# R Lecture #4

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# Econometrics: Paradigm

#### **Econometrics**

- Econometrics is the application of statistical techniques and analyses to the study of problems and issues in economics.
- Economics suggests important relationships, often with policy implications, but virtually never suggests quantitative magnitudes of causal effects.
  - 1. What is the quantitative effect of reducing class size on student achievement?
  - 2. How does another year of education change earnings?
  - 3. What is the price elasticity of cigarettes?
  - **4.** What is the effect on output growth of a 1 percentage point increase in interest rates by the Fed?
  - 5. What is the effect on housing prices of environmental improvements?

## Steps in Empirical Economic Analysis

- 1. Specify an economic model.
- 2. Specify an econometric model.
- 3. Gather data.
- 4. Analyze data according to econometric model.
- 5. Draw conclusions about your economic model.

#### Step 1. Economic Model of Education

- What is the effect of education on wages?
  - 1. wage=f(educ,exper,tenure)
  - 2. educ=years of education
  - *3.* exper=years of workforce experience
  - *4. tenure=years at current job*

#### Step 2: Specify an Econometric Model

- In the wage example, we can't reasonably observe all of the varia bles. For example, what matters?
- We need to specify an econometric model based on observable factors.
  - 1. Wage= $f(educ, exper, tenure) + \varepsilon$

## Step 3: Gathering Data

#### **Types of Data:**

- Cross-Sectional Data
- Time Series Data
- Panel/Longitudinal Data

#### Cross-Sectional Data

- A sample of individuals, households, firms, cities, states, or other units, taken at a given point in time
- Random Sampling
- Mostly used in applied microeconomics
- Examples
  - 1. General Social Survey
  - 2. US Census
  - *3.* Most other surveys

# Cross-Sectional Data (Cont'd)

| Obs | wage | educ | exper | female | married |
|-----|------|------|-------|--------|---------|
| 1   | 3.10 | 11   | 2     | 1      | 0       |
| 2   | 3.24 | 12   | 22    | 1      | 1       |
| 3   | 6.00 | 11   | 3     | 0      | 1       |
|     |      |      |       |        |         |
| 525 | 3.50 | 16   | 4     | 0      | 0       |
| 526 | 4.25 | 14   | 5     | 1      | 0       |

#### Time Series Data

- Observations on a variable or several variables over time
- E.g. stock prices, money supply, CPI, GDP, annual homicide rates, etc.
- Because past events can influence future events, and lags in behavior are common in economics, time is an important dimension of time-series
- More difficult to analyze than cross-sectional data
- Observations across time are not independent
- May also have to control for seasonality

# Time Series Data (Cont'd)

| Obs | year | avgmin | avgcov | unemp | gnp    |
|-----|------|--------|--------|-------|--------|
| 1   | 1950 | 0.20   | 20.1   | 15.4  | 878.7  |
| 2   | 1951 | 0.21   | 20.7   | 16.0  | 925.0  |
| 3   | 1952 | 0.23   | 22.6   | 14.8  | 1015.9 |
|     |      |        |        |       |        |
| 37  | 1986 | 3.35   | 58.1   | 18.9  | 4281.6 |
| 38  | 1987 | 3.35   | 58.2   | 16.8  | 4496.7 |

# Panel/Longitudinal Data

- A panel data set consists of a time series for each cross-sectional member
- E.g. select a random sample of 500 people, and follow each for 10 years.

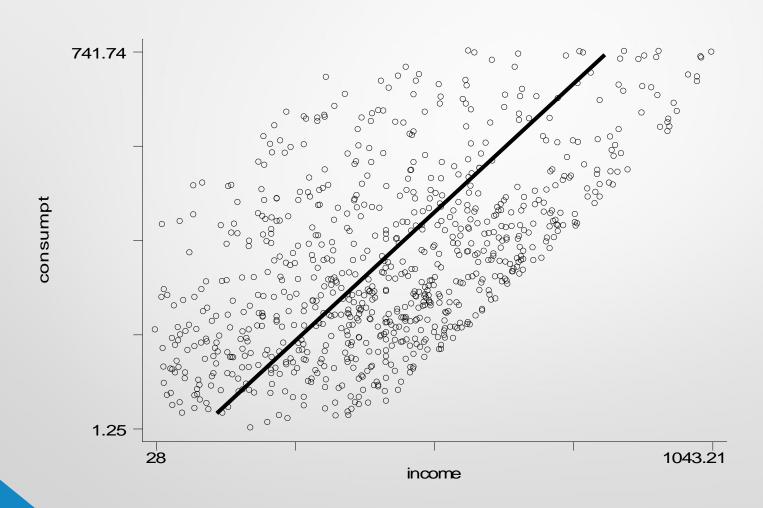
| obs | personid | year | wage  | dinout |
|-----|----------|------|-------|--------|
| 1   | 1        | 1990 | 5.50  | 2      |
| 2   | 1        | 1992 | 6.50  | 4      |
| 3   | 1        | 1994 | 6.75  | 4      |
| 4   | 2        | 1990 | 10.50 | 6      |
| 5   | 2        | 1992 | 10.50 | 5      |
| 6   | 2        | 1994 | 11.25 | 2      |
| 7   | 3        | 1990 | 7.75  | 5      |
|     |          |      |       | 12     |
| 900 | 300      | 1994 | 15.00 | 2      |

# Steps 4 & 5: Analyzing Data and Draw Conclusion

- Analyze the data based on the econometric estimation, validate the econometric findings, and draw conclusions.
- Why Use The Econometric Framework?
  - 1. Understanding covariation
  - **2.** Prediction of the outcome of interest
  - 3. The search for "causal" effects

# Model Estimation

#### **Income & Consumption**



#### Where OLS comes from

- Think of fitting a line to the data. This will never pass through every point
- Let *ui* be the deviation associated with the *i*th observation ("residual")

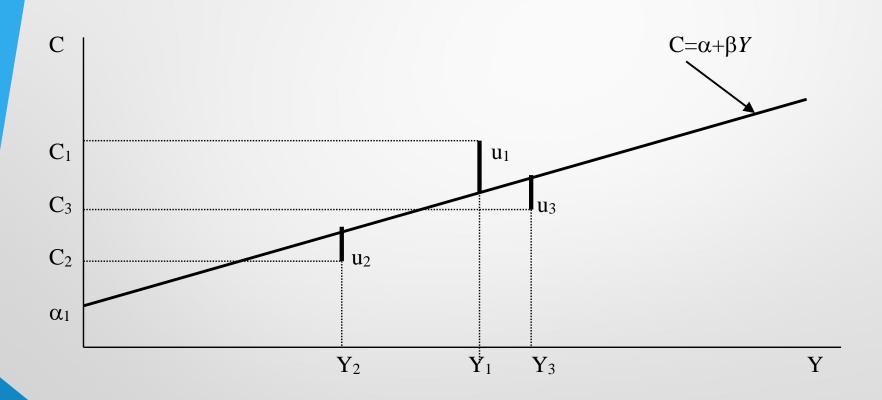
$$C_{i} = \alpha + \beta Y_{i} + u_{i}$$

$$\hat{C}_{i} = \alpha + \beta Y_{i}$$

$$C_{i} = \hat{C}_{i} + u_{i}$$

- Every choice of *a* and *b* will generate a new set of *ui*
- OLS chooses a and b to minimize sum of squared ui
- "Best fit" : *R2*

## Where OLS comes from (Cont'd)



#### **OLS** Assumptions

- Model is linear in parameters.
- The data are a random sample of the population (independent).
- The expected value of the errors is always zero.
- The residuals have constant variance.
- The errors are normally distributed.

## Simple OLS in R

#### lm(formula, data)

- **formula** : a symbolic description of the model to be fitted
- **data**: a data frame, list or environment containing the variables in the model
  - install.packages("car")
  - 2. library(car)
  - 3. Prestige

education: Average education of occupational incumbents, years, in 1971.

income: Average income of incumbents, dollars, in 1971.

women: Percentage of incumbents who are women.

*prestige*: Pineo-Porter prestige score for occupation, from a social survey conducted in the mid-1960s.

census: Canadian Census occupational code.

type: Type of occupation. A factor with levels (**bc**, Blue Collar; **prof**, Professional, Managerial, and Technical; **wc**, White Collar)

#### Linear Regression

- 1. reg1 <- lm (prestige ~ education + income + women, data = Prestige)
- 2. summary(reg1)

Dependent Variable or response variable, explained variable, outcome variable

Independent Variable or regressor, explanatory variable, predictor variable

#### Linear Regression

- 1. reg1 <- lm(prestige ~ education + income + women, data = Prestige)
- 2. summary(reg1)

```
call:
lm(formula = prestige ~ education + income + women, data = Prestige)
Residuals:
              1Q Median
    Min
                                       Max
-19.8246 -5.3332 -0.1364 5.1587 17.5045
                                                          a% risk of concluding
                                                          that a relationship exists
Coefficients:
             Estimate Std. Error t value Pr(>|t|)
                                                          when there is no actual
(Intercept) -6.7943342 3.2390886
                                 -2.098
education
            4.1866373 0.3887013 10.771
                                         < 2e-16 ***
                                                          relationship
income
            0.0013136 0.0002778 4.729 7.58e-06 ***
           -0.0089052 0.0304071 -0.293
                                          0.7702
women
               0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' '1
Signif. codes:
Residual standard error: 7.846 on 98 degrees of freedom
```

Multiple R-squared: 0.7982, Adjusted R-squared: 0.792 F-statistic: 129.2 on 3 and 98 DF, p-value: < 2.2e-16

#### Linear Regression

- 1. reg1 <- lm(prestige ~ education + income + women, data = Prestige)
- 2. summary(reg1)

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-19.8246 -5.3332 -0.1364 5.1587 17.5045
Coefficients:
             Estimate Std. Error t value Pr(>|t|)
(Intercept) -6.7943342 3.2390886 -2.098 0.0385
education 4.1866373 0.3887013 10.771 < 2e-16
income
           0.0013136 0.0002778 4.729 7.58e-06 ***
           -0.0089052 0.0304071 -0.293 0.7702
women
               0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
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```

About 80 percent of variance can be explained by the variables

#### Linear Regression

- 1. reg1 <- lm(prestige ~ education + income + women, data = Prestige)
- 2. summary(reg1)

```
call:
lm(formula = prestige ~ education + income + women, data = Prestige)
Residuals:
              1Q Median
    Min
                                       Max
-19.8246 -5.3332 -0.1364 5.1587 17.5045
Coefficients:
             Estimate Std. Error t value Pr(>|t|)
                                                         Prestige Score increases
(Intercept) -6.7943342 3.2390886
                                 -2.098
                                                         as the education and
education
            4.1866373 0.3887013 10.771 < 2e-16
                                  4.729 7.58e-06
income
            0.0013136 0.0002778
                                                         income level increase
           -0.0089052 0.0304071 -0.293
women
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 7.846 on 98 degrees of freedom
Multiple R-squared: 0.7982, Adjusted R-squared: 0.792
F-statistic: 129.2 on 3 and 98 DF, p-value: < 2.2e-16
```

- Factor variable regression with no interactions
  - 1.  $reg2 < -lm(prestige \sim education + income + type, data = Prestige)$

(Intercept) -0.6229292 5.2275255 -0.119 0.905 education 3.6731661 0.6405016 5.735 1.21e-07 \*\*\* income 0.0010132 0.0002209 4.586 1.40e-05 \*\*\* typeprof 6.0389707 3.8668551 1.562 0.122 typewc -2.7372307 2.5139324 -1.089 0.279

Ceteris paribus, Prof. and Wc. have higher and lower Prestige Score than Bc., Respectively.

```
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

Residual standard error: 7.095 on (4 observations deleted due to Multiple R-squared: 0.8349, A F-statistic: 117.5 on 4 and 93 DF

| 1         | Be    | Prof                                    | Wc  |
|-----------|-------|---|---|
| Intercept | -0.62 | -0.62<br>+ <b>6.04</b><br>= <b>5.42</b> | -0.62<br>- <b>2.</b> 74<br>= <b>-3.36</b> |
| Education | 3.67  | 3.67                                    | 3.67                                      |
| Income    | 0.001 | 0.001                                   | 0.001                                     |

- Factor variable regression with interactions
  - 1.  $reg3 < -lm(prestige \sim income + type*education, data = Prestige)$

```
call:
lm(formula = prestige ~ income + type * education, data = Prestige)
Residuals:
                   Median
     Min
              1Q
-15.1168 -4.1751
                   0.4384
                            5.1625 15.2362
Coefficients:
                    Estimate Std. Error t value Pr(>|t|)
(Intercept)
                   -2.331e+00 7.783e+00 -0.299
income
                   1.052e-03 2.201e-04
                                        4.782 6.66e-06 ***
typeprof
                   2.209e+01 1.520e+01
                                        1.454
                                                   0.149
typewc
                   -2.822e+01 1.959e+01 -1.440
                                                   0.153
                                        4.096 9.12e-05 ***
education
                    3.852e+00 9.406e-01
typeprof:education -1.227e+00 1.304e+00 -0.941
                                                   0.349
typewc:education
                   2.270e+00 1.872e+00
                                          1.213
                                                   0.228
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

The positive effect of Education Level on Prestige Score is greater for Prof. but smaller for Wc. compared to Bc.

Residual standard error: 7.036 on 91 degrees of freedom

(4 observations deleted due Multiple R-squared: 0.8411, F-statistic: 80.27 on 6 and 9

|           | Bc    | Prof                                 | Wc                                   |
|-----------|-------|--------------------------------------|--------------------------------------|
| Intercept | -2.33 | -2.33+ <b>2.21</b><br>=- <b>0.12</b> | -2.33 <b>-2.82</b><br>= <b>-5.15</b> |
| Education | 3.85  | 3.85 <b>-1.23</b><br>= <b>2.62</b>   | 3.85+ <b>2.27</b><br>= <b>6.12</b>   |
| Income    | 1.05  | 1.05                                 | 1.05                                 |

# Logistic Regression for Binary Dependent Variable

glm(formula, data, family = "binomial")

- **formula**: a symbolic description of the model to be fitted
- **data**: a data frame, list or environment containing the variables in the model
  - 1. logitex <- read.csv("https://stats.idre.ucla.edu/stat/data/binary.csv")
  - 2. logitreg1<- glm(admit ~ gre + gpa + rank, logitex , family =
    "binomial")</pre>
  - 3. summary(logitreg1)

# Poisson Regression for Count Dependent Variable

glm(formula, data, family = "poisson")

- **formula** : a symbolic description of the model to be fitted
- **data**: a data frame, list or environment containing the variables in the model
  - 1. poissonex <- read.csv("https://stats.idre.ucla.edu/stat/data/poisson\_sim.csv")
  - 2. poissonreg1<- glm(num\_awards ~ prog + math, poissonex,
     family = "poisson")</pre>
  - *3.* summary(poissonreg1)

# Fixed Effect Regression for Panel Data

#### plm(formula, data, index, model="within")

- **formula**: a symbolic description of the model to be fitted
- data: a data frame, list or environment containing the variables in the model
- **index**: the individual and time indexes
  - 1. install.packages("plm")
  - 2. library(plm)
  - 3. panel\_data <-read.csv("panel data.csv", sep=",")</pre>
  - 4. FEregression<-plm(invest~mvalue+kstock, panel\_data,
     index=c("company","year"), model="within")</pre>
  - summary(FEregression)

# Experiments

# Difficulties Arising from Observational to Estimate Causal Effects

- Ideally, we would like an experiment
- But almost always we only have observational (nonexperimental) data
- Challenges include
  - 1. confounding effects (omitted factors)
  - 2. simultaneous causality
  - 3. "correlation does not imply causation"

#### Causality & Ceteris Paribus

- What we really want to know is: does the independent variable have a causal effect on the dependent variable
- But: <u>Correlation does not imply causation</u>
- Suppose we want to know if higher education leads to higher worker wage

#### Causality & Ceteris Paribus (Cont'd)

- If we find a relationship between education and wages, we don't know much
- Why? What if highly educated people have higher IQs, and it's really high IQ that leads to higher wages?
- If you give a random person more education, will they get higher wages?

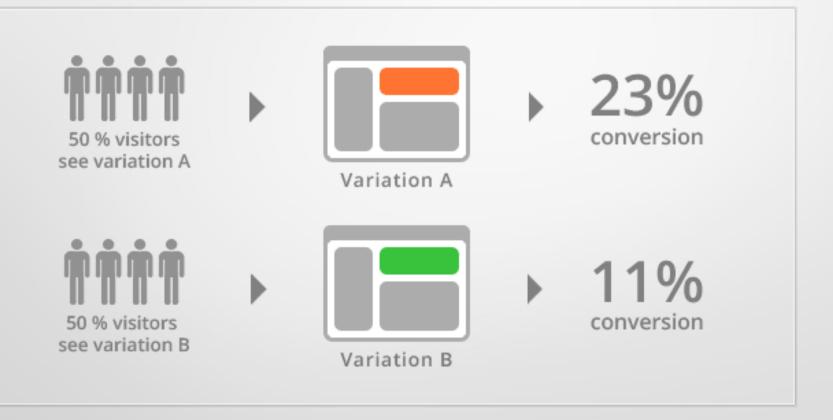
#### Causality & Ceteris Paribus (Cont'd)

- What we want to know is... Does higher education lead to higher wages ceteris paribus... <u>holding all else constant</u>
- We have to control for IQ, experience, gender, job training, etc.
- But we can't control for everything!

#### What is an Experiment?

- Research method in which
  - 1. conditions (extraneous) are controlled
  - 2. so that 1 or more independent variables can be manipulated to test a hypothesis about a dependent variable.
- Allows
  - 1. evaluation of causal relationships among variables
  - 2. while all other variables are eliminated or controlled.

## A/B Test



#### **Definitions**

#### **Experimental Treatments**

Alternative manipulations of the independent variable being investigated

#### **Experimental Group**

Group of subjects exposed to the experimental treatment

#### **Control Group**

- Group of subjects exposed to the control condition
- Not exposed to the experimental treatment

#### Randomization

• Assignment of subjects and treatments to groups is based on chance

#### Pretest-Posttest Control Group Design

- A.K.A., Before-After with Control
- True experimental design
- Experimental group tested before and after treatment exposure
- Control group tested at same two times without exposure to experimental treatment
- Includes random assignment to groups
- Effect of all extraneous variables assumed to be the same on both groups
- Do run the risk of a testing effect

# Pretest-Posttest Control Group Design (Cont'd)

X =exposure of a group to an experimental treatment

**O** = observation or measurement of the dependent variable

random assignment of test units; individuals selected as subjects for the experiment are randomly assigned to the experimental groups

| <ul><li>Diagrammed as</li></ul> | Before  |   | After          |
|---------------------------------|---------|---|----------------|
| 1. Treatment Group:             | $O_1$   | X | $\mathrm{O}_2$ |
| 2. Control Group:               | $O_{o}$ |   | $O_4$          |

Effect of the experimental treatment equals

$$(O_2 - O_1) - (O_4 - O_3)$$

#### Difference-in-Difference

- Diagrammed as Before After
  - 1. Treatment Group:  $O_1$  X  $O_2$
  - 2. Control Group:  $O_3$
- Effect of the experimental treatment equals

$$(O_2 - O_1) - (O_4 - O_3)$$

•  $y_{it} = \beta_0 + \beta_1 \operatorname{treat}_i + \beta_2 \operatorname{after}_t + \beta_3 \operatorname{treat}_i^* \operatorname{after}_t$ 

|                        |           | $atter_t = 0$ | $after_t = 1$                 |
|------------------------|-----------|---------------|-------------------------------|
|                        |           | Before        | After                         |
| treat <sub>i</sub> = 1 | Treatment | $\beta_1$     | $\beta_1 + \beta_2 + \beta_3$ |
| $treat_i = o$          | Control   | 0             | $\beta_2$                     |

Effect of the experimental treatment equals

$$(O_2 - O_1) - (O_4 - O_3) = \beta_3$$

#### Difference-in-Difference (Ex)

What is the effect of increasing the minimum wage on employment at fast food restaurants?

Confounding factor: national recession

**Treatment** group = NJ (New Jerwery) **Control** group = PA (Pennsylvania)

**Before** = Feb 92 **After** = Nov 92

- 1. did <- read.csv("did.csv")
- 2.  $didreg = lm(fte \sim treated + t + treated*t, did)$
- *3. summary(didreg)*

| id      | Store ID                         |
|---------|----------------------------------|
| t       | Feb. 1992 = 0; Nov. 1992 = 1     |
| treated | New Jersey = 1; Pennsylvania = 0 |
| fte     | Output: Full Time Employment     |
| bk      | Burger King == 1                 |
| kfc     | Kentuky Fried Chiken == 1        |
| roys    | Roy Rogers == 1                  |
| wendys  | Wendy's == 1                     |