

# Introduction

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# Willkommen



## Course Arrangements

This course consists of **4 contact hours per week:**

- ▶ **Lecture:** Tuesdays, 16:00-18:00, in A05 0-055
- ▶ **Practical Exercises:** Thursdays, 12:00-14:00, in A05 1-161
- ▶ Provides hands-on practice with theoretical concepts from the lecture using RStudio.
- ▶ The first session will be held on **Thursday, 16 October 2025.**

## Course Materials

All course materials can be accessed via:

- ☛ **StudIP:** Lecture slides (from next week), announcements, problem sets, data sets, and additional information.
- ✉ abigail.asare@uol.de
- ⌚ **Office Hours:** Mondays 10:00-12:00 (please email in advance).
- 📍 **Room:** A05-0-071

## Course overview/ winter term 2025/26

Date	No.	Lecture (Tue 16-18)
14 Oct.	1	Introduction
21 Oct.	2	Time series and its components
28 Oct.	3	Regression analysis for trend and smooth component
04 Nov.	4	Moving averages + Exponential smoothing
11 Nov.	5	Constant additive and multiplicative season figures
18 Nov.	6	Multivariate forecasting: Multiple regression I/II
25 Nov.	7	<b>No Lecture</b>
02 Dec.	8	<b>No Lecture</b>
09 Dec.	9	Stationarity of time series / AR+MA processes
16 Dec.	10	Box-Jenkins approach I/II
		<b>Christmas holidays</b>
06 Jan.	11	<b>No Lecture</b>
13 Jan.	12	Box-Jenkins approach III / Error measures of the forecast
20 Jan.	13	Logistic regression for credit scoring
27 Jan.	14	Revision

## English Sources:

- ✍ Abraham, B. and Ledolter, J. (2005): Statistical Methods for Forecasting, New York
- ✍ Box, G.E.P and Jenkins, G.M. (1976): Time series analysis: forecasting and control, San Francisco
- ✍ Hamilton, J.D. (1994): Time series analysis, Princeton NJ
- ✍ Hyndman, R.J. and Athanasopoulos, G. (2021): Forecasting: principles and practice, 3rd edition, OTexts: Melbourne, Australia. <https://otexts.com/fpp3/>
- ✍ Chang, W. (2018): R Graphics Cookbook. O'Reilly Media, Inc. <https://r-graphics.org/>
- ✍ Grolemund, G. (2014): Hands-On Programming with R: Write Your Own Function and Simulations. O'Reilly Media, Inc. <https://rstudio-education.github.io/hopr/>
- ✍ Makridakis, S., Wheelwright, S.C., MacGee, V.E. (1983): Forecasting: methods and applications, New York
- Venables, W. N., and Smith, D. M. (2010): An Introduction to R. <https://cran.r-project.org/doc/manuals/rrelease/R-intro.pdf>
- ✍ Wickham, H., and Grolemund, G. (2017): R for Data Science: Import, Tidy, Transform, Visualize, and Model Data. O'Reilly Media, Inc. <https://r4ds.had.co.nz/>

## German Sources:

- ✍ Kreiß, J.-P. und Neuhaus, G. (2006): Einführung in die Zeitreihenanalyse, Berlin
- ✍ Neusser, K. (2011): Zeitreihenanalyse in den Wirtschaftswissenschaften, 3. Aufl., Wiesbaden
- ✍ Schira, J. (2016): Statistische Methoden der VWL und BWL, 5. Aufl., München
- ✍ Schlittgen, R. und Streitberg, B.H.J. (2001): Zeitreihenanalyse, München
- ✍ Schlittgen, R. (2001): Angewandte Zeitreihenanalyse, München
- ✍ Thome, H. (2005): Zeitreihenanalyse, München

## Definition I

- ✓ Forecasting is the process of providing information about expected effects and developments. In other words, it is the prediction of future events.
- ✓ Forecasting could be short, medium or long-term.
- ✓ Who forecasts and why?
- ✓ Complexities of Forecasting:
  - ▶ How much data exists?
  - ▶ What is the required forecasting time horizon?
  - ▶ Are forecasts expected to be adaptive over time?
  - ▶ Frequency
  - ▶ Outliers
  - ▶ Missing
  - ▶ .....

## Definition II

- ▶ Time series analysis vs. forecasting (prediction)
- ▶ Qualitative vs. Quantitative methods
  - ▶ Qualitative methods (little or no historical data):
    - ▶ Expert consultation (subjective judgment)
    - ▶ Indicator/bellwether methods
  - ▶ Quantitative methods (data-driven): There are three well known basic approaches to generating forecasting:
    - ▶ Regression based
    - ▶ Smoothing methods and
    - ▶ General time series models.

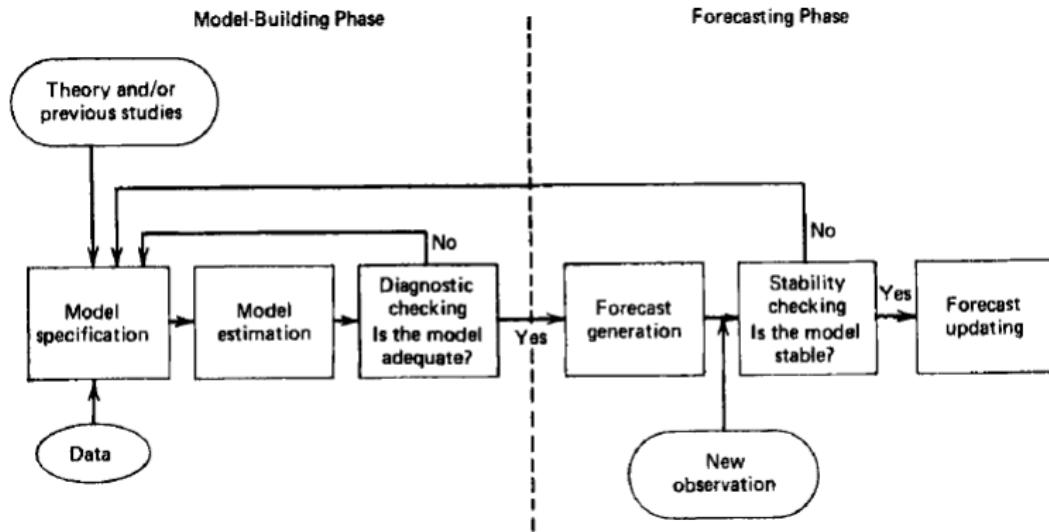
## Regression model

- ▶ Regression model as “basic model” for quantitative (multivariate) forecasting methods.
- ▶ Relationship between *one* dependent and *one or more* independent variables or time series:
  - ▶ Techniques:
    1. Linear regression
    2. Logistic regression

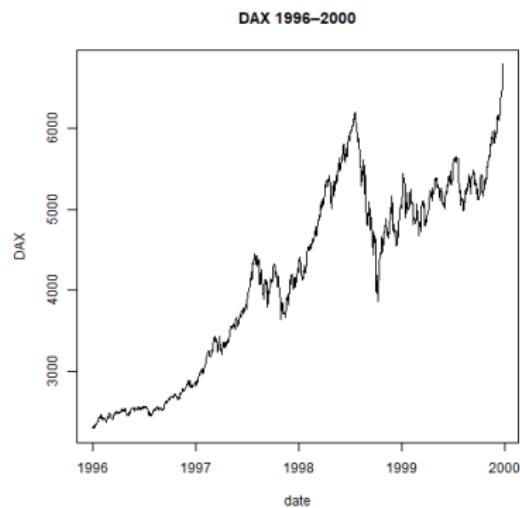
$$\hat{y} = \beta_0 + \beta_1 x_1 + \dots + \beta_J x_J$$

$$P(y = 1) = \frac{1}{1 + e^{-(\beta_0 + \beta_1 x_1 + \dots + \beta_J x_J)}}$$

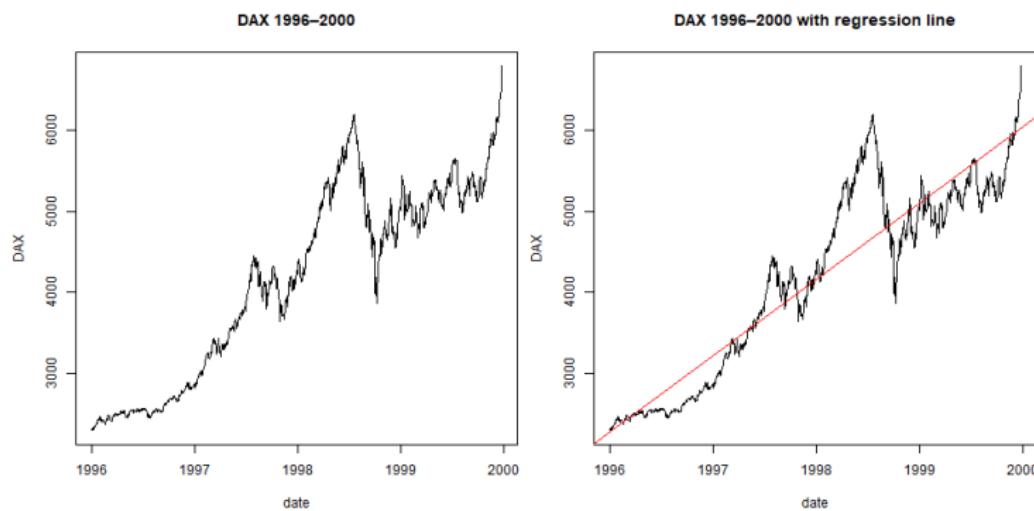
# Forecasting framework



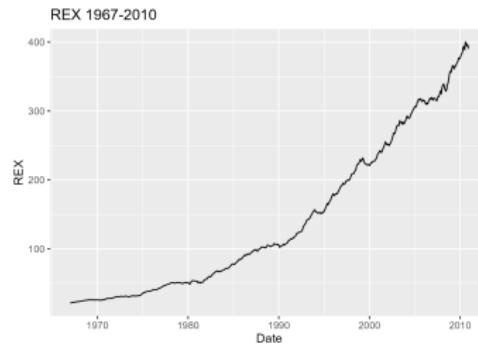
# DAX 1996-2000



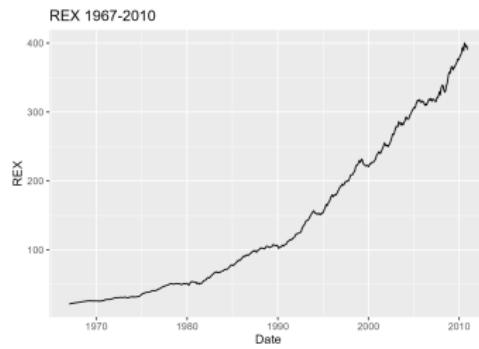
# DAX 1996-2000



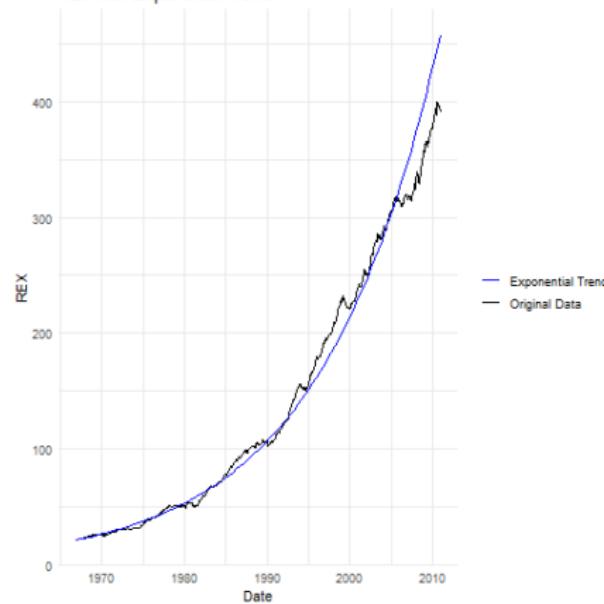
# REX 1967-2010



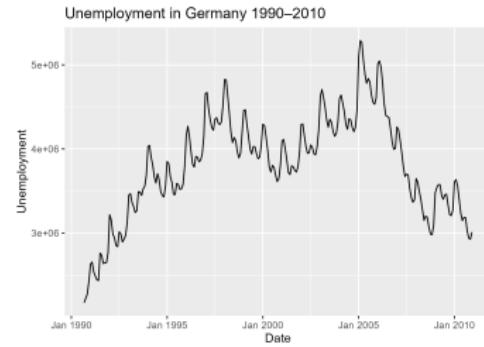
## REX 1967-2010



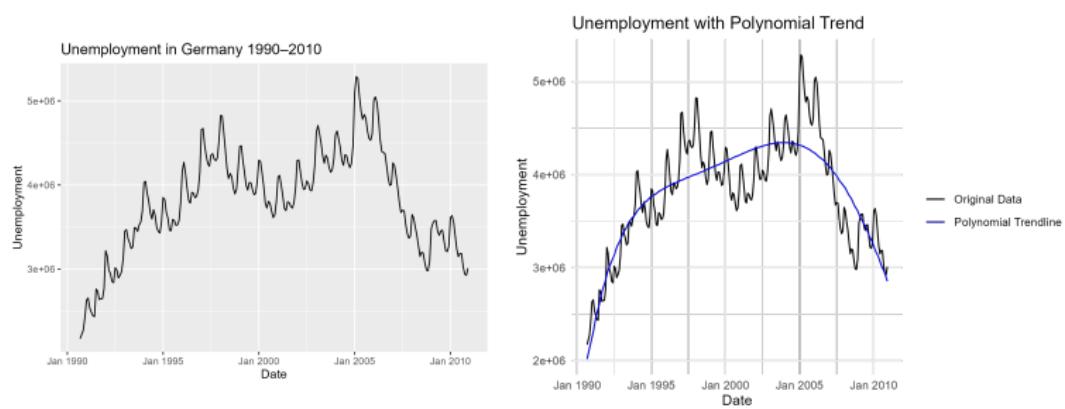
REX with Exponential Trend



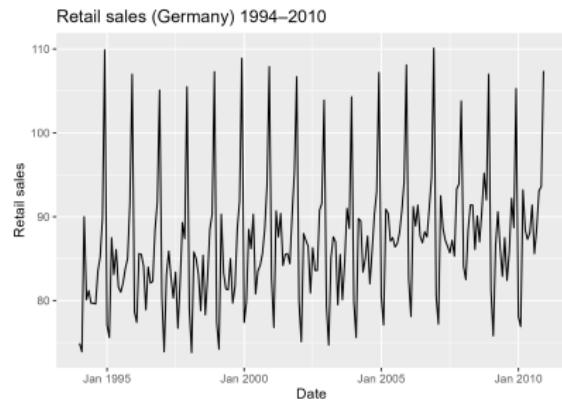
# Unemployment data 1990-2010



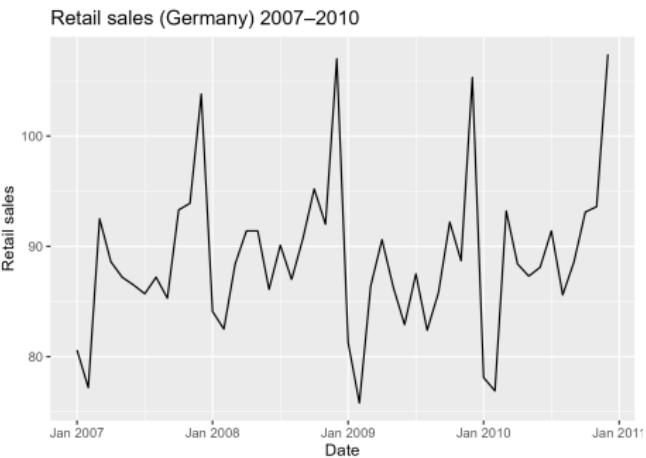
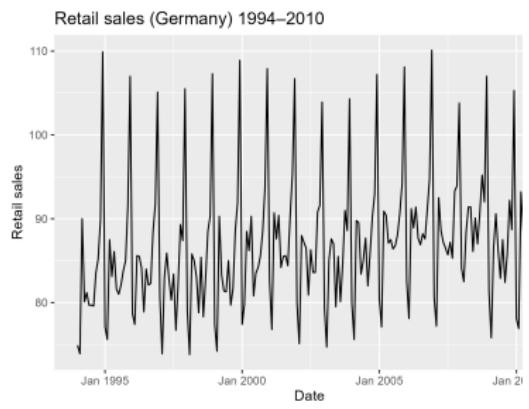
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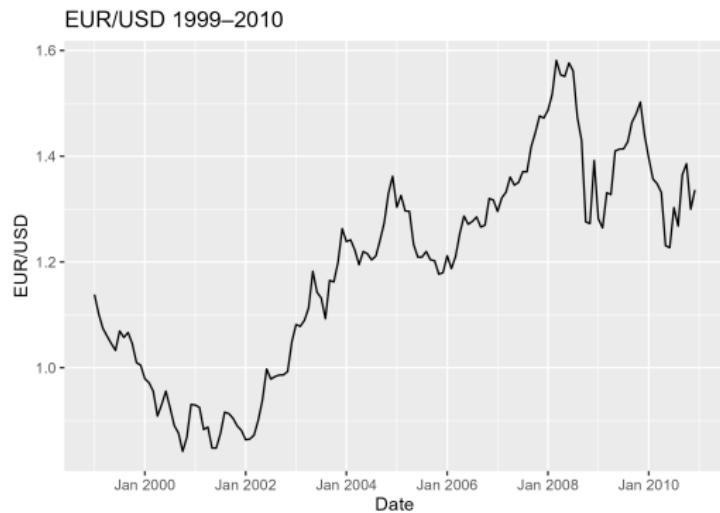
# Retail sales (Germany)



# Retail sales (Germany)



# EUR/USD 1999–2010



# EUR/USD 1999–2010

