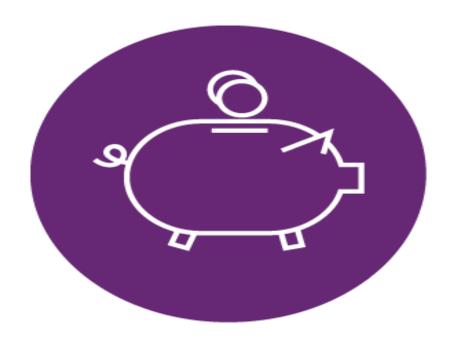
Ellucian Technology Strategy

John Kopcke, Senior Vice President & Chief Technology Officer May 2015

Protect customer investments – Reduce TCO



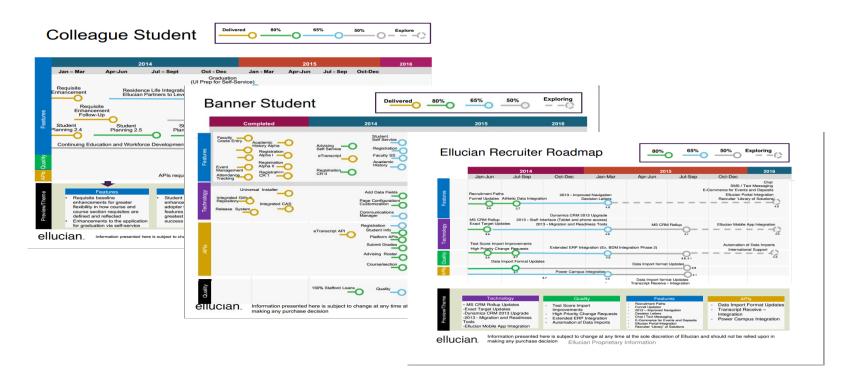
Offer evolution, not revolution

Assist customers at their pace and their capacity to handle change with evergreen delivery

- Modular approach allows upgrades and updates to occur with minimal disruption to students, faculty, and staff
- Leverage modern, open, and proven technologies so institutions can extend as needed
- Provide scalable and elastic products that expand or contract to meet customer demand
- Support the way staff work today and the evolving nature of the higher education workforce

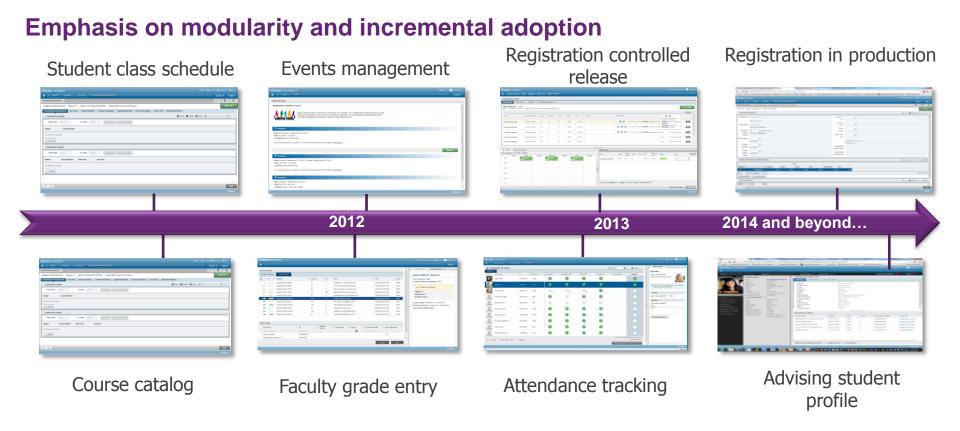


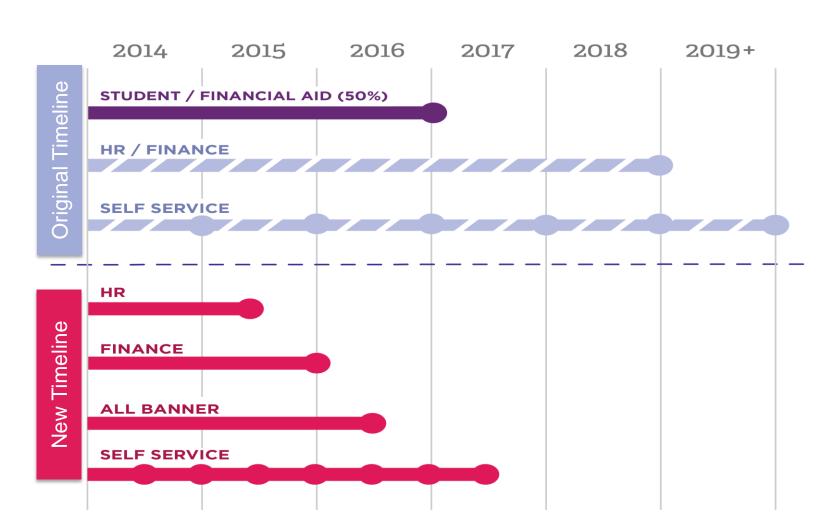
Deliver 2015 product roadmaps on-time and onscope



www.ellucian.com/roadmaps

New Banner student modules





Registration Today



"This was an implementation that was just a dream—we have yet to have a single negative comment on our registration listserv or any calls to our office with issues...the students thought it was very intuitive and easy to use and used both the registration planning and registration function."

University of Oklahoma

Ellucian Mobile – registration now available



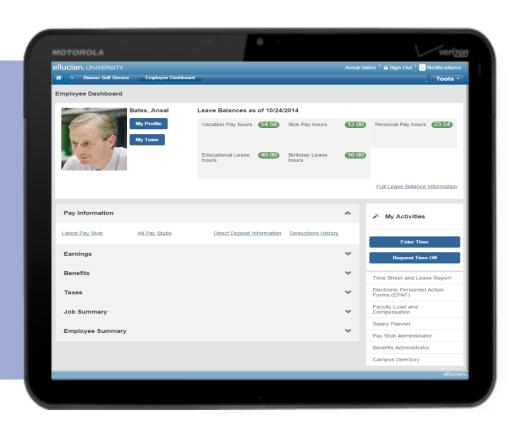
Top requested feature by wide margin



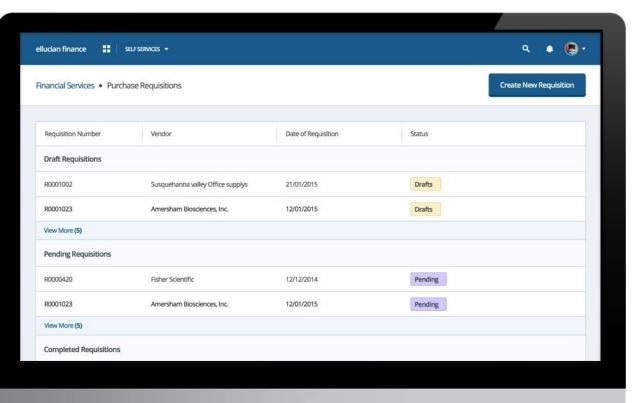
Employee Profile

"Wow—this is sleek, user friendly, condensed, and really, really nice! Can't wait to use it all the time. Awesome!"

Usability Testing, Summer 2014

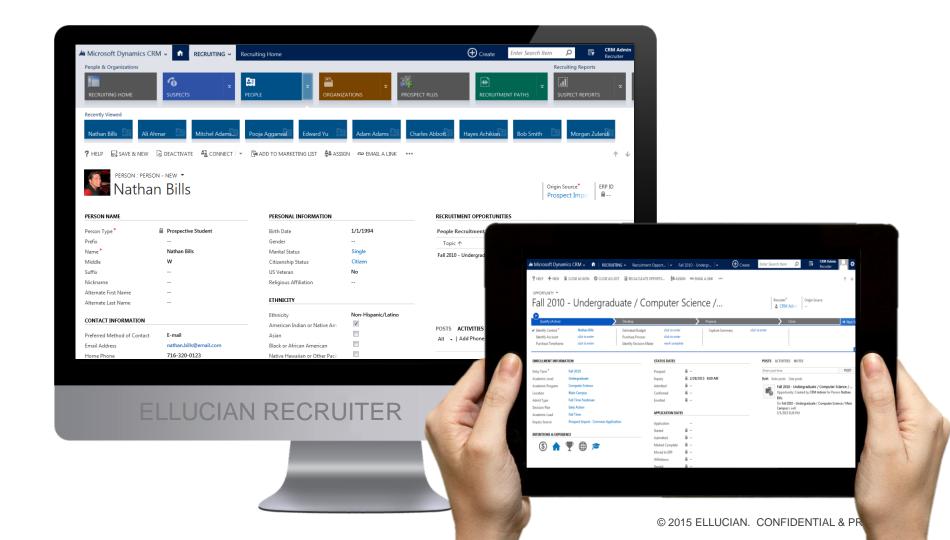


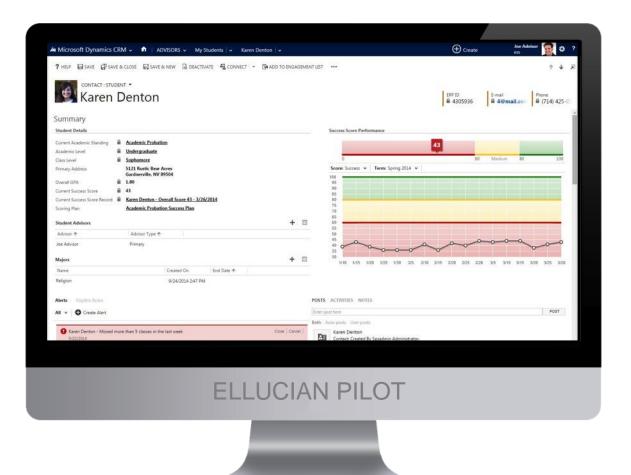


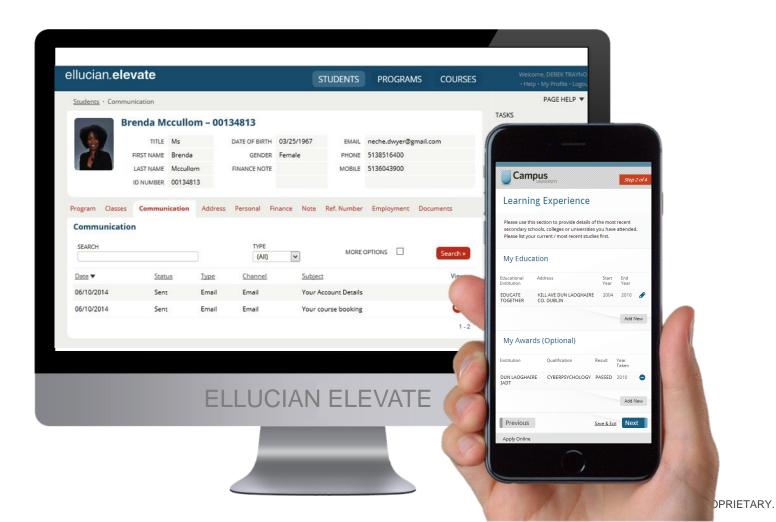


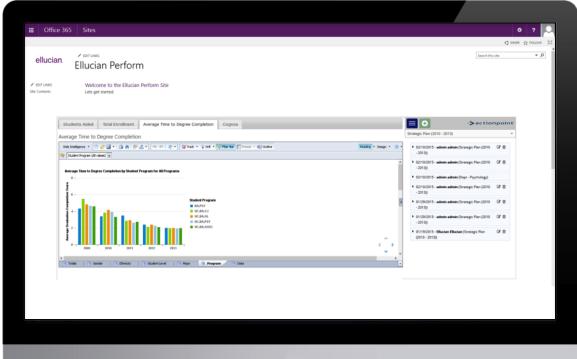
BANNER FINANCE





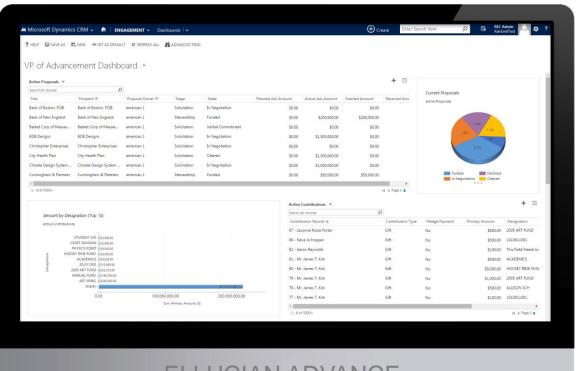






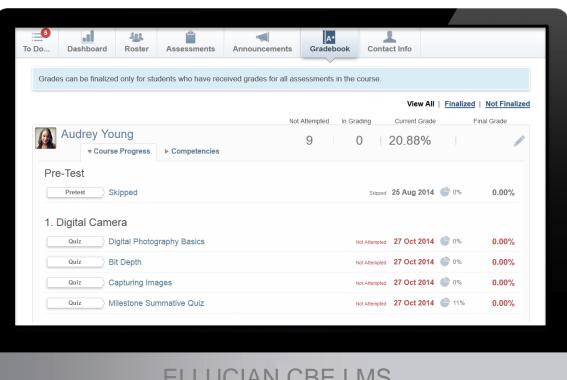
ELLUCIAN PERFORM





ELLUCIAN ADVANCE

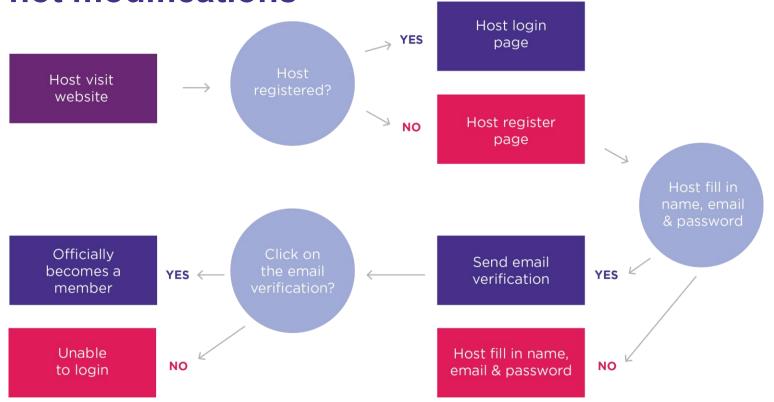




ELLUCIAN CBE LMS

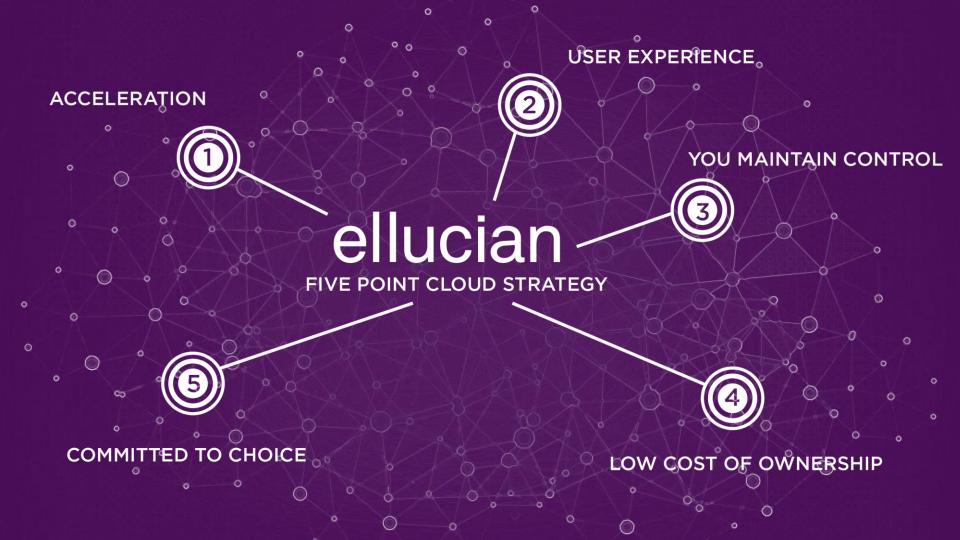


Evolve to "implementations as configurations, not modifications"



Expand cloud readiness

- Ellucian cloud services are designed specifically for colleges and universities
- Our solutions deliver the benefits of cloud computing while protecting institutions' IT investments
- Institutions are moving cautiously to the cloud because of unique higher education challenges
- Opportunities are ripe for institutions to consider the cloud as they implement new services, seek to reduce costs, and improve performance
- Ellucian will be there to help





Ellucian Cloud Strategy

HYBRID CLOUD ELLUCIAN ERP CLOUD SOFTWARE

HOSTED IN THE CLOUD

ON-PREMISE

CLOUD MATURITY

FOUNDATION

APPLICATIONS
BUSINESS RULES/LOGIC

DATA STRUCTURE AND DATA
IDENTITY MANAGEMENT

USER EXPERIENCE

ellucian eTranscripts ellucian Pilot

ellucian Elevate

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RIGHT

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ellucian Enterprise CRM

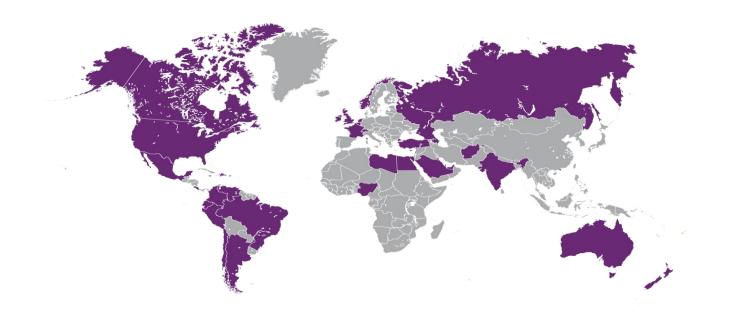
> ellucian Mobile

ellucian Recruiter

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ellucian Talent Management Suite

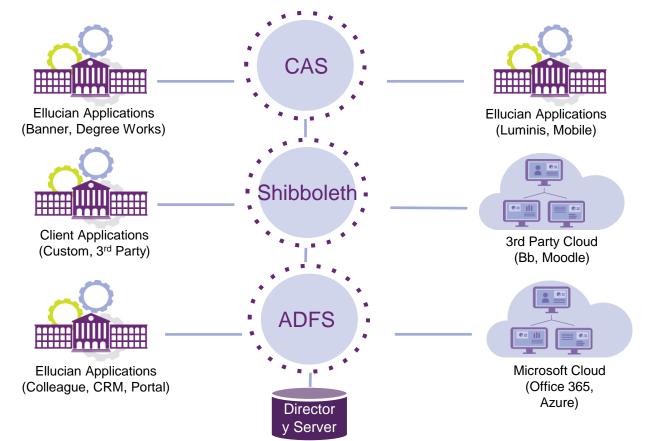
Move to products designed to be global from the start



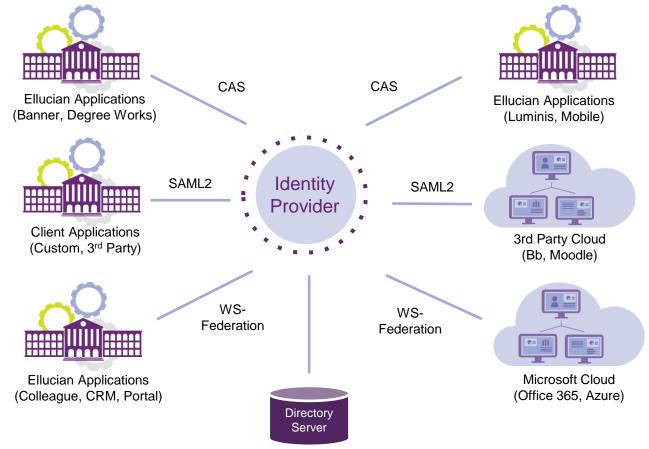
Ellucian serves clients in 40 countries

ELLUCIAN IDENTITY MANAGEMENT

Identity Management Then



Ellucian Identity Service now



Identity Management – Generally Available

Ellucian Identity Service

- Open-source technology product selected WSO2 Identity Server
- Includes support for SAML2, WS-Federation, and many others
- Can replace CAS Server, Shibboleth, and ADFS

Improved Support for Standards

- Plan to support SAML2 as new SSO standard starting in 2015
- Ellucian Platform provides standard libraries for consistent adoption
- Products will include SAML2 during 2015 release cycles



Ellucian IDM strategy and direction

Ellucian Identity Management

- All Ellucian products will support common industry standards
- Ellucian Platform provides insulation from future technology changes

Ellucian Identity Provider

- Default Identity Provider (IDP) for all Ellucian products
- Open source and represents no licensing costs
- Supports all common industry standards
- Can be replaced by another IDP that supports the same open standards

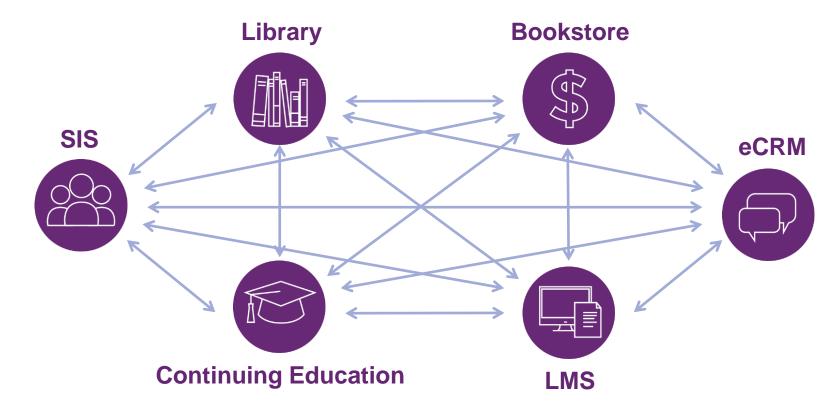
Ellucian Partner Program

- Plan to test and certify with top commercial IDM vendors
- Clients are free to choose any open-source or commercial solutions

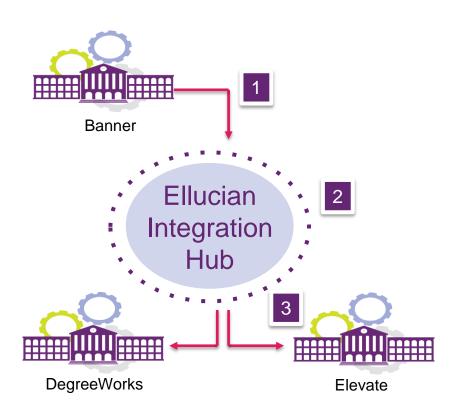


ELLUCIAN DATA INTEGRATION

Point to point integration is expensive and brittle



Ellucian integration hub



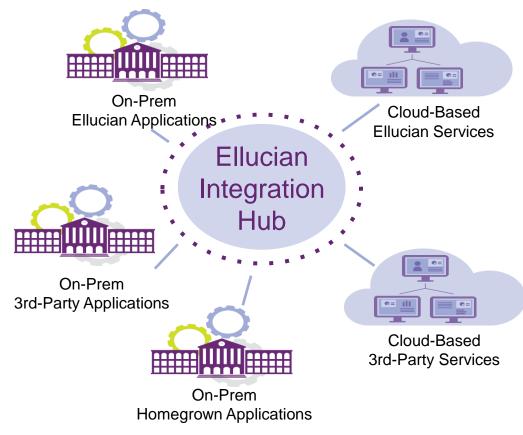
- New course added in Banner
- Message published to Hub for any interested subscribers

DegreeWorks and Elevate receive notification and process new course

Ellucian Integration Hub

Core Components

- Ellucian Integration Hub
 Cloud service to enable standard integration across all Ellucian products
- Higher Education Data Model (HEDM)
 Standard data model across all Ellucian products
- Application Services
 REST web services in each application to communicate with the Hub



Ellucian Higher Education data model

Work closely with domain experts to define data model

- Documenting application concepts and terminology
- Understanding 30+ years of evolution

Distilling fundamental concepts to create data model

- Reconciling concepts, not creating a "Super Set"
- Refining terminology

Data format will be in JSON

- JSON (JavaScript Object Notation) is an open standard format that uses human-readable text to transmit data objects consisting of attribute—value pairs. It is used primarily to transmit data between a server and web application, as an alternative to XML.
- Although originally derived from the JavaScript scripting language, JSON is a languageindependent data format. Code for parsing and generating JSON data is readily available in a large variety of programming languages.

An easier way to consume data: Ellucian Higher Education data model

+ Entity: COURSES + NAME: ENG101 - DESCRIPTION: This course is designed to reinforce composition and grammar and it often taken... - CREDITS: 3 + REQUIREMENTS + SCHEDULING + NAME: MTH101

- DESCRIPTION: This course is...

Complexity eliminated

Universal information access

Easy to consume JSON formats

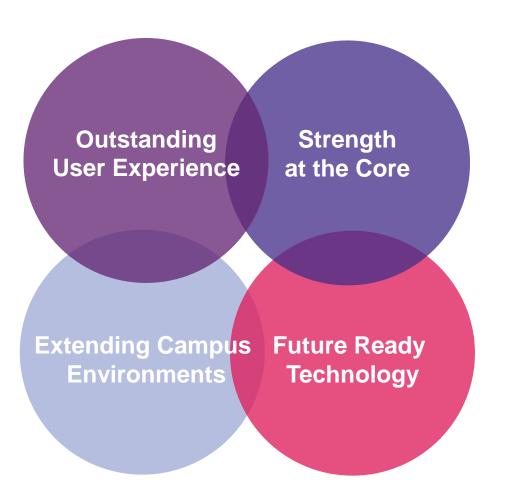
ESB, IPaaS, and 3rd-Party Applications

- Ellucian provides freedom of choice of vendors to provide integration tools and services
 - ESB (Enterprise Service Bus) provides tools for creating adapters, data transformation, etc.
 - IPaaS (Integration Platform as a Service) is basically the same as an ESB, but it is provides as service in the cloud
- 3rd-party and homegrown applications are integrated to the Ellucian Integration Hub through the use of a ESB or IPaaS
- Ellucian partners can certify integration with the Hub
- Ellucian customer can share the custom connectors they create for 3rd-Party application through the Community Source Initiative repository



Ellucian Technology

WHAT IT MEANS FOR YOU



QUESTIONS AND ANSWERS