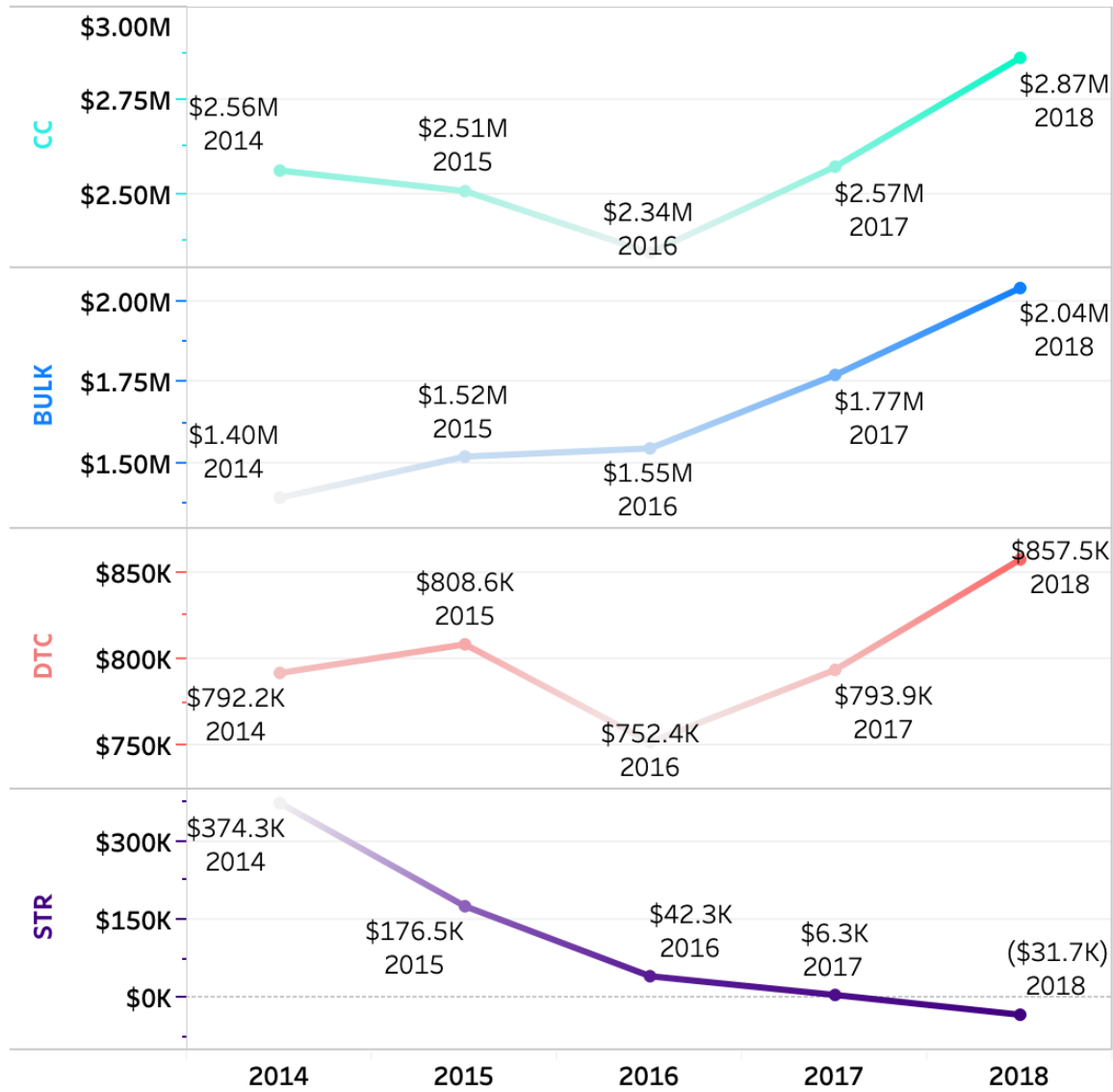


Profit After Tax



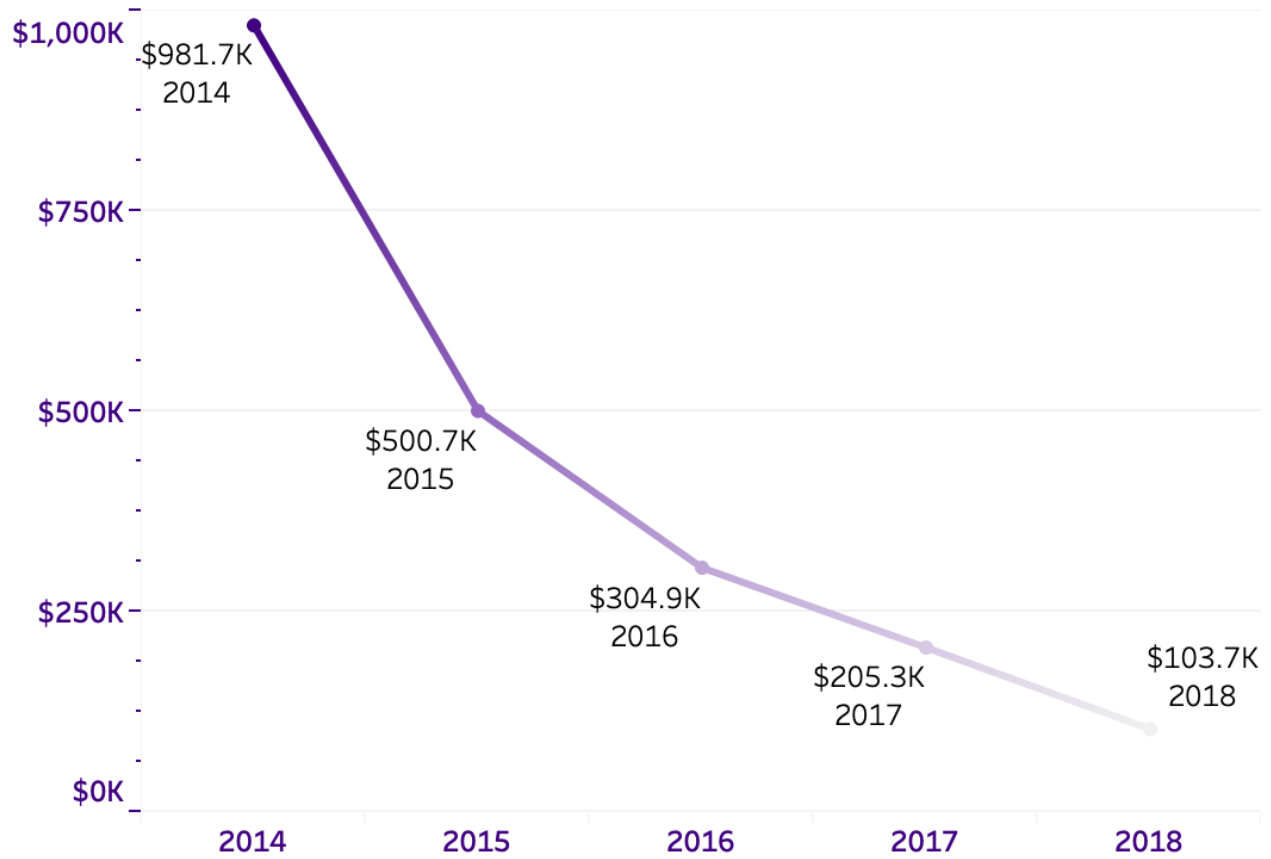
Consolidated Company (CC): Profits began increasing from 2016 - 2018
 2014 - 2018 Total: \$12.9M

BULK (BULK): Profits are increasing throughout 2014 - 2018
 2014 - 2018 Total: \$8.2M

Direct Consumer (DTC): Profits began increasing from 2016 - 2018
 2014 - 2018 Total: \$4M

Sales to Retailers (STR): Profits are decreasing throughout 2014 - 2018
 2014 - 2018 Total: \$567K
 Year 2018 is negative.

STR Operating Profit



| Year | Gross Profit | Ops, R&D, Selling & Admin Expenses | Operating Profit | Operating Profit % |
|------|--------------|------------------------------------|------------------|--------------------|
| 2014 | \$3,337,685 | \$2,356,013 | \$981,672 | 10% |
| 2015 | \$3,104,047 | \$2,603,394 | \$500,653 | 5% |
| 2016 | \$3,048,975 | \$2,744,078 | \$304,898 | 3% |
| 2017 | \$3,079,465 | \$2,874,167 | \$205,298 | 2% |
| 2018 | \$3,006,584 | \$2,902,909 | \$103,675 | 1% |