

ZohaibAhmed

Corporate Finance Professional



zohaib17@ucp.edu.pk



<https://bit.ly/2QkSE8>



+92 (321) 4099771



zohaib.ahmed37

Why Zohaib?

- Meticulous and credible corporate finance professional with substantial knowledge of financial management, retail banking, financial accounting, internal audit and internal controls with expertise in financial analysis and reporting
- Stalwart professional having flair for boosting bottom-line of business. Possesses strong financial acumen with well- developed leadership qualities to propel an organization forward and sustain leading position in industry
- Conversant with developing and implementing policies and procedures required to ensure security of personnel and financial information. Avid team player with ability to turn conflicts into opportunities

CORE STRENGTHS & ENABLING SKILLS

- Financial Management
- Performance Management
- Financial Services
- Internal Controls
- Business Valuation
- Financial Planning
- Financial Modeling
- Financial Reporting
- Communication and Presentation Skills

PROFESSIONAL EXPERIENCE

Abacus Consulting Ltd, Lahore, Pakistan

Working as *"Business Analyst"*, April 2021 - Present

Responsibilities/Accomplishments:

- Creating a detailed business analysis, outlining problems, opportunities and solutions for a business
- Assist & Coordinate the CEO with research work and sector analysis
- Helping in business presentations and tie up with internal & external stake holders
- Performing operations analytics for the Emerging Technology Products Division through the use of analytical

Abacus Cambridge Partners Middle East Ltd, Lahore, Pakistan

Worked as *"Credit Control Analyst"*, July 2020 - March 2020

Responsibilities/Accomplishments:

- Identified accounts that required special resolutions by consulting the sales representative and or escalating to management for reasonable solution
- Ensures the timely collection of outstanding monies in accordance with policies and procedures
- Restructured accounts receivable financial systems and improved reporting procedures and collections
- Produced monthly reports for cash flow forecasting, reports for the credit manager and financial director and ad-hoc reports
- Investigated and resolved queries relating to non-payment of invoices and escalated risk issues
- Contacted and followed up with customers by all mean of positive effective communication regarding all unpaid balances

City Bank Virtual Internship, Sydney, Australia

Worked as *"Investment Banking intern"*, March 2020 - April 2020

Responsibilities/Accomplishments:

- Prepared a company and industry overview page and consider M&A rationale
- Oversaw Zeta (Fictional Company) business model and key financials
- Analyzed comparable analysis discounted cash flow model valuation
- Oversaw the industry analysis and stock portfolio adjustments of a given portfolio
- Determined the most relevant companies to benchmark Zeta against
- Compared financial metrics performance of Zeta and its comparable companies

Ernst & Young, Lahore, Pakistan

Worked as “*Risk Advisory Intern*”, August 2017 - October 2017

Responsibilities/Accomplishments:

- Recognized significance of effective risk management in organizational strategic decision making.
- Assisted managers in assessment of project risks and recommended solutions for internal risk management and control
- Analyzed financial data to assess business risk helped in reduction of company costs

MCB Bank limited, Lahore, Pakistan

Worked as “*credit risk Intern*”, August 2016 - October 2016

Responsibilities/Accomplishments:

- Oversaw the credit procedures of MCB Bank Limited and recognized the effective risk mechanism of small and medium enterprises
- Analyzed financial ratios to determine the loan approvals given to small and medium enterprises

Co-Curricular Activities & Competitions

- Led team of 5 members to 2nd position in LUMS Consulting Case Study Competition (December 2018)
 - Led team of 5 members to 3rd position in UCP Olympus 2 Intra-University Case Study Competition (May 2017)
-

University of Central Punjab, Lahore, Pakistan (2015-2019)

MBA -Finance

Projects:

- Analyzed Strategic Management Function of Avari Hotel, Lahore, Pakistan
- Analyzed functions of Performance Management of Wateen Telecom
- Analyzed Lucky Cement financial statements by using the technique of ratio analysis

University of the Punjab, Lahore, Pakistan (2013- 2015)

B. Com

143-B, Sui Gas Officers Housing Society, Lahore, Pakistan