

Problem Statement,

Danny wants to use the data to answer a few simple questions about his customers, especially about their visiting patterns, how much money they've spent and also which menu items are their favourite. Having this deeper connection with his customers will help him deliver a better and more personalised experience for his loyal customers.

He plans on using these insights to help him decide whether he should expand the existing customer loyalty program additionally he needs help to generate some basic datasets so his team can easily inspect the data without needing to use SQL.

Danny has provided you with a sample of his overall customer data due to privacy issues - but he hopes that these examples are enough for you to write fully functioning SQL queries to help him answer his questions!

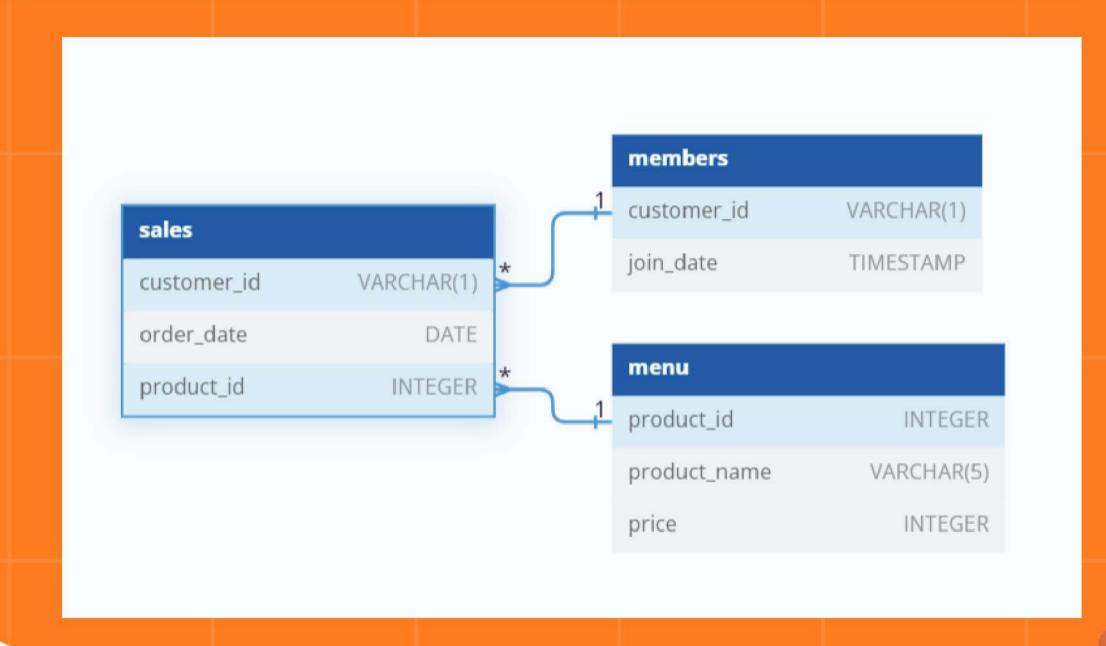




Entity Relationship Diagram

Danny has shared 3 key datasets for this case study:

- sales
- menu
- members







Q1. What is the total amount each customer spent at the restaurant?

ANSWER:

```
select s.customer_id,sum(price) as total_spent from sales as s
join menu as m
on s.product_id=m.product_id
group by s.customer_id;
```

| | customer_id | total_spent |
|-------------|-------------|-------------|
| > | A | 76 |
| | В | 74 |
| | C | 36 |

Q2. How many days has each customer visited the restaurant?

ANSWER:

```
select customer_id,count(order_date) as days_visited
from sales
group by customer_id;
```

| | customer_id | days_visited |
|-------------|-------------|--------------|
| > | A | 6 |
| | В | 6 |
| | C | 3 |

Q3. What was the first item from the menu purchased by each customer?

ANSWER:

```
with cte as (
select s.customer_id,s.order_date,m.product_id,m.product_name from sales as s
join menu as m
on s.product_id=m.product_id)
select * from(
select customer_id,order_date,product_name,
dense_rank() over (partition by customer_id order by order_date) as rn
from cte ) as a
where rn=1;
```

| | customer_id | order_date | product_name | rn |
|---|-------------|------------|--------------|----|
| • | A | 2021-01-01 | sushi | 1 |
| | A | 2021-01-01 | curry | 1 |
| | В | 2021-01-01 | curry | 1 |
| | С | 2021-01-01 | ramen | 1 |
| | C | 2021-01-01 | ramen | 1 |

Q4. What is the most purchased item on the menu and how many times was it purchased by all customers?

ANSWER:

```
select customer_id,count(s.product_id) as purchased ,product_name
from sales as s
join menu as m
on s.product_id=m.product_id
where m.product_id=(
    select s.product_id from sales as s
group by s.product_id
    order by count(s.product_id) desc
limit 1)
group by customer_id;
```

| | customer_id | purchased | product_name |
|---|-------------|-----------|--------------|
| • | A | 3 | ramen |
| | В | 2 | ramen |
| | C | 3 | ramen |

Q5. Which item was the most popular for each customer?

ANSWER:

```
with cte as (
select customer_id,count(s.product_id) as number_of_times_purchased,product_name
from sales as s
join menu as m
on s.product_id=m.product_id
group by customer_id,product_name
)
select * from (
select *,dense_rank() over (partition by customer_id order by cte.number_of_times_purchased desc ) as dn
from cte ) a
where dn=1;
```

| | customer_id | number_of_times_purchased | product_name | dn |
|---|-------------|---------------------------|--------------|----|
| • | A | 3 | ramen | 1 |
| | В | 2 | curry | 1 |
| | В | 2 | sushi | 1 |
| | В | 2 | ramen | 1 |
| | С | 3 | ramen | 1 |

Q6. Which item was purchased first by the customer after they became a member?

ANSWER:



```
select s.customer_id,m.join_date,product_name from members as m
join sales as s
on s.order_date=m.join_date
join menu as mu
on s.product_id=mu.product_id;
```

| | customer_id | join_date | product_name |
|---|-------------|------------|--------------|
| • | A | 2021-01-07 | curry |
| | С | 2021-01-07 | ramen |

Q7. Which item was purchased just before the customer became a member?

ANSWER 1 :

```
with cte as (
select s.customer_id,s.order_date,s.product_id,product_name
from sales as s
join members as m
on s.customer_id=m.customer_id
join menu as mu
on s.product_id=mu.product_id
where s.order_date < m.join_date
order by customer_id,order_date desc)
select * from(
select *,dense_rank() over (partition by cte.customer_id order by cte.order_date desc ) as dn
from cte ) as a
where dn=1;
```

| | customer_id | order_date | product_id | product_name | dn |
|-------------|-------------|------------|------------|--------------|----|
| > | A | 2021-01-01 | 1 | sushi | 1 |
| | A | 2021-01-01 | 2 | curry | 1 |
| | В | 2021-01-04 | 1 | sushi | 1 |

Q7. Which item was purchased just before the customer became a member?

ANSWER 2. :

```
select s.customer_id,s.order_date,s.product_id,product_name
from sales as s
join members as m
on s.customer_id=m.customer_id
join menu as mu
on s.product_id=mu.product_id
where s.order_date < m.join_date
and s.order_date=
(select max(order_date) from sales as s2
 where s.customer_id=s2.customer_id
 and s2.order_date < m.join_date )
 order by customer_id;
```

| | customer_id | order_date | product_id | product_name |
|-------------|-------------|------------|------------|--------------|
| > | A | 2021-01-01 | 1 | sushi |
| | A | 2021-01-01 | 2 | curry |
| | В | 2021-01-04 | 1 | sushi |

Q8. What is the total items and amount spent for each member before they became a member?

ANSWER :



```
select s.customer_id,count(s.product_id) as total_items ,sum(m.price) as total_amount
from sales as s
join members as mem
on s.customer_id=mem.customer_id
join menu as m
on s.product_id=m.product_id
where s.order_date < mem.join_date
group by s.customer_id
order by customer_id;</pre>
```

| | customer_id | total_items | total_amount |
|---|-------------|-------------|--------------|
| • | A | 2 | 25 |
| | В | 3 | 40 |

Q9.If each \$1 spent equates to 10 points and sushi has a 2x points multiplier - how many points would each customer have?

```
ANSWER:
```

```
select s.customer_id,
sum(case when product_name='sushi' then price* 10 *2
    else price *10 end) as total_points
from sales as s
join menu as m
on s.product_id=m.product_id
group by s.customer_id
    order by total_points desc;
```

| | customer_id | total_points |
|---|-------------|--------------|
| Þ | В | 940 |
| | A | 860 |
| | C | 360 |

Q10.In the first week after a customer joins the program (including their join date) they earn 2x points on all items, not just sushi – how many points do customer A and B have at the end of January?

ANSWER:

```
select s.customer_id,
sum(case when order_date between join_date and adddate(mem.join_date,interval 7 day) then price *10 * 2
    else price *10 end) as total_points
from sales as s
join menu as m
on s.product_id=m.product_id
join members as mem
on s.customer_id=mem.customer_id
where s.customer_id in ('A','B')
and s.order_date between mem.join_date and '2021-01-31'
group by s.customer_id
order by total_points desc;
```

| | customer_id | total_points | |
|---|-------------|--------------|--|
| • | A | 1020 | |
| | В | 440 | |

Bonus Questions

The following questions are related creating basic data tables that Danny and his team can use to quickly derive insights without needing to join the underlying tables using SQL.

Recreate the following table output using the available data:

TABLE LIKE THIS

| customer_id | order_date | product_name | price | member |
|-------------|------------|--------------|-------|--------|
| А | 2021-01-01 | curry | 15 | N |
| А | 2021-01-01 | sushi | 10 | N |
| А | 2021-01-07 | curry | 15 | Υ |
| А | 2021-01-10 | ramen | 12 | Υ |
| А | 2021-01-11 | ramen | 12 | Υ |
| А | 2021-01-11 | ramen | 12 | Υ |
| В | 2021-01-01 | curry | 15 | N |
| В | 2021-01-02 | curry | 15 | N |
| В | 2021-01-04 | sushi | 10 | N |
| В | 2021-01-11 | sushi | 10 | Υ |
| В | 2021-01-16 | ramen | 12 | Υ |
| В | 2021-02-01 | ramen | 12 | Υ |
| С | 2021-01-01 | ramen | 12 | N |
| С | 2021-01-01 | ramen | 12 | N |
| С | 2021-01-07 | ramen | 12 | N |

Danny also requires further information about the ranking of customer products, but he purposely does not need the ranking for non-member purchases so he expects null ranking values for the records when customers are not yet part of the loyalty program.

| customer_id | order_date | product_name | price | member | ranking |
|-------------|------------|--------------|-------|--------|---------|
| А | 2021-01-01 | curry | 15 | N | null |
| А | 2021-01-01 | sushi | 10 | N | null |
| А | 2021-01-07 | curry | 15 | Υ | 1 |
| А | 2021-01-10 | ramen | 12 | Υ | 2 |
| А | 2021-01-11 | ramen | 12 | Υ | 3 |
| А | 2021-01-11 | ramen | 12 | Υ | 3 |
| В | 2021-01-01 | curry | 15 | N | null |
| В | 2021-01-02 | curry | 15 | N | null |
| В | 2021-01-04 | sushi | 10 | N | null |
| В | 2021-01-11 | sushi | 10 | Υ | 1 |
| В | 2021-01-16 | ramen | 12 | Υ | 2 |
| В | 2021-02-01 | ramen | 12 | Υ | 3 |
| С | 2021-01-01 | ramen | 12 | N | null |
| С | 2021-01-01 | ramen | 12 | N | null |
| С | 2021-01-07 | ramen | 12 | N | null |

```
with cte as (
select s.customer_id,s.order_date,m.product_name,m.price,
  (case when s.customer_id=mem.customer_id and order_date>= join_date then 'Y'
        else 'N' end ) as member

from sales as s
left join members as mem
on s.customer_id=mem.customer_id
join menu as m
on m.product_id=s.product_id
order by customer_id )
select *,
  (case when member='Y' then dense_rank() over (partition by cte.customer_id,member order by cte.order_date )
        else 'null' end) as ranking
        from cte
```



