



MITSUBISHI MOTORS NEW ZEALAND

Confidential Lease Company Price List

All Prices Exclude On Road Costs *

Effective : 01 August 2024

Price Code : LC@343

ASX		RRP	Discount	Net Price Incl GST	Net Price Excl GST	CHG
2.0P BLACK EDITION 2WD CVT	BV2BLK45	\$39,090.00	20.00%	\$31,272.00	\$27,193.04	
2.0P BLACK EDITION 2WD CVT	BV2BLK45/COLR	\$39,590.00	20.00%	\$31,672.00	\$27,540.87	
2.0P LS 2WD CVT	BV2LS45	\$37,190.00	26.00%	\$27,520.60	\$23,930.96	
2.0P LS 2WD CVT	BV2LS45/COLR	\$37,690.00	26.00%	\$27,890.60	\$24,252.70	
2.0P VRX 2WD CVT	BV2VRXB45	\$41,090.00	18.00%	\$33,693.80	\$29,298.96	
2.0P VRX 2WD CVT	BV2VRXB45/COLR	\$41,590.00	18.00%	\$34,103.80	\$29,655.48	

Eclipse Cross		RRP	Discount	Net Price Incl GST	Net Price Excl GST	CHG
1.5P SPORT 2WD CVT	EV2SP45	\$41,690.00	20.00%	\$33,352.00	\$29,001.74	
1.5P SPORT 2WD CVT	EV2SP45/COLR	\$42,190.00	20.00%	\$33,752.00	\$29,349.57	
1.5P XLS 2WD CVT	EV2XLS45	\$41,690.00	20.00%	\$33,352.00	\$29,001.74	
1.5P XLS 2WD CVT	EV2XLS45/COLR	\$42,190.00	20.00%	\$33,752.00	\$29,349.57	
1.5P VRX 2WD CVT	EV2VRX45	\$45,590.00	18.00%	\$37,383.80	\$32,507.65	
1.5P VRX 2WD CVT	EV2VRX45/COLR	\$46,090.00	18.00%	\$37,793.80	\$32,864.17	
1.5P VRX 2WD CVT	EV2VRX45G	\$46,590.00	18.00%	\$38,203.80	\$33,220.70	
1.5P VRX 2WD CVT	EV2VRX45G/COLR	\$47,090.00	18.00%	\$38,613.80	\$33,577.22	
1.5P XLS AWD CVT	EV4XLS45	\$43,690.00	18.00%	\$35,825.80	\$31,152.87	
1.5P XLS AWD CVT	EV4XLS45/COLR	\$44,190.00	18.00%	\$36,235.80	\$31,509.39	
1.5P VRX AWD CVT	EV4VRX45	\$47,590.00	18.00%	\$39,023.80	\$33,933.74	
1.5P VRX AWD CVT	EV4VRX45/COLR	\$48,090.00	18.00%	\$39,433.80	\$34,290.26	
1.5P VRX AWD CVT	EV4VRX45G	\$48,590.00	18.00%	\$39,843.80	\$34,646.78	
1.5P VRX AWD CVT	EV4VRX45G/COLR	\$49,090.00	18.00%	\$40,253.80	\$35,003.30	
PHEV XLS 4WD	ET9XLS45	\$58,990.00	17.00%	\$48,961.70	\$42,575.39	
PHEV XLS 4WD	ET9XLS45/COLR	\$59,490.00	17.00%	\$49,376.70	\$42,936.26	
PHEV SPORT 4WD	ET9SP45	\$62,990.00	18.00%	\$51,651.80	\$44,914.61	
PHEV SPORT 4WD	ET9SP45/COLR	\$63,490.00	18.00%	\$52,061.80	\$45,271.13	
PHEV VRX 4WD	ET9VRX45	\$65,990.00	14.00%	\$56,751.40	\$49,349.04	
PHEV VRX 4WD	ET9VRX45/COLR	\$66,490.00	14.00%	\$57,181.40	\$49,722.96	
PHEV VRX 4WD	ET9VRX45G	\$66,990.00	14.00%	\$57,611.40	\$50,096.87	
PHEV VRX 4WD	ET9VRX45G/COLR	\$67,490.00	14.00%	\$58,041.40	\$50,470.78	

23MY 'ET' models and 24MY 'EV' petrol models both listed, as stock of some colours are now exhausted in ET model variants. Spec is carry over, ET will be supplied first if available.

OUTLANDER NEXT GEN		RRP	Discount	Net Price Incl GST	Net Price Excl GST	CHG
2.5P LS 2WD CVT	DV2LS45	\$49,990.00	23.00%	\$38,492.30	\$33,471.57	
2.5P LS 2WD CVT	DV2LS45/COLR	\$50,490.00	23.00%	\$38,877.30	\$33,806.35	
2.5P XLS 2WD CVT	DV2XLS45	\$53,990.00	18.00%	\$44,271.80	\$38,497.22	
2.5P XLS 2WD CVT	DV2XLS45/COLR	\$54,490.00	18.00%	\$44,681.80	\$38,853.74	
2.5P VRX 2WD CVT	DV2VRX45	\$59,990.00	18.00%	\$49,191.80	\$42,775.48	
2.5P VRX 2WD CVT	DV2VRX45/COLR	\$60,490.00	18.00%	\$49,601.80	\$43,132.00	
2.5P VRX 2WD CVT	DV2VRX45G	\$60,990.00	18.00%	\$50,011.80	\$43,488.52	
2.5P VRX 2WD CVT	DV2VRX45G/COLR	\$61,490.00	18.00%	\$50,421.80	\$43,845.04	
2.5P SPORT 2WD CVT	DV2SP45	\$56,990.00	17.00%	\$47,301.70	\$41,131.91	
2.5P SPORT 2WD CVT	DV2SP45/COLR	\$57,490.00	17.00%	\$47,716.70	\$41,492.78	
2.5P EXCEED 2WD CVT	DV2EXC45	\$66,990.00	18.00%	\$54,931.80	\$47,766.78	
2.5P LS 4WD CVT	DV4LS45	\$53,990.00	23.00%	\$41,572.30	\$36,149.83	
2.5P LS 4WD CVT	DV4LS45/COLR	\$54,490.00	23.00%	\$41,957.30	\$36,484.61	
2.5P XLS 4WD CVT	DV4XLS45	\$59,990.00	20.00%	\$47,992.00	\$41,732.17	
2.5P XLS 4WD CVT	DV4XLS45/COLR	\$60,490.00	20.00%	\$48,392.00	\$42,080.00	

* Prices exclude on road costs consisting of WOF, 12 months registration, a full tank of fuel and RUC (where applicable).

** Prices exclude LTSA entry certification fee of \$37.29 plus gst, which applies to every vehicle invoiced

*** Plus \$500 incl gst for Red Diamond, White Diamond and Black Diamond paint options (excludes Outlander Exceed models)

*** Plus \$1000 incl gst for grey trim options (available on NEXT GEN Outlander VRX models & Eclipse Cross VRX models) - Represented by a G in the model code



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OUTLANDER NEXT GEN		RRP	Discount	Net Price Incl GST	Net Price Excl GST	CHG
2.5P VRX 4WD CVT	DV4VRX45	\$65,990.00	16.00%	\$55,431.60	\$48,201.39	
2.5P VRX 4WD CVT	DV4VRX45/COLR	\$66,490.00	16.00%	\$55,851.60	\$48,566.61	
2.5P VRX 4WD CVT	DV4VRX45G	\$66,990.00	16.00%	\$56,271.60	\$48,931.83	
2.5P VRX 4WD CVT	DV4VRX45G/COLR	\$67,490.00	16.00%	\$56,691.60	\$49,297.04	
2.5P SPORT 4WD CVT	DV4SP45	\$62,990.00	19.00%	\$51,021.90	\$44,366.87	
2.5P SPORT 4WD CVT	DV4SP45/COLR	\$63,490.00	19.00%	\$51,426.90	\$44,719.04	
2.5P EXCEED 4WD CVT	DV4EXC45	\$72,990.00	18.00%	\$59,851.80	\$52,045.04	
PHEV SPORT 4WD	DT9SP45	\$78,990.00	11.00%	\$70,301.10	\$61,131.39	
PHEV SPORT 4WD	DT9SP45/COLR	\$79,490.00	11.00%	\$70,746.10	\$61,518.35	
PHEV LS 4WD	DV9LS45	\$69,990.00	14.00%	\$60,191.40	\$52,340.35	
PHEV LS 4WD	DV9LS45/COLR	\$70,490.00	14.00%	\$60,621.40	\$52,714.26	
PHEV XLS 4WD	DV9XLS45	\$75,990.00	11.00%	\$67,631.10	\$58,809.65	
PHEV XLS 4WD	DV9XLS45/COLR	\$76,490.00	11.00%	\$68,076.10	\$59,196.61	
PHEV VRX 4WD	DV9VRX45	\$79,990.00	8.00%	\$73,590.80	\$63,992.00	
PHEV VRX 4WD	DV9VRX45/COLR	\$80,490.00	8.00%	\$74,050.80	\$64,392.00	
PHEV VRX 4WD	DV9VRX45G	\$80,990.00	8.00%	\$74,510.80	\$64,792.00	
PHEV VRX 4WD	DV9VRX45G/COLR	\$81,490.00	8.00%	\$74,970.80	\$65,192.00	
PHEV EXCEED 4WD	DV9EXC45	\$89,990.00	14.00%	\$77,391.40	\$67,296.87	
PAJERO SPORT		RRP	Discount	Net Price Incl GST	Net Price Excl GST	CHG
2.4D VRX 4WD 8AT	JV6VRX45	\$68,990.00	20.00%	\$55,192.00	\$47,993.04	
2.4D VRX 4WD 8AT	JV6VRX45/COLR	\$69,490.00	20.00%	\$55,592.00	\$48,340.87	
2.4D VRXB 4WD 8AT	JV6VRXB45	\$70,990.00	20.00%	\$56,792.00	\$49,384.35	
2.4D VRXB 4WD 8AT (BLACK ROOF)	JV6VRXB45/COLR	\$71,490.00	20.00%	\$57,192.00	\$49,732.17	
NEXT GEN TRITON 2WD DIESEL		RRP	Discount	Net Price Incl GST	Net Price Excl GST	CHG
SC CH 2.4D GLX 2WD 6AT	XV2GLX22	\$44,490.00	17.00%	\$36,926.70	\$32,110.17	
DC CH 2.4D GLX 2WD 6AT	XV2GLX42	\$50,990.00	21.00%	\$40,282.10	\$35,027.91	
DC WS 2.4D GLX 2WD 6AT	XV2GLX47	\$52,990.00	20.00%	\$42,392.00	\$36,862.61	
DC CH 2.4D GLXR 2WD 6AT	XV2GLXR42	\$53,990.00	19.50%	\$43,461.95	\$37,793.00	
DC WS 2.4D GLXR 2WD 6AT	XV2GLXR47	\$55,990.00	19.00%	\$45,351.90	\$39,436.43	
DC CH 2.4D VRX 2WD 6AT	XV2VRX42	\$58,990.00	18.50%	\$48,076.85	\$41,805.96	
DC CH 2.4D VRX 2WD 6AT	XV2VRX42/COLR	\$59,490.00	18.50%	\$48,484.35	\$42,160.30	
DC WS 2.4D VRX 2WD 6AT	XV2VRX47	\$60,990.00	18.50%	\$49,706.85	\$43,223.35	
DC WS 2.4D VRX 2WD 6AT	XV2VRX47/COLR	\$61,490.00	18.50%	\$50,114.35	\$43,577.70	
NEXT GEN TRITON 4WD DIESEL		RRP	Discount	Net Price Incl GST	Net Price Excl GST	CHG
SC CH 2.4D GLX 4WD 6AT	XV6GLX22	\$52,990.00	20.00%	\$42,392.00	\$36,862.61	
DC CH 2.4D GLX 4WD 6AT	XV6GLX42	\$58,990.00	20.00%	\$47,192.00	\$41,036.52	
DC WS 2.4D GLX 4WD 6AT	XV6GLX47	\$60,990.00	19.00%	\$49,401.90	\$42,958.17	
DC CH 2.4D GLXR 4WD 6AT	XV6GLXR42	\$61,990.00	18.50%	\$50,521.85	\$43,932.04	
DC WS 2.4D GLXR 4WD 6AT	XV6GLXR47	\$63,990.00	18.00%	\$52,471.80	\$45,627.65	
DC CH 2.4D VRX 4WD 6AT	XV6VRX42	\$68,990.00	19.00%	\$55,881.90	\$48,592.96	
DC CH 2.4D VRX 4WD 6AT	XV6VRX42/COLR	\$69,490.00	19.00%	\$56,286.90	\$48,945.13	
DC WS 2.4D VRX 4WD 6AT	XV6VRX47	\$69,990.00	17.50%	\$57,741.75	\$50,210.22	
DC WS 2.4D VRX 4WD 6AT	XV6VRX47/COLR	\$70,490.00	17.50%	\$58,154.25	\$50,568.91	

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