

# Business Analytics Centre Symposium (BACS) 2020

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## Automated Financial Commentary Generation

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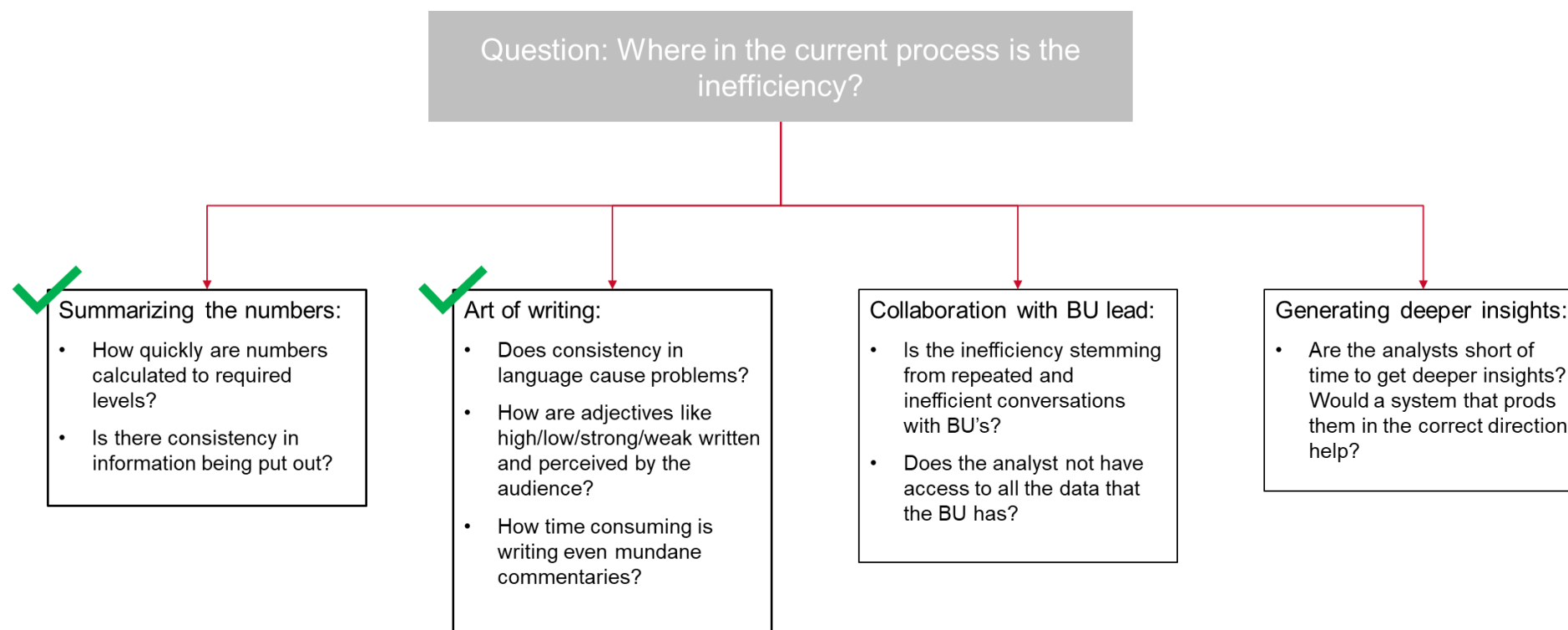


**NUS Business Analytics Centre**

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# What was the business problem?

- To help financial analysts **increase their efficiency** by **automating the task of writing lower level commentaries** and re-directing their efforts on identifying causality of important financial numbers



# What was the solution approach?

The process was broken down to 4 separate components:

1. Analysis of the language
2. Building codes to ensure flexibility of usage across product hierarchies, geographies and BU's
3. Using NLG tools to realise the language
4. A front-end to facilitate ease-of-use of product

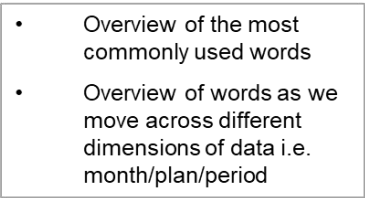
Basic Advanced

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- Overview of words as we move across different dimensions of data i.e. month/plan/period

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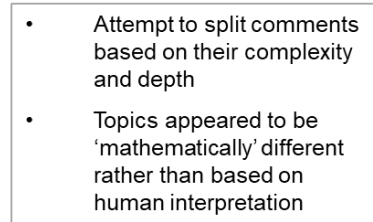
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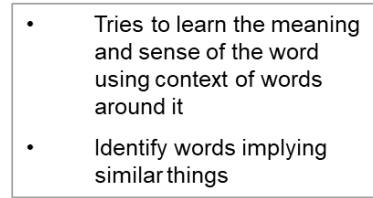
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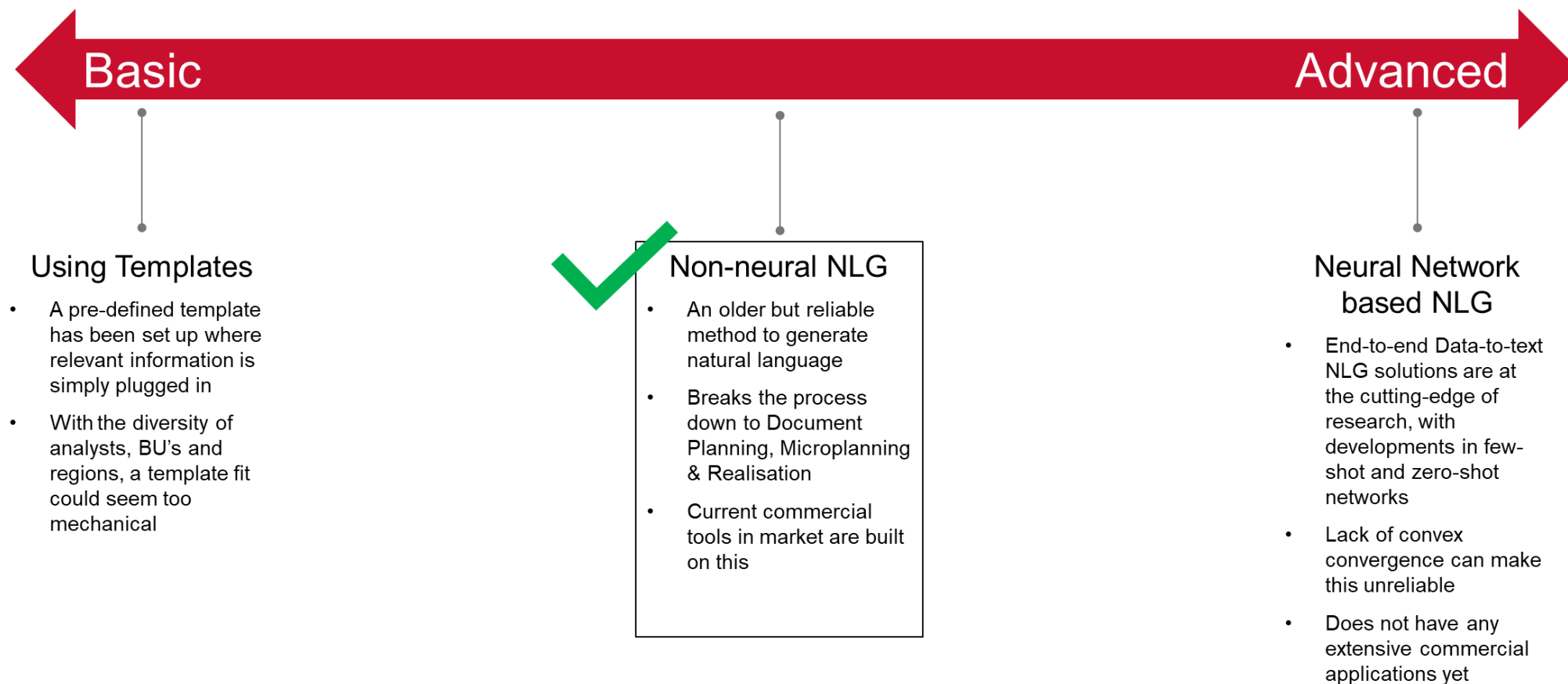
# Deep-dive into the tool

## Step 2: A technical coding challenge

- The solution was built with a key requirement of being flexible and robust to variations in data input structure, product and geographical hierarchies across business-units and ease-of-use to analysts
  - As a result, there could be no-hardcoded columns or values within the entire code

# Deep-dive into the tool

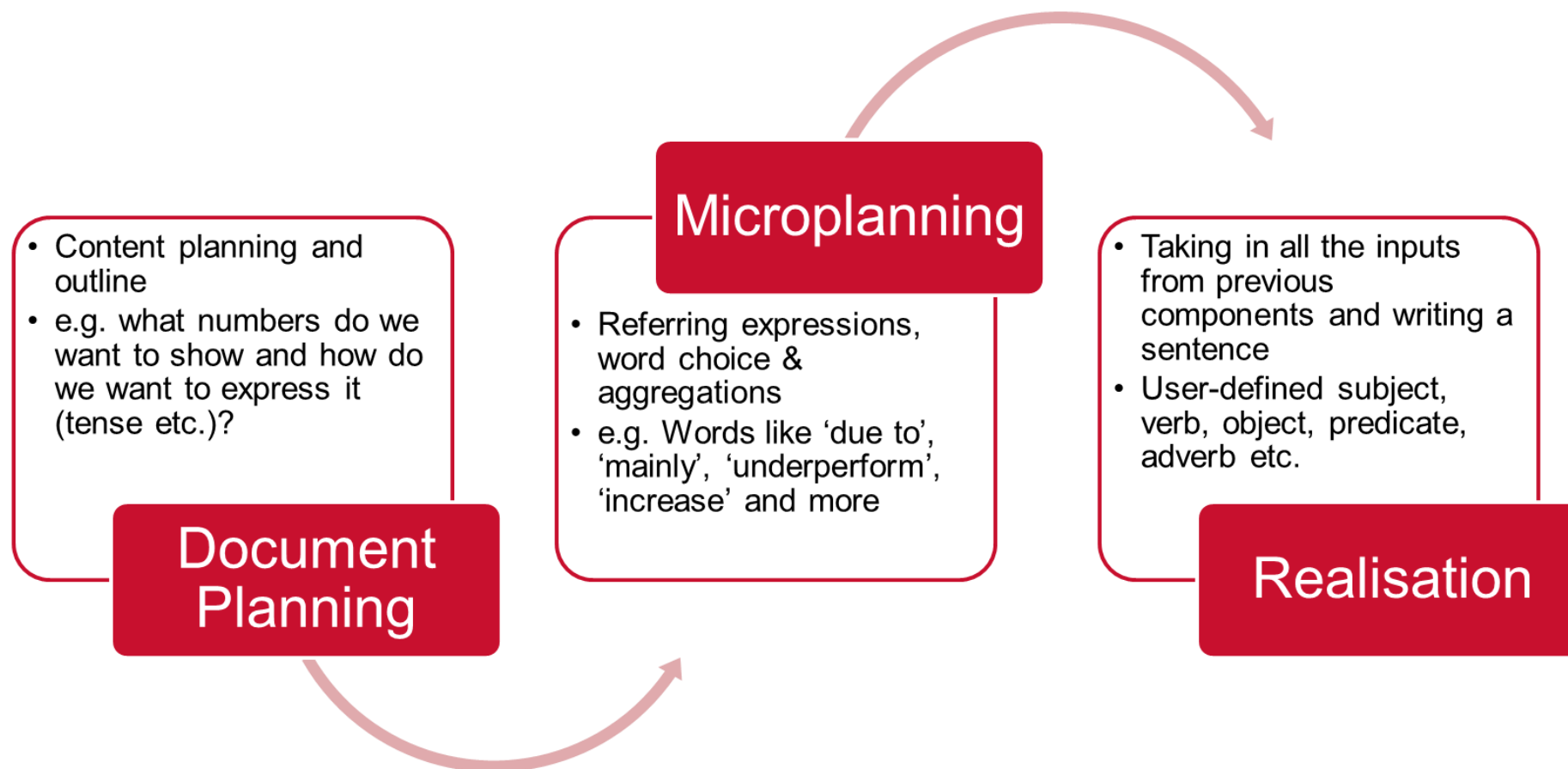
## Step 3(i): Generating the language





# Deep-dive into the tool

## Step 3(ii): Non-neural NLG - how does it work?



# Deep-dive into the tool

## Step 4: Dash-plotly based web-tool

### Financial Commentary Generation Tool

Automate L1/L2 commentary generation by simply plugging in the sales file and setting up a few parameters!

**Input Fields:**

1. Please upload the sales file in wide format:

Drag and Drop or [Select File](#)

2. Please enter the all the geographical columns in the dataset separated by commas (i.e. - Country, MRC, Cluster, Region):

3. Hierarchy Check

*Please ensure that both the overall hierarchy and geographical hierarchy are correct. Since this app is not fixed to any particular hierarchy of any business unit, getting the product hierarchy correct is absolutely necessary.*

Geographical columns not provided or data set not uploaded - this statement will update after completion of task 1 & 2.



# Deep-dive into the tool

## Features of the tool:

1. Flexibility to user
  - a) No hard-coded features or columns\* - user can use any columns names/hierarchies provided data some bare necessary columns such as NTS/Period/Month are present
2. Easy to modify front-end for different needs across BU's/geographies
3. Modular function-based backend allowing for easy modifications in further iterations
  - a) The current codes have been written to ensure that further feature addition takes minimal effort

# What next?

1. Showcase current capabilities and try to incorporate feedback from the end-user(s)
  - a) Set up meetings with multiple stakeholders to raise awareness and get their buy-in
2. Diversify data sources and work towards generating advanced level commentaries
  - a) Need to have further discussions with the analyst on the sources of information and how it is processed to arrive at the comment

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# THANK YOU!

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