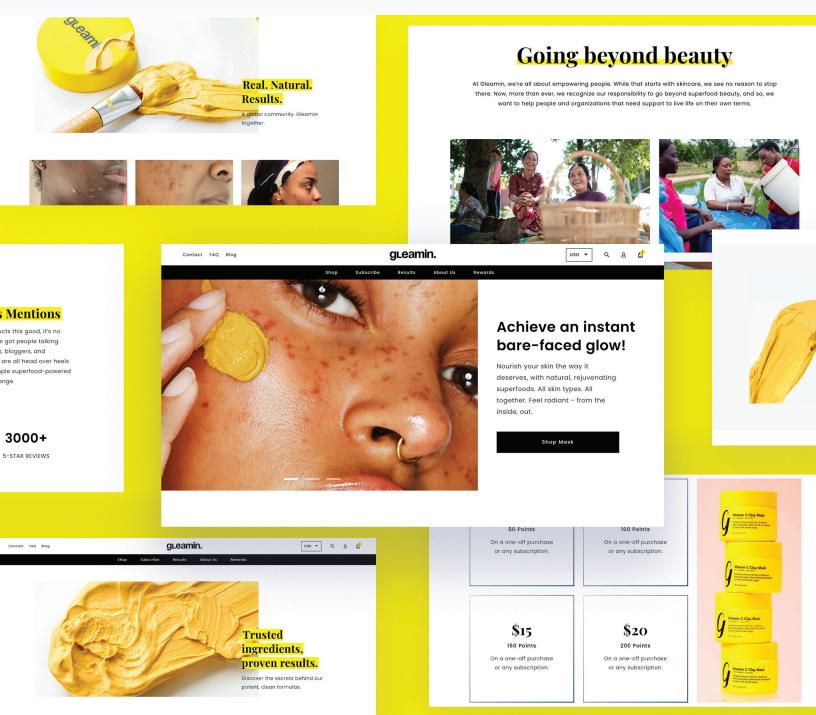
gLeamin.

Gleamin uses potent superfoods to enhance natural beauty and empower life. Their clean products are carefully formulated to invigorate a global community with a new-found sense of freedom.



The Objective.

Gleamin's primary objective was to find a digital agency partner that could help them improve the visual consistency of their store, provide measurable improvements for sales, and allow them to have better content management control throughout their store

Unique Problems to Solve.

Balancing Aesthetics & Conversions.

Prior to engaging with Gleamin for this redesign, our Grow team helped them achieve an average conversion rate >5%. It was critical that we didn't sacrifice these gains while reimagining their website's interface and user experience.

Improving Subscription Product Rates.

While conversion rates for traditional purchases were high, conversions for subscriptions were lower than the site average. We needed to figure out a way to make this process more attractive to the customer.

Skills Applied

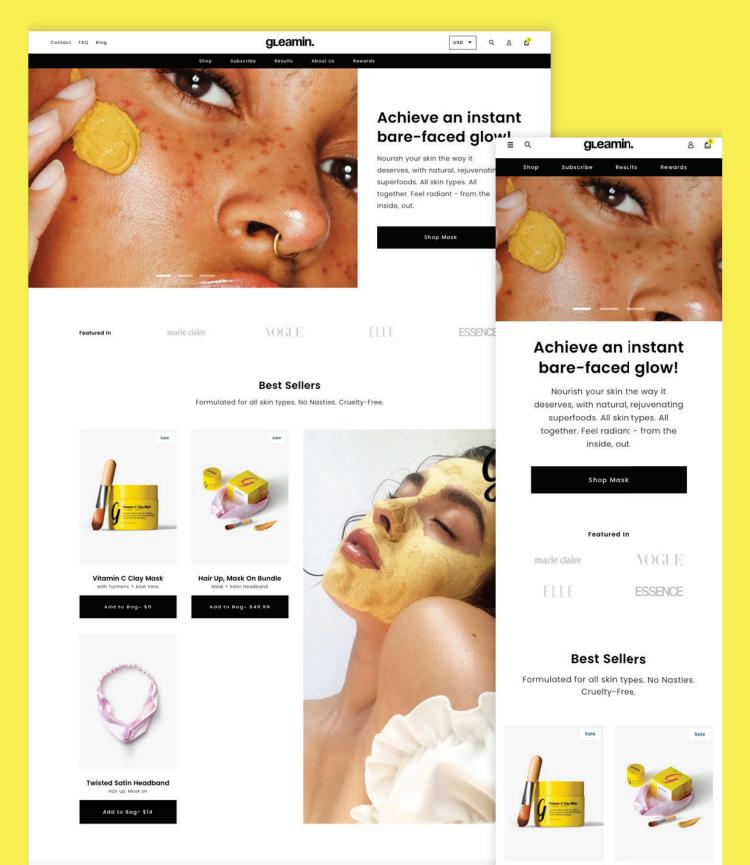
Digital Strategy, UI/UX Design, Full-stack Development, Copy Writing, Custom Quiz

Platform

Shopify Plus

Homepage.

Gleamin has rapidly grown in popularity for one reason above all - it works. It We focused on highlighting the real world before/afters of their customers and key influencer endorsements to help build a stronger connection with their customers.

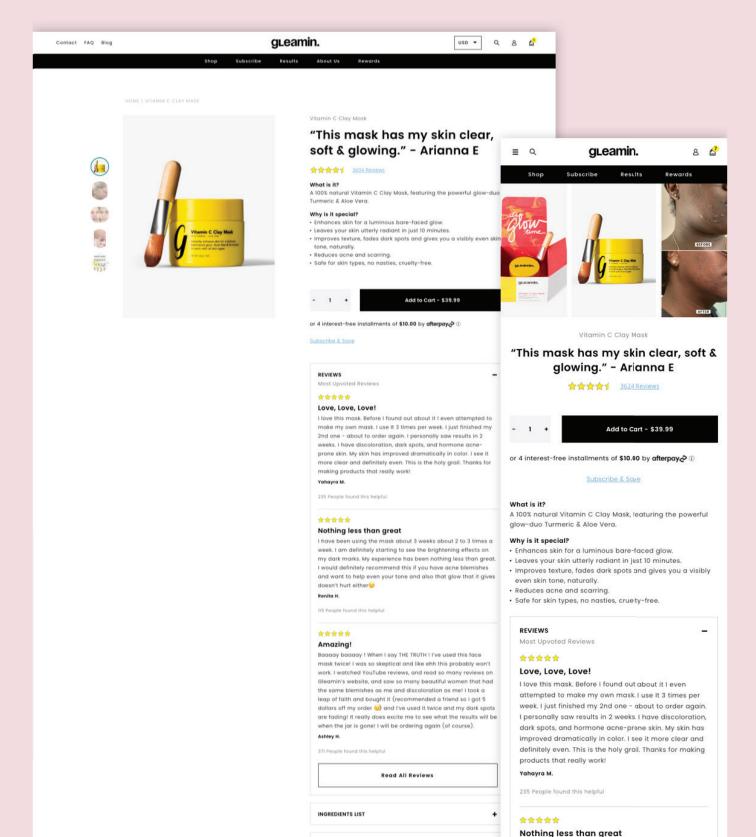


Vitamin C Clay Mask

Hair Up, Mask On Bundle

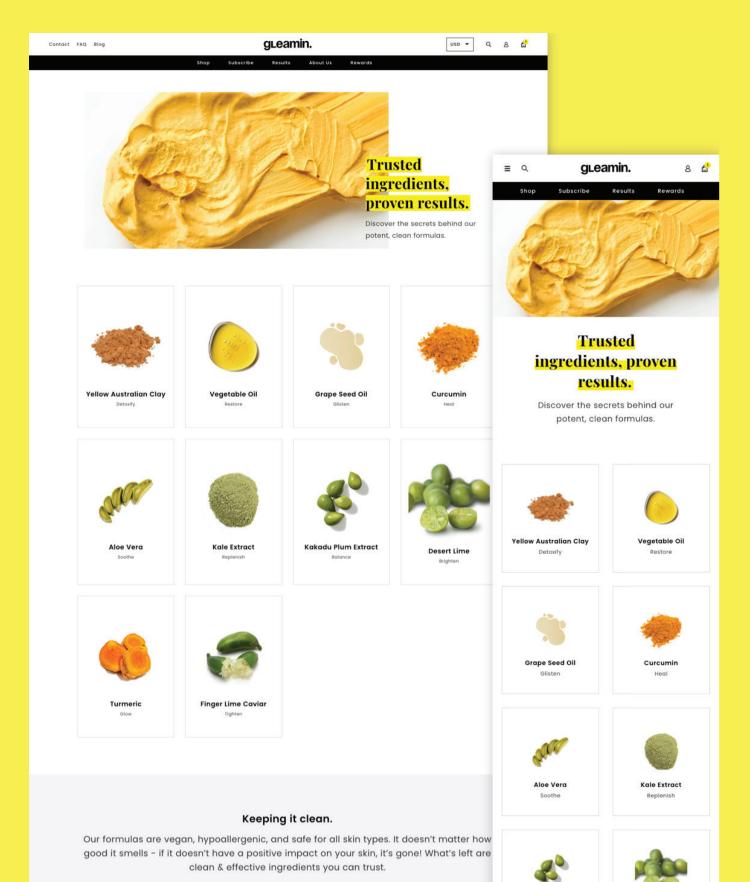
Product Page

Similar to the idea with the homepage, the goal here is to quickly present social proof through reviews. The reviews badge at top gives you a glimpse of how people feel about it (3,000+5 star reviews is hard to ignore). We also have the actual reviews easy to access. If you're not convinced by that, we provide info on the natural ingredients they use as well as more customer transformations.



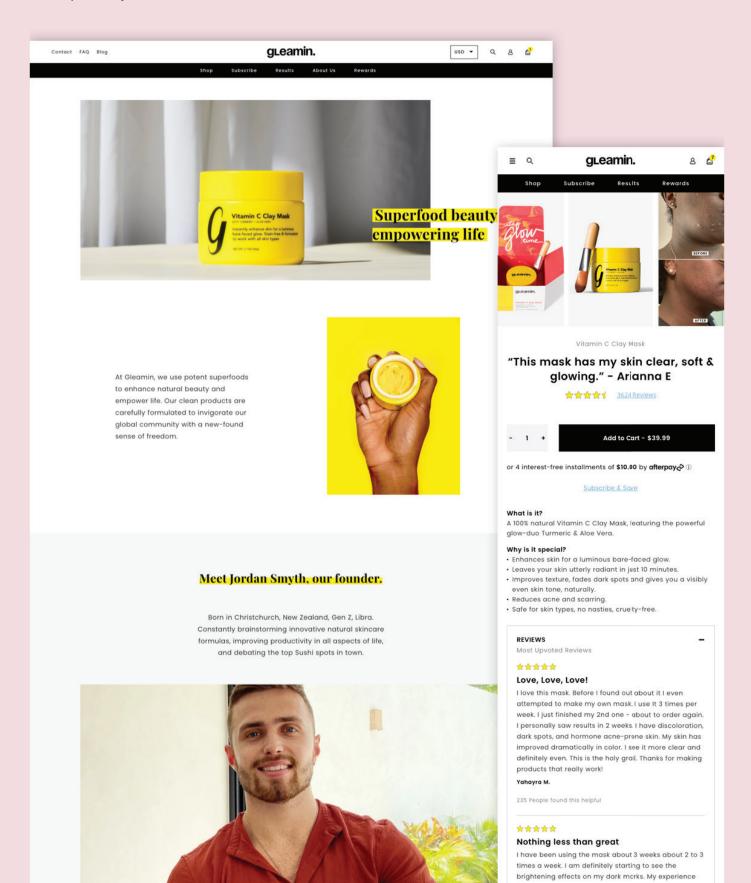
Ingredients Page

Gleamin is all about natural ingredients to create natural beauty. It was important that we gave them a place on their site where they can highlight their natural ingredients, the benefits of those ingredients.



About Page

Gleamin's about page goes a few steps further than just laying out a mission statement. We encouraged them to divulge more about the people behind the brand to improve their transparency with their customers.



Subscription Process

Previously, their subscription process was just a footnote in their single product flow. In the new iteration of the website we decided to break out the subscription into its own dedicated page to improve it's visibility. The 1-2-3 step process makes it super clear what the benefits here are (10% discount + convenient, monthly delivery).

