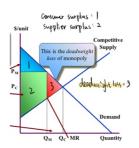
#### Lecture 2

Max profit of any type: MR(P if price taker) = MC

Demand: P = A - BQ; MR = A- 2BQ

Aggregated MC has smaller slope

Deadweight loss of monopoly: when monopolist set MR=MC at their own



## Lecture 3- EndoIV

- Endogeneity:  $Y = \alpha + \beta X + \epsilon$ ; (1) X is correlated with  $\epsilon$ ; (2) X is endogenous explanatory variable

Common types of endogeneity: (1) omitted variables; (2) measurement error; (3) self-selection; (4) simultaneity e.g. demand and supply

- **Instrumental Variables**:  $Y = \alpha + \beta X + \epsilon$ , where  $Cov(X, \epsilon) = 0$ ; (1) if there exists z uncorrelated with  $\epsilon$  but correlated with X

- Structural equation:  $Y = \alpha + \beta X + \epsilon$ 

- **Reduced form**:  $X = \gamma + \delta z + v$ ; (write an endo variable in terms of exo variables)

- Weak instruments:  $H_0 = the\ IV\ is\ weak\ (reject)$ 

- Hausman:  $H_0 = y$  is not endogenous (reject)

- Sargan:  $H_0 = all \ IVs \ are \ exo \ (do \ not \ reject)$ 

2SLS: (1) identify structural equation and reduced form; (2) regress the reduced form; (3) insert the result of 3 to structural equation; (4) regress the structural equation

## Lecture 5- Price Discrimination and Monopoly

Feasibility of price discrimination: (1) identification: able to identify demands of diff types of consumer or markets; (2)
arbitrage: no arbitrage chances

Type of price discrimination: (1) first-degree: fully customized; (2) second-degree: menu pricing, use menu price to identify customers; (3) third-degree: group pricing, when can identify by observable characteristics

Third degree (uniform price + constant MC): (1) reverse the demand functions; (2) computed aggregated demand (! Mind the bound); (3) Reverse back to demand function and identify the aggregated MR (slope times by 2); (4) compute MC = MR(agg) and find P from aggregated demand

Third degree (price discrimination + constant MC): (1) equate MC = MR separately in each market; (2) get price

Third degree (price discrimination + non constant MC): (1) calculate aggregated demand; (2) identify the aggregated MR; (3) equate MR(agg) = MC; (4) use this MR and refer to demand functions in each market and find each P, Q

2 main rules: (1) MR must be equalized in each market; (2) MR must equal aggregate MC

Elasticity: P lower in high elasticity market

- Discrimination by locations with identical demand function:  $c_j = c_i + t$ ;  $P_j - P_i = t/2$ , difference in prices is not the same as difference in costs

- Pd and welfare: (1) serve weak and strong markets,  $Δwelfare = (P_u - MC)(ΔQ_1 + ΔQ_2)$ , total **Q needs to go up to increase welfare**; (2) **open up new market**: when uniform pricing drop one market but price discrimination open up a new market → welfare increased

### Lecture 6- Price Discrimination and Monopoly: Nonlinear Pricing

First degree (two-part pricing): (1) same unit price + different entry fees; (2) unit price (best) = MC; (3) entry price = all consumer surplus at P = MC

First degree (Block pricing): (1) charge one whole package prices (diff) to diff segments; (2) price = same as two-part pricing

Second degree: (1) identify individual lower customer's max (Q,P), package price for L; (2) At the same Q, compute higher customer's surplus; (3) identify individual higher customer's max (Q,P), package price for H: H(Q,P)- surplus from buying package L

Second degree: (1) extract all surplus from low custo; (2) some consumer surplus left on table to intro high customers

 Welfare: (1) first-degree price discrimination always increases social welfare; (2) second degree increased social welfare only when total output increased

# Lecture 7- 2<sup>nd</sup> degree

– N high-income consumers; demand:  $P_H = A - Q$ 

– n low-income consumers; demand:  $P_L = a - Q$ 

- cost function: C = cQ; c (marginal costs)

- Willingness to pay:  $W_H(Q) = \int_0^Q P_H(x) dx = AQ - \frac{Q^2}{2}$ ;  $W_L(Q) = \int_0^Q P_L(x) dx = aQ - \frac{Q^2}{2}$ 

- Package: (Q,V); price V at quantity Q
- Option 1: serving only high end consumers: (1)  $V = W_H(Q)$ ; (2)  $\pi_1 = N[W_H(Q) cQ] = N(AQ \frac{Q^2}{2} cQ)$ ; (3)
- solving  $\frac{d\pi_1}{dQ} = 0$ ; (4)  $\mathbf{Q_1}^* = \mathbf{A} \mathbf{c}$ ; (5)  $\mathbf{V_1}^* = \mathbf{W_H}(\mathbf{A} \mathbf{c}) = \frac{\mathbf{A^2 c^2}}{2}$ ; (6)  $\mathbf{\pi_1}^* = \mathbf{N} \frac{(\mathbf{A} \mathbf{c})^2}{2}$ Option 2]: serving high and low end consumers with union price (never optimal): (1)  $\mathbf{V} = \mathbf{W_L}(\mathbf{Q})$ ; (2)  $\mathbf{\pi_2} = (\mathbf{N} + \mathbf{n})[\mathbf{W_L}(\mathbf{Q}) \mathbf{cQ}] = (\mathbf{N} + \mathbf{n})(\mathbf{aQ} \frac{\mathbf{Q^2}}{2} \mathbf{cQ})$ ; (3) solving  $\frac{d\pi_2}{dQ} = 0$ ; (4)  $\mathbf{Q_2}^* = \mathbf{a} \mathbf{c}$ ; (5)  $\mathbf{V_2}^* = \mathbf{W_L}(\mathbf{a} \mathbf{c}) = \frac{\mathbf{a^2 c^2}}{2}$ ; (6)  $\pi_2^* = (N+n)\frac{(a-c)^2}{2}$
- Option 3: serving high and low end consumers with diff price: (1)  $V_L = W_L(Q_L)$ ;  $V_H = W_H(Q_H) W_H(Q_L) + W_H(Q_L)$  $\begin{aligned} & W_L(\boldsymbol{Q}_L) = A\boldsymbol{Q}_H - \frac{Q_H^2}{2} - (A - \boldsymbol{a})\boldsymbol{Q}_L; \ \ (2) \ \ (3) \ \ \text{solving} \\ & \frac{d\pi_3}{dQ_H} = 0; \\ & \frac{d\pi_3}{dQ_L} = 0 \ \ (4) \ \boldsymbol{Q}_H^* = A - c; \\ & \boldsymbol{Q}_L^* = \boldsymbol{a} - c - \frac{N}{n}(A - \boldsymbol{a}); \ \ (6) \\ & \boldsymbol{\pi}_3^* = \frac{(N + n)(a - c)^2}{2} + \frac{(N + n)N(A - \boldsymbol{a})^2}{2n} \\ & \text{Option 3 valid only when } \\ & Q_L^* > 0, \ \text{namely, } \\ & n(a - c) > N(A - \boldsymbol{a}) \end{aligned}$

### Lecture 8- Causal inferences

- A/B Testing: (1) control- existing system; (2) treatment- existing system with feature X
- Ways to identify causal relationship: (1) Randomized experiment; (2) Regression; (3) DiD; (4) instrumental variables

## Lecture 8- RCT and DiD

- $y_i(w=1)$ : outcome if treated [shorthand  $y_{i1}$ ]
- $y_i(w=0)$ : outcome if treated [shorthand  $y_{i0}$ ]
- Issue: missing outcomes
- $y_i^{obs} = w_i y_i(1) + (1 w_i) y_i(0); y_i^{mis} = w_i y_i(0) + (1 w_i) y_i(1)$
- Treatment effect: how much change if treated?  $au_i = y_{i1} y_{i0}$
- $\widehat{ATE} = \frac{1}{N} \sum_{i}^{N} \tau_{i}; \ \widehat{ATT} = \frac{1}{N_{t}} \sum_{i:wi=1}^{N} \tau_{i}; \ \widehat{ATC} = \frac{1}{N_{c}} \sum_{i:wi=0}^{N} \tau_{i}$   $\widehat{\tau}_{naive} = \overline{y_{1}^{obs}} \overline{y_{0}^{obs}} = ATT + Baseline \ bias = Outcome \ bias + ATC$
- Baseline bias: diff between treated and controls if neither were treated
- Outcome bias: diff between if both were treated
- ATT-ATC= Treatment heterogeneity
- If randomized → Baseline bias = 0, Outcome bias = 0, ATE=ATT=ATC→regression works
- Check if data is randomized: Fisher's sharp null:  $H_o = \tau_i = o$
- Block randomized Trials: randomize within each block

## Lecture 9- EstVsPred

- R function: rbinom(t,c,p); t: num of trials, c: num of coin tossed per trial, p: prob of getting 1
- R function: runif(100,0,1); 100 times of trial, min = 0, max = 1
- R function: rnorm(t, mean=m, sd=s); t: num of trials
- R function: pnorm(z, mean=m, sd=s); give under probability pnorm(0,0,1)= 0.5
- Lasso regression: (1)  $\sum_{i=1}^{n} (y_i \sum_j x_{ji} \beta_j)^2 + \lambda \sum_{j=1}^{p} |\beta_j|$ ; (2) Least square + penalty  $\lambda$  times slope; (3) tune model with a bit more bias but way less variance

### Lecture 10- bandits

- Exploration: get more info by playing diff arms (1) every play improves confidence interval (2)
- allows unlucky arms to catch up; Exploitation: making money on current info
- **A/B testing**: (1) Explore all then exploit all; (2) play all arms; (3) choose best arm; (4) exploit, play that arm for the rest  $\epsilon$ -greedy: (1) decide  $\epsilon = \frac{\alpha(rounds\ you\ want\ to\ explore)}{t(explore+exploit\ rounds)}$ ; (2) each round, to explore or to exploit, decided by random select with prob(explore)=  $\epsilon$ , prob(exploit)=1-  $\epsilon$ ; (3) regret=  $\sum_{i=0}^{t} \epsilon_{t} \approx \log{(t)}$
- **Softmax or Boltzmann exploration**: (1)  $\tau$ : temperature; (2) estimate of are i at time t is  $\widehat{\mu}_i(t)$ ; (3) at time t+1, play arm i with prob :  $p_i(t+1) = \frac{e^{\frac{\widehat{\mu_i}(t)}{\tau}}}{\sum_{t=1}^K e^{\frac{\widehat{\mu_j}(t)}{\tau}}}$ ; (4)  $\tau=0$ , exploitation; (5)  $\tau=\infty$ , pure exploration
- **UCB**: (1)  $n_i(t)$  denote the number of times arm j has been played; (2)  $\widehat{\mu}_i(t)$  be the estimate of arm j at round t; (3)  $\hat{\mu}_{j}^{+}(t) = \hat{\mu}_{j}(t) + \sqrt{\frac{2\log{(t)}}{n_{j}(t)}}; \text{ (4) update } \hat{\mu}_{j}^{+}(t+1) = \frac{\hat{\mu}_{j}^{*}(t) * n_{j}^{*}(t) + x_{j}^{*}}{n_{j}^{*}(t) + 1}; \text{ (5) increment } n_{j}^{*}(t+1) = n_{j}^{*}(t) + 1$
- Beta distribution: (1)  $\frac{\alpha}{\alpha+\beta}$ ; (2)begin with Beta(1,1) (3)  $\alpha$  increase by 1 if success; (4)  $\beta$  increase by 1 if else