

# Advanced Microeconomics

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## VL 5: Multiple Nash equilibria

- Gibbons, Chapter 1 (especially 1.3)
  - Mas-Colell (pp. 258-260) on Trembling-Hand Perfection
  - Osborne, Chapter 3 on the banking collapse.
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# The Chicken Game

<https://www.youtube.com/watch?v=BGtEp7zFdrc>

		Player 2	
		T	C
Player 1	T	$a, a$	$d, 0$
	C	$0, d$	$b, b$

- Actions
  - T: "though" (hard)
  - C: "concede" (give up)
- Matrix is Chicken Game if parameters satisfy:  $d > b > 0 > a$ 
  - 2 Nash-GG in pure strategies:  $(s_1^*, s_2^*) = (C, T), (T, C)$
  - 1 Nash-GG in mixed strategies,
 
$$(p_1^*, p_2^*) = \left( \left( \frac{d-b}{d-b-a}, \frac{-a}{d-b-a} \right), \left( \frac{d-b}{d-b-a}, \frac{-a}{d-b-a} \right) \right)$$
    - First entry in each case probability for T

## Solution approaches if there are multiple Nash equilibria

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- Without additional information, unclear which equilibrium the players will play
  - Question: When is a strategy combination "obvious"?
- Focal Points (Schelling, 1960)
  - In many coordination problems, there are social norms or conventions that determine which equilibrium is played
- Communication before the game
  - Agreement on an equilibrium that becomes a focal point

- Play this game with your neighbour

		Player 2	
		Left	Right
Player 1	Top	100, 100	0, 0
	Bottom	0, 0	1, 1

# Solution approach: Pareto efficiency

- Pareto efficiency
  - 2 Nash-equilibria in pure strategies:  
 $(s_1^*, s_2^*) = (\text{Top, Left}), (\text{Bottom, Right})$
  - 1 Nash equilibrium in mixed strategies (player 1 plays "down" more often than "up" so player 2 is indifferent in his pure strategies).
  - It seems "obvious" that the Pareto-efficient equilibrium should be played here

		Player 2	
		Left	Right
Player 1	Top	100, 100	0, 0
	Bottom	0, 0	1, 1

- Play this game with your neighbour

		Player 2	
		L	R
Player 1	O	9, 9	0, 8
	U	8, 0	7, 7

## Solution approach: Risk dominance

- Is it always "obvious" that a Pareto-efficient Nash equilibrium is being played when it is unique?

		Player 2	
		L	R
Player 1	O	9, 9	0, 8
	U	8, 0	7, 7

- 2 Nash-equilibria in pure strategies:  $(s_1^*, s_2^*) = (O, L), (U, R)$
- $(O, L)$  is Pareto-efficient and even Pareto-dominant (no player can be better off – not even unilaterally)

# Solution approach: Risk dominance

		Player 2	
		L	R
Player 1	O	9, 9	0, 8
	U	8, 0	7, 7

- But:  $(O, L)$  is risk-dominated by  $(U, R)$  (Harsanyi & Selten 1988)
  - Heavy losses if the other player plays a strategy other than the one intended
  - Therefore, it can be argued that  $(U, R)$  more likely to be played
  - Conflict between **Pareto efficiency** and **risk dominance**



- Play this game with your neighbour

		Spieler 2	
		$S_{21}$	$S_{22}$
Spieler 1	$S_{11}$	0, 100	0, 100
	$S_{12}$	-10, -10	40, 40

## Solution approach: Elimination of implausible strategies

- A game with two Nash GG:

		Spieler 2	
		$S_{21}$	$S_{22}$
Spieler 1	$S_{11}$	0, 100	0, 100
	$S_{12}$	-10, -10	40, 40

- Eliminating *weakly* dominated strategies leaves a single plausible equilibrium:  $(S_{12}, S_{22})$
- Problem: Eliminating *weakly* dominated strategies may result in a worse outcome for all players (1,1):
  - does not happen if only *strictly* dominated strategies are eliminated

		Spieler 2	
		$S_{21}$	$S_{22}$
Spieler 1	$S_{11}$	5, 5	0, 5
	$S_{12}$	5, 0	1, 1

## "Trembling hand" perfection (Selten, 1975)

- Selten has justified the elimination of weakly dominated strategies on the grounds that an equilibrium should be stable in the presence of minor "mistakes" by players
  - Suppose players choose with "trembling hands,,. Hence they do not always select the intended strategy
    - or they are not fully rational,
    - or sometimes they miscalculate
  - If even with very low error probability an equilibrium is no longer preserved, then it is not "trembling hand"-perfect
- Example: is the Pareto superior Nash equilibrium  $(O, L)$  "trembling hand" perfect?

		Player 2	
		L	R
Player 1	O	5, 5	0, 5
	U	5, 0	1, 1

# "Trembling hand" perfection (Selten, 1975).

- Solution

- $\varepsilon$ , probability that player 1 does not choose  $O$  but  $U$  (his weakly dominant strategy) (this is the error probability).
- $v_2(L) =$
- $v_2(R) =$
- 
- In words: with an arbitrarily small error probability  $\varepsilon$ , it is better for player 2 to play his weakly dominant strategy  $R$

		Player 2	
		L	R
Player 1	O	5, 5	0, 5
	U	5, 0	1, 1

# "Trembling hand" perfection (Selten, 1975).

- Solution

- $\varepsilon$ , probability that player 1 does not choose  $O$  but  $U$  (his weakly dominant strategy) (this is the error probability).
- $v_2(L) = (1 - \varepsilon) \times 5 + \varepsilon \times 0 = 5(1 - \varepsilon)$
- $v_2(R) = (1 - \varepsilon) \times 5 + \varepsilon \times 1 = 5(1 - \varepsilon) + \varepsilon$
- Hence  $v_2(R) > v_2(L)$  if  $\varepsilon > 0$
- In words: with an arbitrarily small error probability  $\varepsilon$ , it is better for player 2 to play his weakly dominant strategy  $R$

			Player 2	
			L	R
Player 1	$1 - \varepsilon$	O	5, 5	0, 5
	$\varepsilon$	U	5, 0	1, 1

- If there are many equilibria, regulators can design institutions so as to guide players to a Pareto superior equilibrium
- Game
  - $K$ , cost of a long-term project financed by the Bank
  - $R > K$ , project yield in period 2
  - the bank finances the project by deposits from two investors in the amount of  $\frac{K}{2}$  each
  - Each investor can reclaim  $\frac{K}{2}$  in period 1 or  $\frac{R}{2}$  in period 2
  - If an investor claims his money back in period 1, the bank has to liquidate the project prematurely (bank collapse)
    - The investor then receives  $r < K < R$
  - We assume that  $r > \frac{K}{2}$ 
    - i.e., one investor can be paid in full, but not both (due to  $r < K$ )

		Player 2	
		rush	wait
Player 1	rush		
	wait		

- $K$ , cost of a long-term project financed by the Bank
- $R > K$ , project yield in period 2
- $\frac{K}{2}$ , deposits from each of the two investors
- Each investor can reclaim  $\frac{K}{2}$  in period 1 or  $\frac{R}{2}$  in period 2
- If an investor claims his money back in period 1, he receives  $r < K < R$
- $r > \frac{K}{2}$ , i.e., one investor can be paid in full, but not both – as  $r < K$

- 2 Nash-equilibria

- $(rush, rush)$  and  $(wait, wait)$

- due to  $\frac{R}{2} > \frac{K}{2}$  and

$$\frac{r}{2} > r - \frac{K}{2} \Leftrightarrow \frac{r}{2} < \frac{K}{2}$$

**Player 1**

rush

wait

**Player 2**

rush

wait

	rush	wait
rush	$\frac{r}{2}, \frac{r}{2}$	$\frac{K}{2}, r - \frac{K}{2}$
wait	$r - \frac{K}{2}, \frac{K}{2}$	$\frac{R}{2}, \frac{R}{2}$

- Intuition

- The bank collapse is triggered by the expectation of investors that other investors will withdraw their money

- Given that the others are withdrawing their money, I should also withdraw my money, even if then the bank collapses

- The Pareto criterion could be used as a prediction criterion

- Note: remember our previous interpretation of Nash Equilibrium

- NE requires that *beliefs* of the players about their opponents *are correct*



# Modified game on bank run

- Player 1's claim is secured by a security interest and has priority
  - if the project is liquidated prematurely (with return  $r$ ), player 1 is always paid first, only then player 2
    - player 1 gets back his initial investment  $\frac{K}{2}$
    - Player 2 gets the remainder  $r - \frac{K}{2}$
- Remember that  $r > \frac{K}{2}$ , so player 1 can always be paid in full

		Player 2	
		rush	wait
Player 1	rush		
	wait		

# Modified game on bank run

- Player 1's claim is secured by a security interest and has priority
  - if the project is liquidated prematurely (with return  $r$ ), player 1 is always paid first, only then player 2
    - player 1 gets back his initial investment  $\frac{K}{2}$
    - Player 2 gets the remainder  $r - \frac{K}{2}$
- Remember that  $r > \frac{K}{2}$ , so player 1 can always be paid in full
- 2 Nash equilibria:  $(rush, rush)$  and  $(wait, wait)$  (as before)
  - due to

$$\frac{R}{2} > r - \frac{K}{2} \Leftrightarrow R > 2r - K \Leftrightarrow R - r > r - K,$$

where  $R - r > 0$

and  $r - K < 0$

**Player 1**

rush

wait

**Player 2**

rush

wait

	rush	wait
rush	$\frac{K}{2}, r - \frac{K}{2}$	$\frac{K}{2}, r - \frac{K}{2}$
wait	$\frac{K}{2}, r - \frac{K}{2}$	$\frac{R}{2}, \frac{R}{2}$

## Old game

### Player 2

		rush	wait
Player 1	rush	$\frac{r}{2}, \frac{r}{2}$	$\frac{K}{2}, r - \frac{K}{2}$
	wait	$r - \frac{K}{2}, \frac{K}{2}$	$\frac{R}{2}, \frac{R}{2}$

## new game

### Player 2

		rush	wait
Player 1	rush	$\frac{K}{2}, r - \frac{K}{2}$	$\frac{K}{2}, r - \frac{K}{2}$
	wait	$\frac{K}{2}, r - \frac{K}{2}$	$\frac{R}{2}, \frac{R}{2}$

- Explanation

- 2 Nash equilibria, but now  $(rush, rush)$  involves playing a weakly dominated strategies
  - This reflects that due to the priority of player 1's claim, none of the players can improve its situation by quitting early
- this makes the desirable equilibrium  $(wait, wait)$  more likely
  - and accordingly a bank collapse  $(rush, rush)$  less likely