



HEALTHIER LONGER BETTER

Content valid till June 2018

WHY CHOOSE AIA?

aialife.com.lk



**HEALTHIER, LONGER,
BETTER LIVES**

AIA GROUP AT A GLANCE



almost **a century of history** in the region



Large geographic footprint with 100% ownership in 16 out of 18¹ markets



Our Vision is to be the **pre-eminent** life insurance provider



Our Purpose is to play a **leadership role** in driving economic and social development across the region



Ranked **MDRT's #1** multinational worldwide²



The world's **2nd largest** life insurer³



US\$ 216 billion in assets⁴



More than **30 million** individual policies



More than **16 million** group scheme members



EV equity of **US\$ 52 billion**⁴



Paid **13 million** benefits during 2017



Total sum assured of over **US\$ 1 trillion**⁴

1. AIA has a representative office in Myanmar

2. AIA had a total of 8,324 agents and agency leaders registered as Million Dollar Round Table (MDRT) members in 2017

3. Source: Bloomberg, 27 February 2018

4. All the figures are as of 30 November 2017 unless otherwise stated

AIA IS THE LARGEST PAN-ASIAN LIFE INSURER



HEALTHIER, LONGER,
BETTER LIVES

18
MARKETS

CHINA 1919	MACAU 1982
HONG KONG 1931	INDONESIA 1984
SINGAPORE 1931	KOREA 1987
THAILAND 1938	TAIWAN 1990
PHILIPPINES 1947	VIETNAM 2000
MALAYSIA 1948	INDIA 2001
BRUNEI 1957	SRI LANKA 2012
AUSTRALIA 1972	MYANMAR ¹ 2013
NEW ZEALAND 1981	CAMBODIA ¹ 2015



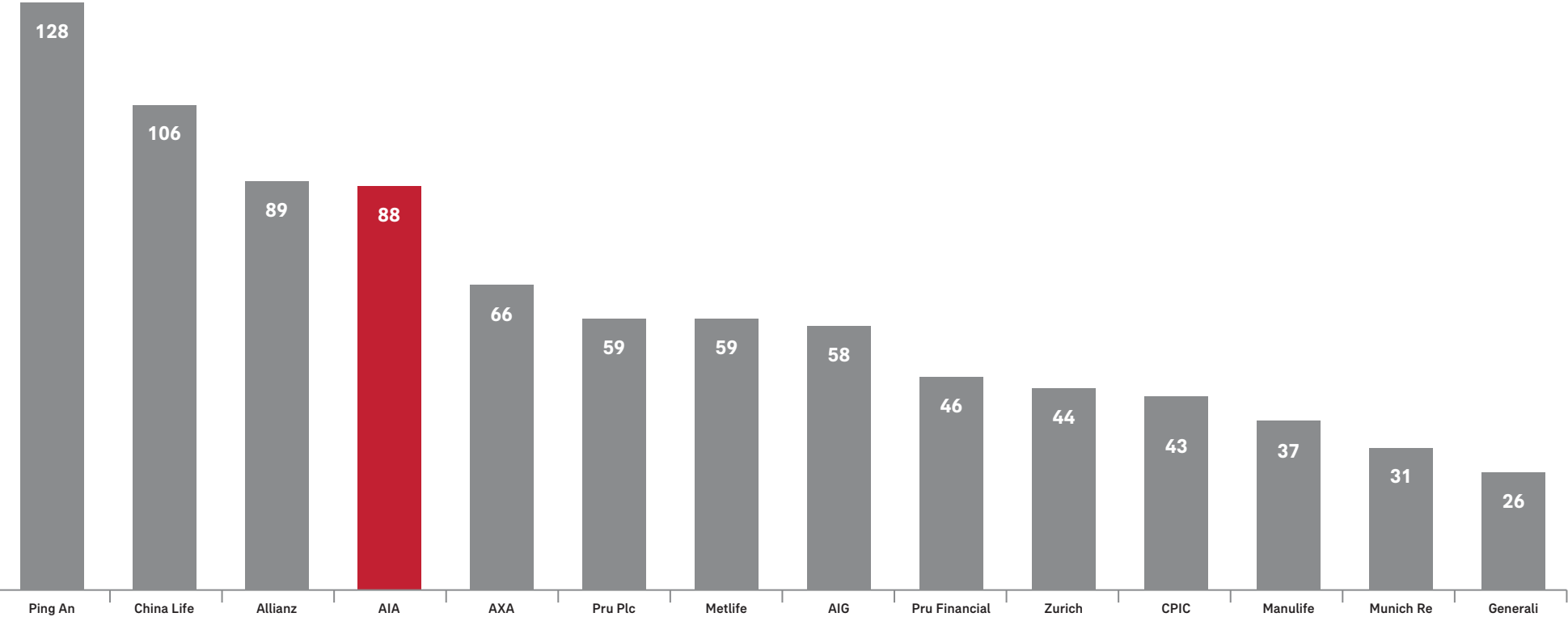
30 Million
Individual
Policies

16 Million
Group
Scheme
Members

AIA IS THE 4th LARGEST LISTED INSURER AND
2nd LARGEST LISTED LIFE INSURER IN THE WORLD

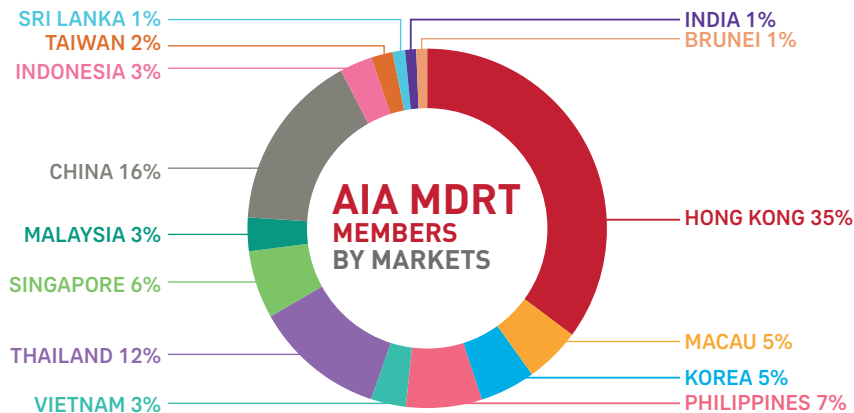
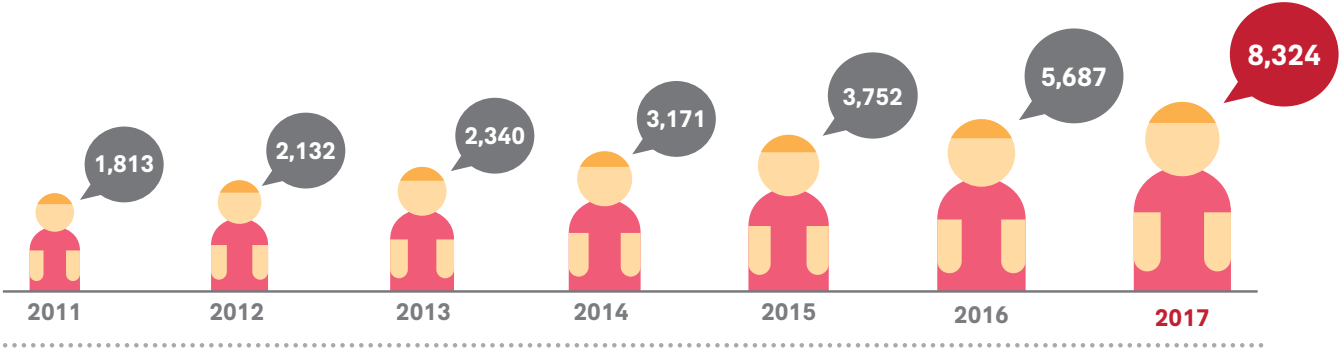


Market Capitalisation (\$bn)



SOURCE: BLOOMBERG, AS OF 30 JUNE 2017

AIA HAS THE MOST MDRT QUALIFIED FINANCIAL ADVISORS



AIA Group Hong Kong SAR	8,324
Prudential plc England, UK	5,231
Life Insurance Corporation of India - India	5,140
Prudential Financial USA	2,963
New York Life USA	2,948
Manulife Financial Corporation Canada	2,173
AXA Group France	1,627
MetLife USA	1,410
Sun Life Financial Canada	1,119
Cathay Financial Holdings Taiwan R.O.C.	761



TOP 10*
MULTINATIONAL
COMPANIES

ABOUT MDRT

Founded in 1927, the Million Dollar Round Table (MDRT) is a global independent association of more than 42,000 of the world's leading life insurance and financial services professionals from more than 470 companies in 71 countries.

Its members demonstrate the founding principles of exceptional professional conduct and outstanding client service. MDRT membership is recognised internationally as the standard of excellence in the life insurance and financial services business.

MDRT membership connects the financial services profession.

Visit mdrt.org to learn more about the benefits of MDRT membership.

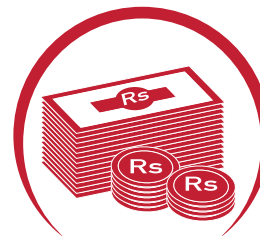


*as of 2017

AIA SRI LANKA AT A GLANCE



More than **LKR 52.6 Bn**
in total **assets**¹



**Minimum 9.63% annual
dividend** for customers²



Total **protected**
amount in Sri Lanka
is **LKR 359 Bn**³



**MDRT #1 in Sri Lanka
for 3 consecutive years**⁴



**Professional advisors
with access to AIA's iMO**
to deliver best advice

1. AIA Sri Lanka Annual Report 2017.

2. Declared for 2017.

3. As at 31st December 2017.

4. 2015, 2016, 2017.



