

How integrated dental clinics halved lead time for purchasing

Integrated Dental Clinics is a renowned dental practice in Cairo, Egypt, led by the experienced orthodontist, Professor Dr. Ashraf. For over 25 years, the clinic has been dedicated to providing top-notch dental care services with the latest technology and a skilled team of dental professionals. They have established a reputation for being a trusted and reliable regional dental practice, focusing on patient satisfaction and delivering exceptional dental care.

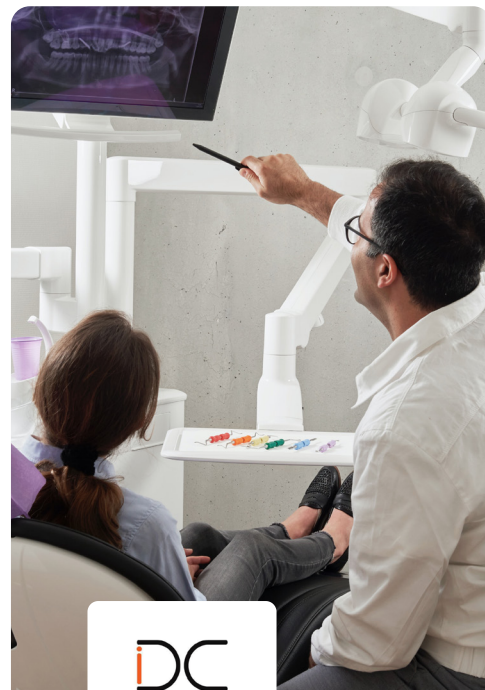
When two staff members responsible for purchasing left Integrated Dental Clinics, the clinic faced significant challenges in managing its inventory and purchasing operations. It struggled with excessive product orders and higher prices, leading them to seek a solution that could help them manage their inventory more effectively and improve purchasing processes.

Amazing and life-changing!

Integrated Dental Clinics discovered Odoo and its inventory and purchasing modules that addressed its needs. Dr. Ashraf, the practicing orthodontist and owner of the clinic was impressed with Odoo's purchasing module, which allowed him to send out multiple RfQs to multiple suppliers to get better prices for the products they regularly used.

The call for tenders feature also enabled him to compare different company offers and get the best prices for its purchases.

Dr. Ashraf said, *"If I could describe Odoo in one word, it would be 'life-changing', and I can add another word, it would be 'amazing.'"* With its powerful reporting functionality, the clinic could easily evaluate its purchases, the lead time between orders, and the costs associated with each product. This allowed the clinic to optimize its inventory and purchasing processes, resulting in significant cost savings. It reduced its purchase lead time from a month to just ten days – a 60% decrease.



At a glance

Size <50	Industry Health & Science, Dental Care
Users <30	Country Egypt

Apps installed

Inventory

Finance

Purchase



Modern software solutions like Odoo are crucial in streamlining business processes and improving efficiency. Integrated Dental Clinics' successful implementation of Odoo empowered them to overcome its inventory and purchasing challenges, leading to better results.