Bridging social responsibility and operational efficiency

Axedis is a socially responsible sheltered workshop that employs a diverse workforce of 180 collaborators, 85% of whom have a disability, including mental, physical, or social. The organization specializes in providing various industrial subcontracting services, including electrical, mechanical, sewing, assembly, conditioning, printing, and packaging services. Recognizing the need to streamline their processes to go professional, Axedis sought an integrated solution to help them better achieve their goals.

The pursuit of a user-friendly, ergonomic, and flexible solution

Axedis made a well-informed decision in selecting Odoo as its management system based on several criteria. One critical criterion was the need for an intuitive and ergonomic system that would be easy to use for its employees. The user-friendly interface offered by Odoo made it the ideal choice for Axedis. Additionally, they required a flexible solution such as Odoo that could handle their diverse client processes. Finally, as a Belgian company, Axedis valued the proximity of Odoo, which ensured effective and efficient communication and support.

Prioritize Standardization Over Customization

The collaboration between Odoo and Axedis began in 2017, but progress was halted between 2017 and 2019 due to Axedis desire, but inability, to afford custom solutions. However, during this time, Axedis realized that investing in numerous custom developments would be costly and ultimately unnecessary due to Odoo's flexibility that allows it to handle a wide range of specialized workflows.

The implementation started with the Accounting app, which they began using in January 2020. This was followed by an eight-month phase focused on commercial management using the CRM and Sales apps.
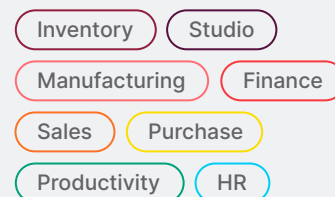

axedis

At a glance

Size	**Industry**
50+	Manufacturing

Users	**Country**
<30	Belgium

Apps installed

Inventory Studio
Manufacturing Finance
Sales Purchase
Productivity HR

For manufacturing, instead of adopting the stock management system, they developed a customized production flow that met their specific needs. This system was in place for several years. However, as they acquired new customers with more complex needs, a review of their workflow was necessary. Axedis is now starting to use the standard manufacturing process, but with a few specificities. It enables them to bill clients immediately after production and to track their shipments using a post-delivery slip validation.

The use of Odoo has improved its business processes by centralizing information, increasing efficiency and productivity. They plan to continue implementing Odoo in other departments, including inventory management for e-commerce clients with barcode and shipping management with GLS, Bpost, and others.