

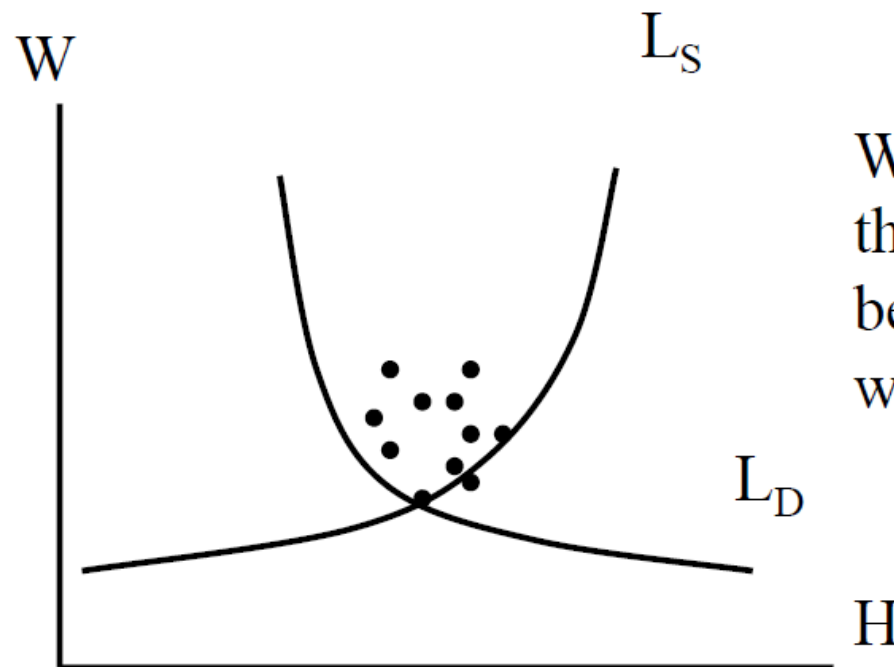
# Labor Supply

# Contents

- Simultaneous equation models
- Stating the problem
- How to estimate given simultaneity
- Instrumental variables and two stage least squares (TSLS)

# Example

- Example1.xls : examining the relationship between price and quantity
- Two variables: hours and wages
- Can construct a graph of labor demand and supply



We want to identify the relationship between hours and wages for workers

# Structural model

- In terms of labor demand and labor supply:

$$(D): H_i = a_1 + b_1 W_i + u_i$$

$$(S): H_i = a_2 + b_2 W_i + c_2 X_i + d_2 NK_i + v_i$$

We can only estimate  
(D); because IV's are  
present for it only

where  $X_i$  = age and  $NK_i$  = number of kids

← IV's for (D)

- We estimate the labor supply curve for married women in California in 1980

## Structural model (2)

- We assume labor market equilibrium, or  $H_i^D = H_i^S$
- We also assume that hours and wages are endogenous
  - Both are determined at the same time: either could be placed as the dependent variable for the model
  - Since hours and wages are determined simultaneously, there is a relationship between wages and the error term  $u_i$

Simultaneous  
Equat<sup>ns</sup>

# Reduced forms

- Assuming labor market equilibrium

$$a_1 + b_1 W_i + u_i = a_2 + b_2 W_i + c_2 X_i + d_2 NK_i + v_i$$

- Working with the equation, we have:

$$W_i = \frac{(a_2 - a_1)}{(b_1 - b_2)} + \frac{c_2}{(b_1 - b_2)} X_i + \frac{d_2}{(b_1 - b_2)} NK_i + \frac{(v_i - u_i)}{(b_1 - b_2)}$$

- This gives us an expression for wages in terms of the exogenous variables
- Here, our exogenous variables are:  $X_i$  (age) and  $NK_i$  (number of kids)

## Reduced forms (2)

- We can rewrite the expression for wages in a simpler form:

$$W_i = \pi_{10} + \pi_{11}X_i + \pi_{12}NK_i + \varepsilon_{1i}$$

- This is the reduced form for wages

- We can also get a reduced form for hours:
  - Original expression:  $H_i = a_1 + b_1W_i + u_i$
  - By rewriting it and substituting into the labor supply equation, we arrive at:

$$H_i = \pi_{20} + \pi_{21}X_i + \pi_{22}NK_i + \varepsilon_{2i}$$

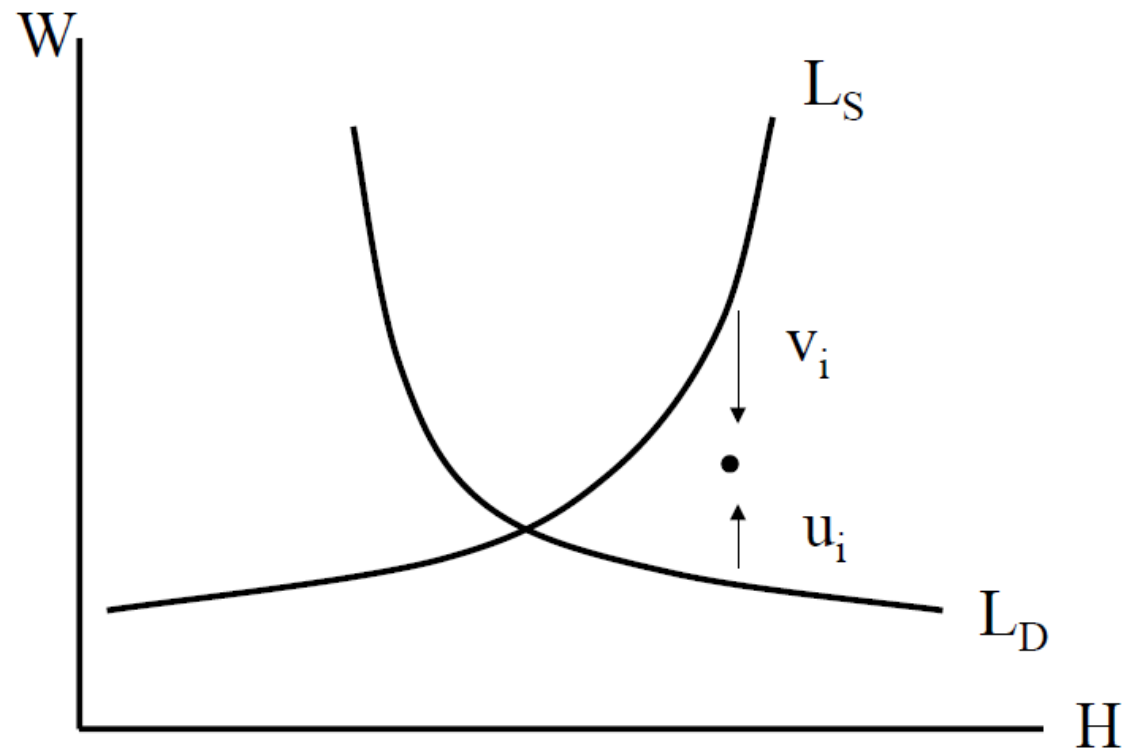
## Reduced forms (3)

- The reduced forms give the relationship between each of the endogenous variables and the exogenous variables
  - also show how the errors are related
- Looking back at the derivation of the reduced form equations
  - see that each  $\varepsilon$  is composed of the error terms from both the labor demand and labor supply equation  $u_i$  and  $v_i$



## Reduced forms (4)

- Errors from both the labor demand and labor supply curves show up in both of the reduced form equations:



## Reduced forms (5)

- If faced with the problem of simultaneity
  - model can be restated in terms of reduced forms
  - endogenous variables can be expressed solely in terms of exogenous variables
  - can estimate reduced forms using OLS if we have strictly exogenous variables on the right-hand-side
  - cannot recover structural parameters from the reduced form estimation
  - reduced forms only give an indication of the correlation between the endogenous and exogenous variables

## Reduced forms (6)

- Our example: can only get estimates of the effects of age and the number of kids on hours of work and wages separately
- Three problems with reduced form estimation:
  - $X_i$  and  $NK_i$  are assumed to be exogenous - might not be true
  - Structural model isn't estimated
  - Need structural model to examine more complex matters (example: effect of a tax cut on hours worked)

# Instrumental variables and TSLS

↳ 2 stage  
Least Squares

- Since we think wages and hours are simultaneously determined, we expect:

$$E(W_i, u_i) \neq 0, L^D$$

$$E(W_i, v_i) \neq 0, L^S$$

- To estimate the model we will use instrumental variables, or two stage least squares (TSLS)
- Our model is:  $H_i = a_1 + b_1 W_i + u_i$ 
  - we need a proxy for  $W_i$  in order to get an unbiased estimate  $b_1$

# Instrumental variables and TSLS (2)

- Why we need a proxy
  - Assuming wages and hours are correlated, the errors on  $H_i$  will be correlated with  $W_i$
  - if we can find a proxy for  $W_i$  that is correlated with  $W_i$  but not with the errors on  $H_i$ , we can get a consistent estimate of  $b_1$
- Our proxy will be an instrumental variable

# Instrumental variables and TSLS (3)

- We already know from the reduced form that wages are partially dependent on age and number of kids:

$$W_i = \pi_{10} + \pi_{11}X_i + \pi_{12}NK_i + \varepsilon_{1i}$$

- What is a good proxy that's independent of the endogenous variable?
  - Predicted wages because by construction, it has the errors taken out:

$$\hat{W}_i = W_i - \varepsilon_{1i}$$

# Instrumental variables and TSLS (4)

- We can substitute in the predicted wage term into the expression for hours:

$$H_i = a_1 + b_1 \hat{W}_i + u_i$$

- the predicted wage term is related to  $W_i$  and independent from the  $u_i$  by construction
- This is called two stage least squares

# Two stage least squares

- First stage: use OLS to estimate reduced form for the right-hand side endogenous variable  $W_i$ :

$$W_i = \pi_{10} + \pi_{11}X_i + \pi_{12}NK_i + \varepsilon_{1i}$$

- Second stage: use predictions from the first stage for  $\hat{W}_i$ :

$$H_i = a_1 + b_1\hat{W}_i + u_i$$

- Then we estimate this model using the proxy for wages



# Two stage least squares (2)

- Why should TSLS work?
  - We have a set of exogenous, predetermined variables
  - The more exogenous variables we have, the better we can determine the endogenous variable of interest
  - Can test for over-identification (how many extra variables you have) using the Hausman test or Sargan test

# Good empirical practice

- 1) Look at the reduced forms
- 2) Report the OLS results for the structural model  
 $(H_i = a_1 + b_1 W_i + u_i)$ 
  - Since  $E(W_i, u_i) \neq 0$ , the OLS estimate for  $b_1$  will be biased !!
- 3) Report the two stage least squares results
  - consistent estimate with instrumental variables
  - inefficient because standard errors on coefficient of interest are inflated

# Example

- Example1.xls : sample of married women in CA in 1980
  - information on hours of work, age, wages, and number of kids
- What do we notice?
  - The  $b_1$  is much larger & standard error on  $b_1$  is larger
  - Using instrumental variables: consistent but inefficient estimate
  - Consistent: no correlation between proxy variable and error
  - Still no clear relationship between predicted wages and hours of work!
  - Variance has increased