

Crowdsourcing in Smart Cities

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Background

Crowdsourcing

Crowdsourcing involves a large group of dispersed participants contributing or producing goods or services—including ideas, voting, micro-tasks, and finances—for payment or as volunteers.

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Crowdsourcing involves a large group of dispersed participants contributing or producing goods or services—including ideas, voting, micro-tasks, and finances—for payment or as volunteers.

- ▶ To utilize the *crowd intelligence* rather than just hiring a small group of experts

Crowdsourcing: Example I



crowdsourced-transport.com
Civic Technology for Sustainable Transport

Four Types of Crowdsourcing in Transportation

Report
Report problems.

Analyse
Collect and analyse data.

Collaborate
Work together on projects.

Act
Support and provide transport.

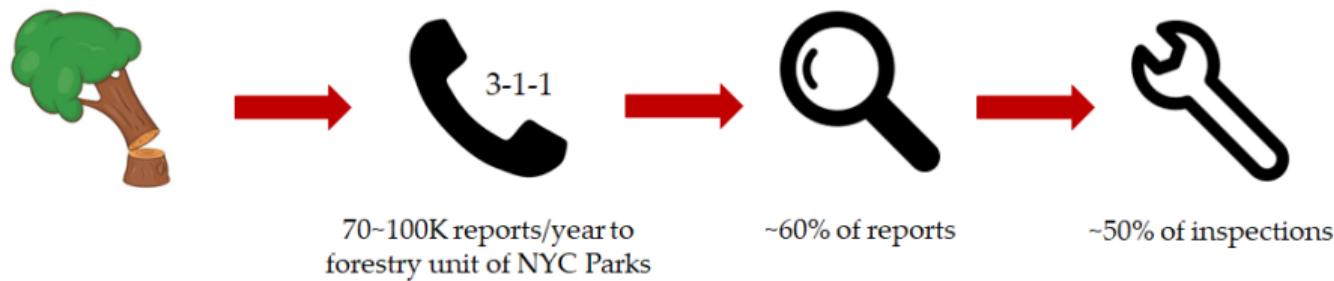
[read more](#) [read more](#) [read more](#) [read more](#)

Traffic apps like Waze encourage drivers to report accidents and other roadway incidents to provide real-time, updated information to app users.

Crowdsourcing: Example II

Resident crowdsourcing systems (Liu and Garg 2022):

- ▶ 3-1-1 systems in North American cities: potholes, bed bugs, powerlines, and trees...
- ▶ primary way city government learns about on-the-ground problems
- ▶ NYC's 311 system: 2.7 million requests in 2021



Crowdsourcing: Example III

Crowdsourcing food rescue platforms (Shi, Lizarondo, and Fang 2021):

- ▶ Food waste and food insecurity coexist
 - ▶ Waste up to 40% of our food globally (≈ 1.3 billion tons annually)
 - ▶ 1 in 8 people go hungry every day
- ▶ Food rescue (FR) organizations match food donations to the non-profits
- ▶ FR organizations mainly rely on *volunteers* to pick up and deliver the food



Example IV: Crowdsourcing Contests



- ▶ In a crowdsourcing contest a requester/sponsor posts a task on a platform and announces a monetary reward that he is willing to pay for a winning solution
- ▶ Contestants/players submit solutions on the platform and the requester chooses the best solution (possibly more than one) and awards the prize.

Crowdsourcing Contests Example: City Brain Challenge

有实力！交大学子斩获顶级国际大赛冠军！

请收藏 上海交通大学 2021-09-25 12:20 Posted on 上海



近日，ACM SIGKDD（国际知识发现与数据挖掘大会）举办的KDD CUP 2021 City Brain Challenge（2021城市大脑挑战赛）在新加坡落下帷幕。电子信息与电气工程学院电子工程系硕士生宋罡、张正、王楚凡及本科生孙泽钰、顾煜程组成“IntelligentLight”团队，在指导教师宫新保的带领下突出重围，最终从全世界1156支队伍中脱颖而出，将冠军收入囊中，祝贺！



Elimination Crowdsourcing Contests

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Sub-elimination Contests (Moldovanu and Sela 2006)

- ▶ In the first-stage, players are randomly divided into several sub-groups
- ▶ The winner of each sub-group is promoted to attend the second-stage contest.
- ▶ Example: Science contests among universities, etc.

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Sequential Elimination Contests (SEC) (Sun et al. 2022)

- ▶ In the first-stage, all players attend the same contest
- ▶ Some top players could proceed to the second-stage contest.
- ▶ Example
 - ▶ The Voice: Eligible players advance from top 20, top 13, top 11, top 10, top 8 rounds to a top 5 final round eventually.

One Round Crowdsourcing Contests

Model Setup (One-round)

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- ▶ $V = [V_l : 1 \leq l \leq p]$: multiple prizes satisfying $V_1 \geq \dots \geq V_p \geq 0$
 - ▶ $\sum_{l=1}^p V_l = R$, which is the budget for the sponsor to hold the contest. WLOG, $R = 1$.
 - ▶ V is pre-specified by the sponsor and commonly known for players
 - ▶ The player with highest effort wins the first prize V_1 ; similarly, the player with second-highest effort wins the second prize V_2 , and so on until all prizes are allocated.

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- ▶ a_i : player i 's ($1 \leq i \leq n$) private ability
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- ▶ e_i : player i 's decision variable
 - ▶ Assume players' efforts are symmetric mapping from their abilities, i.e. $e_i = b(a_i), \forall i$.
 - ▶ Assume $b(\cdot)$ is continuous, differentiable and strictly increasing in a_i .

Model Setup (One-round)

- ▶ $g(e_i)/a_i$: the cost of player i by exerting effort e_i
 - ▶ $g : \mathbb{R}_{\geq 0} \mapsto \mathbb{R}_{\geq 0}$ is a strictly increasing, continuous and differentiable function with $g(0) = 0$
 - ▶ Put $g^{-1}(\cdot)$ as the inverse function of $g(\cdot)$

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- ▶ Player i 's expected utility:

$$u_i = \sum_{l=1}^p V_l P_{i,l} - \frac{g(e_i)}{a_i}$$

- ▶ $P_{i,l}$: player i 's winning probability of l^{th} prize.
 - ▶ For example: $P_{i,1} = \Pr(e_i > e_j, \forall j \neq i) = \Pr(e_i > b(A_j), \forall j \neq i)$

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- ▶ The sponsor's problem: find V^* to maximize the expected highest (or total) equilibrium efforts.

Notations

Denote $F_{(l,n)}(\cdot)$ as the distribution function of the l^{th} *largest* order statistic among n IID random variables with distribution $F(\cdot)$.

$$F_{(l,n)}(x) = \sum_{j=n-l+1}^n \binom{n}{j} F^j(x) (1 - F(x))^{n-j},$$

$$dF_{(l,n)}(x) = \frac{n!}{(n-l)!(l-1)!} F^{n-l}(x) (1 - F(x))^{l-1} dF(x).$$

Define $F_{(0,n)}(x) = 0, F_{(n,n-1)}(x) = 0, dF_{(0,n)}(x) = 0, \forall x \in (0, 1)$.

Equilibrium Strategies

Proposition (Moldovanu and Sela 2006)

Consider a one-round contest with n_1 players where the sponsor awards $p \leq n_1$ prizes with values $V_1 \geq V_2 \geq \dots \geq V_p \geq 0$. The symmetric Bayesian Nash equilibrium is

$$b(a_i) = g^{-1} \left(\sum_{l=1}^p V_l \int_0^{a_i} x (dF_{(l,n-1)}(x) - dF_{(l-1,n-1)}(x)) \right). \quad (1)$$

Optimal Reward Structure

Theorem (Moldovanu and Sela 2001)

In terms of the expected total efforts, the optimal reward structure is winner-take-all under linear or concave cost functions.

Theorem (Chawla, Hartline, and Sivan 2019)

In terms of the expected highest efforts, the optimal reward structure is winner-take-all under linear cost functions.

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 - ▶ winner of each sub-group proceeds to the second-stage, i.e. there are n_2 players in the second-stage

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- ▶ Reward structure:
 - ▶ In each sub-group of first-stage, single prize α .
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- ▶ At the end of the first-stage, the sponsor only announces who is promoted and who is eliminated.
- ▶ a_i : player i 's ($1 \leq i \leq n$) private ability
 - ▶ WLOG, $a_i \in (0, 1)$
 - ▶ Common prior: for $j \neq i$, $A_j \sim F(\cdot)$ with continuous density $f(\cdot)$.

Model Setup (Sub-elimination)

- ▶ e_i^t : player i 's decision variable at stage- t ($t = 1, 2$).
 - ▶ Assume players' efforts are symmetric mapping from their abilities, i.e. $e_i^t = b^t(a_i)$, for all eligible i at stage- t .
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- ▶ $g(e_i^t)/a_i$: the cost of player i by exerting effort e_i^t
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- ▶ Player i 's expected utility:

$$u_i = P_{i,1} \left(\alpha + P_{i,2} (1 - \alpha n_2) - \frac{g(e_i^2)}{a_i} \right) - \frac{g(e_i^1)}{a_i}$$

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- ▶ $P_{i,t}$: player i 's winning probability at stage- t given her current stage's belief
- ▶ The sponsor's problem: find α^* and n_2^* to maximize the expected highest equilibrium efforts.

Solution

- ▶ Essentially, the sub-elimination contest is a dynamic game with incomplete information
- ▶ We are playing with the notion of perfect Bayesian equilibrium (PBE)
- ▶ In sub-elimination, everything is clear so that we do not need a rigorous definition to work out the solution (Moldovanu and Sela 2006 did not provide a formal definition, either)
 - ▶ In later SEC, we will make it rigorous.

Solution

Belief Update

- ▶ If player i proceeds to the second-stage, she will perceive her opponent j 's ability A_j as the largest order statistic among n_1/n_2 players, i.e. in the second-stage, for player i ,

$$A_j \sim G(x) := F_{(1, \frac{n_1}{n_2})} = F^{\frac{n_1}{n_2}}(x) \quad \forall \text{ eligible } j \neq i$$

- ▶ Every player in the second-stage is the top player among n_1/n_2 players in each sub-group of first-stage.

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Remark. Posterior beliefs are still IID.

Solution

$$\max_{e_i^1, e_i^2} P_{i,1} \left(\alpha + P_{i,2} (1 - \alpha n_2) - \frac{g(e_i^2)}{a_i} \right) - \frac{g(e_i^1)}{a_i}$$

Backward Induction

Solution

$$\max_{e_i^1, e_i^2} P_{i,1} \left(\alpha + P_{i,2} (1 - \alpha n_2) - \frac{g(e_i^2)}{a_i} \right) - \frac{g(e_i^1)}{a_i}$$

Backward Induction

- ▶ Suppose player i has been promoted to the second-stage,

$$P_{i,1} \left(\alpha + P_{i,2} (1 - \alpha n_2) - \frac{g(e_i^2)}{a_i} \right) - \frac{g(e_i^1)}{a_i}$$

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- ▶ In second-stage, it is equivalent to solve

$$\max_{e_i^2} P_{i,2} (1 - \alpha n_2) - \frac{g(e_i^2)}{a_i}$$

- ▶ $P_{i,2} = \Pr(e_i^2 > b^2(A_j), \forall \text{ eligible } j \neq i,)$ $A_j \sim G(\cdot) = F^{\frac{n_1}{n_2}}(\cdot)$

Solution

- ▶ Put $u_i^2 := \max_{e_i^2} P_{i,2} (1 - \alpha n_2) - \frac{g(e_i^2)}{a_i}$.
- ▶ We can obtain $b^1(a_i)$ by solving the following problem:

$$\max_{e_i^2} P_{i,1} (\alpha + u_i^2) - \frac{g(e_i^1)}{a_i}$$

- ▶ $P_{i,1} = \Pr (e_i^1 > b^1(A_j), \forall \text{ same-sub-group } j \neq i) \quad A_j \sim F(\cdot)$

Equilibrium Strategies

Proposition (Moldovanu and Sela 2006)

The symmetric Bayesian Nash equilibrium efforts in two-stage sub-elimination is:
the second-stage effort is

$$b^2(a_i) = g^{-1} \left((1 - \alpha n_2) \int_0^{a_i} x dG_{(1, n_2 - 1)}(x) \right);$$

the first-stage effort is

$$b^2(a_i) = g^{-1} \left(\alpha u_i^2 \int_0^{a_i} x dF_{(1, \frac{n_1}{n_2} - 1)}(x) \right),$$

where $u_i^2 = (1 - \alpha n_2) G^{n_2 - 1}(a_i) - \frac{g(b^2(a_i))}{a_i}$.

Sub-elimination VS. One-round

Theorem (Moldovanu and Sela 2006)

Under linear cost function, in terms of the expected highest effort, for a sufficiently high number of players n_1 , the optimal two-stage sub-elimination contest is better than optimal one-round contest (winner-take-all).

Specifically, in this case the optimal sub-elimination is to set $\alpha = 0$, i.e. final-stage winner-take-all, and $n_2 = 2$.

Sequential Elimination Crowdsourcing Contests

Motivation

- ▶ Sequential elimination contests (SEC) are commonly used in real world.

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- ▶ Sequential elimination contests (SEC) are commonly used in real world.
- ▶ Intuitively, SEC should be better than sub-elimination contests
 - ▶ In sub-elimination, the second strongest player might be eliminated.
 - ▶ In SEC, the second strongest player must proceed to the second-stage ($n_2 \geq 2$).

Challenges in SEC

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Intuitively,

- ▶ The belief updating rule is not clear (players are Bayesian)
- ▶ The posterior beliefs are not identical anymore
 - ▶ players' own abilities have an impact on their beliefs about other players' abilities.
- ▶ Non-identical posterior beliefs $\xrightarrow{?}$ no symmetric equilibrium strategies
 - ▶ It is not easy to derive asymmetric Bayesian equilibrium.

Model Setup (SEC)

- ▶ \mathcal{I}^1 : a set of $n_1 \in \mathbb{Z}_+$ ($n_1 \geq 2$) players in the first-stage
 - ▶ n_1 is endogenous
- ▶ \mathcal{I}^2 : a set of $n_2 \in \mathbb{Z}_+$ ($2 \leq n_2 \leq n_1$) players in the second-stage
 - ▶ n_2 is pre-specified by the sponsor and commonly known for players
- ▶ \mathcal{I}_{-i}^t : a set of players except for i ($i \in \mathcal{I}^t$) at stage- t
- ▶ $V = [V_l : 1 \leq l \leq p]$: final-stage multiple prizes satisfying $V_1 \geq \dots \geq V_p \geq 0$
 - ▶ V is pre-specified by the sponsor and commonly known for players
- ▶ a_i : player i 's private ability
 - ▶ WLOG, $a_i \in (0, 1)$
 - ▶ Common prior: for $j \neq i$, $A_j \sim F(\cdot)$ with continuous density $f(\cdot)$.
- ▶ $a_{-i}^t = [a_j : j \in \mathcal{I}_{-i}^t]$: all players' abilities profile except i

Model Setup (SEC)

- ▶ e_i^t : player i 's decision variable at stage- t ($t = 1, 2$).
 - ▶ Assume players' efforts are symmetric mapping from their abilities, i.e.
 $e_i^t = b^t(a_i)$, for all eligible i at stage- t .
 - ▶ Assume $b^t(\cdot)$ is continuous, differentiable and strictly increasing in a_i .
- ▶ $g(e_i^t)/a_i$: the cost of player i by exerting effort e_i^t
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- ▶ Player i 's expected utility:

$$u_i = P_i \left(\sum_{l=1}^p P_{i,l} V_l - \frac{g(e_i^2)}{a_i} \right) - \frac{g(e_i^1)}{a_i}$$

- ▶ P_i : the probability of a player $i \in \mathcal{I}^1$ advancing to the second stage based on her first-stage belief
- ▶ $P_{i,l}$: probability of a player $i \in \mathcal{I}^2$ winning the l^{th} prize based on her second-stage belief

Model Setup (SEC)

- ▶ $s_i^t \in \{1, 0\}$: the *signal* of player $i \in \mathcal{I}^1$ at stage t representing whether she is eligible for stage- t contest
 - ▶ $s_i^1 = 1 \quad \forall i \in \mathcal{I}^1$
- ▶ $s_{-i}^t = [s_j^t : j \in \mathcal{I}_{-i}^1]$: all players' signals' profile at stage- t except for player i .
- ▶ $s^t = [s_i^t, s_{-i}^t]$: all players' signals' profile at stage- t

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- ▶ $s^t = [s_i^t, s_{-i}^t]$: all players' signals' profile at stage- t
- ▶ $h^t = [s^1, \dots, s^t]$: the *history* up to stage- t
 - ▶ h^t is observable to all players in \mathcal{I}^t .
 - ▶ For notation brevity, in the following, we sometimes suppress h^1 when appropriate since all n_1 players are able to attend the first-stage contest.

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 - ▶ h^t is observable to all players in \mathcal{I}^t .
 - ▶ For notation brevity, in the following, we sometimes suppress h^1 when appropriate since all n_1 players are able to attend the first-stage contest.
- ▶ $\beta_i^t(a_j | h^t, a_i)$: player $i \in \mathcal{I}^t$ belief (density) about player $j \in \mathcal{I}_{-i}^t$ conditional on h^t and a_i
- ▶ $\beta_i^t(a_{-i}^t | h^t, a_i)$: player $i \in \mathcal{I}^t$ belief (joint density) about all her opponents in \mathcal{I}_{-i}^t as stage- t .
 - ▶ IID prior indicates that $\beta_i^1(a_{-i}^1 | h^1, a_i) = \prod_{j \in \mathcal{I}_{-i}^1} \beta_i^1(a_j | h^1, a_i) = \prod_{j \in \mathcal{I}_{-i}^1} f(a_j)$

Perfect Bayesian Equilibrium (PBE) I

A PBE of the SEC is a tuple of a strategy $[b^1(\cdot), b^2(\cdot)]$ and posterior beliefs $[\beta_i^2(\cdot | h^2, a_i) : i \in \mathcal{I}^2]$ that satisfies the following conditions.

- ① *Bayesian Updating*: for every player $i \in \mathcal{I}^2$, Bayes' rule is used to update her posterior belief $\beta_i^2(\cdot | h^2, a_i)$,

$$\begin{aligned}\beta_i^2(a_{-i}^2 | h^2, a_i) &= \beta_i^2(a_{-i}^2 | s_{-i}^2, s_i^2, a_i) = \frac{\beta_i^1(a_{-i}^2 | s_i^2, a_i) \Pr(s_{-i}^2 | a_{-i}^2, s_i^2, a_i)}{\int_{a_{-i}^2} \Pr(s_{-i}^2 | a_{-i}^2, s_i^2, a_i) \beta_i^1(a_{-i}^2 | s_i^2, a_i) da_{-i}^2} \\ &= \frac{\prod_{j \in \mathcal{I}_{-i}^2} f(a_j) \Pr(s_{-i}^2 | a_{-i}^2, s_i^2, a_i)}{\int_{a_{-i}^2} \Pr(s_{-i}^2 | a_{-i}^2, s_i^2, a_i) \prod_{j \in \mathcal{I}_{-i}^2} f(a_j) da_{-i}^2}.\end{aligned}$$

The last equation holds because for the conditional density $\beta_i^1(a_{-i}^2 | s_i^2, a_i)$, player i does *not* know who else enters the second stage,

$$\beta_i^1(a_{-i}^2 | s_i^2, a_i) = \prod_{j \in \mathcal{I}_{-i}^2} f(a_j).$$

Perfect Bayesian Equilibrium (PBE) II

- Sequential Rationality: player $i \in \mathcal{I}^t$'s expected utility starting at any stage $t \in \{1, 2\}$ of the contest is maximized by playing $b^t(a_i)$ given her belief $\beta_i^t(\cdot | h^t, a_i)$,

$$b^2(a_i) \in \arg \max_{e_i^2} \sum_{l=1}^p P_{i,l} \cdot V_l - \frac{g(e_i^2)}{a_i},$$

$$b^1(a_i) \in \arg \max_{e_i^1} P_i \cdot u_i^2 - \frac{g(e_i^1)}{a_i},$$

where $u_i^2 := \max_{e_i^2} \sum_{l=1}^p P_{i,l} \cdot V_l - \frac{g(b^2(a_i))}{a_i}$; $P_{i,l}$ is the probability of a player $i \in \mathcal{I}^2$ winning the l^{th} prize based on her second-stage belief, and P_i is the probability of a player $i \in \mathcal{I}^1$ advancing to the second stage based on her first-stage belief.

Notation

Define the incomplete beta function $B(x, p, q)$ with parameters $x \in (0, 1), p \in \mathbb{Z}_+, q \in \mathbb{Z}_+$ as

$$B(x, p, q) := \int_0^x t^{p-1} (1-t)^{q-1} dt.$$

Posterior Beliefs

For $i \in \mathcal{I}^2$,

$$\beta_i^2(a_{-i}^2 \mid h^2, a_i) = \frac{\prod_{j \in \mathcal{I}_{-i}^2} f(a_j) \Pr(s_{-i}^2 \mid a_{-i}^2, s_i^2, a_i)}{\int_{a_{-i}^2} \Pr(s_{-i}^2 \mid a_{-i}^2, s_i^2, a_i) \prod_{j \in \mathcal{I}_{-i}^2} f(a_j) da_{-i}^2}$$

Posterior Beliefs

For $i \in \mathcal{I}^2$,

$$\beta_i^2(a_{-i}^2 \mid h^2, a_i) = \frac{\prod_{j \in \mathcal{I}_{-i}^2} f(a_j) \Pr(s_{-i}^2 \mid a_{-i}^2, s_i^2, a_i)}{\int_{a_{-i}^2} \Pr(s_{-i}^2 \mid a_{-i}^2, s_i^2, a_i) \prod_{j \in \mathcal{I}_{-i}^2} f(a_j) da_{-i}^2}$$

With a little notation abuse, put $a_{(1)}^2 := \min_{j \in \mathcal{I}_{-i}^2} a_j$.

$$\begin{aligned} \Pr(s_{-i}^2 \mid a_{-i}^2, s_i^2, a_i) &= \begin{cases} 1, & a_{(1)}^2 > a_i, \\ \Pr\left(\max\{A_k : k \in \mathcal{I}^1 \setminus \mathcal{I}^2\} < a_{(1)}^2 \mid a_{-i}^2, s_i^2, a_i\right), & a_{(1)}^2 < a_i. \end{cases} \\ &= \begin{cases} 1, & a_{(1)}^2 > a_i, \\ F^{n_1 - n_2}\left(a_{(1)}^2\right), & a_{(1)}^2 < a_i. \end{cases} \end{aligned}$$

Posterior Beliefs

Proposition

If player i with ability a_i advances to the second stage of the contest, her belief about the joint density of the other $n_2 - 1$ players' abilities A_{-i}^2 in the second stage is

$$\beta_i^2(a_{-i}^2 | h^2, a_i) = \begin{cases} \frac{1}{I(a_i, n_2)} \prod_{j \in \mathcal{I}_{-i}^2} f(a_j) & a_i < \min_{j \in \mathcal{I}_{-i}^2} a_j, \\ \frac{F^{n_1-n_2} \left(\min_{j \in \mathcal{I}_{-i}^2} a_j \right)}{I(a_i, n_2)} \prod_{j \in \mathcal{I}_{-i}^2} f(a_j) & a_i > \min_{j \in \mathcal{I}_{-i}^2} a_j, \end{cases} \quad (2)$$

where

$$I(a_i, n_2) := (1 - F(a_i))^{n_2-1} + (n_2 - 1)B(F(a_i), n_1 - n_2 + 1, n_2 - 1).$$

Posterior Beliefs

Proposition

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where

$$I(a_i, n_2) := (1 - F(a_i))^{n_2-1} + (n_2 - 1)B(F(a_i), n_1 - n_2 + 1, n_2 - 1).$$

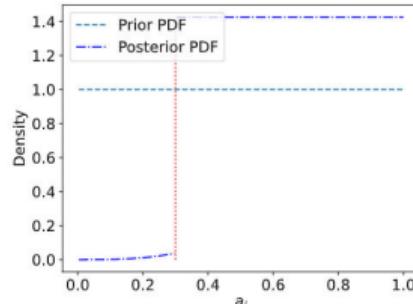
Remark. $\beta_i^2(a_{-i}^2 | h^2, a_i) \neq \prod_{j \in \mathcal{I}_{-i}^2} \beta_i^2(a_j | h^2, a_i)$ when $n_2 < n_1$.

Example: $n_2 = 2$

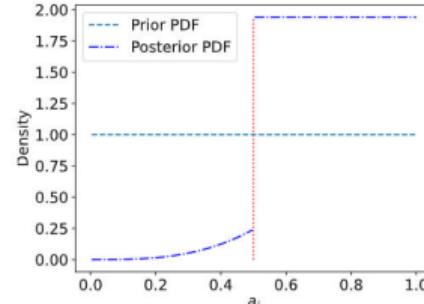
When $n_2 = 2$, for any player $i \neq j \in \mathcal{I}^2$,

$$\beta_i^2(a_j \mid h^2, a_i) = \begin{cases} \frac{f(a_j)}{\frac{F^{n_1-1}(a_i)}{n_1-1} + 1 - F(a_i)}, & a_i < a_j, \\ \frac{f(a_j)F^{n_1-2}(a_i)}{\frac{F^{n_1-1}(a_i)}{n_1-1} + 1 - F(a_i)}, & a_i > a_j. \end{cases}$$

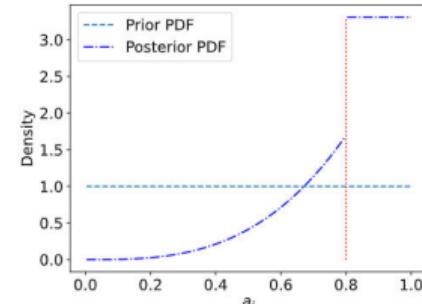
Example: $n_2 = 2$



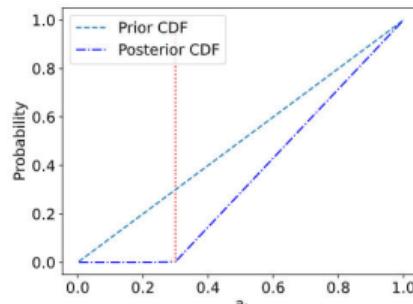
(a) PDF: $a_i = 0.3$



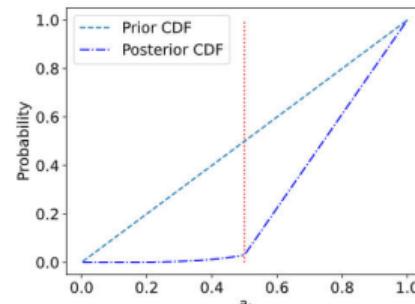
(b) PDF: $a_i = 0.5$



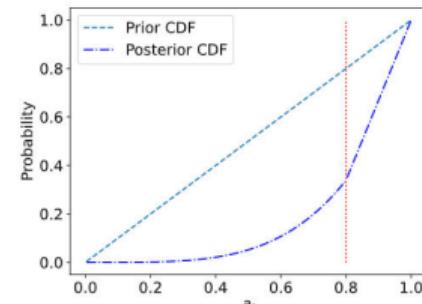
(c) PDF: $a_i = 0.8$



(d) CDF: $a_i = 0.3$



(e) CDF: $a_i = 0.5$



(f) CDF: $a_i = 0.8$

Figure: Comparison between prior and posterior beliefs ($n_1 = 5, n_2 = 2$)

Equilibrium Strategies I

Proposition

There exists a unique symmetric equilibrium strategy as follows in a PBE with posterior beliefs stated in equation (2).

For any player $i \in \mathcal{I}^2$, her second-stage effort is

$$b^2(a_i) = \begin{cases} g^{-1} \left(\sum_{l=1}^p V_l \int_0^{a_i} \frac{x}{J(x, n_2)} (dF_{(l, n_1 - 1)}(x) - dF_{(l-1, n_1 - 1)}(x)) \right), & p < n_2, \\ g^{-1} \left(\sum_{l=1}^{p-1} V_l \int_0^{a_i} \frac{x}{J(x, n_2)} (dF_{(l, n_1 - 1)}(x) - dF_{(l-1, n_1 - 1)}(x)) \right. \\ \left. - V_p \int_0^{a_i} \frac{(n_2 - 1)x}{I(x, n_2)} (1 - F(x))^{n_2 - 2} dF(x) \right), & p = n_2, \end{cases} \quad (3)$$

where $J(a_i, n_2) := \binom{n_1 - 1}{n_2 - 1} \cdot I(a_i, n_2)$;

Equilibrium Strategies II

Proposition (continued)

for any player $i \in \mathcal{I}^1$, her first-stage effort is

$$b^1(a_i) = g^{-1} \left(u_i^2 \sum_{l=1}^{n_2} \int_0^{a_i} x (dF_{(l,n_1-1)}(x) - dF_{(l-1,n_1-1)}(x)) \right),$$

where u_i^2 is the expected utility of player i starting at the second stage under strategy $b^2(a_i)$,

$$u_i^2 = \begin{cases} \sum_{l=1}^p \frac{V_l}{J(a_i, n_2)} \binom{n_1-1}{l-1} (1 - F(a_i))^{l-1} F^{n_1-l}(a_i) - \frac{g(b^2(a_i))}{a_i}, & p < n_2, \\ \sum_{l=1}^{p-1} \frac{V_l}{J(a_i, n_2)} \binom{n_1-1}{l-1} (1 - F(a_i))^{l-1} F^{n_1-l}(a_i) + \frac{V_p}{I(a_i, n_2)} (1 - F(a_i))^{n_2-1} - \frac{g(b^2(a_i))}{a_i}, & p = n_2. \end{cases}$$

SEC VS. One-round Contests I

- ▶ Note that, when $p < n_2$, the only difference between $b^2(a_i)$ and $b(a_i)$ is $1/J(a_i, n_2)$.
- ▶ This structure provides the opportunity to make the comparison under *any cost function*.

Lemma

For any $n_2 \leq n_1$, $J(a_i, n_2) \geq 1$, $\forall a_i \in (0, 1)$, and the equality holds for all $a_i \in (0, 1)$ when $n_2 = n_1$.

SEC VS. One-round Contests II

Theorem (Dominance of Equilibrium Efforts)

Consider a one-round contest and an SEC that adopt the same reward structure $V_1 \geq V_2 \geq \dots \geq V_p \geq 0$. All players exert weakly lower efforts in the final stage of the SEC compared to those under the one-round contest, regardless of the number of players admitted to the final stage,

$$b^2(a_i) \leq b(a_i), \quad \forall a_i \in (0, 1), \quad \forall n_2 \leq n_1,$$

and the equality holds if $n_2 = n_1$.

- ▶ In terms of the expected highest effort or the expected total effort of the final stage, the optimal two-stage SEC is effectively a one-round contest by letting all n_1 players proceed to the second stage of the contest.

Intuition Behind the Equilibrium Dominance

To simplify the model, in our paper, we assume that

- ▶ The sponsor only cares about the second-stage solutions
- ▶ The quality of the solution is a deterministic function of the effort, i.e. $q_i = e_i$.

Open questions:

- ▶ The first-stage solution could also be beneficial to the sponsor
- ▶ However, there might be some noise. In general, the quality should be a stochastic function of the effort, i.e. $q_i = e_i + \epsilon_i$.

Game Theory: An Overview

AI Success and Game Theory

Michael I. Jordan's talk

<https://www.youtube.com/watch?v=LM6IygUyNI4>

AI (aka Machine Learning) Successes

- First Generation ('90-'00): the **backend**
 - e.g., fraud detection, search, supply-chain management
- Second Generation ('00-'10): the **human side**
 - e.g., recommendation systems, commerce, social media
- Third Generation ('10-now): **pattern recognition**
 - e.g., speech recognition, computer vision, translation
- Fourth Generation (emerging): **markets**
 - not just one agent making a decision or sequence of decisions
 - **but a huge interconnected web of data, agents, decisions**
 - many new challenges!

Multi-agent Reinforcement Learning and Game Theory

MARL is to *learn* (numerical results) the equilibrium of the games.

- ▶ Analytic representation of the equilibrium might be impossible in complex situations.

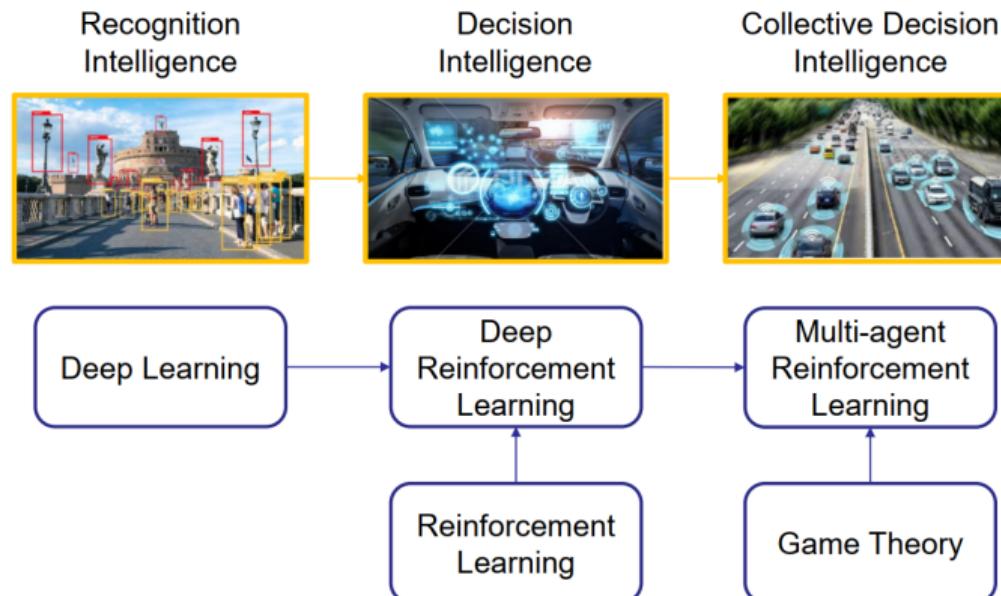
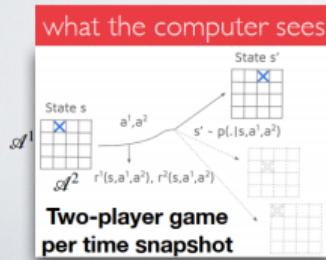


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Example: MARL in Self-driving Cars

Traffic intersection is naturally a multi-agent system. From each driver's perspective, in order to perform the optimal action, he must take into account others' behaviours.



- When the drivers are rational, they will reach the outcome of a Nash Equilibrium. It is the outcome of interaction. Knowing it can predict future.
- Real-world decision making has cooperation & competition. For each agent, how to infer the belief of the other agents and make the optimal action is critical.
- The concept of using traffic light is in fact a **correlated equilibrium**.
- Many-agent system is when agents $>> 2$. It is a very challenging problem.

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Game Theory: An Overview

Game theory is to study the context where multiple self-interested agents intersect.

- ▶ Cooperative games
- ▶ Non-cooperative games (conflicting objectives)

		Complete	Incomplete
Static		Normal-form Game, e.g. Prisoner's Dilemma	Bayesian Game, e.g. Auction
Dynamic	Perfect	Extensive-form Game, e.g. Chess	Texas Hold'em Poker
	Imperfect	StarCraft	Mahjong



Dynamic Bayesian game

Figure: Summary of Game Representation

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