

## Says

What have we heard them say?
What can we imagine them saying?
I need a

tourism guide during travelling

I want to promote business online

I don't have a lot of time do a research

What really counts major preoccupations worries & aspirations.

wants ease and convenience of planning a trip

**Thinks** 

What are their wants, needs, hopes, and dreams?

values cost

and time

efficiency

worth to visit

What other thoughts might influence their behavior?

Searching
feedbacks

Insights Into
The Global Air
Transportation
Network With
Tableau

Unlocking

Wasting of time and energy

feedbacks and comments

Translate the not unterstandable language

Ask friends who visited to that place or asking on a blog/social media

Cannot get the very accurate result

Not understandable language



## Does



