Corporate Booking Plan — Customizability Documentation

Velvera offers a flexible, enterprise-ready Corporate Booking Plan designed for organizations seeking tailored procurement, deployment, and management of Velvera products at scale. The plan emphasizes customizability, volume-based benefits, and dedicated support to align with diverse corporate needs.

Standard Plan Inclusions

Feature	Description
Bulk Device Booking	Order smartphones, tablets, wearables, and accessories in customizable bundles
Dedicated Account Manager	Single point-of-contact for all business queries and escalation
Custom Device Configuration	Pre-load corporate apps, Wi-Fi credentials, device policies, and asset tags before dispatch
Flexible Delivery Scheduling	Staggered or consolidated shipments according to business milestones or regional rollouts
Priority Support & SLAs	Priority resolution timelines, 24/7 remote tech support, and site visit scheduling on request
Device Lifecycle Management	Advance-replacement service, warranty & accidental damage upgrade options
Enterprise Dashboard Access	Real-time tracking of order progress, device inventory, and service tickets
Flexible Payment Options	Credit terms up to 60 days, staged payments, and consolidated invoicing
E-waste & Upgrade Programs	Reverse logistics for retired devices, discounted upgrade paths for existing fleet

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Customizability Options

1. Product Selection Flexibility

- Mix and match any combination of smartphones, tablets, watches, and accessories.
- Support for model-specific or color-specific bookings (e.g., $75 \times$ Velvera One Ultra 1TB in Titanium Gray, $120 \times$ Edge Pro 256GB in Sage Green).
- Option to include ecosystem bundles—e.g., pairing Velvera Pad Pro units with Pencil/Keyboard add-ons.

Example:
A corporate customer books 350 devices:
- 200 × Velvera One Pro 256GB (Deep Ocean Blue)
- 90 × Velvera Pad Pro 12.9" 256GB (with Velvera Keyboard & Pencil)
- 60 × Velvera Watch Deluxe 46mm (Silver)

2. Custom Firmware & Profile Installation

- Devices can be pre-loaded with:
    - Enterprise software (EMM/MDM clients; corporate VPN apps)
    - Security settings (password/encryption policies, restricted app stores)
    - Company branding (custom wallpapers, app icons, ringtones)
- Option for zero-touch enrollment compatible with leading MDM providers.

3. Asset Tagging & Packaging

- Asset ID labels (barcode or RFID) applied at factory as per company schema.
- Customized packaging with company logo or department-based labeling.
- Option for single-location or drop-shipment to branch offices.

4. Staged Rollout & Replacement

- Advance delivery phasing: e.g., 150 devices in Q1, 200 in Q2, per regional expansion plans.
- On-site replacement logistics planning for high-priority roles (executive or field staff).

5. Support Level Customization

- SLA upgrades (6hr or next-business-day replacement)
- Dedicated tele-support lines for IT administrators.
- Optional training workshops (virtual or on-site) for device onboarding.

6. Invoice & Documentation Customization

- Single consolidated invoices per project, department, or shipment
- Custom PO/requisition number mapping to corporate systems
- Delivery challan with device serial and asset ID lists

Booking Process — Stepwise Overview

Step	Process Details
1. Requirement Gathering	Account Manager conducts needs analysis (device types, color, configuration, quantities, rollout schedule)
2. Proposal & Quotation	Tailored quote including all selected models, accessories, configuration, and delivery terms
3. Booking Confirmation	Commercial agreement signed; advance payment or PO submitted as per agreement
4. Customization & Preparation	Devices configured as per specifications; asset tagging and packaging prepared
5. Dispatch & Tracking	Devices shipped per agreed schedule; tracking details shared via dashboard
6. Delivery & Handover	Delivery with handover documentation, asset register, and support contact sheet
7. Post-Delivery Support	24/7 support, training (if elected), lifecycle management, and reporting

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Illustrative Booking Scenarios

Scenario 1: Financial Services Firm, Pan-India Deployment
- 500 × Velvera Nexus 1 Pro 512GB (company logo on boot screen, pre-loaded with secured banking apps) - 250 × Velvera Watch Standard 42mm (battery-optimized firmware) - Delivery to 25 regional offices, with asset tagging mapped to branch codes - Invoice split by region with GST compliance

Scenario 2: Creative Agency, BYOD Transition
- 150 × Velvera Edge Pro 512GB (custom wallpapers, pre-installed design apps) - 60 × Velvera Pad 11" 256GB, bundled with Velvera Pencil - Phased rollout: 80% in April, 20% in June with additional introductory training session - Lifetime accidental damage coverage add-on selected

Scenario 3: Manufacturing Enterprise, Field Operations Kit
- 300 × Velvera Core Max 256GB (Rugged Case + Screen Protector included in package) - 120 × Velvera Watch Premium 49mm (Ocean Blue) - Barcode asset tagging compatible with enterprise inventory - Shipment consolidated to central warehouse, with express support SLA

Contact & Next Steps

To initiate a corporate booking or request a demonstration: - **Corporate Sales Desk**: corpbusiness@velvera.com - **Phone (Business Support)**: +91-

22-4800-7541 - **Dedicated Account Manager Assignment** within 48 hours of inquiry receipt

For full schedule of plan benefits and options, log in to the Velvera Enterprise Portal.

Velvera Corporate Booking Plan — Scalable, Secure, Personalized.