
85
86
```

Visualizations

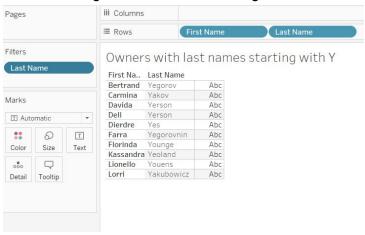
1. Find the number of properties in Brazil.

 This was done by grabbing countryID, and a discrete count of propertyIDs, filtering on countryID that equaled 'BR' (Brazil). No significance in doing it in Tableau vs SQL as both provide a total number.



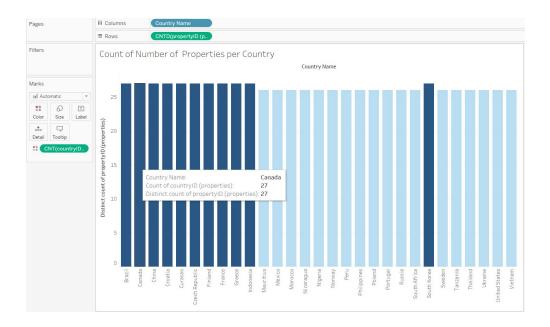
2. Who are the owners with a last name starting with Y?

 This was done by grabbing the first and last names of owners, and then filtering on the last name. To do a special filter, I clicked on the right arrow on last name under filters, clicking edit filter, then choosing the wildcard starts with value 'y'.



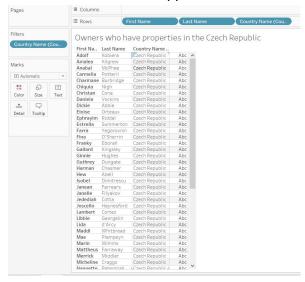
3. Graph the countries based on the number of properties in each country.

To do this, I did the count of propertyIDs, and grouped by country name. I then clicked on the show me function at the top right, and it provided me with a graph to better visualize the number of properties per country. Done in Tableau to better visualize the data, although for this one in particular they all have either 26 or 27 properties so it does not look the best.



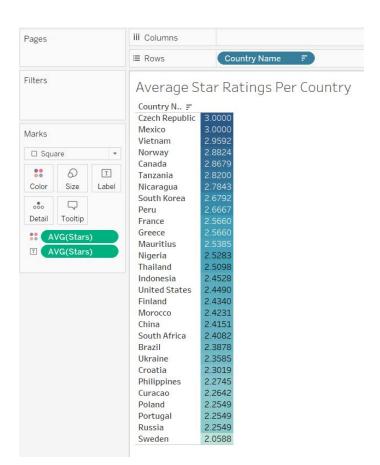
4. What are the owners' names whose country name is Czech Republic? (join properties, owners?

This was completed by grabbing first name, last name, and country name while filtering on country name to include only those that are 'Czech Republic' by clicking on the arrow on country name under filters and checking the box that says Czech Republic. No significance in doing this on Tableau rather than SQL in terms of appearance.



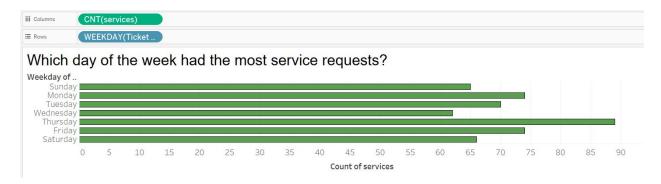
5. Show the average number of stars based on rating per country.

 This is very easy to read/understand and is extremely helpful in understanding the data. To do this, I grouped by country name, and then grabbed the stars (making sure to filter and choose average) from the renter reviews table.



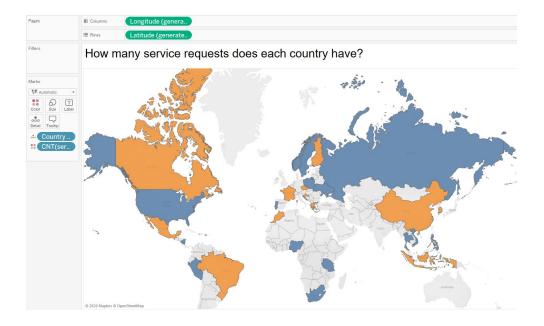
6. Which day of the week had the most service requests?

This bar chart shows the breakdown of how many service requests there were per weekday. This is useful to see if there is a certain day that had an abnormal amount of servicing needs. To do this, I filtered the ticketDate as a weekday and joined it with a count of service ids.



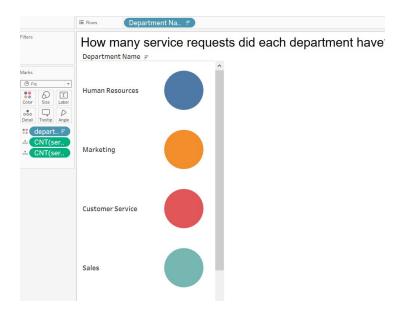
7. How many service requests does each country have?

 This map shows the number of service requests per country to see if a certain country is having more issues than others. I did this by joining the bookings and service requests table and filtering by each country. The number of requests is portrayed by using the count function.



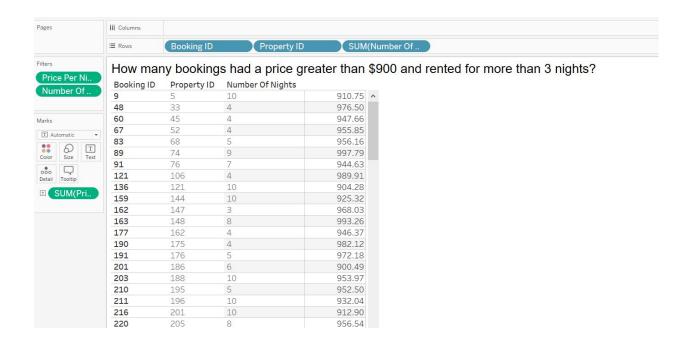
8. How many service requests did each department have?

 This pie chart sums the count of service requests by each department using a join between employees and service request tables. This is useful because we can easily see which departments are receiving the most requests.



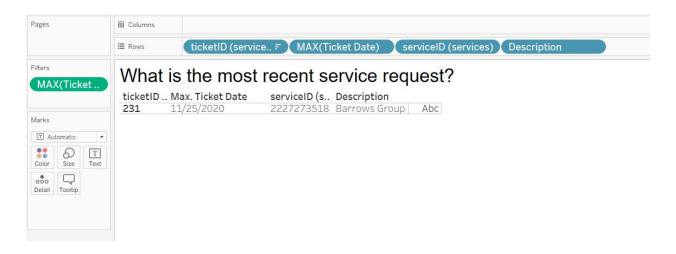
9. Which bookings had a price greater than \$900 and a duration of stay greater than 3 nights?

We can use this table to show our higher-end bookings to make sure we focus our
efforts to excellent customer service for these properties. This was created by simply
filtering the price and number of nights by \$900 and 3 nights.



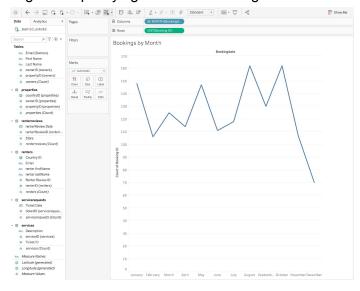
10. What is the most recent service request?

 This table can be used to ensure we are taking care of incoming service requests in a timely manner. This was created by joining services and service requests and then filtering by the max date.



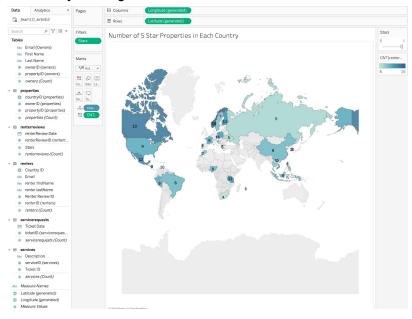
11. What months are most popular for bookings?

 This graph shows us a clear visual of bookings per month. This can show us where we are seeing the most bookings, and at what time of year. This could be beneficial for seasonal owners/renters. This was created by counting the number of bookings and specifying month on booking date.



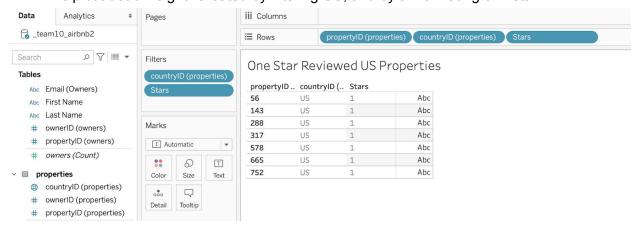
12. How many 5 star properties are there in each country?

This symbol map shows us how many top notch properties there are across the globe.
 This was created by filtering stars to be at least 5.



13. How many 1 star properties are there in the US?

 This gives us a list of properties in the US with one star reviews. This can guide us to maybe encourage the owners of these properties to spruce up their place... or simply help cut dead weight. Created by filtering US, and by a max rating of 1 star.



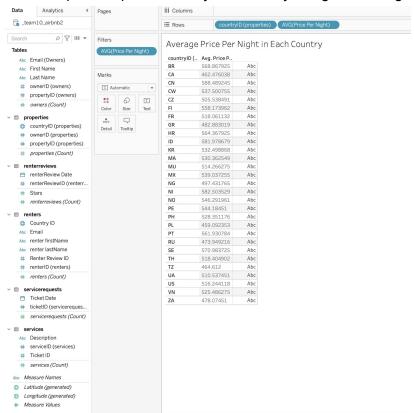
14. What is the average price of a 4 star reviewed place in France?

• This is a very specific visualization. This shows us what the usual going rate for a nice place, not the best place in France. Created by filtering stars to only show 4 star reviews, and by using the average measure for price per night.



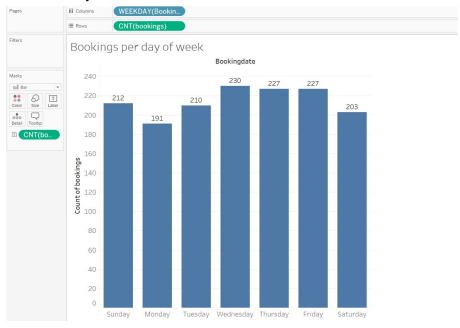
15. What is the Average price per night per country?

This visualization shows us how much it costs to stay around the world! This is nice for
us to clearly see the whole world in one table. We can quickly see cheaper and more
expensive places to stay. Created by using the average measure for price per night.



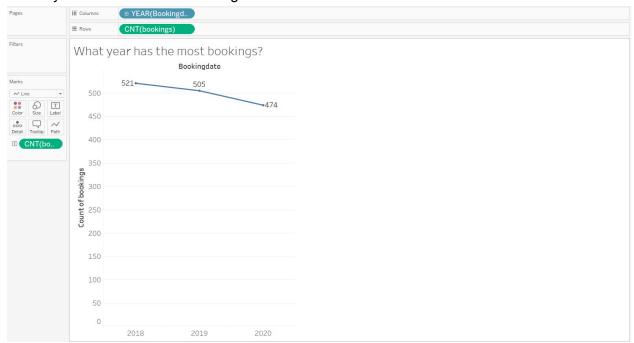
16. Count of bookings per day of week

This allows us to see the number of bookings per day of week. Using the WEEKDAY
function on booking date we can group by the day of the week and count the number of
bookings. From this we see that Wednesday has the most bookings with Thursday and
Friday tied for second.



17. Count of bookings per year

• In this graph we are looking at total bookings per year. Using the YEAR function of booking date we can group by year and sum the count of bookings. Over the past 3 years the number of bookings has decreased from 521 to 474.



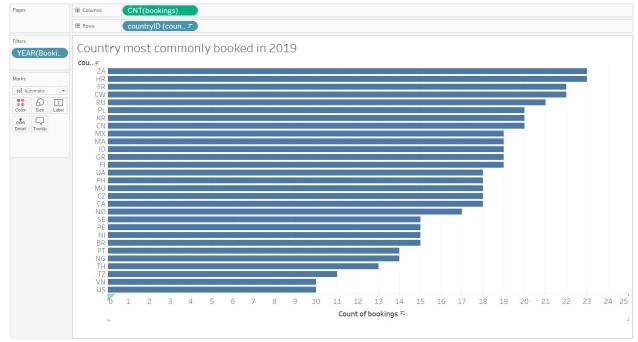
18. Countries with an average renter star rating greater then the overall average

• This chart shows us the countries that have an average star rating higher than the overall average star rating across countries. We grouped by country name in the Rows tab and the AVG star rating in the Columns tab. We then created a calculated function to find the overall average and used that in the Filters tab to filter where the country average was higher. We cans see South Korea has the highest average rating.



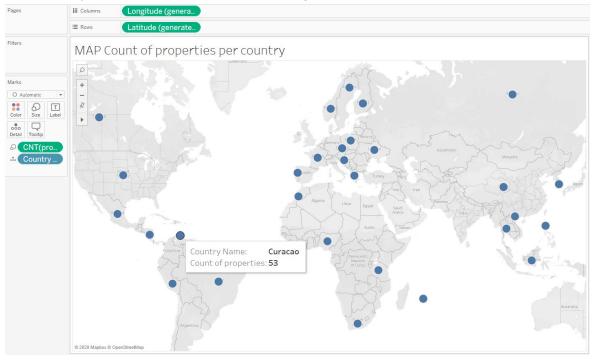
19. What country was booked the most in 2019

 Here we grouped by Country ID in the Rows and aggregated the count of bookings for each country. We then Filtered by the booking date to only count bookings in 2019. We can see ZA or South Africa had the most bookings in 2019.



20. Map of count of properties per country

This heat map shows us the count of bookings per country. When you hover over a
circle you can see the country name and the count of bookings. Overall, they have a
pretty even distribution count of bookings as the circles are the same size.



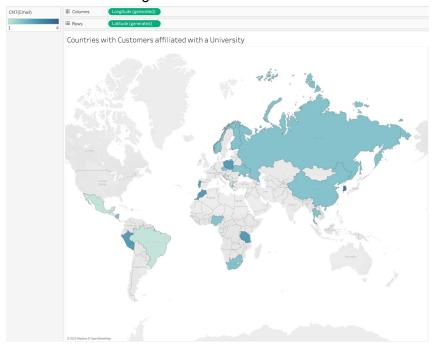
21. Average number of Nights stayed per country.

• This graph was created using a join between the bookings, renters, and countries tables, and uses the aggregate function AVG to consolidate the data per country.



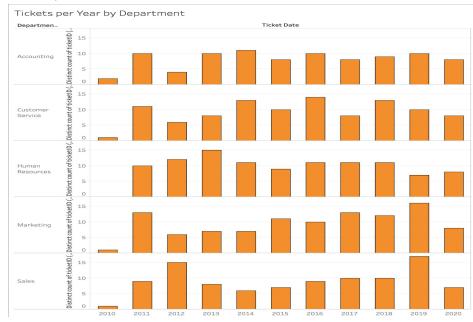
22. Countries with Customers affiliated with a University:

• This map shows the total count of customers with emails that have a domain associated with a university. It only required one join of renters and countries, and one filter which searched for the string ".edu" within the email column in the renters table.



23. Tickets per Year by Department

This chart represents the number of tickets per year and month, grouped by department.
It required a join between the servicerequests, services, employees, and departments
tables. It adds extra insight by using year as a filter, so that one could hide particular
years or months.



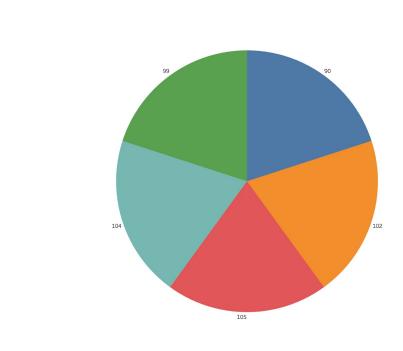
24. Revenue per Country in 2018

• This tree map provides a useful way to quickly find which countries have the highest sum of price per night*number of nights stayed, or "revenue". It required a join between the bookings, renters, and countries tables, and does not show all the countries, only those with revenue higher than \$19,964.



25. Employees per Department

This simple visualization shows the count of employees per department. No filters were
used, just the count aggregation, and three tables were joined: departments, employees,
and services.



Customer Service Human Resources Marketing

Sales

Employees per department

Department Name Accounting