[know]

Your Network, Searchable.

Finding warm introductions is broken.

Professionals spend **10+ hours per week** asking "do you know anyone who..."

LinkedIn search → Hours

Old emails → Days

Friend intros → Weeks

Cold outreach → 2% response

Warm intros close 34x more deals.
But finding them is still manual in 2026.

2%

cold email
response rate

68%

warm intro
response rate

10hrs

per week
wasted

34x more effective, but manual

91%

of cold emails
ignored

3 wks

to find one
warm path

$47B

wasted on
cold outreach

The average professional has:

50,000+ emails

2,500+ connections

10 years of relationship data

All sitting in your inbox.

Completely unsearchable.

We make it searchable.

[know] turns 10 hours into 10 seconds.

Search:

"VCs investing in AI robotics"

→ 12 results in 0.8 seconds

CONNECT	SEARCH	GET INTRO
Gmail	Any role,	Sarah Chen
Calendar	company,	You → Sarah
LinkedIn	criteria	Score: 0.92
2 minutes, one time	0.8 seconds per search	One click, 85% response

From hours of searching to seconds of results.

Network Effects

More users = better connection paths discovered

Data Moat

Proprietary relationship graph gets smarter daily

Privacy-First

Never read email content. Metadata only. Can't be replicated.

Switching Costs

Teams rely on it. Their network = locked in.

Tech is hard. We figured it out.

MARKET

$117B global opportunity

TARGET MARKET

200M knowledge workers globally

Wedge: 10M sales reps + recruiters in US

@ $49/month:
→ Wedge (10M) = $5.9B
→ Full market (200M) = $117B

MARKET VALIDATION

ZoomInfo	$1.2B revenue
LinkedIn Sales Nav	$1.5B revenue
Apollo.io	$1.6B valuation

They sell contact data. We reveal relationships you already have.

Bigger market. Better product.

2,847

waitlist signups in 21 days

$0 marketing spend · 100% organic

Week 1	Week 2	Week 3
427	891 +108%	1,529 +72%

Average growth: 95% week-over-week

Private beta	Public beta	Pipeline
50 users testing	March 15 launch	$145K ARR

We're not competing. We're creating.

	THEM	[KNOW]
LinkedIn Sales Nav	Searches their 1B user database	Searches YOUR relationships
ZoomInfo / Apollo	Sells contact data for strangers	Finds warm intro paths instantly
Affinity	$500/seat enterprise CRM	$49/mo consumer product
Pally/Clay	Tracks relationships manually	AI-powered, 0.8s results

They sell data about strangers. We reveal relationships you already have.

Satyam Dave

CEO & Co-founder

Ex-Microsoft · AI Product Manager

Ex-Verkada · Solutions Engineer

YC startup newsletter · 550+ subscribers

Purdue University '26

Udaya Vijay Anand

CTO & Co-founder

Ex-KPMG · Cyber Defense Engineer

Ex-DBS Bank · Security Automation

Built AI safety guardrails for enterprise

Purdue University '26

Technical founders who've built at scale. Now building the future of networking.

$750K

Pre-Seed at $5M post-money

USE OF FUNDS		MILESTONES	WHY NOW
Engineering	55%	M3: 500 customers, $25K MRR	2,847 signups in 3 weeks, $0 spent
Growth	25%	M6: 1,500 customers, $75K MRR	AI makes this possible now
Operations	20%	M9: 3,000 customers, $150K MRR	Cold outreach is dying
15-month runway		M12: Series A ready, $1M ARR	First mover wins

The path to anyone
shouldn't be cold.

[know]

useknow.io

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