

Importing libraries

```
In [76]: import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
```

```
In [77]: df=pd.read_csv('Churn.csv')
```

```
In [78]: df.head()
```

```
Out[78]:
```

	customerID	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneService	MultipleLines	InternetService	OnlineSecurity	...	DeviceProtection
0	7590-VHVEG	Female	0	Yes	No	1	No	No phone service	DSL	No	...	No
1	5575-GNVDE	Male	0	No	No	34	Yes	No	DSL	Yes	...	Yes
2	3668-QPYBK	Male	0	No	No	2	Yes	No	DSL	Yes	...	No
3	7795-CFOCW	Male	0	No	No	45	No	No phone service	DSL	Yes	...	Yes
4	9237-HQITU	Female	0	No	No	2	Yes	No	Fiber optic	No	...	No

5 rows × 21 columns



```
In [79]: df.drop('customerID',axis=1,inplace=True) #it is useless for preicing churn
```

```
In [80]: df.head()
```

```
Out[80]:
```

	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneService	MultipleLines	InternetService	OnlineSecurity	OnlineBackup	DeviceProtection	T
0	Female	0	Yes	No	1	No	No phone service	DSL	No	Yes	No	
1	Male	0	No	No	34	Yes	No	DSL	Yes	No	Yes	
2	Male	0	No	No	2	Yes	No	DSL	Yes	Yes	No	
3	Male	0	No	No	45	No	No phone service	DSL	Yes	No	Yes	
4	Female	0	No	No	2	Yes	No	Fiber optic	No	No	No	

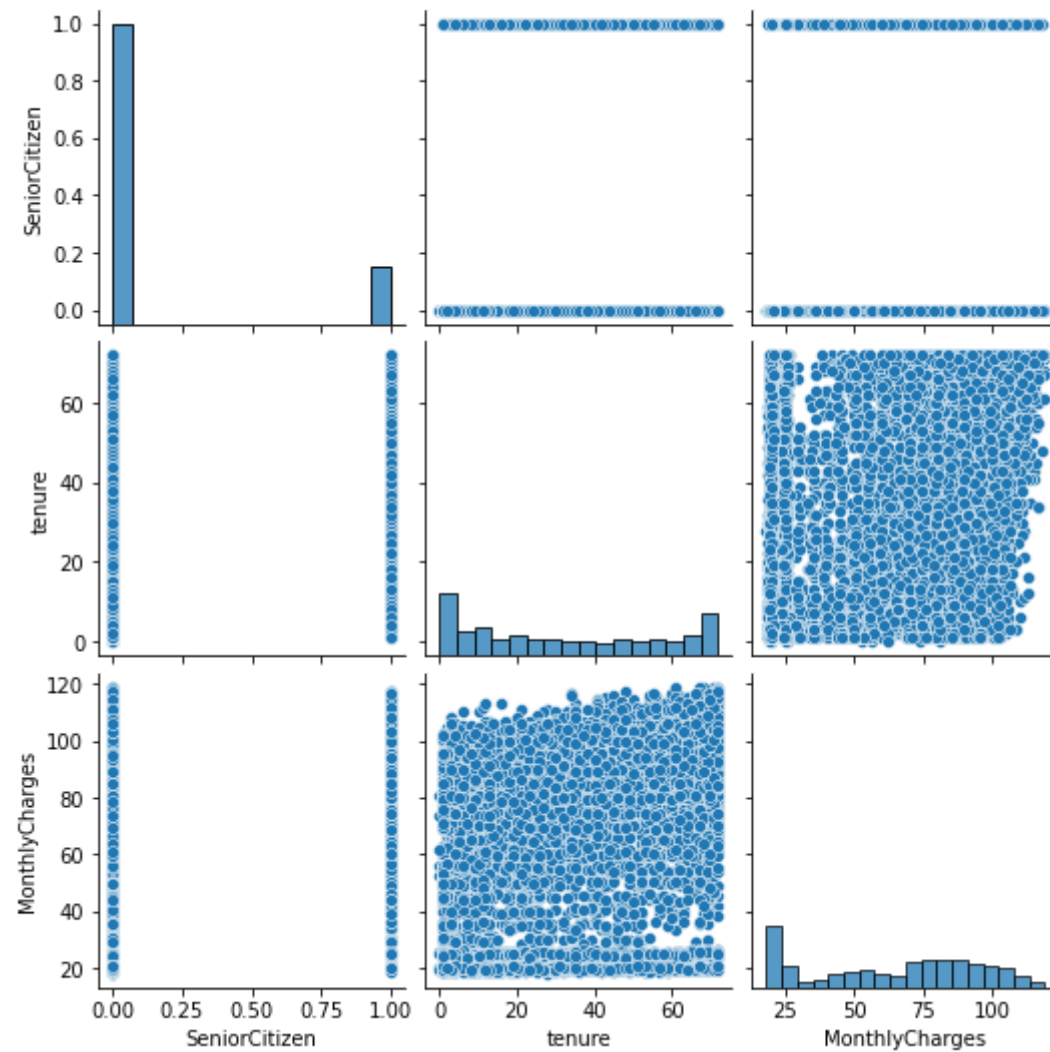
```
In [81]: df.dtypes
```

```
Out[81]:
```

gender	object
SeniorCitizen	int64
Partner	object
Dependents	object
tenure	int64
PhoneService	object
MultipleLines	object
InternetService	object
OnlineSecurity	object
OnlineBackup	object
DeviceProtection	object
TechSupport	object
StreamingTV	object
StreamingMovies	object
Contract	object
PaperlessBilling	object
PaymentMethod	object
MonthlyCharges	float64
TotalCharges	object
Churn	object
dtype:	object

```
In [127]: #x_vars=df.drop('Churn',axis=1)
sns.pairplot(data=pd.read_csv('Churn.csv'))
```

Out[127]: <seaborn.axisgrid.PairGrid at 0x1dc47c128c0>



```
In [83]: from pandas_profiling import ProfileReport
```

```
In [84]: profile=ProfileReport(df)
profile.to_file(output_file='Data_review.html')
```

```
Summarize dataset: 0%|          | 0/5 [00:00<?, ?it/s]
Generate report structure: 0%|          | 0/1 [00:00<?, ?it/s]
Render HTML: 0%|          | 0/1 [00:00<?, ?it/s]
Export report to file: 0%|          | 0/1 [00:00<?, ?it/s]
```

Changing string objects to float in Totalcharges column

```
In [85]: df.TotalCharges.values
```

```
Out[85]: array(['29.85', '1889.5', '108.15', ..., '346.45', '306.6', '6844.5'],
      dtype=object)
```

```
In [86]: pd.to_numeric(df.TotalCharges,errors='coerce')
```

```
Out[86]: 0      29.85
1    1889.50
2     108.15
3    1840.75
4     151.65
...
7038   1990.50
7039   7362.90
7040    346.45
7041    306.60
7042   6844.50
Name: TotalCharges, Length: 7043, dtype: float64
```

```
In [87]: df[pd.to_numeric(df.TotalCharges,errors='coerce').isnull()]
```

Out[87]:

	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneService	MultipleLines	InternetService	OnlineSecurity	OnlineBackup	DeviceProtection
488	Female	0	Yes	Yes	0	No	No phone service	DSL	Yes	No	Yes
753	Male	0	No	Yes	0	Yes	No	No	No internet service	No internet service	No internet service
936	Female	0	Yes	Yes	0	Yes	No	DSL	Yes	Yes	Yes
1082	Male	0	Yes	Yes	0	Yes	Yes	No	No internet service	No internet service	No internet service
1340	Female	0	Yes	Yes	0	No	No phone service	DSL	Yes	Yes	Yes
3331	Male	0	Yes	Yes	0	Yes	No	No	No internet service	No internet service	No internet service
3826	Male	0	Yes	Yes	0	Yes	Yes	No	No internet service	No internet service	No internet service
4380	Female	0	Yes	Yes	0	Yes	No	No	No internet service	No internet service	No internet service
5218	Male	0	Yes	Yes	0	Yes	No	No	No internet service	No internet service	No internet service
6670	Female	0	Yes	Yes	0	Yes	Yes	DSL	No	Yes	Yes
6754	Male	0	No	Yes	0	Yes	Yes	DSL	Yes	Yes	No



```
In [88]: df.iloc[488]['TotalCharges']
```

Out[88]:

' '

```
In [89]: df1=df[df.TotalCharges != ' ']  
df1.shape
```

Out[89]:

(7032, 20)

```
In [90]: df2=df[df.TotalCharges == ' ']
```

```
df2.shape
```

```
Out[90]: (11, 20)
```

```
In [91]: df1.dtypes
```

```
Out[91]: gender           object
SeniorCitizen      int64
Partner           object
Dependents         object
tenure            int64
PhoneService       object
MultipleLines      object
InternetService    object
OnlineSecurity     object
OnlineBackup       object
DeviceProtection   object
TechSupport        object
StreamingTV        object
StreamingMovies    object
Contract           object
PaperlessBilling   object
PaymentMethod      object
MonthlyCharges     float64
TotalCharges       object
Churn              object
dtype: object
```

```
In [92]: pd.to_numeric(df1.TotalCharges)
```

```
Out[92]: 0         29.85
1      1889.50
2       108.15
3      1840.75
4       151.65
...
7038    1990.50
7039    7362.90
7040     346.45
7041     306.60
7042    6844.50
Name: TotalCharges, Length: 7032, dtype: float64
```

```
In [93]: df1.TotalCharges= pd.to_numeric(df1.TotalCharges)
```

```
C:\Users\DEBASISH\AppData\Local\Programs\Python\Python310\lib\site-packages\pandas\core\generic.py:5516: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row_indexer,col_indexer] = value instead
```

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus-a-copy

```
self[name] = value
```

```
In [94]: df1.TotalCharges.dtypes
```

```
Out[94]: dtype('float64')
```

```
In [95]: df1.head()
```

```
Out[95]:
```

	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneService	MultipleLines	InternetService	OnlineSecurity	OnlineBackup	DeviceProtection	T
--	--------	---------------	---------	------------	--------	--------------	---------------	-----------------	----------------	--------------	------------------	---

0	Female	0	Yes	No	1	No	No phone service	DSL	No	Yes	No	
---	--------	---	-----	----	---	----	------------------	-----	----	-----	----	--

1	Male	0	No	No	34	Yes	No	DSL	Yes	No	Yes	
---	------	---	----	----	----	-----	----	-----	-----	----	-----	--

2	Male	0	No	No	2	Yes	No	DSL	Yes	Yes	No	
---	------	---	----	----	---	-----	----	-----	-----	-----	----	--

3	Male	0	No	No	45	No	No phone service	DSL	Yes	No	Yes	
---	------	---	----	----	----	----	------------------	-----	-----	----	-----	--

4	Female	0	No	No	2	Yes	No	Fiber optic	No	No	No	
---	--------	---	----	----	---	-----	----	-------------	----	----	----	--

```
In [96]: df1[df1.Churn=='No']
```

Out[96]:

	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneService	MultipleLines	InternetService	OnlineSecurity	OnlineBackup	DeviceProtection
0	Female	0	Yes	No	1	No	No phone service	DSL	No	Yes	No
1	Male	0	No	No	34	Yes	No	DSL	Yes	No	Yes
3	Male	0	No	No	45	No	No phone service	DSL	Yes	No	Yes
6	Male	0	No	Yes	22	Yes	Yes	Fiber optic	No	Yes	No
7	Female	0	No	No	10	No	No phone service	DSL	Yes	No	No
...
7037	Female	0	No	No	72	Yes	No	No	No internet service	No internet service	No internet service
7038	Male	0	Yes	Yes	24	Yes	Yes	DSL	Yes	No	Yes
7039	Female	0	Yes	Yes	72	Yes	Yes	Fiber optic	No	Yes	Yes
7040	Female	0	Yes	Yes	11	No	No phone service	DSL	Yes	No	No
7042	Male	0	No	No	66	Yes	No	Fiber optic	Yes	No	Yes

5163 rows × 20 columns



In [97]: `df1[df1.Churn=='No'].shape`

Out[97]: (5163, 20)

In [98]: `df1[df1.Churn=='Yes'].shape`

Out[98]: (1869, 20)

```
In [99]: df1[df1.Churn=='No'].tenure
```

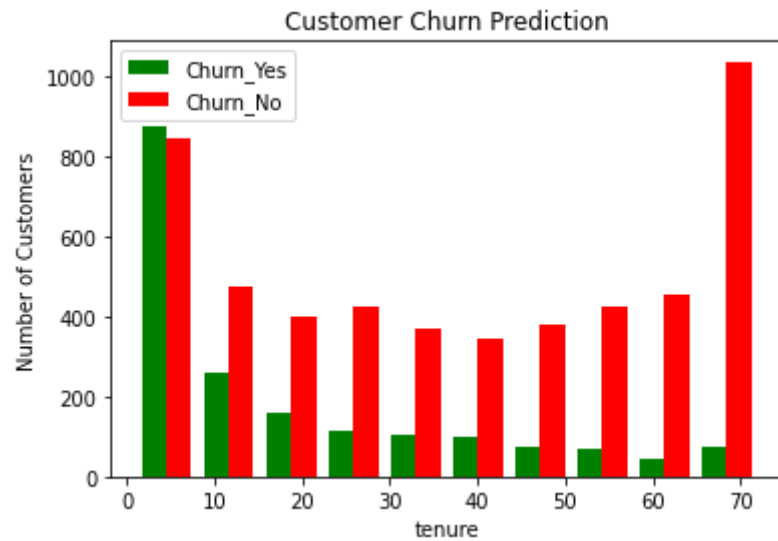
```
Out[99]: 0      1
1      34
3      45
6      22
7      10
      ..
7037   72
7038   24
7039   72
7040   11
7042   66
Name: tenure, Length: 5163, dtype: int64
```

```
In [100]: df1[df1.Churn=='Yes'].tenure
```

```
Out[100]: 2      2
4      2
5      8
8      28
13     49
      ..
7021   12
7026    9
7032    1
7034   67
7041    4
Name: tenure, Length: 1869, dtype: int64
```

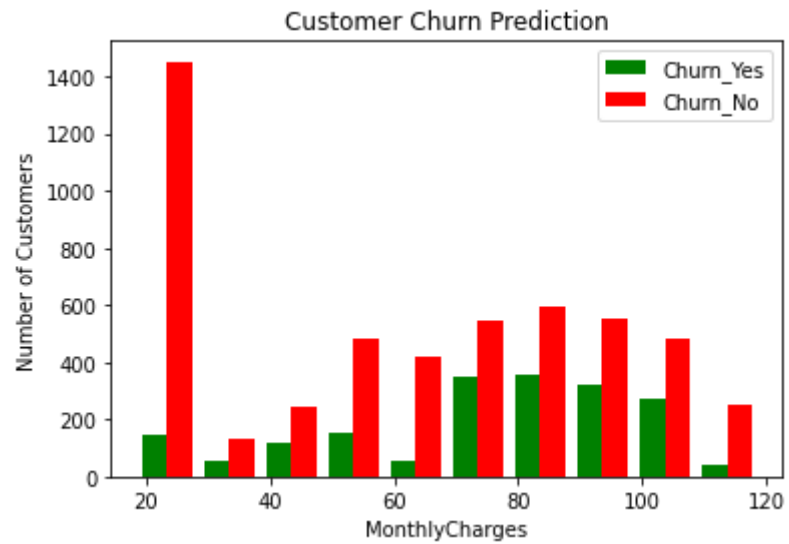
```
In [101]: tenure_churn_no=df1[df1.Churn=='No'].tenure
tenure_churn_yes=df1[df1.Churn=='Yes'].tenure
plt.title('Customer Churn Prediction')
plt.xlabel('tenure')
plt.ylabel('Number of Customers')
plt.hist([tenure_churn_yes,tenure_churn_no],color=['green','red'],label=['Churn_Yes','Churn_No'])
plt.legend()
```

Out[101]: <matplotlib.legend.Legend at 0x1dc443d5660>



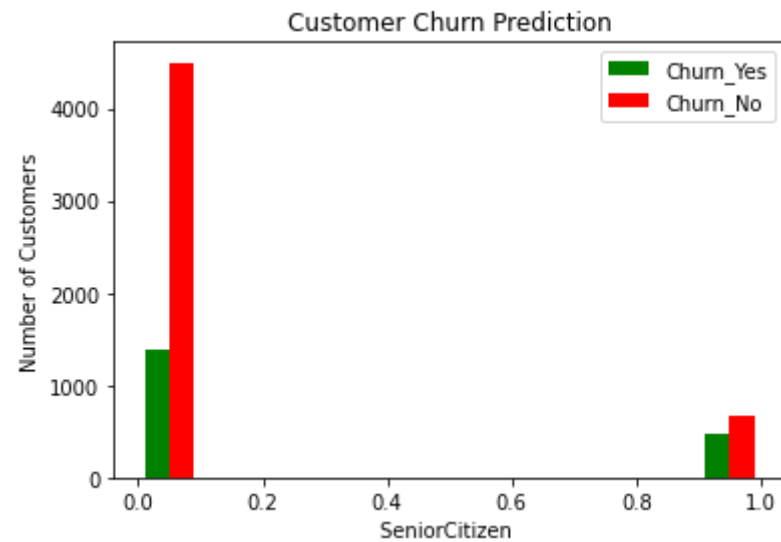
```
In [102... tenure_churn_no=df1[df1.Churn=='No'].MonthlyCharges
tenure_churn_yes=df1[df1.Churn=='Yes'].MonthlyCharges
plt.title('Customer Churn Prediction')
plt.xlabel('MonthlyCharges')
plt.ylabel('Number of Customers')
plt.hist([tenure_churn_yes,tenure_churn_no],color=['green','red'],label=['Churn_Yes','Churn_No'])
plt.legend()
```

```
Out[102]: <matplotlib.legend.Legend at 0x1dc475870a0>
```



```
In [103... tenure_churn_no=df1[df1.Churn=='No'].SeniorCitizen
tenure_churn_yes=df1[df1.Churn=='Yes'].SeniorCitizen
plt.title('Customer Churn Prediction')
plt.xlabel('SeniorCitizen ')
plt.ylabel('Number of Customers')
plt.hist([tenure_churn_yes,tenure_churn_no],color=['green','red'],label=['Churn_Yes','Churn_No'])
plt.legend()
```

```
Out[103]: <matplotlib.legend.Legend at 0x1dc40e720e0>
```



Data preprocessing

```
In [104... def unique_col(df):  
    for column in df:  
        if df[column].dtypes=='object':  
            print(f'{column}: {df[column].unique()}')
```

```
In [105... unique_col(df1)
```

```
gender: ['Female' 'Male']
Partner: ['Yes' 'No']
Dependents: ['No' 'Yes']
PhoneService: ['No' 'Yes']
MultipleLines: ['No phone service' 'No' 'Yes']
InternetService: ['DSL' 'Fiber optic' 'No']
OnlineSecurity: ['No' 'Yes' 'No internet service']
OnlineBackup: ['Yes' 'No' 'No internet service']
DeviceProtection: ['No' 'Yes' 'No internet service']
TechSupport: ['No' 'Yes' 'No internet service']
StreamingTV: ['No' 'Yes' 'No internet service']
StreamingMovies: ['No' 'Yes' 'No internet service']
Contract: ['Month-to-month' 'One year' 'Two year']
PaperlessBilling: ['Yes' 'No']
PaymentMethod: ['Electronic check' 'Mailed check' 'Bank transfer (automatic)'
'Credit card (automatic)']
Churn: ['No' 'Yes']
```

```
In [106... #replace no phone service and no internet service to no
df1.replace('No internet service','No',inplace=True)
df1.replace('No phone service','No',inplace=True)
```

C:\Users\DEBASISH\AppData\Local\Programs\Python\Python310\lib\site-packages\pandas\core\frame.py:5238: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus-a-copy
return super().replace(

```
In [107... unique_col(df1)
```

```

gender: ['Female' 'Male']
Partner: ['Yes' 'No']
Dependents: ['No' 'Yes']
PhoneService: ['No' 'Yes']
MultipleLines: ['No' 'Yes']
InternetService: ['DSL' 'Fiber optic' 'No']
OnlineSecurity: ['No' 'Yes']
OnlineBackup: ['Yes' 'No']
DeviceProtection: ['No' 'Yes']
TechSupport: ['No' 'Yes']
StreamingTV: ['No' 'Yes']
StreamingMovies: ['No' 'Yes']
Contract: ['Month-to-month' 'One year' 'Two year']
PaperlessBilling: ['Yes' 'No']
PaymentMethod: ['Electronic check' 'Mailed check' 'Bank transfer (automatic)'
'Credit card (automatic)']
Churn: ['No' 'Yes']

```

```

In [108... yes_no_column=['Partner','Dependents','PhoneService','MultipleLines','OnlineSecurity','OnlineBackup','DeviceProtection','TechSupp
df1[yes_no_column]=df1[yes_no_column].apply(lambda x:x.map({'Yes':1,'No':0}))
df1[yes_no_column].head(10)

```

C:\Users\DEBASISH\AppData\Local\Programs\Python\Python310\lib\site-packages\pandas\core\frame.py:3641: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.

Try using .loc[row_indexer,col_indexer] = value instead

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus-a-copy

```
self[k1] = value[k2]
```

Out[108]:

	Partner	Dependents	PhoneService	MultipleLines	OnlineSecurity	OnlineBackup	DeviceProtection	TechSupport	StreamingTV	StreamingMovies	Pa
0	1	0	0	0	0	1	0	0	0	0	
1	0	0	1	0	1	0	1	0	0	0	
2	0	0	1	0	1	1	0	0	0	0	
3	0	0	0	0	1	0	1	1	0	0	
4	0	0	1	0	0	0	0	0	0	0	
5	0	0	1	1	0	0	1	0	1	1	
6	0	1	1	1	0	1	0	0	1	0	
7	0	0	0	0	1	0	0	0	0	0	
8	1	0	1	1	0	0	1	1	1	1	
9	0	1	1	0	1	1	0	0	0	0	

In [109... df1['gender'].replace({'Female':1, 'Male':0}, inplace=True)

C:\Users\DEBASISH\AppData\Local\Programs\Python\Python310\lib\site-packages\pandas\core\generic.py:6619: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus-a-copy

return self._update_inplace(result)

In [110... df1.head()

```
Out[110]:
```

	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneService	MultipleLines	InternetService	OnlineSecurity	OnlineBackup	DeviceProtection	1
0	1	0	1	0	1	0	0	DSL	0	1	0	
1	0	0	0	0	34	1	0	DSL	1	0	1	
2	0	0	0	0	2	1	0	DSL	1	1	0	
3	0	0	0	0	45	0	0	DSL	1	0	1	
4	1	0	0	0	2	1	0	Fiber optic	0	0	0	

```
In [111... pd.get_dummies(data=df1,columns=['InternetService'])
```


Out[111]:

	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneService	MultipleLines	OnlineSecurity	OnlineBackup	DeviceProtection	...	StreamingI
0	1	0	1	0	1	0	0	0	1	0	...	
1	0	0	0	0	34	1	0	1	0	1	...	
2	0	0	0	0	2	1	0	1	1	0	...	
3	0	0	0	0	45	0	0	1	0	1	...	
4	1	0	0	0	2	1	0	0	0	0	...	
...
7038	0	0	1	1	24	1	1	1	0	1	...	
7039	1	0	1	1	72	1	1	0	1	1	...	
7040	1	0	1	1	11	0	0	1	0	0	...	
7041	0	1	1	0	4	1	1	0	0	0	...	
7042	0	0	0	0	66	1	0	1	0	1	...	

7032 rows × 22 columns



```
In [112]: df3=pd.get_dummies(data=df1,columns=['InternetService','Contract','PaymentMethod'])
df3.head()
```

Out[112]:

	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneService	MultipleLines	OnlineSecurity	OnlineBackup	DeviceProtection	...	InternetService
0	1	0	1	0	1	0	0	0	1	0	...	
1	0	0	0	0	34	1	0	1	0	1	...	
2	0	0	0	0	2	1	0	1	1	0	...	
3	0	0	0	0	45	0	0	1	0	1	...	
4	1	0	0	0	2	1	0	0	0	0	...	

5 rows × 27 columns

In [113... `df3.columns`

Out[113]: Index(['gender', 'SeniorCitizen', 'Partner', 'Dependents', 'tenure',
'PhoneService', 'MultipleLines', 'OnlineSecurity', 'OnlineBackup',
'DeviceProtection', 'TechSupport', 'StreamingTV', 'StreamingMovies',
'PaperlessBilling', 'MonthlyCharges', 'TotalCharges', 'Churn',
'InternetService_DSL', 'InternetService_Fiber optic',
'InternetService_No', 'Contract_Month-to-month', 'Contract_One year',
'Contract_Two year', 'PaymentMethod_Bank transfer (automatic)',
'PaymentMethod_Credit card (automatic)',
'PaymentMethod_Electronic check', 'PaymentMethod_Mailed check'],
dtype='object')

In [114... `#scaling`
`scale_col=['tenure','MonthlyCharges','TotalCharges']`

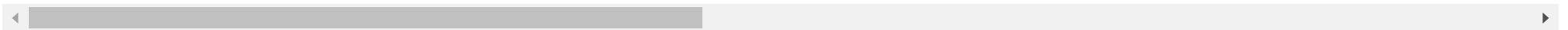
In [115... `import` sklearn
`from` sklearn.preprocessing `import` MinMaxScaler
`scalar=MinMaxScaler()`
`df3[scale_col]=scalar.fit_transform(df3[scale_col])`

In [116... `df3.sample(6)`

Out[116]:

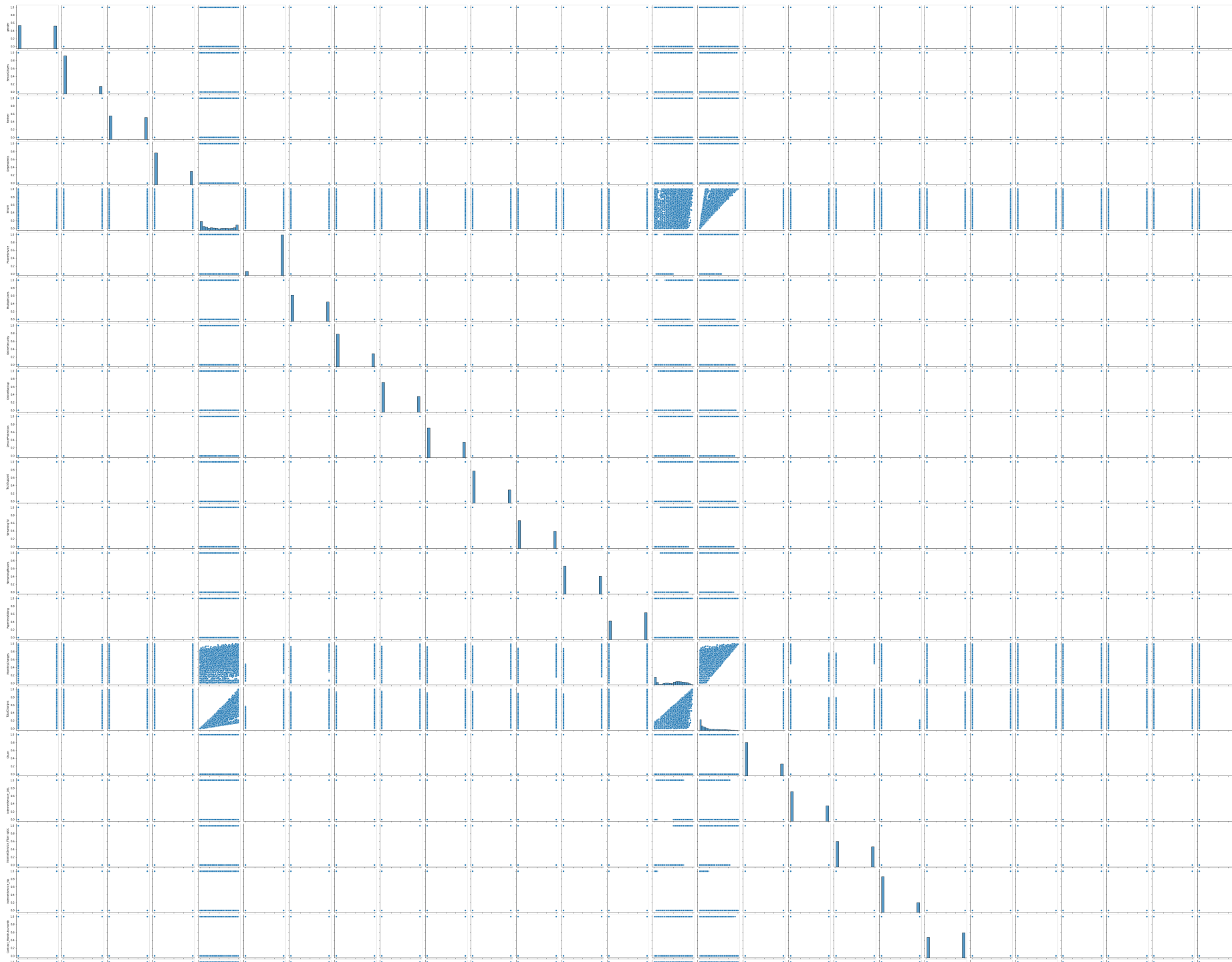
	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneService	MultipleLines	OnlineSecurity	OnlineBackup	DeviceProtection	...	InternetService
1415	0	0	0	0	0.887324	1	0	1	1	0	...	
3433	0	0	0	0	0.845070	1	1	1	1	1	...	
1276	1	1	1	0	0.985915	1	0	1	1	1	...	
4319	0	0	0	0	0.901408	1	1	1	0	1	...	
922	0	0	1	0	0.211268	1	1	0	0	0	...	
4337	1	1	0	0	0.985915	1	1	0	1	0	...	

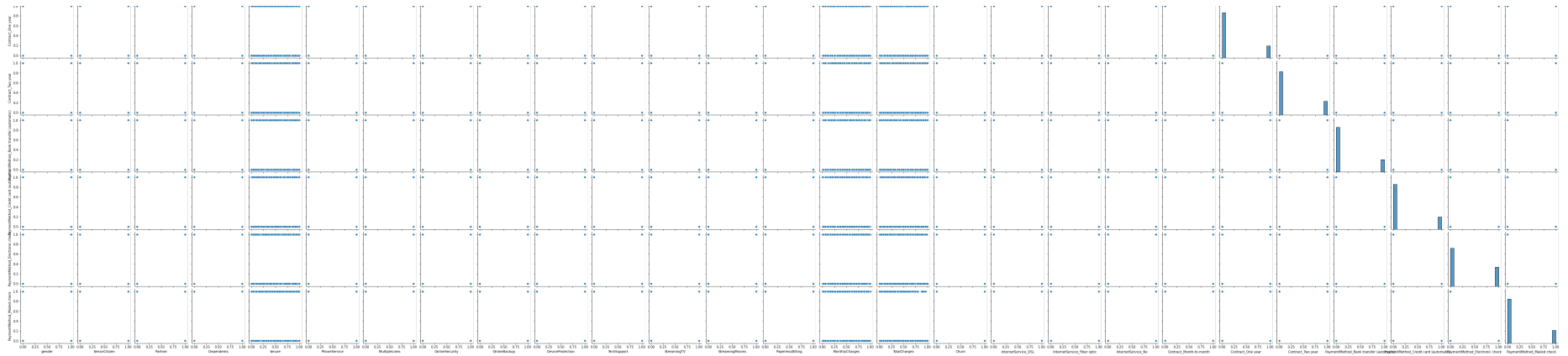
6 rows × 27 columns



In [128... `sns.pairplot(data=df3)`

Out[128]: `<seaborn.axisgrid.PairGrid at 0x1dc46eff3a0>`





```
In [153... import openpyxl
filename='churn_fresh.xlsx'
df3.to_excel(filename)
print('Complete')
```

Complete

Model (Logistic Regression)

```
In [117... X=df3.drop('Churn',axis=1)
            y=df3['Churn']
```

```
In [118... print(X.shape)
            print(y.shape)
```

(7032, 26)
(7032,)

```
In [119... from sklearn.model_selection import train_test_split
X_train,X_test,y_train,y_test=train_test_split(X,y,test_size=0.20,random_state=0)
```

```
In [120]: print(X_train.shape)
          print(y_train.shape)
          print(X_test.shape)
          print(y_test.shape)
```

```
(5625, 26)
(5625,)
(1407, 26)
(1407,)
```

```
In [121... from sklearn.linear_model import LogisticRegression
from sklearn import metrics
```

```
In [122... logreg=LogisticRegression()
logreg.fit(X_train,y_train)
```

```
Out[122]: ▾ LogisticRegression
LogisticRegression()
```

```
In [123... y_pred=logreg.predict(X_test)
df4=pd.DataFrame({'Actual':y_test,'Predicted':y_pred})
print(df4)
```

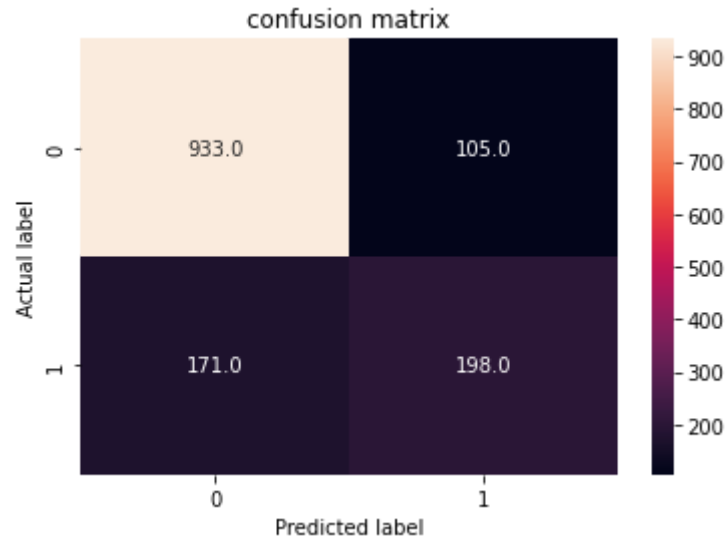
	Actual	Predicted
5561	0	0
5814	0	0
2645	0	0
3983	1	1
6438	1	1
...
2757	0	0
5702	1	0
1662	1	1
2766	0	0
2918	0	1

[1407 rows x 2 columns]

```
In [124... conf_matrix=metrics.confusion_matrix(y_test,y_pred)
print(conf_matrix)
sns.heatmap(conf_matrix,annot=True,fmt=".1f")
plt.title('confusion matrix')
plt.ylabel('Actual label')
plt.xlabel('Predicted label')
```

```
[[933 105]
 [171 198]]
```

Out[124]: Text(0.5, 15.0, 'Predicted label')



```
In [125... print('Accuracy: ',metrics.accuracy_score(y_test,y_pred))
```

Accuracy: 0.8038379530916845

Model(SVM)

```
In [144... from sklearn.svm import SVC  
classifier = SVC(kernel = 'rbf', random_state = 0)  
classifier.fit(X_train, y_train)
```

Out[144]:

▼ SVC

SVC(random_state=0)

```
In [145... Y_pred = classifier.predict(X_test)  
df5=pd.DataFrame({'Actual':y_test,'Predicted':Y_pred})  
print(df5)
```

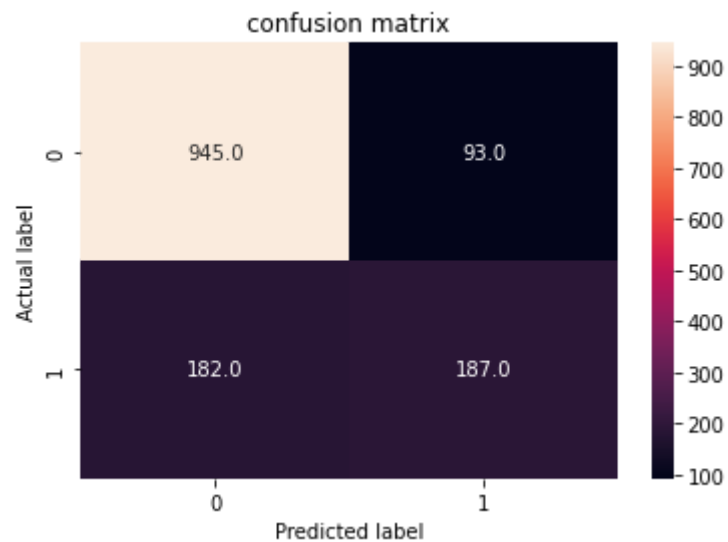
	Actual	Predicted
5561	0	0
5814	0	0
2645	0	0
3983	1	1
6438	1	1
...
2757	0	0
5702	1	0
1662	1	1
2766	0	0
2918	0	1

[1407 rows x 2 columns]

```
In [146]: conf_matrix=metrics.confusion_matrix(y_test,Y_pred)
print(conf_matrix)
sns.heatmap(conf_matrix,annot=True,fmt=".1f")
plt.title('confusion matrix')
plt.ylabel('Actual label')
plt.xlabel('Predicted label')
```

```
[[945  93]
 [182 187]]
Text(0.5, 15.0, 'Predicted label')
```

Out[146]:



In [147... `print('Accuracy: ',metrics.accuracy_score(y_test,Y_pred))`

Accuracy: 0.8045486851457001