Hiring Of Sales Staff is Compulsory

Profits significantly dropped in 2016 when some sales staff was laid off.

Employee

All

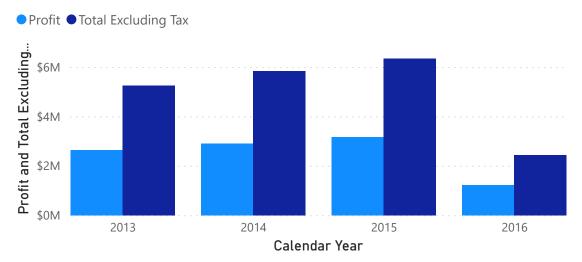
\$9.92M

\$19.88M

Total Excluding Tax

Profits as at 2013 is \$2.6M and our profits as at 2014 is \$2.91M which was as result of additional sales staff hired in 2014 and 2015. The decline in profits was significant in 2016 after the lay off sales staff. The top 5 sales staff include Sophia Hinton, Lily Code, Kayla Woodcock, Archer Lamble and Taj Shand.

Profit and Total Excluding Tax by Calendar Year



| | Employee | Profit - | Quantity |
|--|----------------------|-----------------------|----------|
| | Sophia Hinton | \$1,087,989.9 | 105316 |
| | Lily Code | \$1,048,804.05 | 105992 |
| | Kayla Woodcock | \$1,027,053.5 | 107613 |
| | Archer Lamble | \$1,010,010.1 | 103800 |
| | Taj Shand | \$1,005,794.149999999 | 106208 |
| | Hudson Hollinworth | \$982,841.9499999998 | 99646 |
| | Hudson Onslow | \$982,334.4500000002 | 100471 |
| | Amy Trefl | \$951,364.8 | 100832 |
| | Total | \$9,923,891.7 | 1028670 |

Profit by Employee

