

OLUWATUMILARA CHRISTIANAH HASSAN

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PROFILE

Oluwatumilara is a very versatile, highly resourceful and task-driven individual. She is a strategic, analytical and forward thinker that is always excited about applying new disruptive thinking systems enabling her to proffer viable solutions to organizational challenges.

She has an excellent track record of providing innovative strategies, meeting and exceeding expectations, maximizing organizational results and leading project management responsibilities. She is committed to being a positive driver of company goals and confident of being positioned to add immense value in any fast-changing business environment.

KEY SKILLS AND COMPETENCIES

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| • Excellent Communication skills | • Problem Solving |
| • Microsoft Office Proficiency | • Project Management |
| • Business Analysis | • Critical Reasoning |
| • Business Process Improvement | • Business Strategy |
| • Presentation and Facilitation Skills | • Leadership |

WORK EXPERIENCE

**Business Manager,
Touch and Pay Technologies LTD**

August 2019- Present

I manage the end to end management and execution of opportunities, partnerships and projects as well as oversee the planning and implementation of strategic initiatives for the business line unit. In addition, I act as the primary liaison between all business partners and key stakeholders to ensure that critical strategic decisions are vetted prior to implementation as well as coordinate between teams to ensure punctual delivery of high-quality products.

- Facilitate project planning sessions and project strategy sessions.
- Design risk mitigation plan.
- Evaluate client's needs and make recommendations that benefit the client and align with company's core products / technical capabilities.
- Facilitate Stakeholder engagement and collaboration sessions.
- Present and lead functional and technical demos/ discussions to key stakeholders at different phases of project development lifecycle.
- Design roadmaps, reports and goals for the development and project team of the company.
- Oversee special projects and track progress towards company goal.
- Plan, schedule and promote office events including meetings, conferences, interviews, orientations and training sessions.
- Work with the accounting and management team to set budget and financial projections.
- Train new employees and help team members develop their skills.

SELECT PROJECTS

- Pioneered the evaluation of current business processes and made recommendations for improvement.
- Championed the conduction of regular customer surveys to gather feedback in order to deliver improved products leading to the substantial expansion of product roll-out.
- Spearheaded the planning and overseeing of new marketing initiatives which increased the adoption rates of our solution.
- Developed innovative metrics which identified inefficiencies and increased overall company productivity.
- Assisted management with establishing process improvement that resulted in increased productivity and customer satisfaction.

**Business Analyst,
Cooperative mortgage bank Ltd**

June 2018 – July 2019

- Define business requirements and reporting them back to stakeholders.
- Planning and monitoring.
- Prepare professional presentations for stakeholders.
- Creating a detailed business analysis, outlining problems, opportunities and solutions for a business.
- Set up client meetings.
- Lead ongoing reviews of business processes and develop optimization strategies.
- Gather critical information from meetings with various stakeholders and produce useful reports.
- Provide leadership, training, coaching and guidance to junior staff.

**Team Lead
The Hult Prize Boston USA,**

Aug 2017 – Feb, 2018

- I led and coordinated an innovative team that participated and won the Hult prize for the Nigeria finals, and qualified for the Global regional finals in Boston.

**Project Coordinator (A not for profit organization)
The Green Drive Initiative, Ibadan, Oyo State, Nigeria**

2016 – Present

I oversee the process of recruiting, training and supervising volunteers. Verifying benefits and assisting farmers in obtaining those benefits as needed and building community partnerships through participation in community service programs.

- Build links between researchers and farmers.
- Organize training sessions for farmers
- Organize campaigns to encourage farmers adoption of organic farming systems
- Organize forums to educate the public on climate change adaptation and mitigation strategies
- Launch programs for training the next generation of agri-business leaders in Africa.
- Develop and review proposals for raising funds for special projects and programs.
- Monitor projects implementation progress till completion.

VOLUNTEER EXPERIENCE

**President of Environmental Committee,
Department of Biological Sciences Students' Association, Bowen University, Nigeria.**

2013-2014:

- Organized Campus clean-ups from time to time
- Organized sessions to educate students on the importance of maintaining a clean and healthy environment.

**City – Organizer,
Fishackathon Ibadan.**

February 2018

Fishackathon is a global hackathon organized by HackerNest, a non-profit organization in Canada with the aim of inspiring the creation of digital solutions to address sustainable fisheries challenges.

- Led the HackerNest team to ensure we delivered a consistent, impactful and successful event in Ibadan city.
- Worked with volunteers to ensure a smooth operation of activities during the event.
- Found Hackathon mentors and final judges.
- Managed all event logistics.

EDUCATION

(2018)	Cooperative Mortgage Bank Intensive Training School by Wright & Co Consulting LTD	
2016-2018:	Master of Science in Agronomy.	University of Ibadan, Nigeria
2010-2014:	Bachelor of Science (Plant Biology).	Bowen University, Nigeria
2009-2010:	Cambridge A-levels.	God's brook international college, Nigeria

PERSONAL INFORMATION

Sex:	Female
Nationality:	Nigerian
Marital Status:	Single