



# CROSS-TENANT COLLABORATION WITH ENTRA ID EXTERNAL IDENTITIES

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[csmmt.eu/app](https://csmmt.eu/app)



run<sub>o</sub>events





# CROSS-TENANT COLLABORATION OVERVIEW

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# DIFFERENT WAYS OF COLLABORATION WITH PEOPLE OUTSIDE YOUR ORGANIZATION

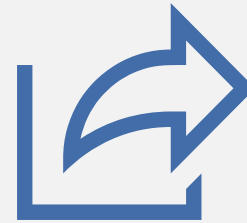
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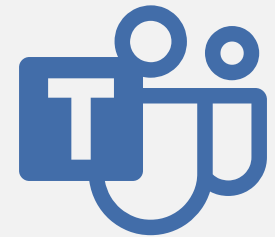
1:1 and group chat  
in Teams



Teams meetings



Sharing individual  
files or folders



Collaboration in a  
team

Microsoft Entra ID External Identities

# EXTERNAL IDENTITIES FEATURES

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## B2B DIRECT CONNECT

- Collaborate across tenants in Microsoft Teams shared channels
- Build on mutual trust relationship between tenants
- B2B direct connect only works with shared channels

## B2B COLLABORATION

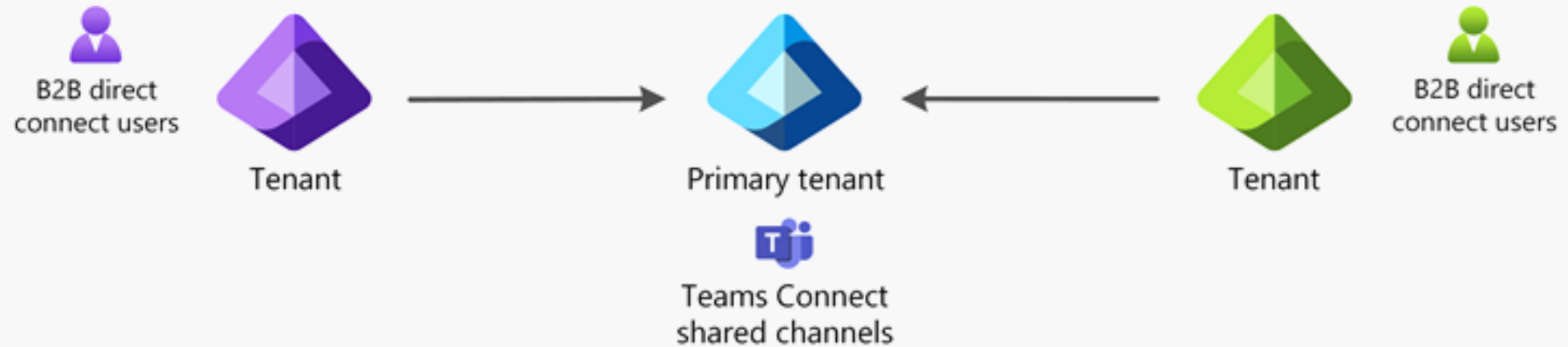
- Invite guests to collaborate in your organization
- User needs to redeem the invite (redemption process) to become a guest
- Specific guest permissions apply to user

## CROSS-TENANT SYNC

- Supports more seamless collaboration experience
- One-way synchronization that automates create, update and delete users
- Build on the B2B collaboration functionality

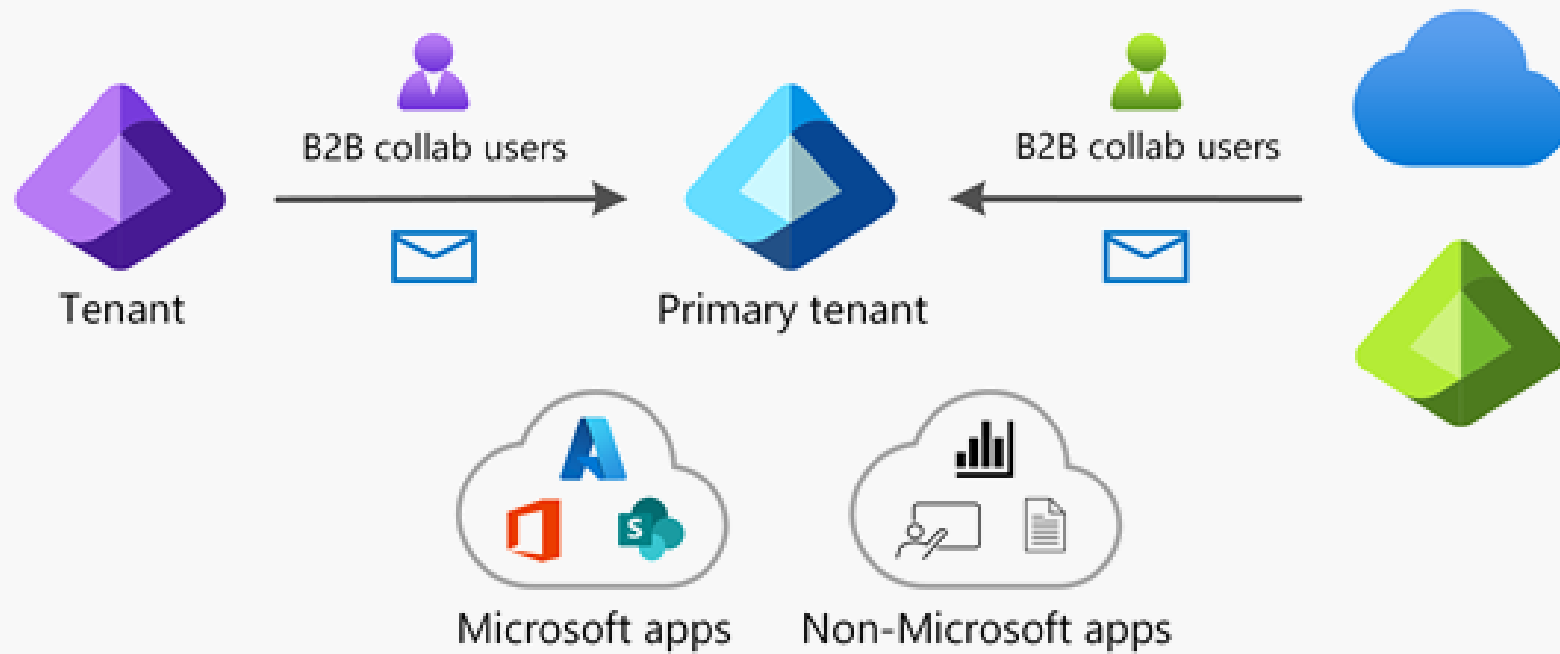
# B2B DIRECT CONNECT

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# B2B COLLABORATION

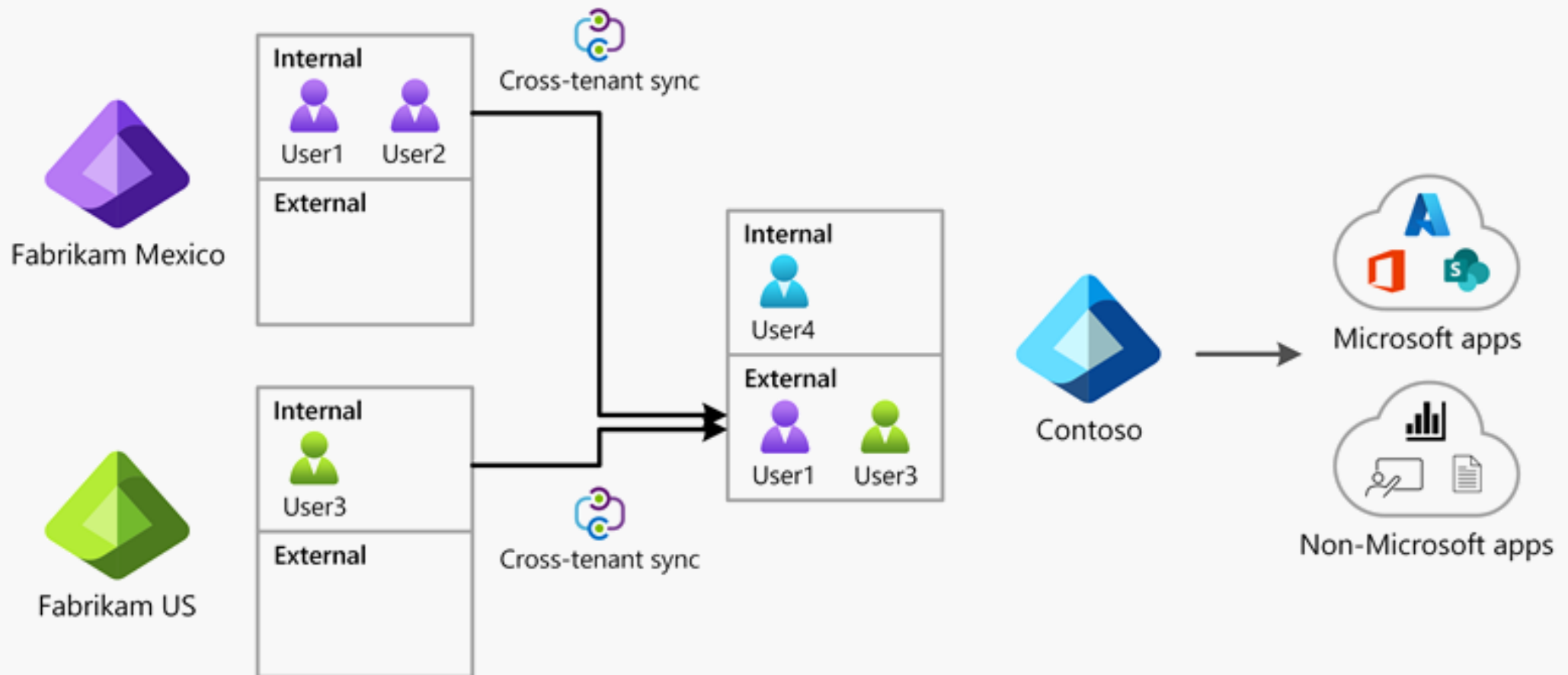
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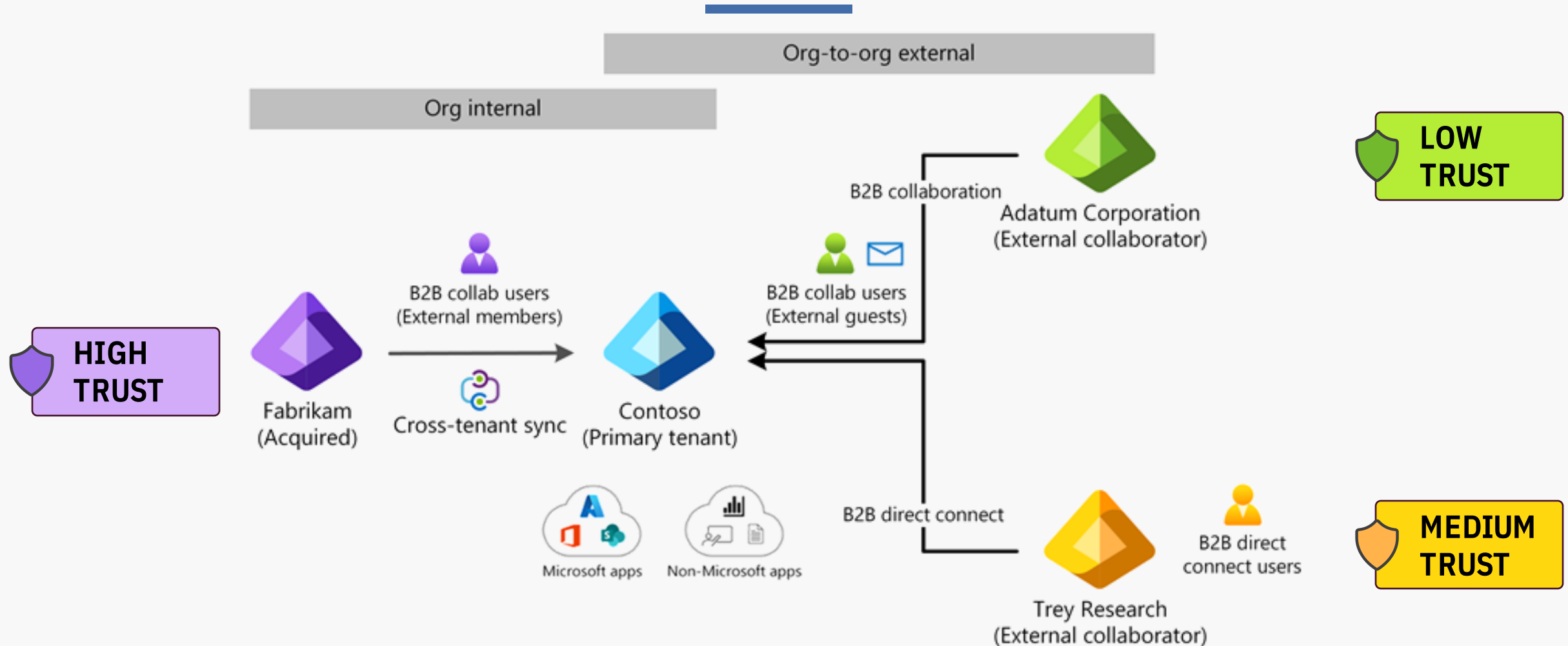


# CROSS-TENANT SYNC

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# MULTI-TENANT ORGANIZATION CAPABILITIES



## FEATURES PER ACCOUNT TYPE

Feature	User your organization	Guest Microsoft Entra B2B collaboration	External participant Microsoft Entra B2B direct connect
Team access	Y	Y	N
Shared channel access	Y	N	Y
Permissions through file sharing links	Y	Y	N
Use shared channels	Y	N	Y
Use private channels	Y	Y	N
Account in your directory	Y	Y	N
Access reviews	Y	Y	Y

## LICENSE REQUIREMENTS

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- B2B collaboration or B2B direct connect use the Microsoft Entra External ID billing model (see next slide)
- When using cross-tenant sync, then
  - Source tenant: Requires Microsoft Entra ID P1 for each synced user
  - Target tenant: Cross-tenant sync relies on the Microsoft Entra External ID billing model

## EXTERNAL IDENTITY LICENSING

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### **1:5 ratio billing**

- Five guest users for each Azure AD Premium license
- 1:5 ratio billing model is being replaced with MAU billing

### **Monthly Active Users (MAU) billing**

- First 50,000 MAUs per month are free for both Premium P1 and Premium P2 features
- Requires a subscription linked to your tenant



DEMO

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**WRAP-UP**

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THANK YOU,  
YOU ARE AWESOME ❤️

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