

Aventro Motors Pvt. Ltd.

Corporate & Government Discounts Policy (Raw Draft)

1. Corporate Discounts

Eligibility

- Available to employees of approved corporate entities/partners possessing a valid company ID.
- Bulk purchase schemes for corporate fleet requirements; eligibility as per agreement/MOU.

Discount Structure

- **General Corporate Discount:**

2% - 5% off on ex-showroom price (varying by model, quantity, and corporate tie-up).

- **Fleet Purchase Discount:**

5% - 8% off for purchase of 5+ vehicles in a single order.

- **Additional Benefits:**

- Free 1st year maintenance package.
- Complimentary accessories kit on select models.
- Priority delivery slots.

Documents Required

- Valid Corporate ID Proof / Letter from HR or Procurement Head.
- Company-issued Purchase Order (PO) or undertaking.
- Employee ID Proof (for individual employee schemes).

Terms & Conditions

- Corporate discounts cannot be clubbed with some seasonal offers, promotional rebates, or exchange bonuses.
 - Discount amount and benefits at discretion of Aventro Motors Pvt. Ltd. and can vary by region/dealership.
 - GST & other statutory levies payable on discounted price.
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2. Government Discounts

Eligibility

- Applicable to Central/State Government organizations, PSUs, Public Sector Banks, Municipal Corporations, and accredited government officials.

- Available for both official and personal purchases (subject to organization's rules).

Discount Structure

- **Direct Government Order:**
3% - 7% off on ex-showroom price.
- **Public Sector Employees:**
2% - 5% off on ex-showroom price (on submission of valid official ID).
- **Defence/Police/Paramilitary Personnel:**
Additional 10,000 - 20,000 benefit (model-specific).

Additional Perks

- Priority processing for order and registration.
- Fast-track delivery support.
- Complimentary basic kit.

Documents Required

- Official Purchase Order or Sanction Letter (institutional purchase).
- Valid Government photo ID/Service Card (for personal purchase).
- Departmental recommendation letter (if needed).

Terms & Conditions

- Discounts subject to availability of models/variants and as per prevailing policy.
- Not valid for resale prior to 1 year from delivery (especially for institutional sales).
- Cannot be combined with some private exchange/finance offers.
- Final discretion rests with Aventro Motors Pvt. Ltd.

For updated discount slabs and eligibility, contact Aventro Motors corporate sales team: - Email: info@aventromotors.com

- Corporate & Govt Sales Desk: +91 124 1234567

Note: All discounts are subject to periodic revision and may change without prior notice. Ask your nearest dealer for prevailing offers.
