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Sr. Instructor

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Overview

In this position, you will use your teaching skills and GIS knowledge to empower our customers with our innovative GIS software. As an Esri Instructor, you will create a dynamic learning environment through hands-on training, interactive instructions, and engaging activities. You will partner with organizations to expand the use of ArcGIS maps and applications across their organizations and communicate the strategic impact of GIS programs.

The contributions you make in this role will support Esri customers across many industries including but not limited to Defense and Intelligence, Public Safety, and Health and Human Services. The work you do will enable customers to grow their ArcGIS user skills, productivity, and confidence in addition to ensuring sustainable GIS workflows and operations.

Esri has a Relocation Assistance Program and can provide support with relocating to the Vienna, VA area for this position.

Available in

Vienna, Virginia, United States

Job Category

Educational Services

Role Type

Individual Contributor

Experience Level

Mid Level

Responsibilities

- **Grow user skills.** Develop and deliver training programs through various formats and methods including in-person, virtual and hybrid offerings, to enhance users' proficiency in ArcGIS software both domestically and internationally. Identify and address skill gaps through targeted training sessions and workshops. Provide ongoing support and guidance to users, answering their questions and helping them overcome challenges. Stay updated on the latest GIS trends and technologies to ensure the training content remains relevant and up to date.
- **Ensure sustainable GIS workflows.** Collaborate with customers to understand their business processes and requirements. Provide guidance and training on best practices for designing and implementing sustainable GIS workflows. Deliver workshops and training sessions to educate customers on sustainable GIS workflows. Support customers in overcoming challenges and addressing any skill gaps related to workflow sustainability.
- **Expand the use of ArcGIS.** Actively promote the adoption of ArcGIS across customer groups. Identify potential use cases for ArcGIS in various business processes and demonstrate its value through facilitation. Develop and deliver training workshops and sessions to showcase the capabilities of ArcGIS. Collaborate with stakeholders to understand their needs and customize ArcGIS solutions to meet their needs.
- **Communicate the impact of GIS.** Develop compelling narratives and visualizations to effectively communicate the impact of GIS. Collaborate with Content Development and Creation teams to create engaging content, such as case studies and success stories. Present the value of GIS to customers. Stay informed about industry trends and research to provide insights on the broader impact of GIS in various domains.

Requirements

- 5+ years of professional experience leveraging Esri's software capabilities with an emphasis on ArcGIS Desktop and/or ArcGIS Pro, with 2 years of professional experience in classroom facilitation and instructional delivery
- Ability to handle multiple responsibilities while prioritizing student needs
- Strong listening skills and the ability to incorporate feedback to continuously improve instructional delivery and course materials
- Proven ability to collaborate with multiple cross-functional teams
- Excellent verbal and written communications skills
- 20% travel time within the year to support an average of 10-15 onsite customer training sessions per year
- Visa sponsorship is not available for this posting. Applicants must be authorized to work for any employer in the US
- Bachelor's degree in Geography, Geographic Information Systems (GIS), Computer Science, Physical Sciences, Engineering, Information Science or related field

Recommended Qualifications

- Master's degree in Geography, Geographic Information Systems (GIS), Computer Science, Physical Sciences, Engineering, Information Science or related field
- Familiarity with web-based meeting tools
- Completion of an Esri technical certification and facilitation certification
- Demonstrated technical writing ability
- Up to 40% travel time, including international travel, to support an additional 10-15 customer engagements

Total Rewards

Esri's competitive total rewards strategy includes industry-leading health and welfare benefits: medical, dental, vision, basic and supplemental life insurance for employees (and their families), 401(k) and profit-sharing programs, minimum accrual of 80 hours of vacation leave, twelve paid holidays throughout the calendar year, and opportunities for personal and professional growth. Base salary is one component of our total rewards strategy. Compensation decisions and the base range for this role take into account many factors including but not limited to skill sets; experience and training; licensure and certifications; and other business and organizational needs.

A reasonable estimate of the base salary range is
\$72,800-\$109,200 USD

About Esri

At Esri, diversity is more than just a word on a map. When employees of different experiences, perspectives, backgrounds, and cultures come together, we are more innovative and ultimately a better place to work. We believe in having a diverse workforce that is unified under our mission of creating positive global change. We understand that diversity, equity, and inclusion is not a destination but an ongoing process. We are committed to the continuation of learning, growing, and changing our workplace so every employee can contribute to their life's best work. Our commitment to these principles extends to the global communities we serve by creating positive

change with GIS technology. For more information on Esri's Racial Equity and Social Justice initiatives, please visit our website [here](#).

If you don't meet all of the preferred qualifications for this position, we encourage you to still apply!

Esri is an equal opportunity employer (EOE) and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability status, protected veteran status, or any other characteristic protected by law. If you need reasonable accommodation for any part of the employment process, please email askcareers@esri.com and let us know the nature of your request and your contact information. Please note that only those inquiries concerning a request for reasonable accommodation will be responded to from this e-mail address.

Esri Privacy Esri takes our responsibility to protect your privacy seriously. We are committed to respecting your privacy by providing transparency in how we acquire and use your information, giving you control of your information and preferences, and holding ourselves to the highest national and international standards, including CCPA and GDPR compliance.

Requisition ID: 2025-2338



Apply for this job

* indicates a required field

First Name *

Last Name *

Preferred First Name

Email *

Country *



Phone *

Resume/CV *

Attach

Dropbox

Enter manually

Accepted file types: pdf, doc, docx, txt, rtf

Cover Letter

Attach

Dropbox

Enter manually

Accepted file types: pdf, doc, docx, txt, rtf

By selecting yes to this question you confirm that you have read Esri's Applicant Privacy Notice. *

Select...



Esri's [Applicant Privacy Notice](#)

Will you now or in the future require visa sponsorship from Esri for employment (e.g., H-1B visa)?

Select...



Are you able to work onsite in the Esri location of this job posting, or relocate to do so?

Select...

What is your annual salary range requirement?

Work with us

LinkedIn Profile

Help us make technology that matters

Voluntary Self-Identification

For government reporting purposes, we ask candidates to respond to the below self-identification survey. Completion of the form is entirely voluntary. Whatever your decision, it will not be considered in the hiring process or thereafter. Any information that you do provide will be recorded and maintained in a confidential file.

As set forth in Esri's Equal Employment Opportunity policy, we do not discriminate on the basis of any protected group status under any applicable law.

Gender *

Select...

ArcGIS Overview

Are you Hispanic/Latino? *

Select...

ArcGIS Enterprise

[Page 8: Ethnicity Definitions](#)

Developer Technology

If you believe you belong to any of the categories of protected veterans listed below,

ArcGIS Location Platform

please indicate by making the appropriate selection. As a government contractor

Esri Store

subject to the Vietnam Era Veterans Readjustment Assistance Act (VEVRAA), we

ArcGIS Architecture Center

request this information in order to measure the effectiveness of the outreach and

COMMUNITY

positive recruitment efforts we undertake pursuant to VEVRAA. Classification of

Esri Community

protected categories is as follows:

ArcGIS Blog "bled veteran" is one of the following: a veteran of the U.S. military, ground, naval

Industry Blog vice who is entitled to compensation (or who but for the receipt of military

User Research and Testing be entitled to compensation) under laws administered by the

Esri Young Professionals Network affairs; or a person who was discharged or released from active

Events y because of a service-connected disability.

UNDERSTANDING GIS

A "recently separated veteran" means any veteran during the three-year period

beginning on the date of such veteran's discharge or release from active duty in the

What is GIS?

U.S. military, ground, naval, or air service.

Location Intelligence

Training

All active duty wartime or campaign badge veteran" means a veteran who served on

ArcUser

active duty in the U.S. military, ground, naval or air service during a war, or in a

ArcNews

campaign or expedition for which a campaign badge has been authorized under the

ArcWatch

laws administered by the Department of Defense.

Esri Press

Esri Videos med forces service medal veteran" means a veteran who, while serving on active

duty in the U.S. military, ground, naval or air service, participated in a United States

military operation for which an Armed Forces service medal was awarded pursuant to Executive Order 12985.

About Esri
 Veteran Status *

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Site map CC-305

OMB Control Number 1250-0005

Special Programs

Expires 04/30/2026

ArcGIS for Personal Use **being asked to complete this form?**

ArcGIS for Student Use

We are a federal contractor or subcontractor. The law requires us to provide equal employment opportunity to qualified people with disabilities. We have a goal of having at least 7% of our workers as people with disabilities. The law says we must measure our progress towards this goal. To do this, we must ask applicants and employees if they have a disability or have ever had one. People can become disabled, so we need to ask this question at least every five years.

Completing this form is voluntary, and we hope that you will choose to do so. Your answer is confidential. No one who makes hiring decisions will see it. Your decision to complete the form and your answer will not harm you in any way. If you want to learn more about the law or this form, visit the U.S. Department of Labor's Office of Federal Accessibility Compliance Programs (OFCCP) website at www.dol.gov/ofccp.

Legal **How do you know if you have a disability?**

Web Terms of Use

A disability is a condition that substantially limits one or more of your "major life activities." If you have or have ever had such a condition, you are a person with a disability. **Disabilities include, but are not limited to:**

Do Not Use Alcohol or Other Substance use disorder (not currently using drugs illegally)

- Autoimmune disorder, for example, lupus, fibromyalgia, rheumatoid arthritis, HIV/AIDS
- Blind or low vision
- Cancer (past or present)
- Cardiovascular or heart disease
- Celiac disease
- Cerebral palsy
- Deaf or serious difficulty hearing
- Diabetes
- Disfigurement, for example, disfigurement caused by burns, wounds, accidents, or congenital disorders
- Epilepsy or other seizure disorder
- Gastrointestinal disorders, for example, Crohn's Disease, irritable bowel syndrome
- Intellectual or developmental disability
- Mental health conditions, for example, depression, bipolar disorder, anxiety disorder, schizophrenia, PTSD
- Missing limbs or partially missing limbs
- Mobility impairment, benefiting from the use of a wheelchair, scooter, walker, leg brace(s) and/or other supports
- Nervous system condition, for example, migraine headaches, Parkinson's disease, multiple sclerosis (MS)

- Neurodivergence, for example, attention-deficit/hyperactivity disorder (ADHD), autism spectrum disorder, dyslexia, dyspraxia, other learning disabilities
- Partial or complete paralysis (any cause)
- Pulmonary or respiratory conditions, for example, tuberculosis, asthma, emphysema
- Short stature (dwarfism)

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